

# Results of mBank Group Q3 2022

Public burdens and legal backdrop weigh on the results



Presentation for Investors and Analysts, 08.11.2022

# Agenda



## Key highlights of Q3 2022

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- Business development
- Summary of financial results

## Analysis of the performance after Q3 2022

14

- Loans and deposits
- Total income and its main components
- Total costs and efficiency
- Loan loss provisions and portfolio quality
- Capital and liquidity position

## Macroeconomic update and outlook

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# Key highlights of Q3 2022 in mBank Group

- 

Core revenues at record high level, driven by surging net interest income (w/o “credit holidays”) and strong fee result
- 

Costs impacted by contribution to the Borrowers’ Support Fund; underlying efficiency remained excellent
- 

Robust underlying performance, but one-off factors moved the reported results to the negative territory
- 

Loan dynamics dented by adjustments related to “credit holidays” and CHF provisions, rebounding deposit base
- 

Provisioning reflecting resilience of portfolio; ample liquidity, temporary decline of capital ratios
- 

Pursuing its business and ESG strategy, mBank remains focused on convenient digital solutions and eco-products

Net interest income  
**+99.7% YoY**

Net fee income  
**+8.8% YoY**

Total costs  
**+33.8% YoY**

Cost/Income ratio  
**31.9%<sup>1</sup>**

Adjusted gross profit  
**PLN 1.46 billion<sup>2</sup>**

CHF legal costs  
**PLN 2.31 billion**

Loans  
**+4.8% YoY**

Deposits  
**+5.6% YoY**

Cost of risk  
**58 bps**

Total capital ratio  
**14.7%**

Mobile app users  
**3.13 million**

PFM adoption  
**1.68 million users**

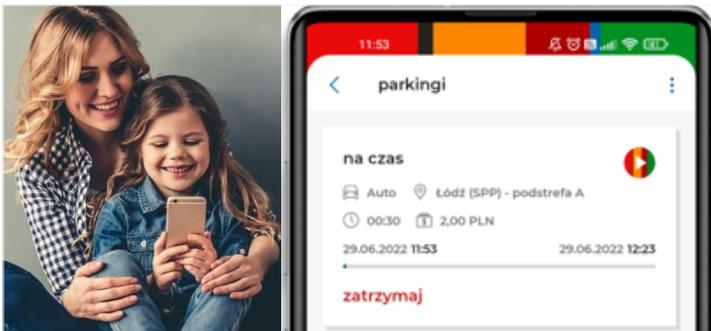
<sup>1</sup> Normalized indicator, excluding impact of “credit holidays” and Borrowers’ Support Fund, while including linear booking of contributions to the BFG and IPS over the year

<sup>2</sup> Pre-tax result for Q3 2022 excluding impact of “credit holidays” (PLN 1,346 million), contribution to the Borrowers’ Support Fund (PLN 184 million), IPS (PLN 37 million) and costs of legal risk related to foreign currency loans (PLN 2,682 million)

# mBank's key achievements and new solutions in Q3 2022

## New functionalities in mBank's mobile application added for the convenience of the clients

- Extending the range of value-added services provided by mBank, clients have gained **the possibility to pay for car parks in dozens of Polish cities using the mobile application**. The solution was launched in cooperation with SkyCash company.
- From July 1st, clients could apply for **benefits from social programme "Good Start (300+)" in mBank's application**. The support was aimed at purchasing school supplies, and previously was available only via the transactional system.



## Pursuing its ESG strategy, mBank joined the Science Based Targets initiative (SBTi)



- As part of the commitment, within 2 years mBank will **submit near-term targets to the organization for official validation** against the science-based criteria and evidence on climate change to limit warming to 1.5°C. They will cover **the decarbonization path for the next 5 to 15 years**.
- The Science Based Targets initiative (SBTi) is a leading **global institution that helps companies** to set ambitious decarbonisation targets. Its goal is **to halve greenhouse gas emissions by 2030 and achieve net zero by 2050**.

## mBank will finance a wind farm investment in Poland under the Power Purchase Agreement

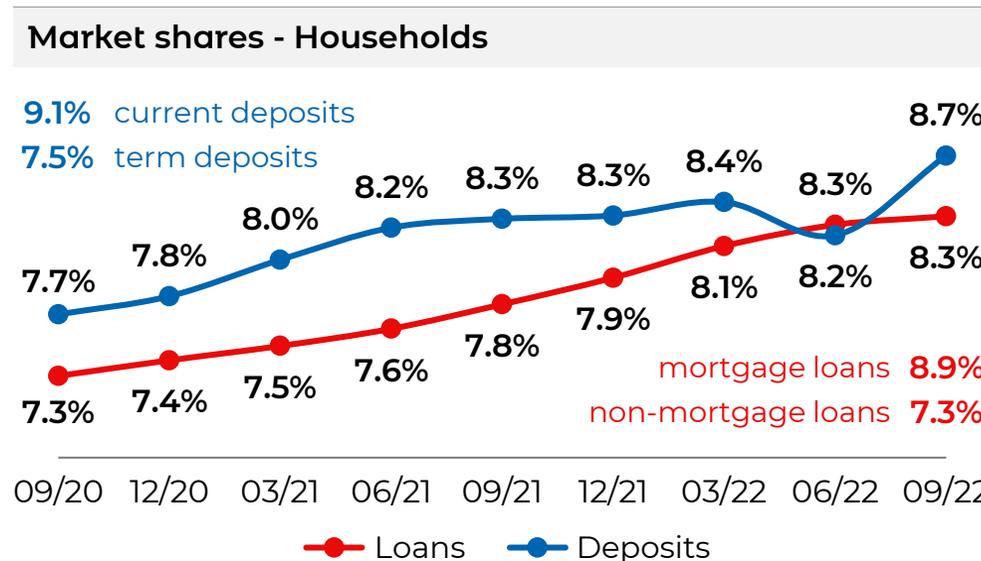
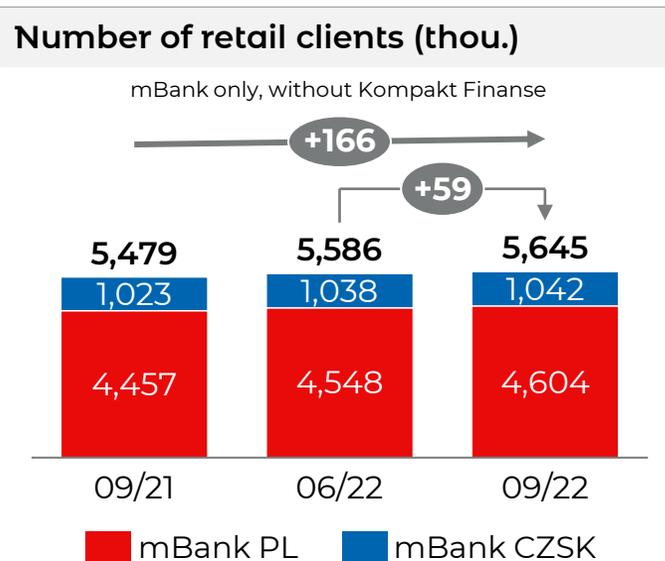
- Continuing focus on green projects, mBank intends to provide **financing for the construction of wind farms under the Power Purchase Agreement (PPA)**, which is a long-term contract with a fixed price between an energy producer and its consumer.
- **Construction of the installations will be carried out by Figene Capital, and the power consumer will be LPP**, which is the largest Polish clothing company and owner of popular brands including Reserved, House and Cropp.



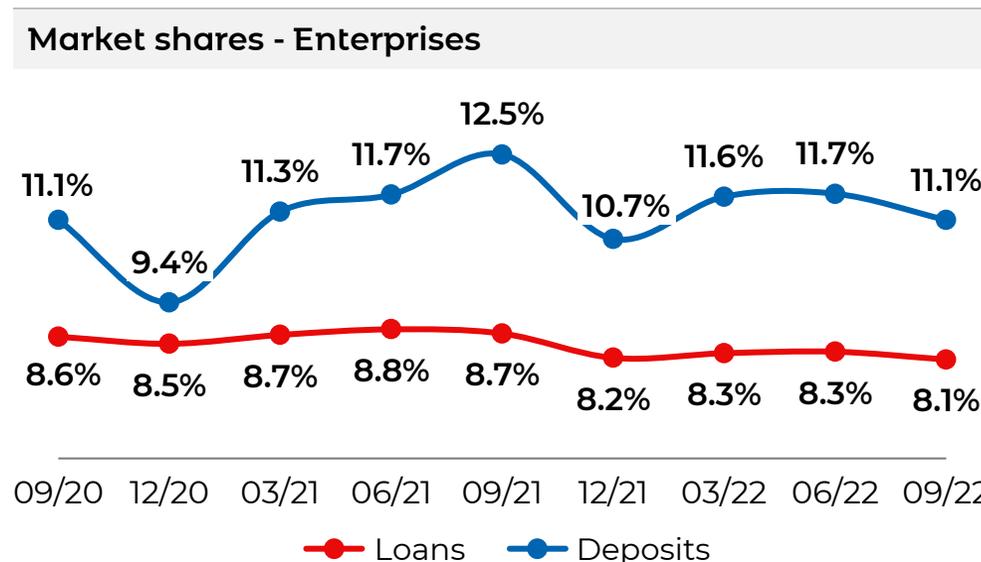
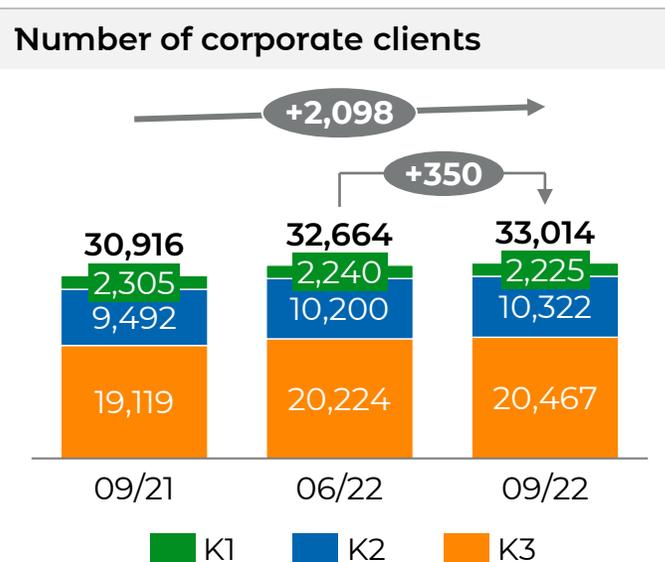
# Client base and market position of retail and corporate banking



## RETAIL BANKING



## CORPORATE BANKING



Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

# mBank remains a front-runner in mobile banking adoption

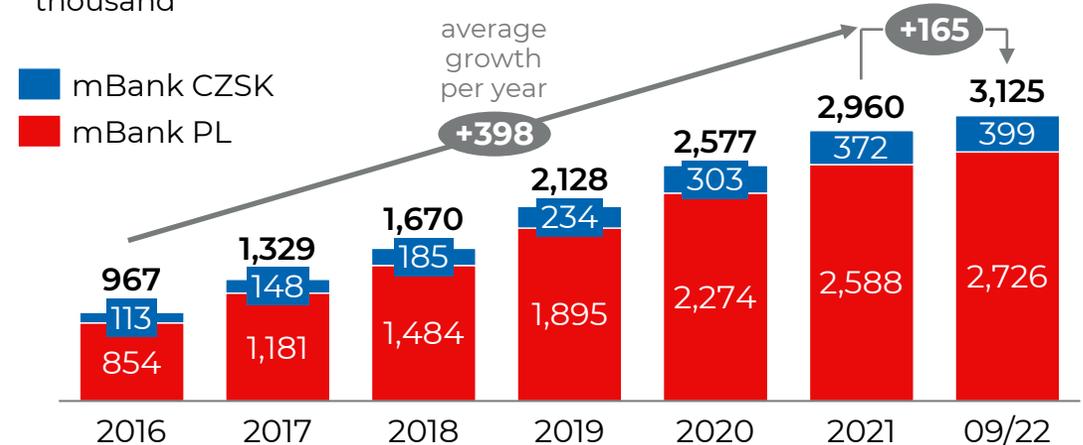


**#1** by the share of mobile users in total active customer base

**#2** by the number of mobile app users among Polish banks

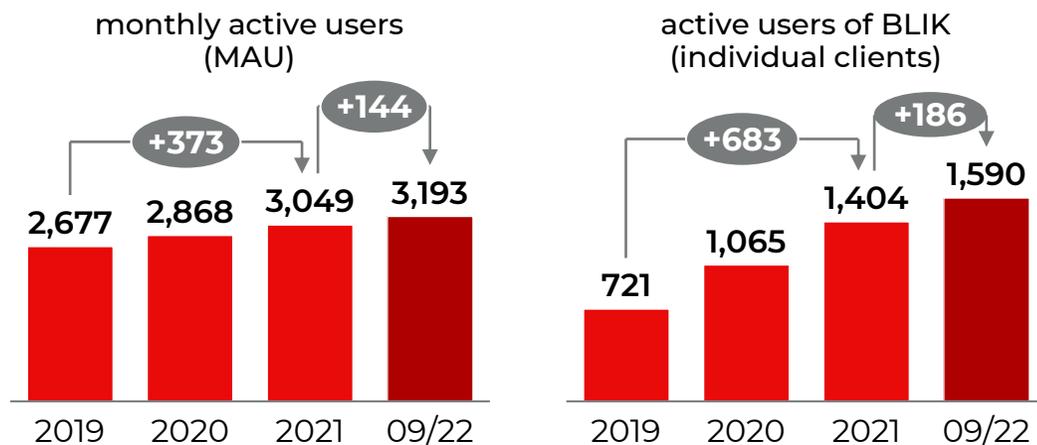
Number of active users of mBank's mobile application

thousand



Number of active users of mBank's services in Poland

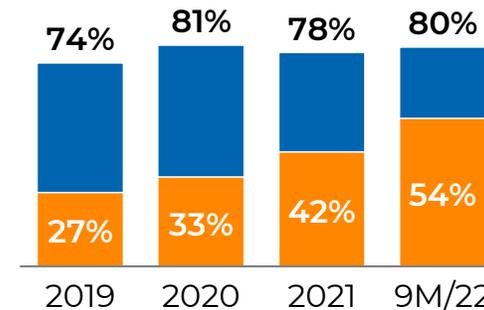
thousand



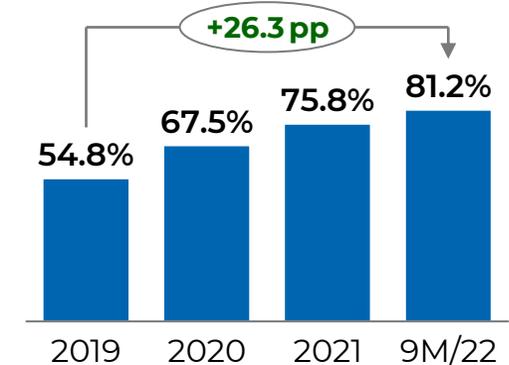
Growing importance of digital channel in daily banking

share of digital channel in the sale of non-mortgage loans (by number of pieces)

of which: ■ mobile



share of processes in retail banking area initiated by the clients in digital channels

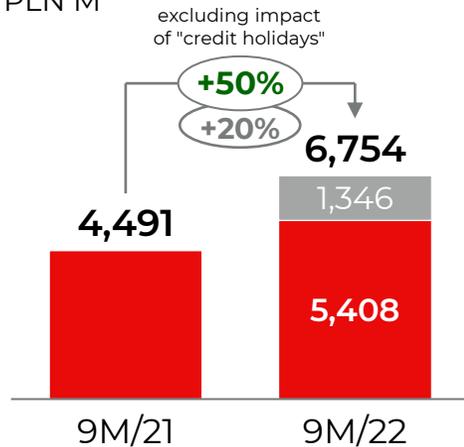


Note: Active user is a client who in a given month performed at least one of the following actions: logging in to the mobile application, internet banking or trusted profile (ePUAP), initiated a transfer or card transaction.

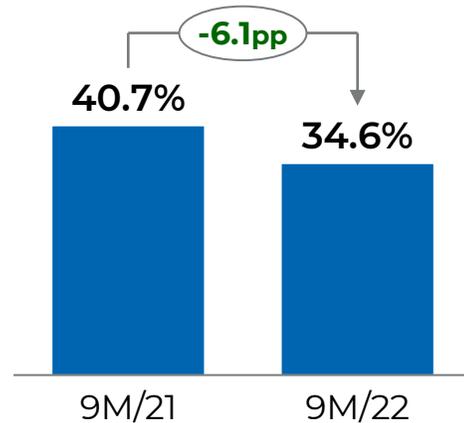
# Summary of key financial highlights for mBank Group

## Total income

PLN M

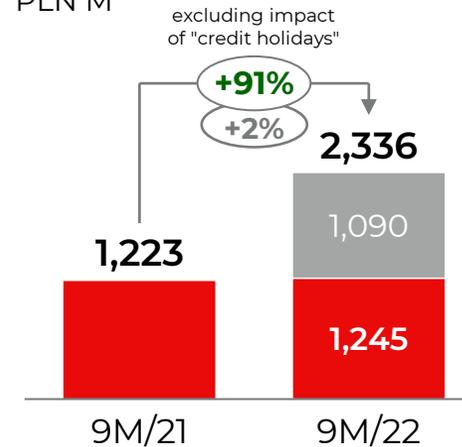


## Cost/Income ratio<sup>1</sup>

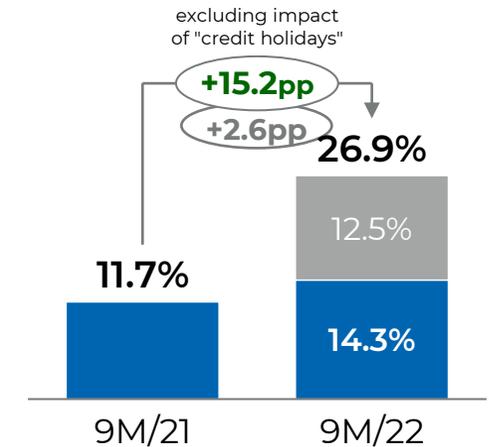


## Net profit of Core Business<sup>2</sup>

PLN M

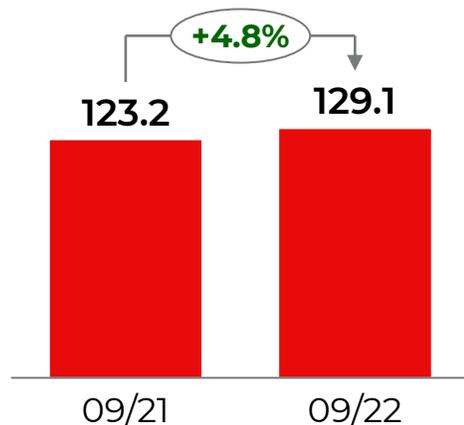


## ROE of Core Business<sup>2</sup>

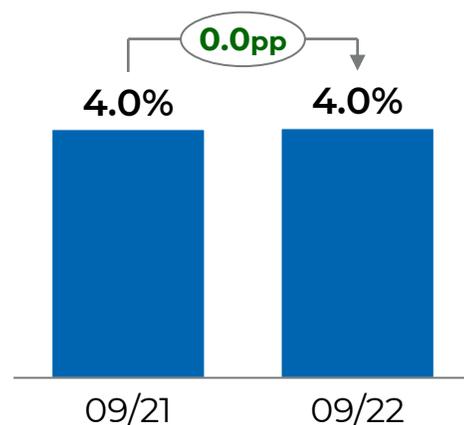


## Gross loans to customers

PLN B

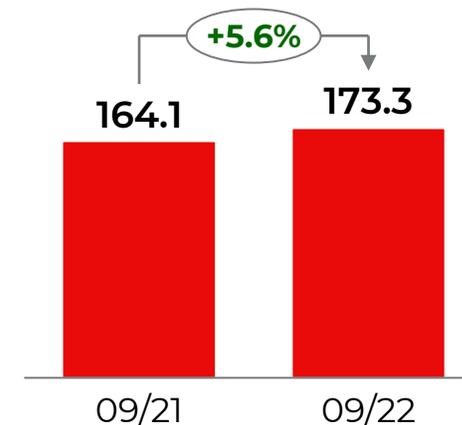


## NPL ratio

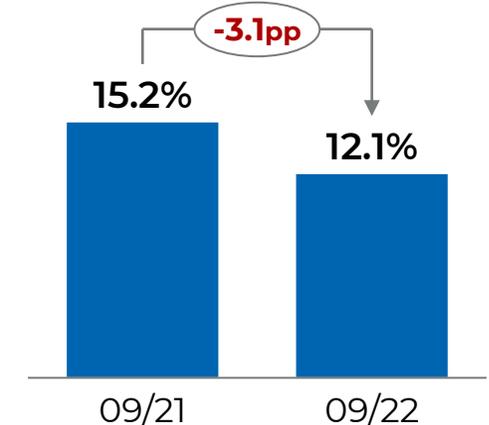


## Customer deposits

PLN B



## Tier 1 capital ratio



<sup>1</sup> Normalized indicator, excluding impact of "credit holidays" (PLN 1,346 million) and Borrowers' Support Fund (PLN 184 million), while including linear booking of contributions to the BFG and IPS over the year

<sup>2</sup> Defined as mBank Group excluding FX Mortgage Loans segment (the result includes impact of regulatory interventions)

# Summary of financial results: Profit and Loss Account

PLN million	Q3 2021	Q2 2022	Q3 2022	Δ QoQ	Δ YoY	adjusted Q3 2022
Net interest income	1,004.8	1,688.4	724.2	-57.1% ↓	-27.9% ↓	2,006.5
Net fee and commission income	479.4	555.3	521.8	-6.0% ↓	+8.8% ↑	521.8
Total income	1,509.0	2,154.8	1,074.7	-50.1% ↓	-28.8% ↓	2,420.4
Total costs (excl. obligatory contributions)	-592.3	-628.9	-603.5	-4.0% ↓	+1.9% ↑	-603.5
Contributions to the BFG, IPS and BSF <sup>1</sup>	-24.2	-390.5	-221.3	-43.3% ↓	+814.5% ↑	0.0
Loan loss provisions and fair value change <sup>2</sup>	-195.7	-195.0	-183.0	-6.2% ↓	-6.5% ↓	-183.0
Costs of legal risk related to FX loans	-436.8	-175.1	-2,314.3	+1221.8% ↑	+429.8% ↑	0.0
Operating profit	260.0	765.4	-2,247.4	+/- ↓	+/- ↓	1,634.0
Taxes on the Group balance sheet items	-158.6	-167.1	-176.9	+5.9% ↑	+11.5% ↑	-176.9
Profit or loss before income tax	101.4	598.3	-2,424.3	+/- ↓	+/- ↓	1,457.1
Net profit or loss	26.6	229.7	-2,279.2	+/- ↓	+/- ↓	
Net interest margin	2.02%	3.54%	4.01%	+0.47pp	+1.99pp	
Cost/Income ratio	40.9%	47.3%	76.7%	+29.4pp	+35.8pp	
Cost of risk	0.66%	0.62%	0.58%	-0.04pp	-0.08pp	
Return on equity (ROE)	0.6%	6.8%	-70.4%	-77.2pp	-71.0pp	
Return on assets (ROA)	0.05%	0.46%	-4.32%	-4.78pp	-4.37pp	

- adjusted results excluding:
- "credit holidays"
  - Borrowers' Support Fund (BSF)
  - payment to the Protection Scheme
  - costs of legal risk related to foreign currency loans

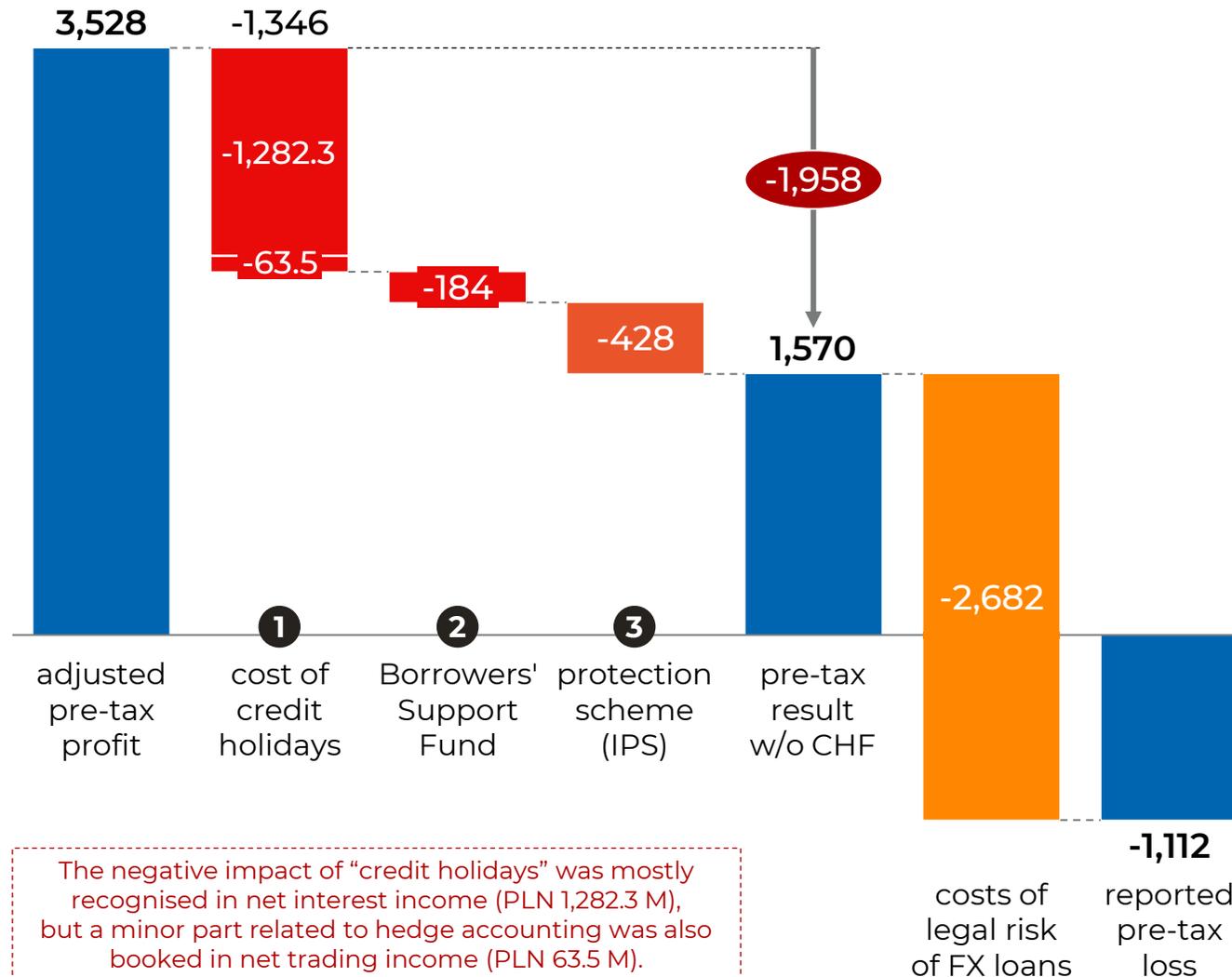
<sup>1</sup> In Q3/22 it included additional contribution to the Protection Scheme (IPS) of PLN 37.2 million and Borrowers' Support Fund (BSF) of PLN 184.1 million

<sup>2</sup> Sum of 'impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

# Financial results have been strongly impacted by external factors

mBank Group's result before income tax for 9M 2022 – reported and adjusted for major burdens

PLN M



summary of regulatory interventions

- ### 1 "Credit holidays"

  - The law allows the borrower for a suspension of mortgage loan repayment, giving the right to defer eight instalments: 2 in Q3/22, 2 in Q4/22 and 4 in 2023.
  - The option is available for one mortgage loan in PLN currency taken for personal living purposes regardless of the financial situation of the borrower.
  - Total impact for the largest banks in the sector is estimated at ca. PLN 13.0 B.
- ### 2 Borrowers' Support Fund

  - Originally set up in 2015, it was funded by banks with the amount of PLN 600 M with a goal to help mortgage debtors facing financial difficulties.
  - Total additional contribution from the sector in 2022 was set at PLN 1.4 B. Lenders' payment depends on their share in the sector's non-performing mortgage exposure (90+ DPD).
- ### 3 Protection scheme (IPS)

  - The protection scheme ("SOBK") was formed by the eight largest banks in Poland. The contributions summed up to the one-off cost for the sector was PLN 3.47 B.
  - The BFG conducted the resolution of Getin Noble Bank. The SOBK supported this process with the collected funds.
  - The payment made to the IPS is partially offset by the lack of contributions to the Deposit Guarantee Scheme in Q2-Q4 2022 (and probably lower payments in the next years).

# Summary of financial results: Balance Sheet

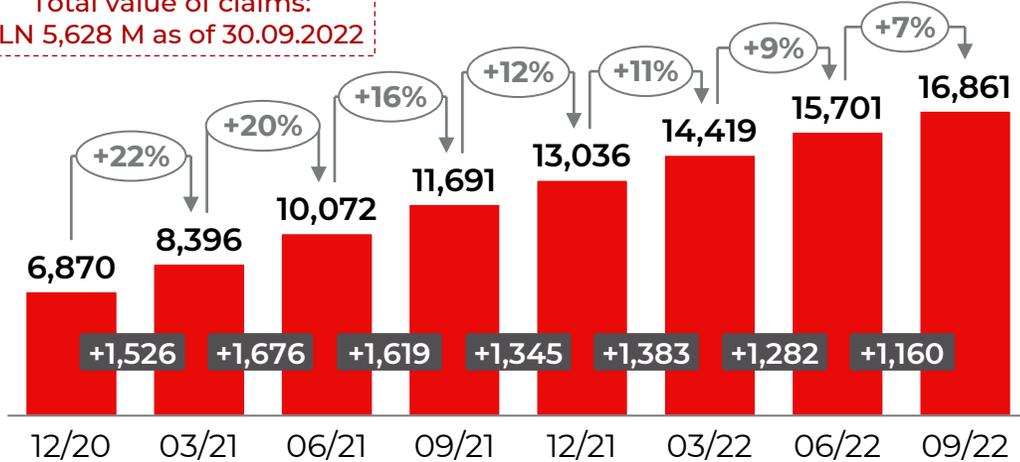
PLN million	Q3 2021	Q2 2022	Q3 2022	Δ QoQ	Δ YoY
Total assets	208,152	204,397	207,581	+1.6%	-0.3%
Gross loans to customers	123,210	129,937	129,067	-0.7%	+4.8%
Individual client loans	73,124	75,822	73,560	-3.0%	+0.6%
Corporate client loans	49,883	53,976	55,379	+2.6%	+11.0%
Customer deposits	164,142	164,014	173,305	+5.7%	+5.6%
Individual client deposits	108,921	109,914	118,549	+7.9%	+8.8%
Corporate client deposits <sup>1</sup>	54,418	51,908	53,785	+3.6%	-1.2%
Total equity	16,536	13,378	11,479	-14.2%	-30.6%
Loan-to-deposit ratio	72.9%	77.2%	72.5%	-4.7pp	-0.4pp
NPL ratio	4.0%	3.8%	4.0%	+0.2pp	0.0pp
Coverage ratio	57.2%	54.6%	51.9%	-2.7pp	-5.3pp
Tier 1 Capital Ratio	15.2%	13.9%	12.1%	-1.8pp	-3.1pp
Total Capital Ratio	17.5%	16.4%	14.7%	-1.7pp	-2.8pp

<sup>1</sup> Excluding repo / sell-buy-back transactions

# Revised methodology reflecting growing severity of court verdicts

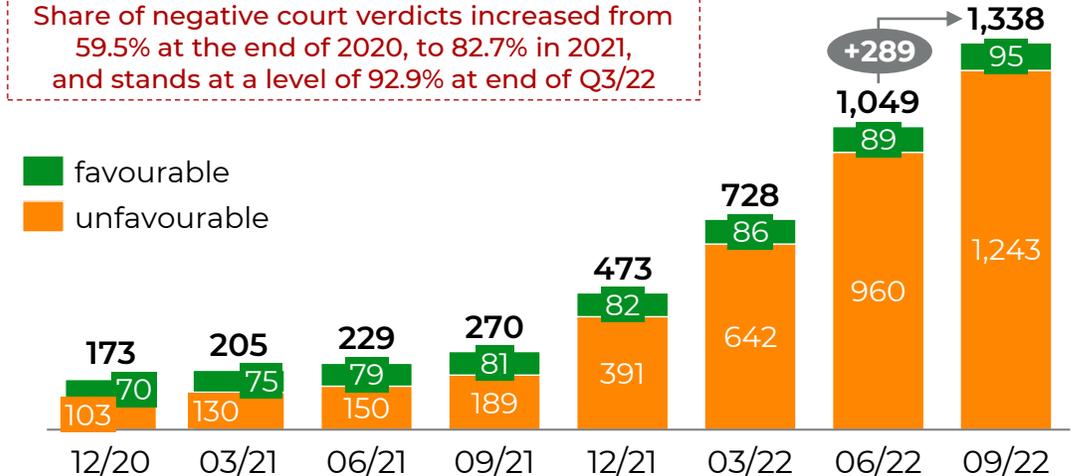
## Number of individual court cases concerning indexation clauses

Total value of claims:  
PLN 5,628 M as of 30.09.2022



## Distribution of final rulings received by mBank

Share of negative court verdicts increased from 59.5% at the end of 2020, to 82.7% in 2021, and stands at a level of 92.9% at end of Q3/22



## Legal environment: key questions remain unresolved

- Proceeding of the Supreme Court in case III CZP 11/21 (regarding the questions of the President of the Supreme Court regarding the CHF mortgage loans) has been suspended.
- Opinions of the National Bank of Poland (NBP) and the Polish FSA on the case, submitted to the Supreme Court, supported the banks' position.
- On 08.09.2022, the CJEU confirmed its previous views in the cases of mBank and Deutsche Bank regarding: (i) whether the national court may modify the contract, (ii) whether the national court may supplement the contract by average NBP rate, and (iii) statute of limitations.
- On 12.10.2022, CJEU's hearing on the case regarding the remuneration for using the loan principal, with verdict expected in 2023, with a strong statement of the Chairman of the Polish FSA supporting banks' view.

## Main assumptions of the methodology

- The current methodology of calculating the provisions for legal risk of CHF portfolio is based on advanced statistical methods for determining the number of clients who will file a lawsuit against the bank.
- In a new approach, mBank assumes a higher number of the future plaintiffs (31,000 compared to 23,000 previously) as well as lower number of clients who will remain passive (neither file a lawsuit, nor enter into settlement with the bank).
- The parameters are derived from the historical data as well as current observations of trends in jurisprudence (probability of losing the case at 95% and no further verdicts with average NBP rate).
- In the updated methodology, it is assumed that a high proportion of cases will end with invalidity of the loan agreement (after Q3/22, it was 82% of unfavourable verdicts).
- Current legal provisions include also higher costs of settlements.

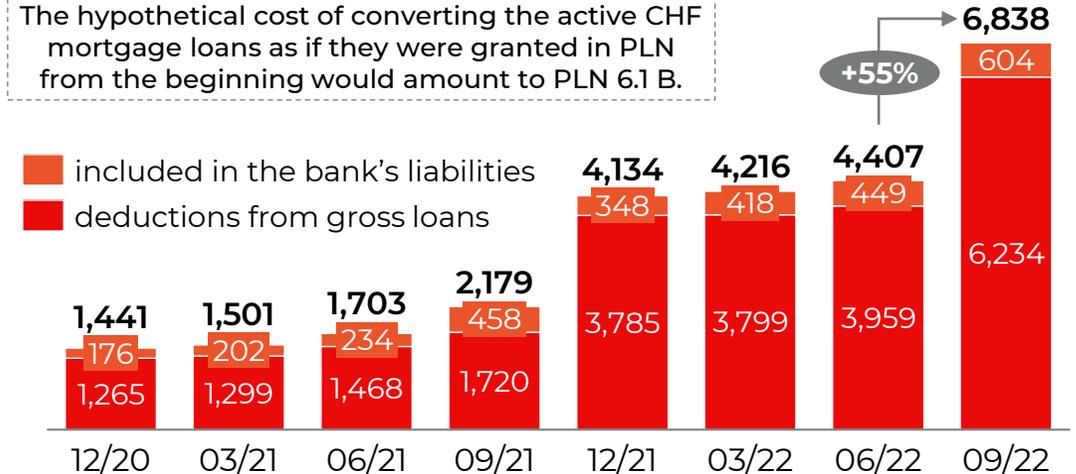
# Strong protection against legal risks and new settlement program

## CHF mortgage loans to individual customers (CHF M, net)



## Total value of provisions created for legal risk of FX loans (PLN M)

The hypothetical cost of converting the active CHF mortgage loans as if they were granted in PLN from the beginning would amount to PLN 6.1 B.



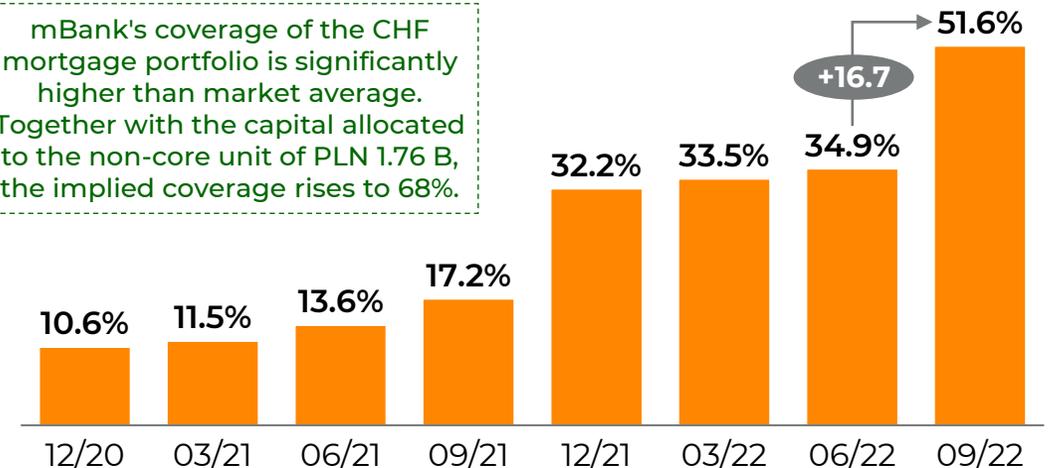
## Details of mBank's new settlement program

- The offer will be directed to all clients with an active CHF mortgage loan, including those in dispute with the bank.
- The pilot program performed by mBank in H1/22 showed that borrowers are interested in individual approach and negotiations rather than receiving a unified offer.
- mBank will propose the conversion of the loan as well as a reduction of the outstanding loan balance.
- For the loan in PLN, periodically fixed interest rate on a preferential level will be offered (currently 4.99%).
- The settlement program started in Q4/22 and will be conducted in stages.



## Coverage of CHF portfolio with created provisions for legal risk

mBank's coverage of the CHF mortgage portfolio is significantly higher than market average. Together with the capital allocated to the non-core unit of PLN 1.76 B, the implied coverage rises to 68%.



# Robust performance of the core business demonstrated in 9M 2022

## Summary of financial results for mBank's core activity and run-off portfolio in 9M 2022

PLN million	Core Business	Non-core <sup>1</sup>	mBank Group
Net interest income	3,841.3	70.6	3,911.9
Net fee, trading and other income	1,552.3	-56.2	1,496.2
Total income	5,393.7	14.4	5,408.1
Total costs	-2,643.6	-44.5	-2,688.1
Loan loss provisions and fair value change <sup>2</sup>	-608.7	-37.8	-646.4
Costs of legal risk related to FX loans	0.0	-2,682.2	-2,682.2
Operating profit	2,141.4	-2,750.0	-608.6
Taxes on the Group balance sheet items	-471.2	-32.7	-503.8
Profit or loss before income tax	1,670.2	-2,782.7	-1,112.4
Net profit or loss	1,245.5	-2,782.7	-1,537.2
Total assets	198,425	9,156	207,581
Net interest margin	3.73%		3.58%
Cost/Income ratio	49.0%		49.7%
Cost of risk	0.72%		0.70%
Return on equity (ROE)	14.3%		-15.3%
Return on assets (ROA)	0.86%		-1.00%

<sup>1</sup> Equivalent of "FX Mortgage Loans segment" in the financial statement

<sup>2</sup> Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

## Separation of FX mortgage loan portfolio

- In order to present the genuine and undistorted performance of mBank Group, the non-core part, comprising of foreign currency mortgage loans, is presented separately from the total business.
- Non-core assets** are defined as all residential mortgage loans granted to individual customers in Poland that at any point in time were in another currency than PLN. In addition to the FX mortgage loan portfolio, associated provisions for legal risk arising from these contracts are also allocated to the segment.

The capital allocated to the non-core unit amounted to PLN 1.76 B as of 30.09.2022.

It is calculated primarily based on:

- risk weight of the portfolio under AIRB method;
- individual FX ML add-on imposed on mBank Group (actual or expected level);

From the managerial perspective, growth of mBank's core business is effectively based on lower capital due to its portion being set aside for FX Mortgage Loans segment.

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## Analysis of the performance after Q3 2022

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- Total income and its main components
- Total costs and efficiency
- Loan loss provisions and portfolio quality
- Capital and liquidity position

## Macroeconomic update and outlook

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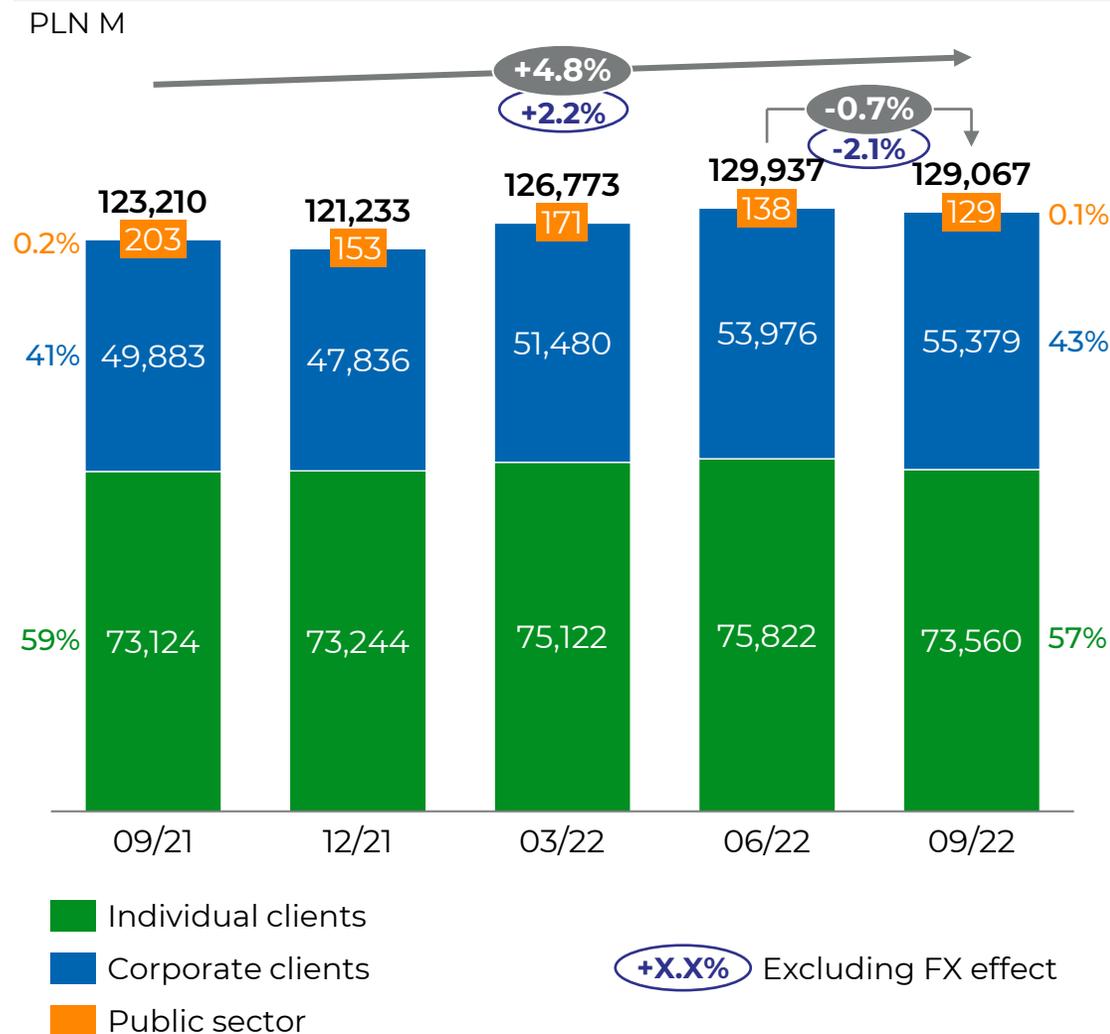
## Appendix

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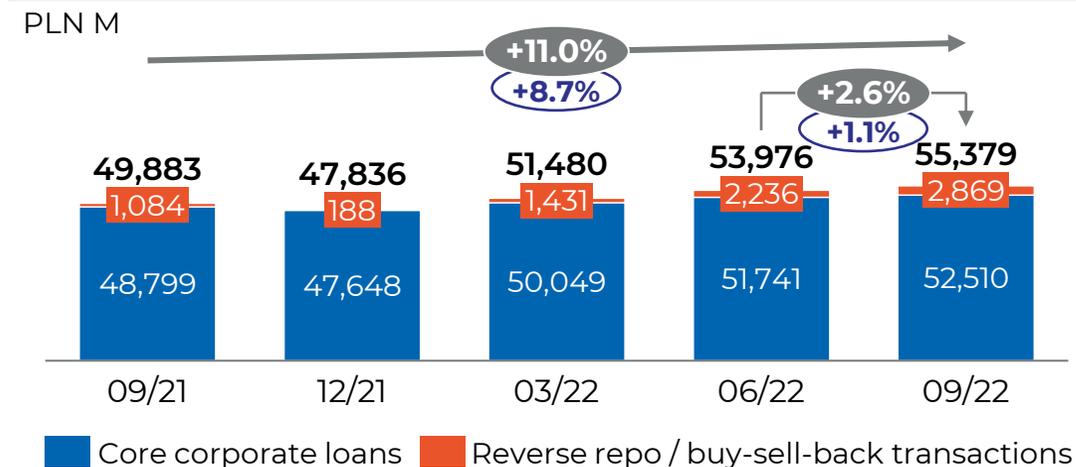
# Results of mBank Group: Loans to customers

Decline of loan portfolio due to adjustments related to “credit holidays” and CHF provisions

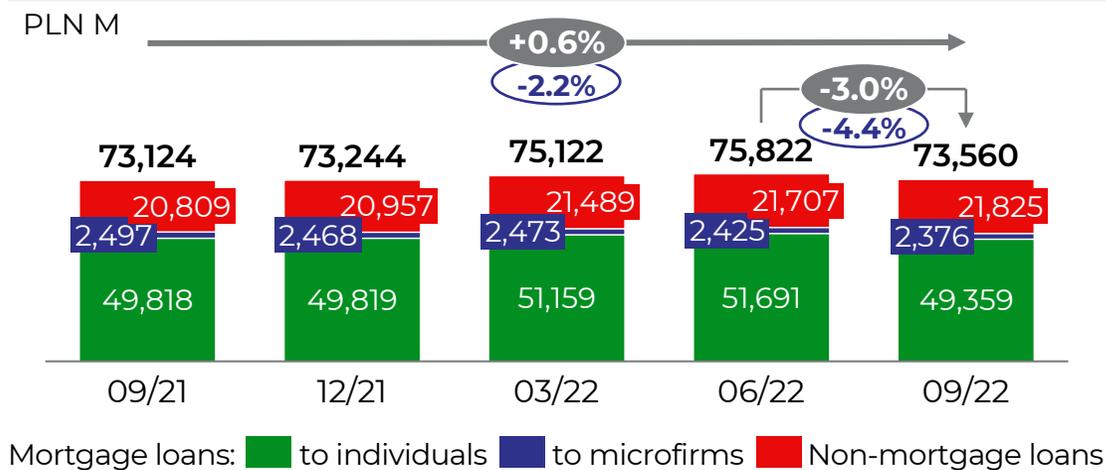
Development of gross loans and advances to customers



Gross loans to corporate customers



Gross loans to retail customers

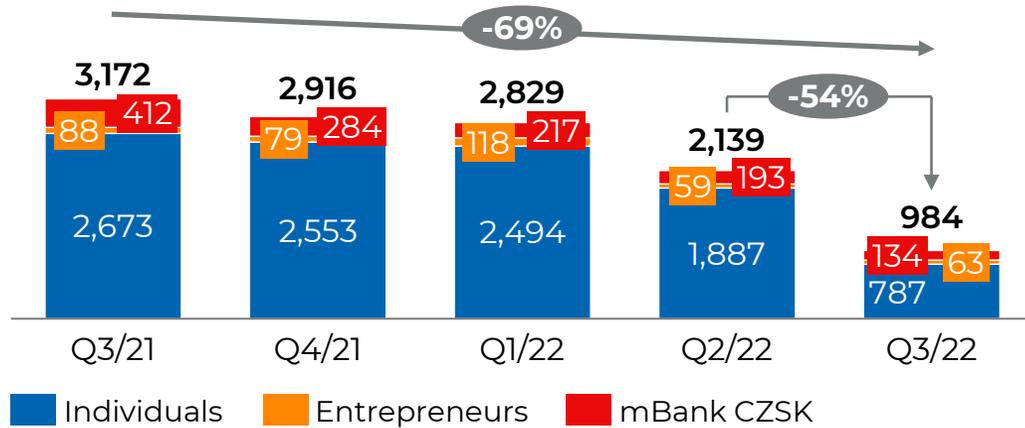


# Results of mBank Group: New lending business

A noticeable drop in new mortgage lending, accompanied by lower sales of consumer credit

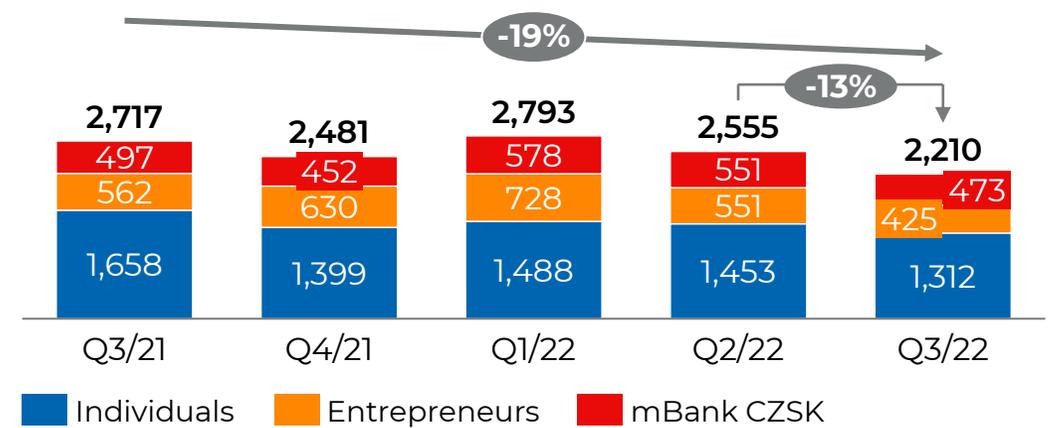
## Sales of mortgage loans

PLN M, by quarter



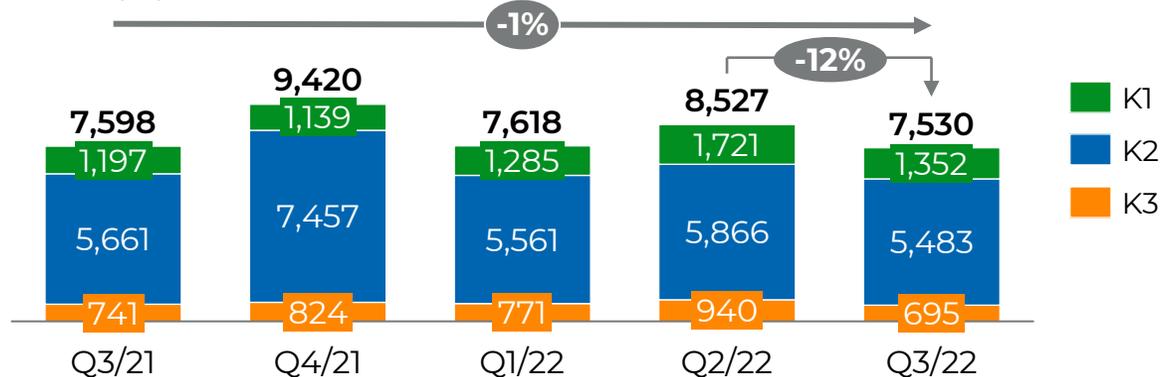
## Sales of non-mortgage loans

PLN M, by quarter



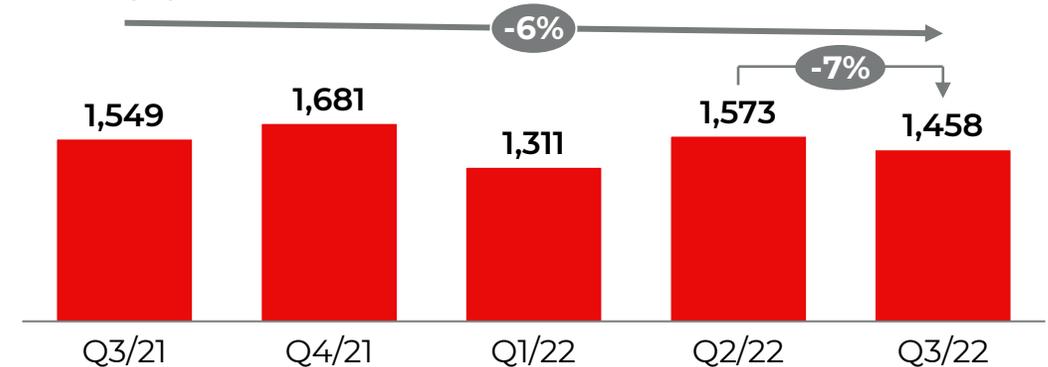
## Sales of corporate loans<sup>1</sup>

PLN M, by quarter



## New leasing contracts

PLN M, by quarter

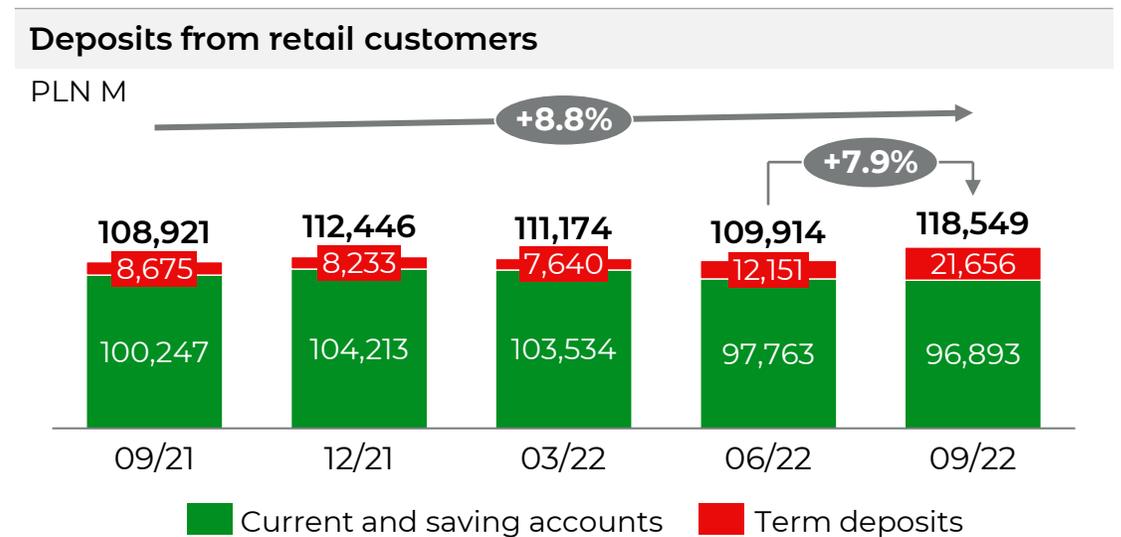
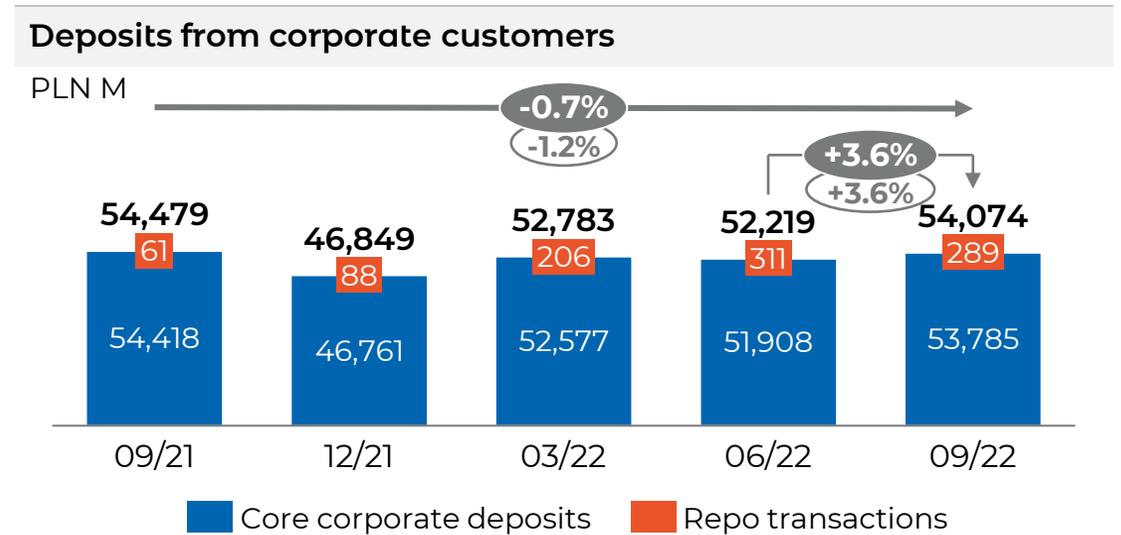
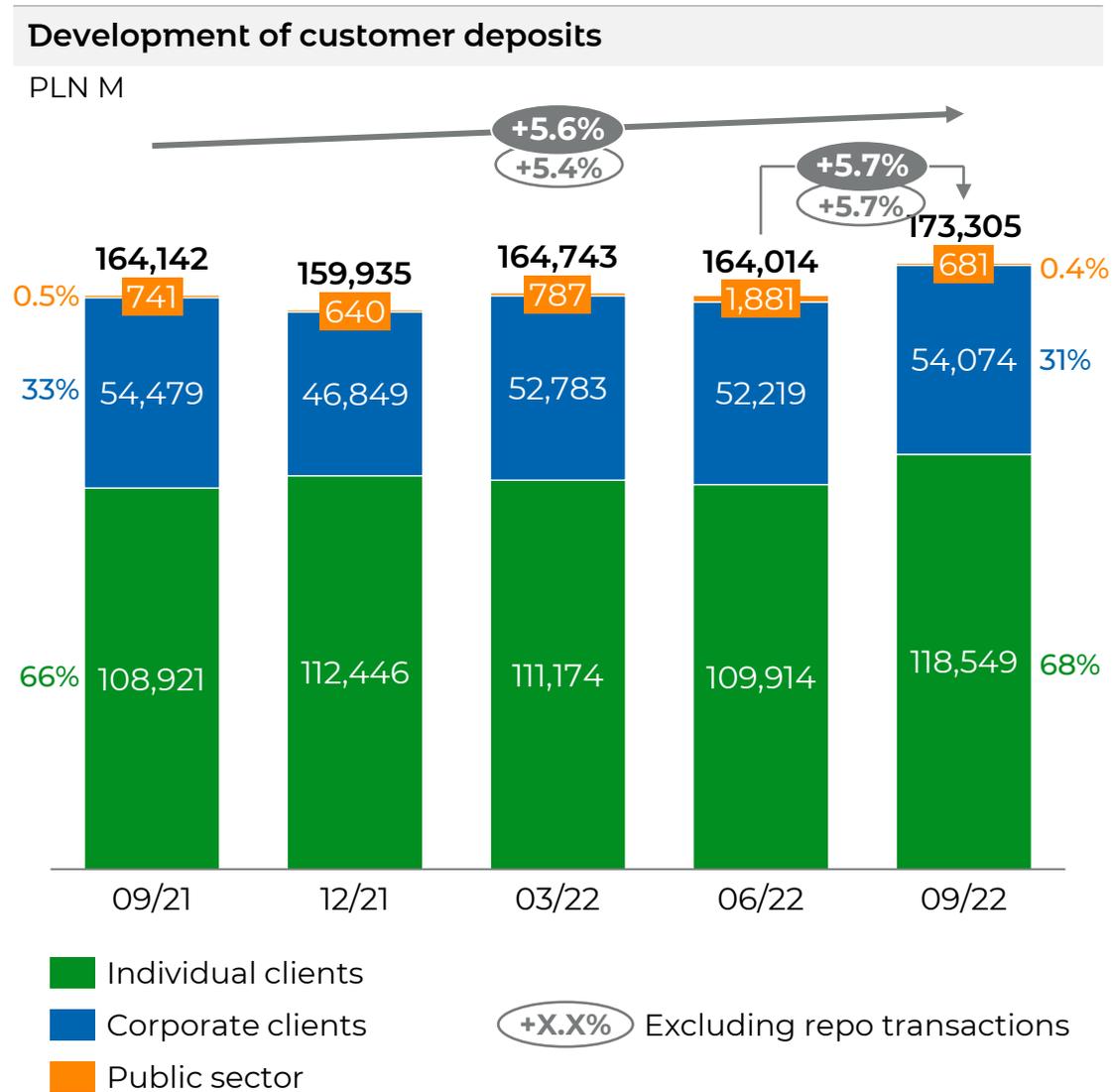


<sup>1</sup> Including new sale, rising and renewal

Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

# Results of mBank Group: Customer deposits

Strong growth of deposit base thanks to rebounding inflows from retail clients

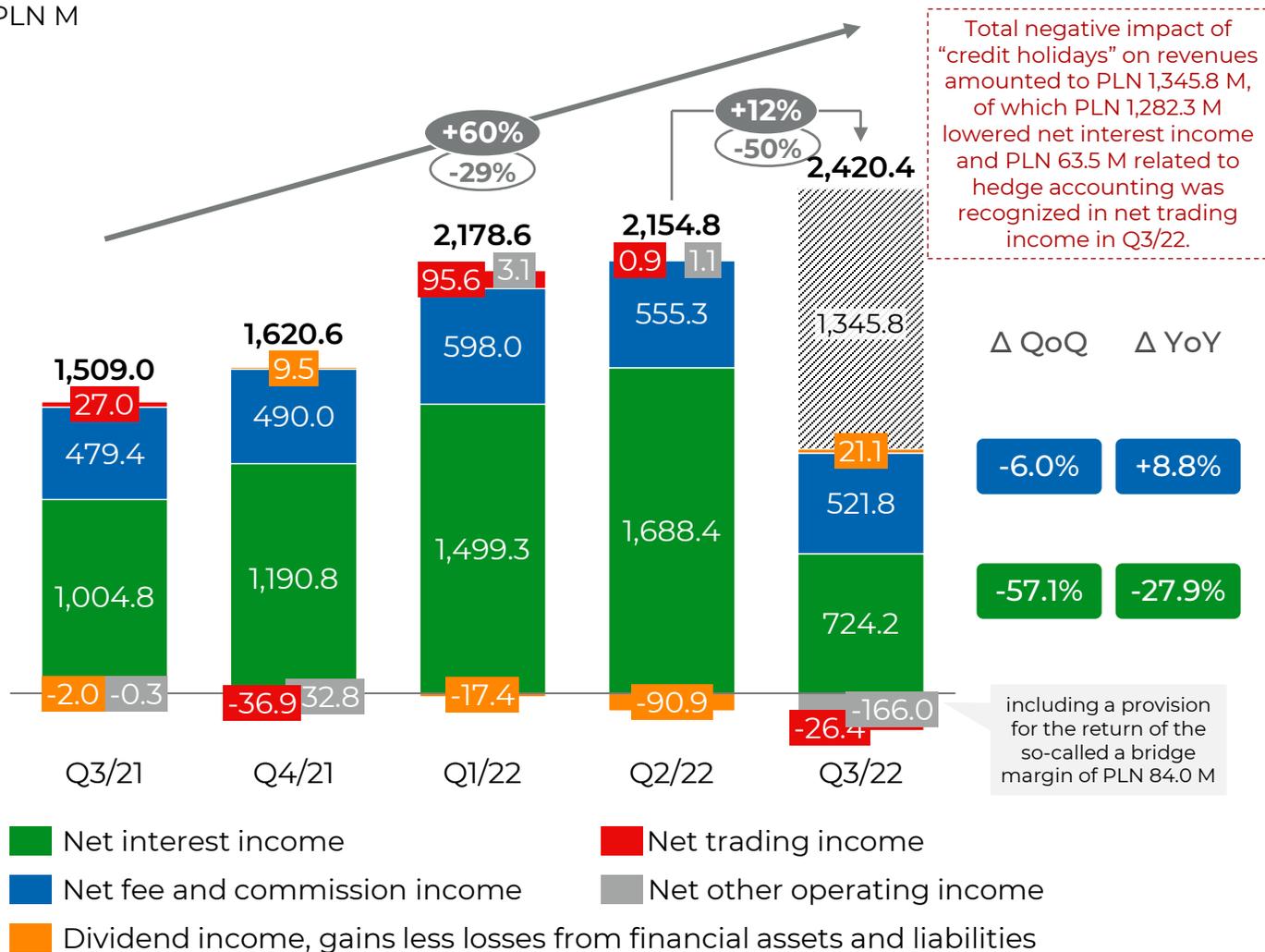


# Results of mBank Group: Total income

Revenues, adjusted for “credit holidays”, at record high level, driven by rising core income

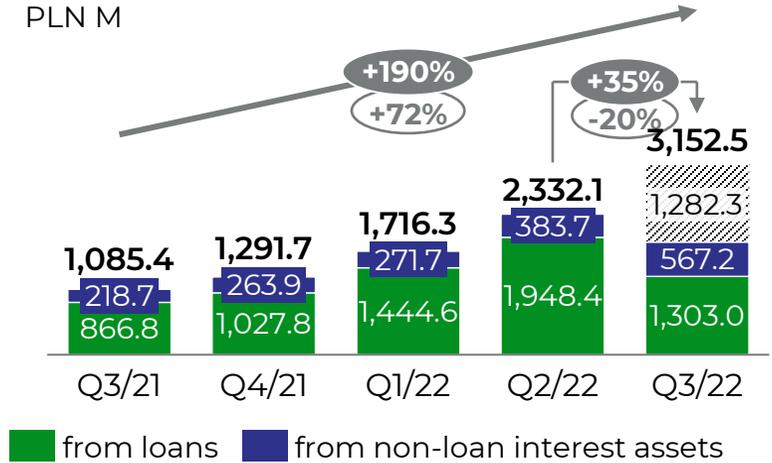
## Development of mBank Group’s total income

PLN M



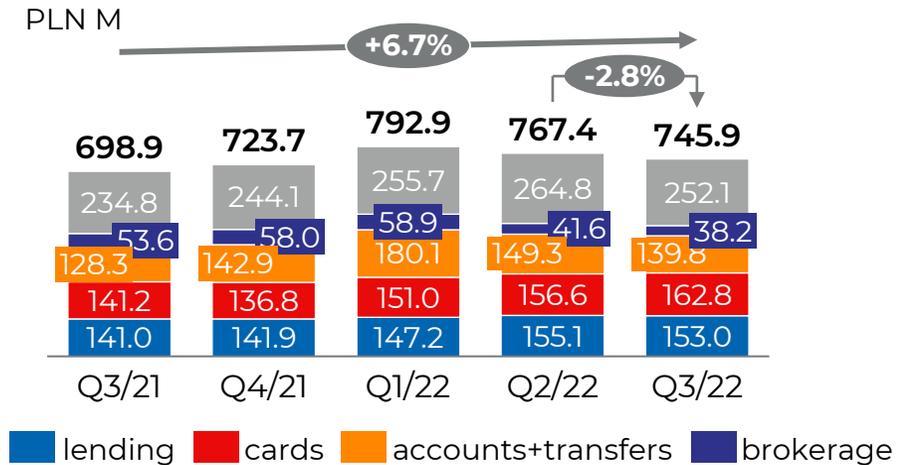
## Development of interest income

PLN M



## Development of fee and commission income

PLN M

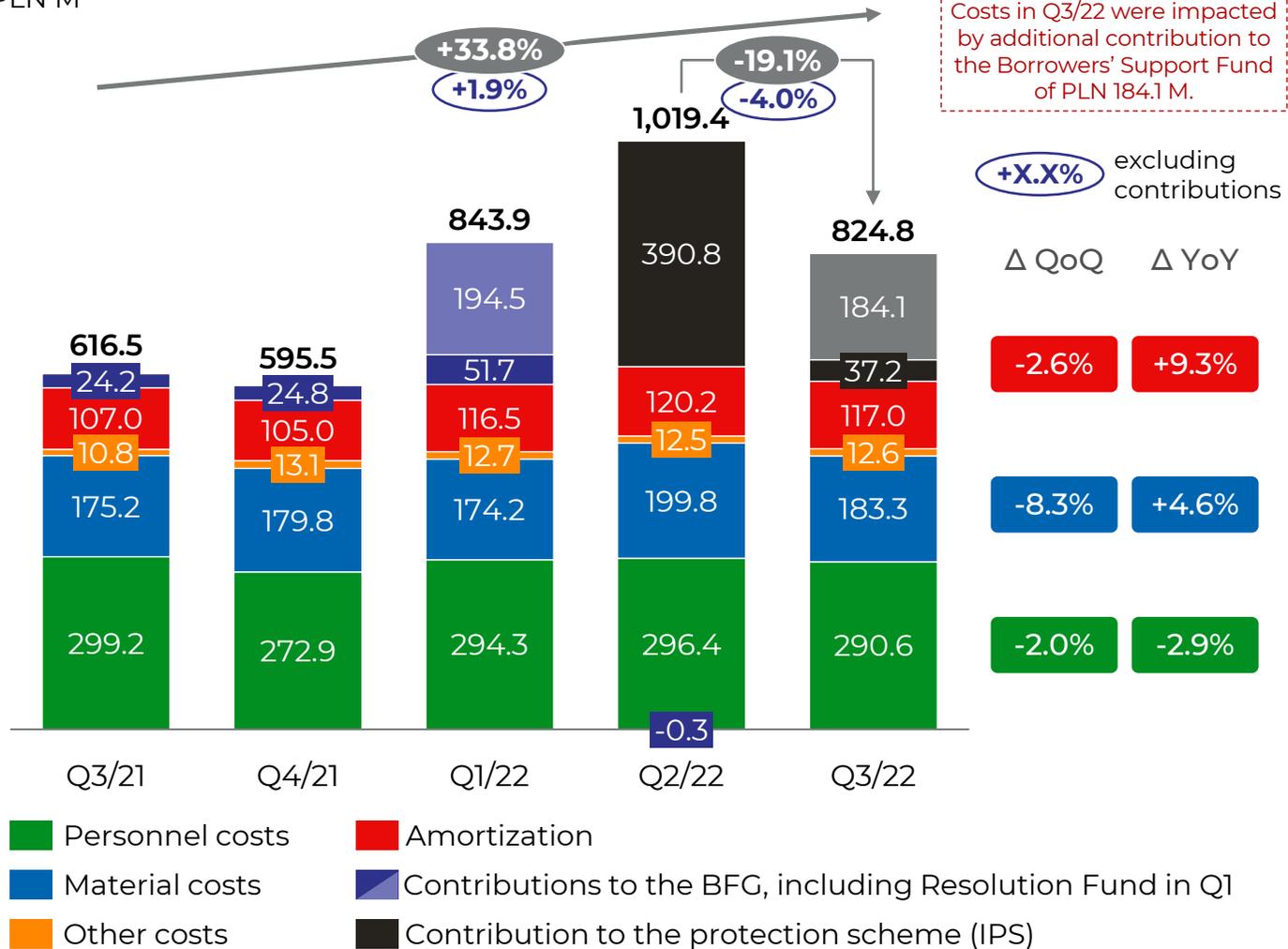


# Results of mBank Group: Total costs and efficiency

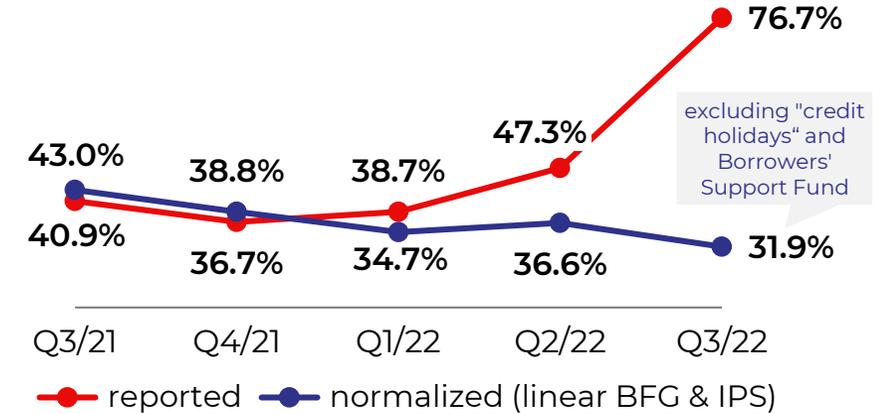
Costs impacted by external burdens, while underlying efficiency remained excellent

## Development of mBank Group's operating costs

PLN M



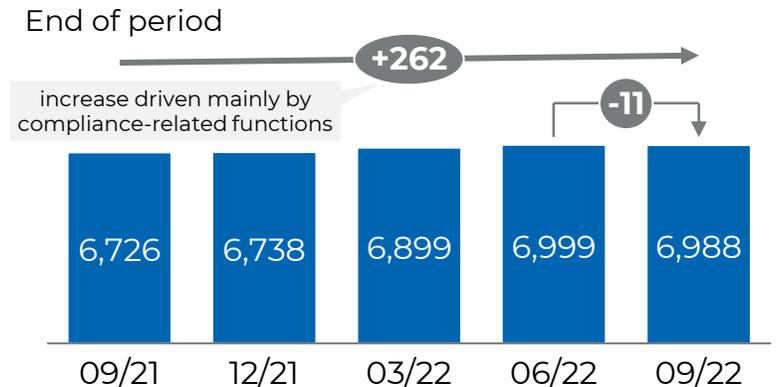
## Cost/Income ratio of mBank Group – quarterly



Normalized C/I ratio for 9M 2022 **34.6%**

excluding impact of "credit holidays" and Borrowers' Support Fund

## Employment of mBank Group (in FTEs)

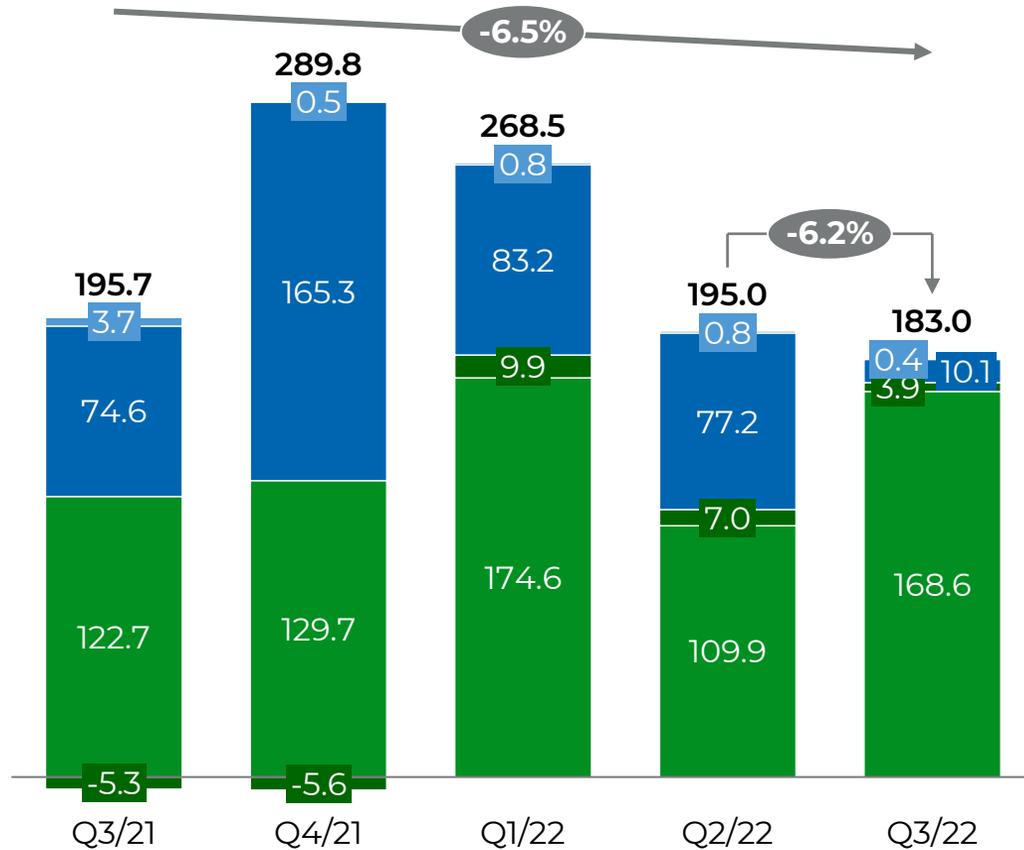


# Results of mBank Group: Loan loss provisions and cost of risk

Provisioning level reflecting resilience of credit portfolio amid persistent uncertainties

Net impairment losses and fair value change on loans

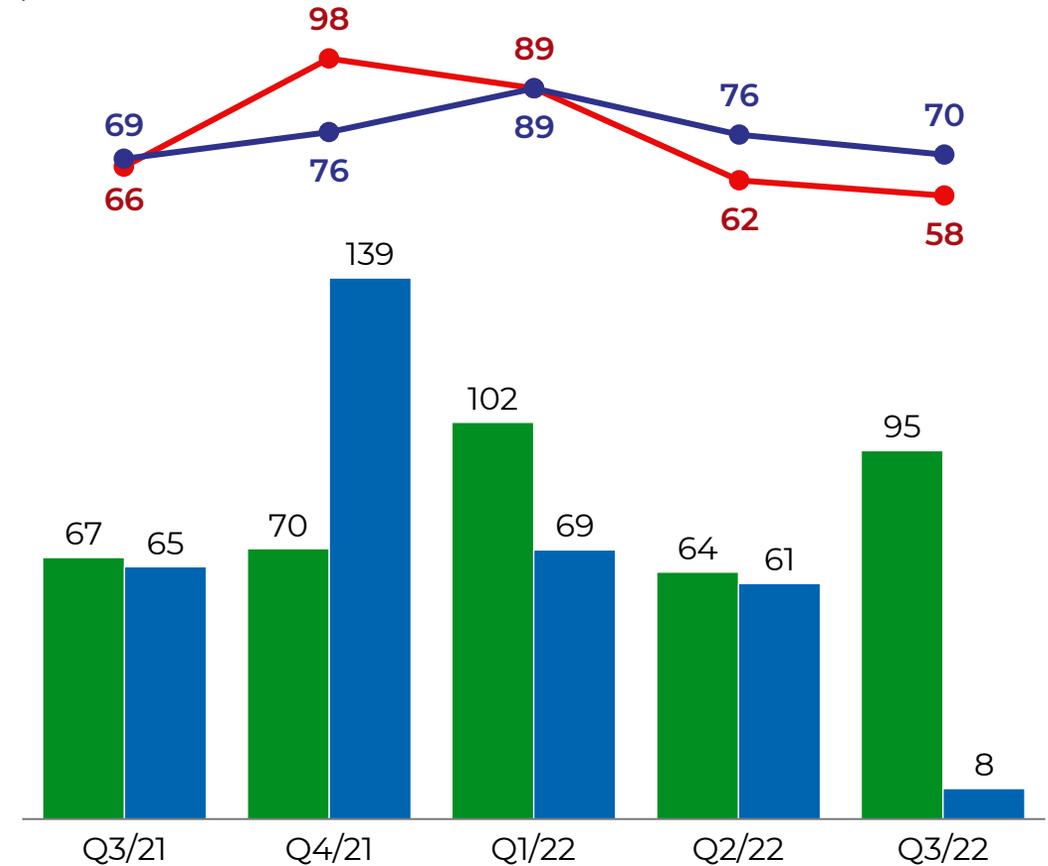
PLN M



Retail Banking: ■ at amortized cost ■ at fair value  
 Corporate & Investment Banking: ■ at amortized cost ■ at fair value

mBank Group's cost of risk, by segment

bps

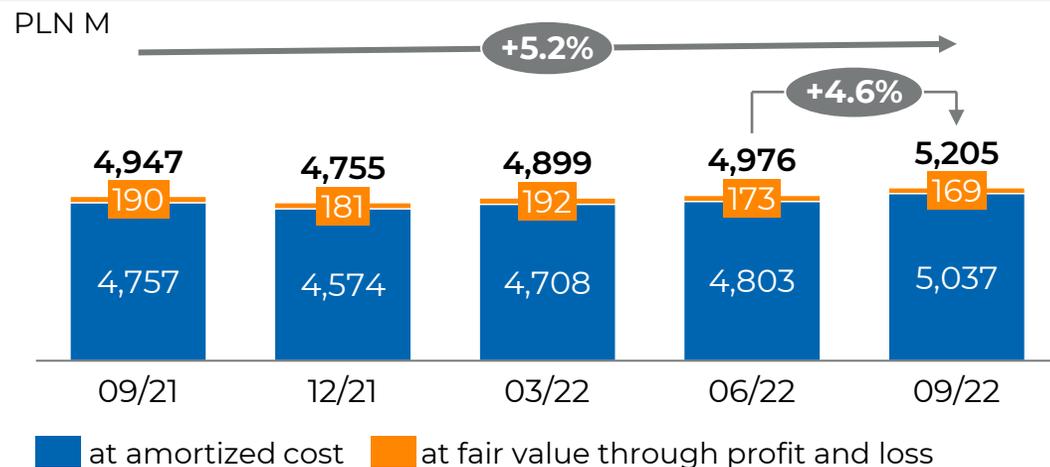


mBank Group's cost of risk: ● quarterly ● YTD  
■ Retail loan portfolio ■ Corporate loan portfolio

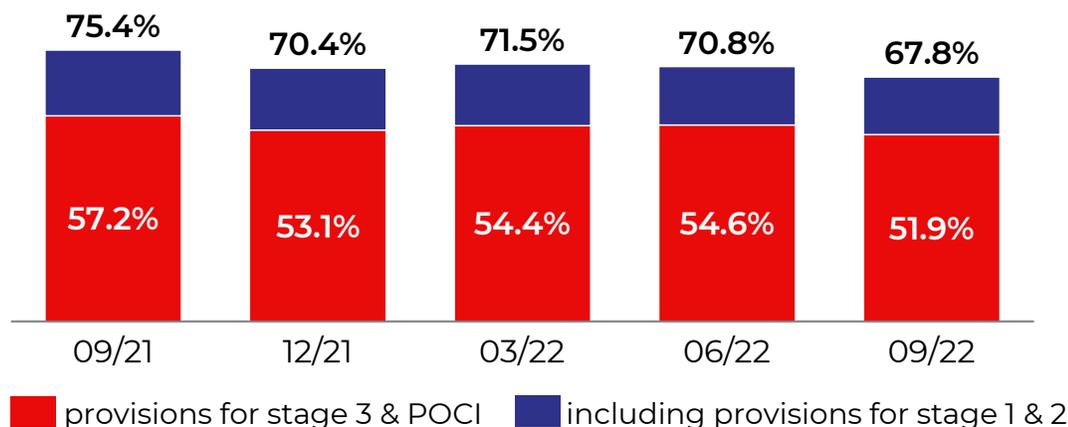
# Results of mBank Group: Loan portfolio quality

Good asset quality confirmed by risk indicators

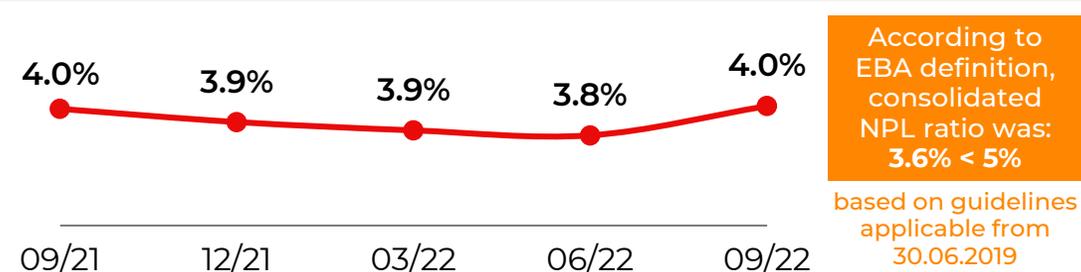
## mBank Group's impaired loans portfolio



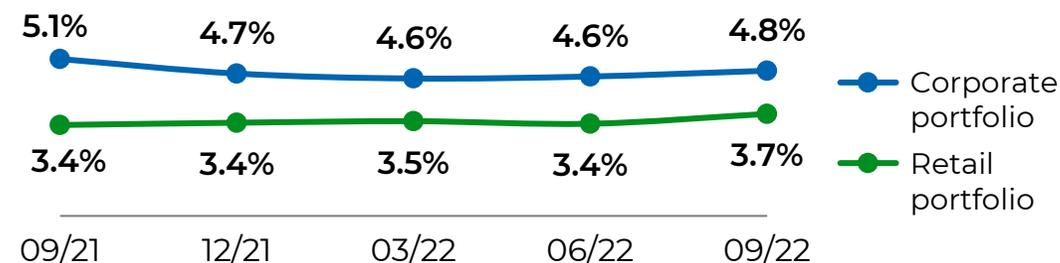
## mBank Group's coverage ratio



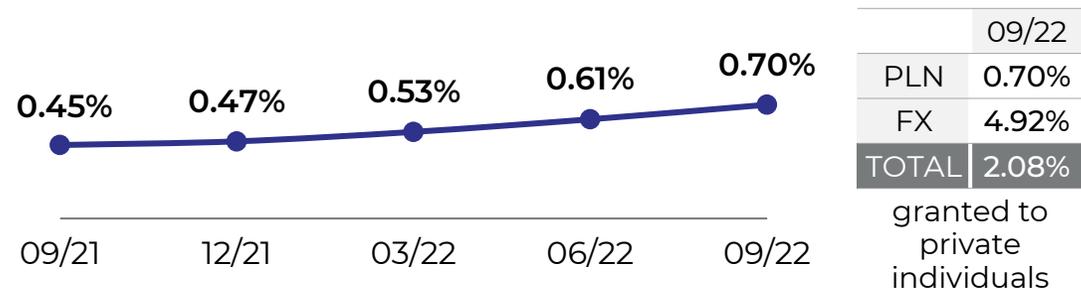
## mBank Group's NPL ratio



## mBank Group's NPL ratio, by segment



## NPL ratio of mortgage loan portfolio in PLN

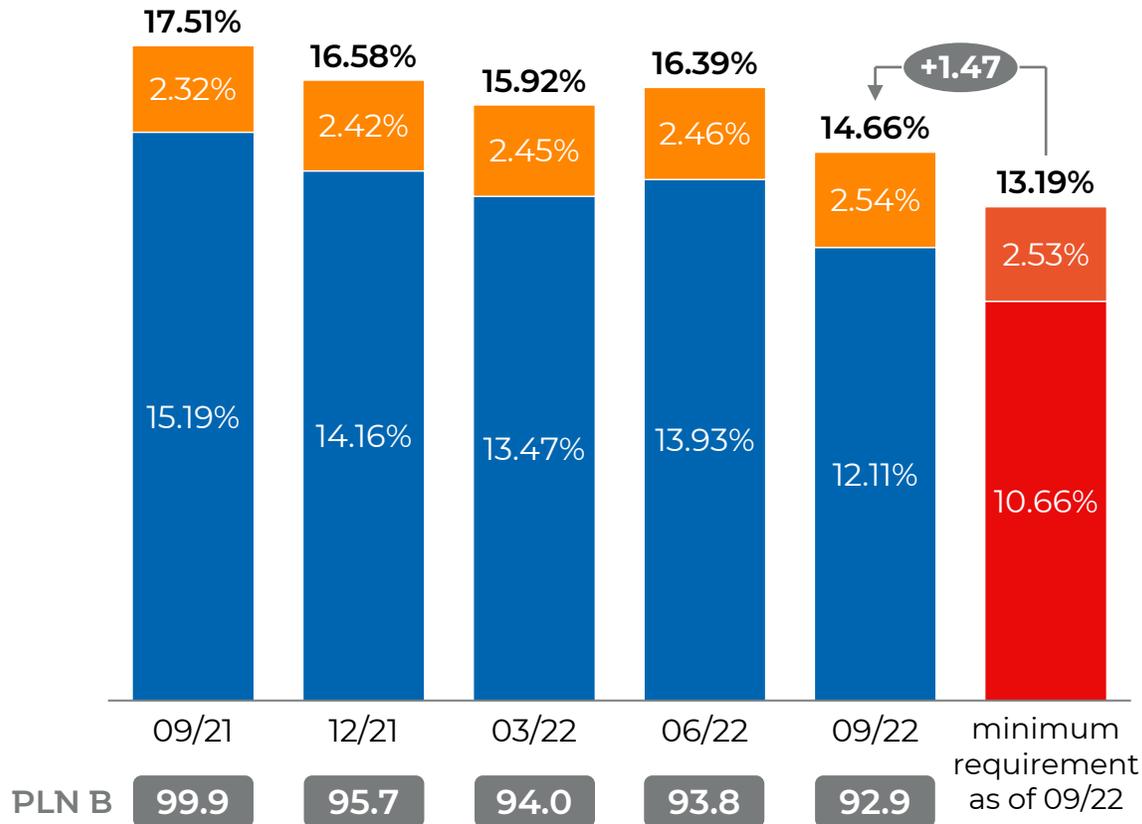


Note: Risk indicators presented for credit portfolio measured both at amortized cost and at fair value through profit or loss. The bank applies a client-oriented approach in its methodology of NPL recognition.

# Results of mBank Group: Capital ratio and liquidity position

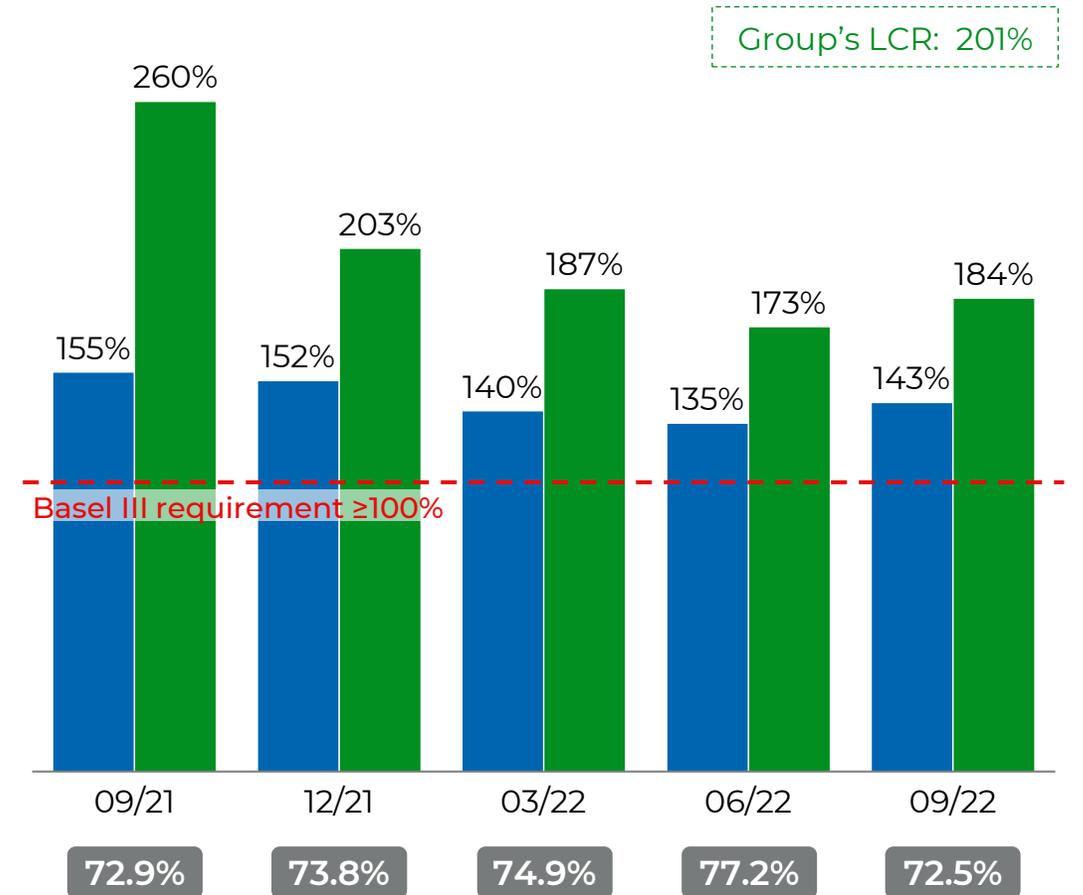
Weaker capital position due to incurred loss, ample liquidity securing operational stability

mBank Group's Total Capital Ratio



xx.x Total risk exposure amount (TREA)  
 ■ Tier 1 capital ratio ■ Tier 2

mBank's NSFR and LCR



xx.x% Loan-to-deposit ratio of mBank Group  
 ■ Net Stable Funding Ratio (NSFR) ■ Liquidity Coverage Ratio (LCR)

# Agenda



## Key highlights of Q3 2022

2

- Business development
- Summary of financial results

## Analysis of the performance after Q3 2022

14

- Loans and deposits
- Total income and its main components
- Total costs and efficiency
- Loan loss provisions and portfolio quality
- Capital and liquidity position

## Macroeconomic update and outlook

23

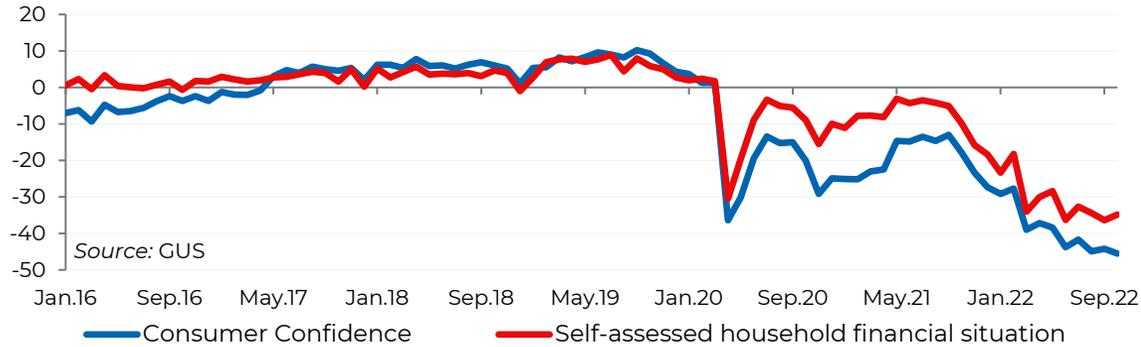
## Appendix

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# Macroeconomic situation and outlook

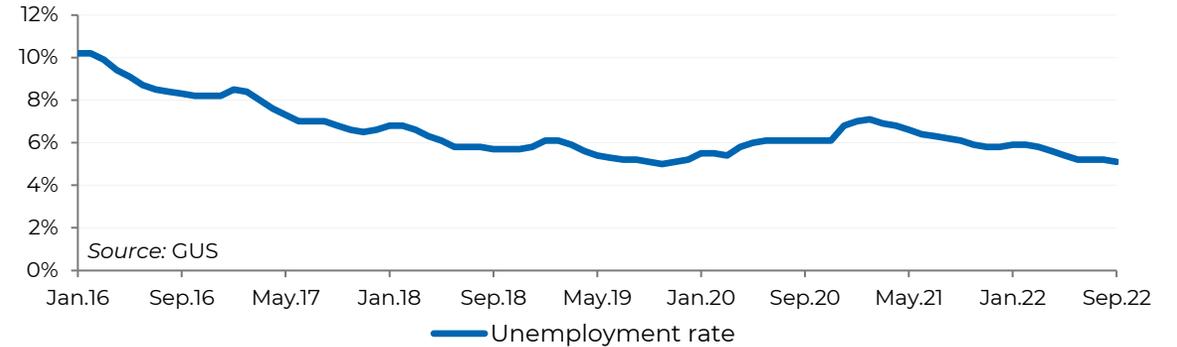
Upswing is over. Yet, inflationary pressures may persist for some time.

If only moods = expenditures, we would be in recession



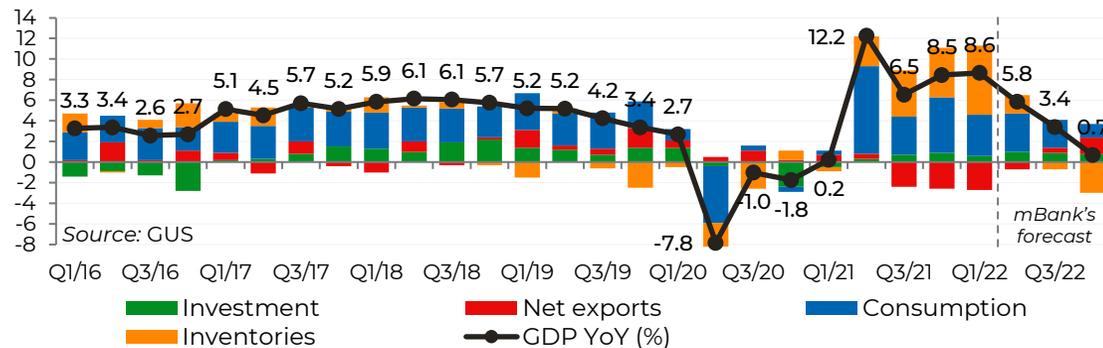
Bad consumer moods filter only partially to the data. There are two possible explanations: 1) refugees, 2) offsetting government transfers that make negative real wage growth more bearable. Hence, slowdown is still in the pipeline.

Unemployment rate (still) at cyclical bottoms



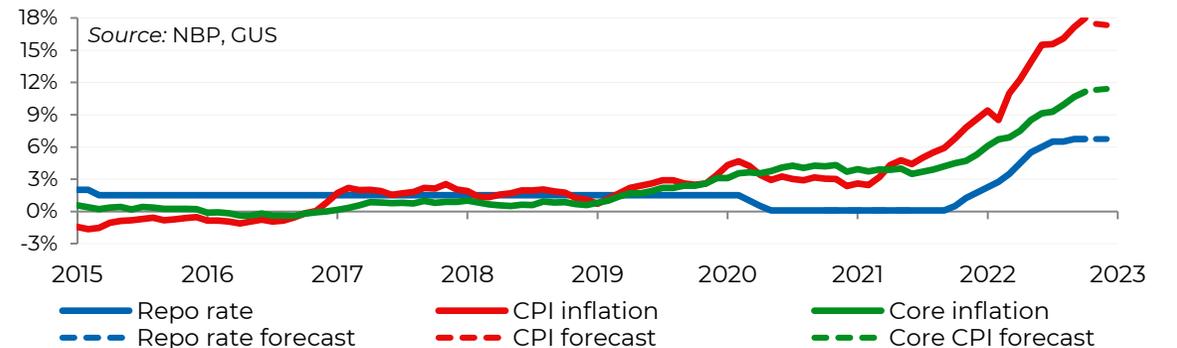
As labour market has typically some inertia, the fall of GDP growth momentum has not yet been seen. However, it is just a matter of time for Poland before unemployment rate starts to rise. Labour market is a lagging indicator.

GDP path and forecast for Poland (% YoY)



GDP dynamics for 2022 is expected to be solid (~4%), but slowdown is relentless and will materialize mostly in 2023 (~0.4%). High prices, slowing global economy, lagged effects of monetary policy need time to show their effects.

Inflation: off 2.5% NBP target but peak in interest rates is near

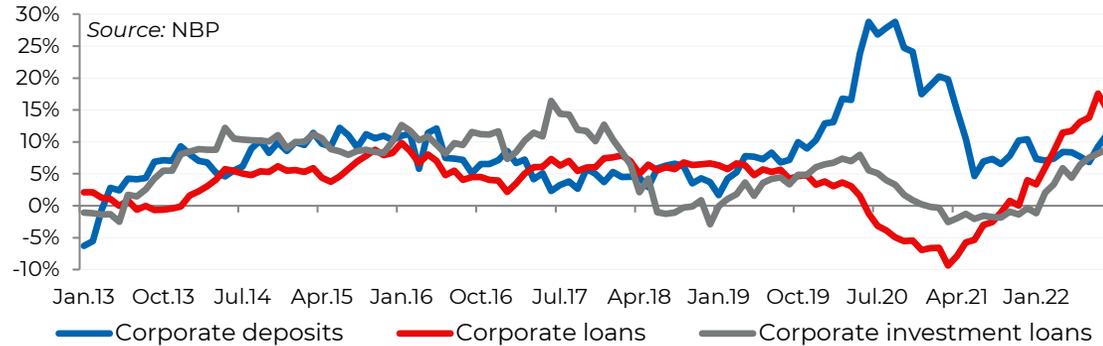


Inflation is yet to reach the top at the beginning of 2023 due to pending energy price increases. Risks to the real sphere kick in and MPC is reluctant to increase rates more as ~7% seems to be still a reasonable ceiling to rely on.

# Macroeconomic situation and outlook

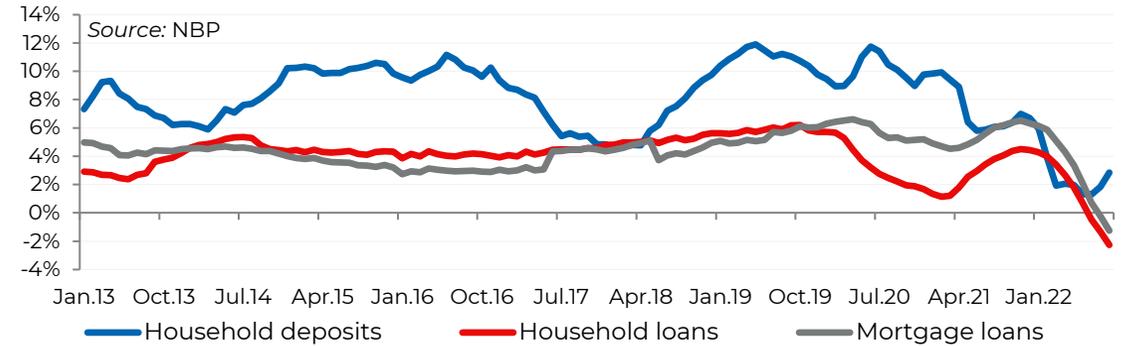
Household volumes falling, corporate credit lost momentum (peak performance is now).

Corporate loans and deposits (YoY, FX-adjusted)



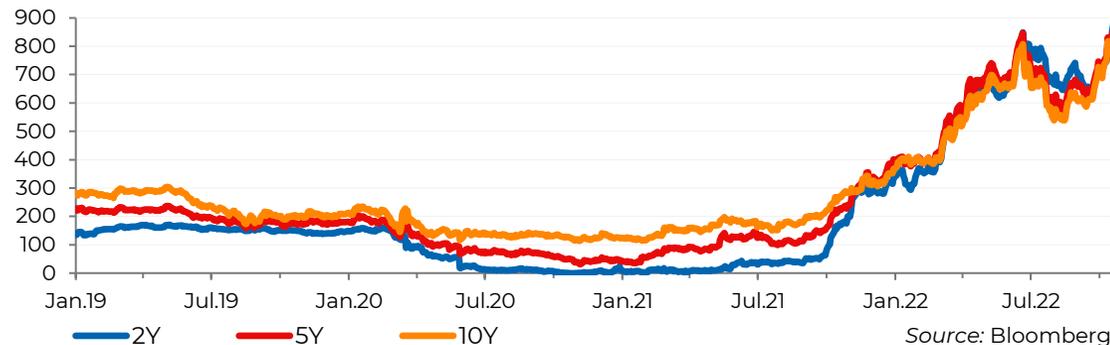
Peak performance of credit activity among firms is here. Lagged effects of interest rate hikes set to slow down investment credit. Current financing is to decelerate as well due to possible peak in costs. Deposits are growing steadily.

Household loans and deposits (YoY, FX-adjusted)



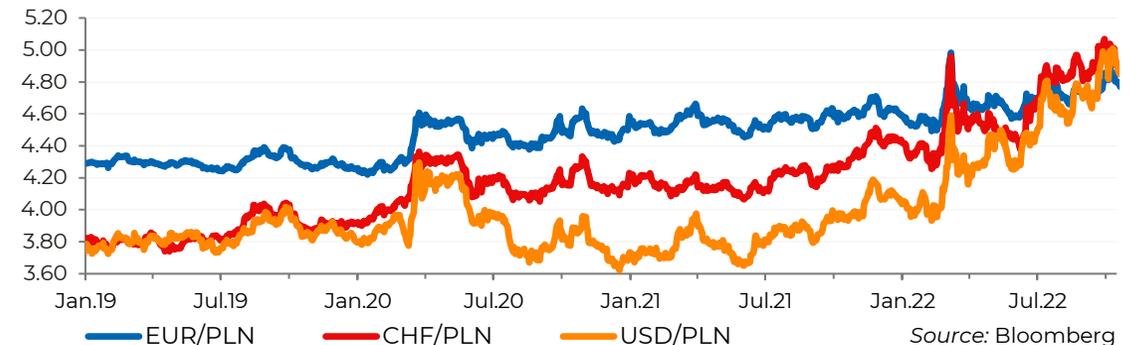
Loan volumes retreat under the weight of higher interest rates, tightened credit standards and weaker business activity. Peak (negative) effect are yet to come. Deposit base barely growing.

Government bond yields: on the rise (bps)



Government bond yields are testing new highs. There are a few reasons for this: inflation stays high, NBP is reluctant to hike a lot, liquidity is very low, investors price in more credit risk in anticipation of incoming, substantial supply in 2023.

PLN: weak and bleak perspectives for spectacular improvement



Zloty is subject to a series of shocks, with war (and its consequences) being not the last one. There is some room for improvement on the basis of falling risk aversion but chances for swift appreciation are slim (cycle turns negative).

# Macroeconomic forecasts and outlook for mBank Group

Operating environment for banks has continued being difficult and hardly predictable

## Key economic indicators for Poland

	2020	2021	2022F	2023F
GDP growth (YoY)	-2.0%	6.8%	4.5%	0.4%
Domestic demand (YoY)	-2.7%	8.4%	5.2%	-1.5%
Private consumption (YoY)	-3.6%	6.3%	4.5%	1.0%
Investment (YoY)	-2.3%	2.1%	4.8%	0.3%
Inflation (eop)	2.4%	8.6%	18.6%	8.1%
MPC rate (eop)	0.10%	1.75%	6.75%	6.75%
CHF/PLN (eop)	4.22	4.42	5.05	4.54
EUR/PLN (eop)	4.56	4.59	4.90	4.60

## Polish banking sector – monetary aggregates YoY

	2020	2021	2022F	2023F
Corporate loans	-4.8%	3.9%	14.7%	5.2%
Household loans	3.0%	4.9%	-1.2%	-2.0%
Mortgage loans	7.3%	7.1%	0.3%	-1.0%
Mortgage loans in PLN	9.7%	12.0%	-0.9%	4.4%
Non-mortgage loans	-3.8%	1.1%	-4.0%	-4.0%
Corporate deposits	19.0%	10.4%	6.9%	0.0%
Household deposits	10.7%	6.7%	2.8%	3.2%

Source: mBank's estimates as of 07.11.2022.

Investor Presentation | Q3 2022

## Short-term prospects for mBank (4 quarters ahead)

### Net interest income & NIM

neutral



- With significantly increased rates translating into rising deposit costs, potential for further margin improvement looks exhausted
- Decelerating loan volumes may impact dynamics of interest income

### Net fee and commission income

slightly positive



- Uptrend anchored in growing customer base and transactionality, as well as extending investment product offering
- Relevant adjustments to tariff of fees already implemented

### Total costs

slightly negative



- Visible wage and inflationary pressure weights on operating costs
- Rising amortisation driven by investments in future growth
- Reduced contributions to the Deposit Guarantee Scheme

### Loan loss provisions & FV change

slightly negative



- Financial standing of borrowers may be affected by the changing macroeconomic environment and geopolitical developments
- The overall asset quality should not deteriorate materially thanks to prudent approach in loan origination unless more negative scenarios with war and energy crisis materialise

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## Macroeconomic update and outlook

23

## Appendix

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# Appendix: Selected Financial Data

## Consolidated Profit and Loss Account – quarterly

Quarterly results (PLN thou.)	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Net interest income	1,004,845	1,190,766	1,499,335	1,688,372	724,227
Net fee and commission income	479,438	489,954	597,994	555,346	521,810
Dividend income	957	177	835	3,991	287
Net trading income	27,017	-36,892	95,627	858	-26,398
Gains less losses from financial assets <sup>1</sup>	-3,001	9,326	-18,259	-94,861	20,792
Net other operating income	-253	-32,776	3,069	1,126	-166,048
<b>Total income</b>	<b>1,509,003</b>	<b>1,620,555</b>	<b>2,178,601</b>	<b>2,154,832</b>	<b>1,074,670</b>
<b>Total operating costs</b>	<b>-616,497</b>	<b>-595,499</b>	<b>-843,894</b>	<b>-1,019,427</b>	<b>-824,772</b>
<i>Overhead costs</i>	<i>-509,461</i>	<i>-490,508</i>	<i>-727,360</i>	<i>-899,263</i>	<i>-707,779</i>
<i>Amortisation</i>	<i>-107,036</i>	<i>-104,991</i>	<i>-116,534</i>	<i>-120,164</i>	<i>-116,993</i>
Loan loss provisions and fair value change <sup>2</sup>	-195,691	-289,814	-268,524	-194,956	-182,958
Costs of legal risk related to FX loans	-436,819	-2,006,455	-192,754	-175,094	-2,314,320
<b>Operating profit</b>	<b>259,996</b>	<b>-1,271,213</b>	<b>873,429</b>	<b>765,355</b>	<b>-2,247,380</b>
Taxes on the Group balance sheet items	-158,594	-164,047	-159,839	-167,105	-176,904
<b>Profit or loss before income tax</b>	<b>101,402</b>	<b>-1,435,260</b>	<b>713,590</b>	<b>598,250</b>	<b>-2,424,284</b>
<b>Net result attributable to owners of mBank</b>	<b>26,555</b>	<b>-1,631,116</b>	<b>512,329</b>	<b>229,708</b>	<b>-2,279,244</b>

<sup>1</sup> Including a part of 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to equity instruments and debt securities (without related to loans and advances)

<sup>2</sup> Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

# Appendix: Selected Financial Data

## Consolidated Statement of Financial Position – quarterly

<b>Assets (PLN thou.)</b>	<b>Q3 2021</b>	<b>Q4 2021</b>	<b>Q1 2022</b>	<b>Q2 2022</b>	<b>Q3 2022</b>
Cash and balances with Central Bank	18,015,638	12,202,266	17,971,383	12,522,901	20,488,126
Loans and advances to banks	14,398,589	7,229,681	6,829,976	8,547,677	9,654,087
Trading securities	1,235,480	596,622	1,004,413	1,121,144	1,063,428
Derivative financial instruments	2,029,842	1,952,028	1,701,204	2,044,790	2,309,677
Loans and advances to customers	119,667,078	118,054,854	123,443,552	126,575,656	125,679,810
Investment securities	47,160,934	52,675,679	46,215,685	45,162,202	39,999,559
Intangible assets	1,220,375	1,283,953	1,301,614	1,299,544	1,323,417
Tangible fixed assets	1,537,352	1,542,250	1,527,159	1,494,499	1,464,949
Other assets	2,886,512	4,001,552	4,919,435	5,628,735	5,597,919
<b>Total assets</b>	<b>208,151,800</b>	<b>199,538,885</b>	<b>204,914,421</b>	<b>204,397,148</b>	<b>207,580,972</b>
<b>Liabilities (PLN thou.)</b>	<b>Q3 2021</b>	<b>Q4 2021</b>	<b>Q1 2022</b>	<b>Q2 2022</b>	<b>Q3 2022</b>
Amounts due to banks	2,556,140	3,359,558	2,090,424	2,651,752	1,685,276
Derivative financial instruments	2,317,815	2,011,182	2,384,707	2,839,548	3,006,258
Amounts due to customers	164,141,601	159,935,129	164,743,229	164,013,605	173,304,623
Debt securities in issue	15,462,944	13,429,782	13,654,108	12,203,802	9,511,485
Subordinated liabilities	2,579,721	2,624,456	2,645,717	2,702,305	2,807,751
Other liabilities	4,557,411	4,460,862	5,806,250	6,608,543	5,786,645
<b>Total liabilities</b>	<b>191,615,632</b>	<b>185,820,969</b>	<b>191,324,435</b>	<b>191,019,555</b>	<b>196,102,038</b>
<b>Total equity</b>	<b>16,536,168</b>	<b>13,717,916</b>	<b>13,589,986</b>	<b>13,377,593</b>	<b>11,478,934</b>
<b>Total liabilities and equity</b>	<b>208,151,800</b>	<b>199,538,885</b>	<b>204,914,421</b>	<b>204,397,148</b>	<b>207,580,972</b>

# Appendix: Selected Financial Data

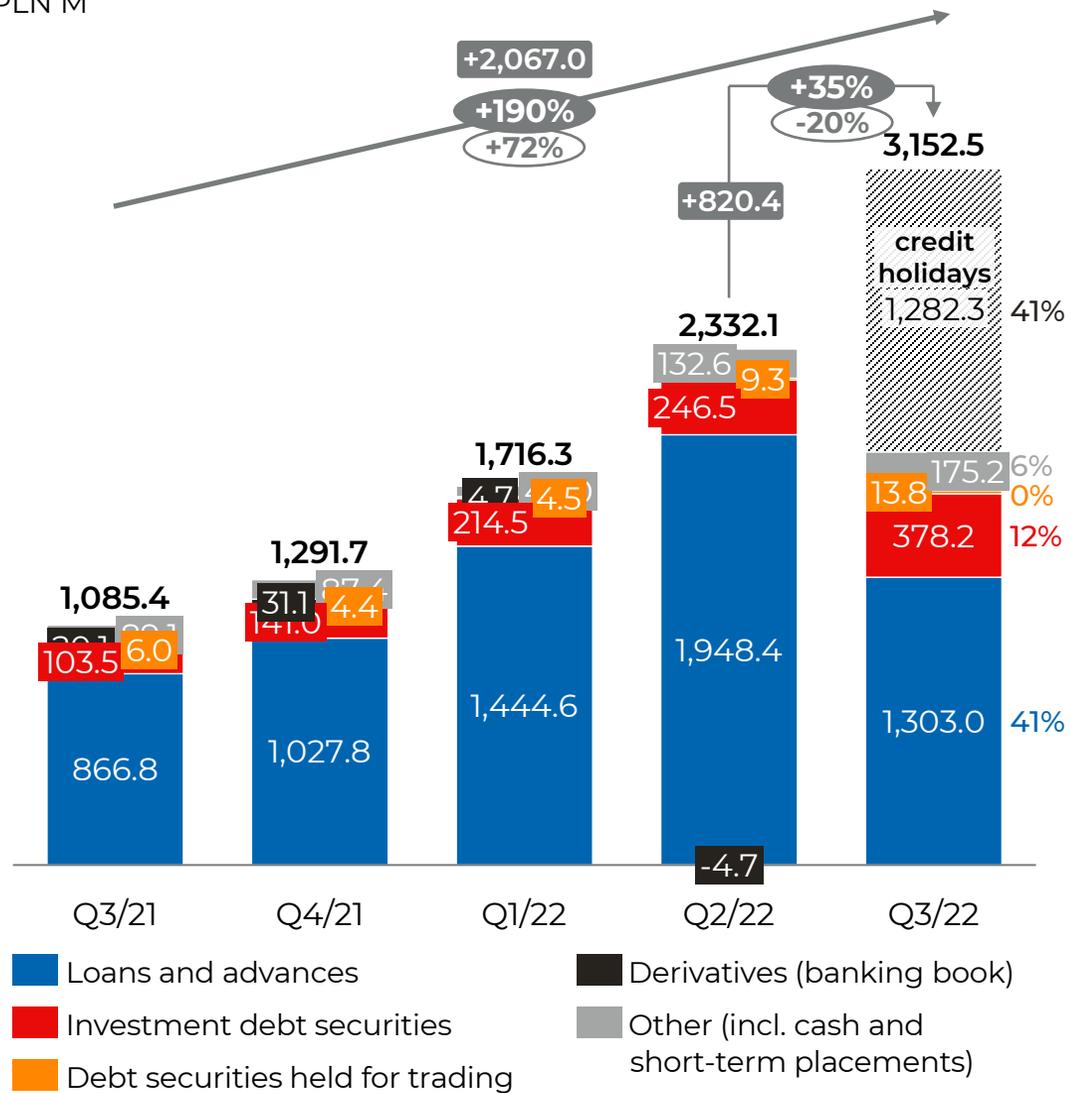
## mBank Group's Ratios – quarterly and cumulatively

Financial Ratios	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Net Interest Margin, quarterly	2.02%	2.39%	3.15%	3.54%	4.01%
Net Interest Margin, YtD	2.05%	2.14%	3.15%	3.34%	3.58%
Net Interest Margin, excl. CHF portfolio, YtD	2.14%	2.23%	3.28%	3.49%	3.73%
Cost/Income Ratio, quarterly	40.9%	36.7%	38.7%	47.3%	76.7%
Cost/Income Ratio, YtD	41.5%	40.2%	38.7%	43.0%	49.7%
Cost of Risk, quarterly	0.66%	0.98%	0.89%	0.62%	0.58%
Cost of Risk, YtD	0.69%	0.76%	0.89%	0.76%	0.70%
Return on Equity, ROE net, quarterly	0.63%	-42.48%	15.01%	6.80%	-70.40%
Return on Equity, ROE net, YtD	3.61%	-7.19%	15.01%	10.93%	-15.33%
Return on Assets, ROA net, quarterly	0.05%	-3.14%	1.03%	0.46%	-4.32%
Return on Assets, ROA net, YtD	0.31%	-0.59%	1.03%	0.74%	-1.00%
Loan-to-Deposit Ratio	72.9%	73.8%	74.9%	77.2%	72.5%
Total Capital Ratio	17.51%	16.58%	15.92%	16.39%	14.66%
Tier 1 Capital Ratio	15.19%	14.16%	13.47%	13.93%	12.11%
Leverage ratio	6.8%	6.3%	5.9%	6.1%	5.2%
Equity / Assets	7.9%	6.9%	6.6%	6.5%	5.5%
TREA / Assets	48.0%	48.0%	45.9%	45.9%	44.7%
NPL ratio	4.0%	3.9%	3.9%	3.8%	4.0%
NPL coverage ratio	57.2%	53.1%	54.4%	54.6%	51.9%
NPL coverage ratio incl. stage 1&2 provisions	75.4%	70.4%	71.5%	70.8%	67.8%

# Appendix: Selected Financial Data – Net Interest Income

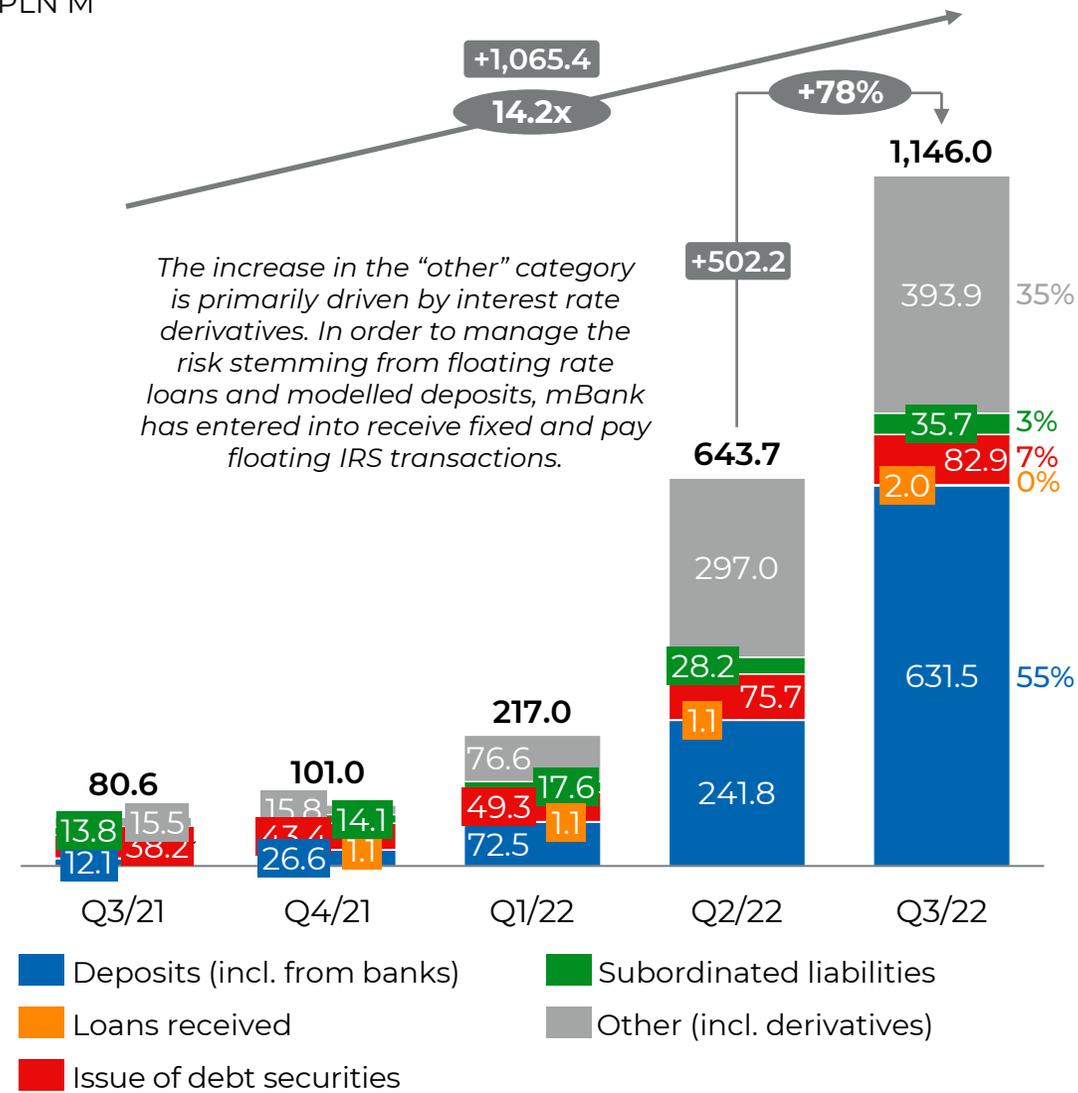
## Structure of mBank Group's interest income

PLN M



## Structure of mBank Group's interest expense

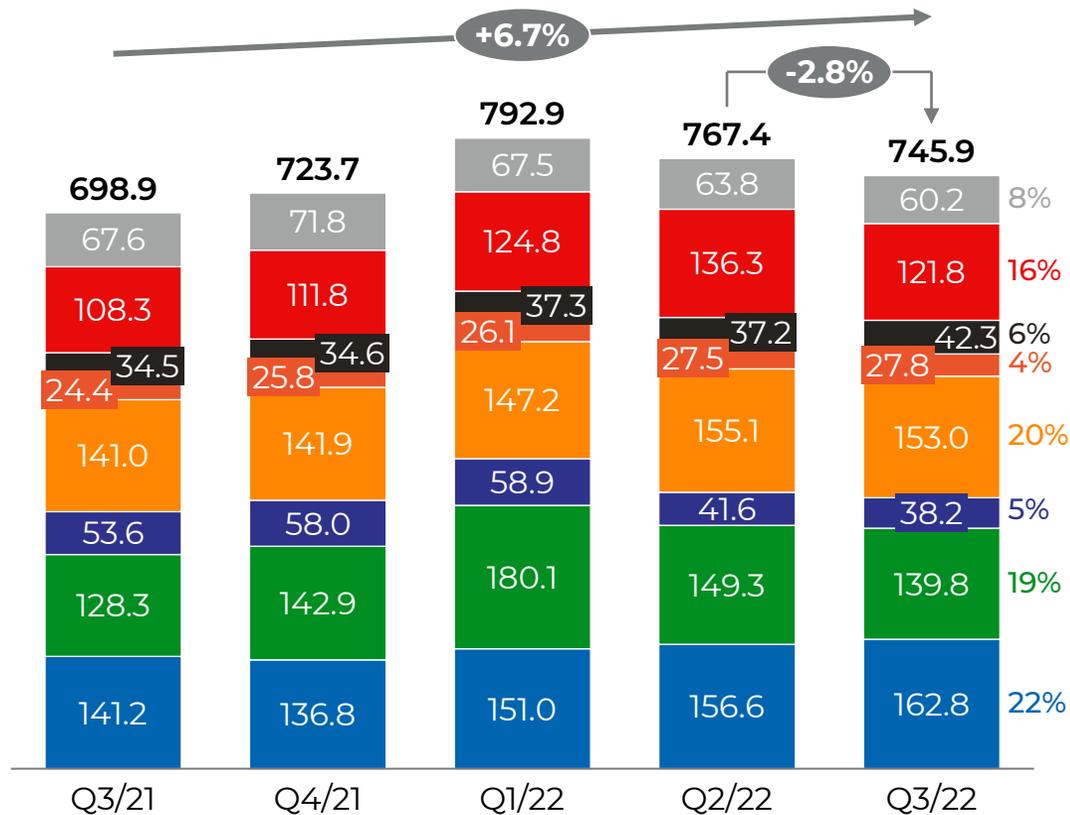
PLN M



# Appendix: Selected Financial Data – Net Fees and Commissions

Structure of mBank Group's fee and commission income

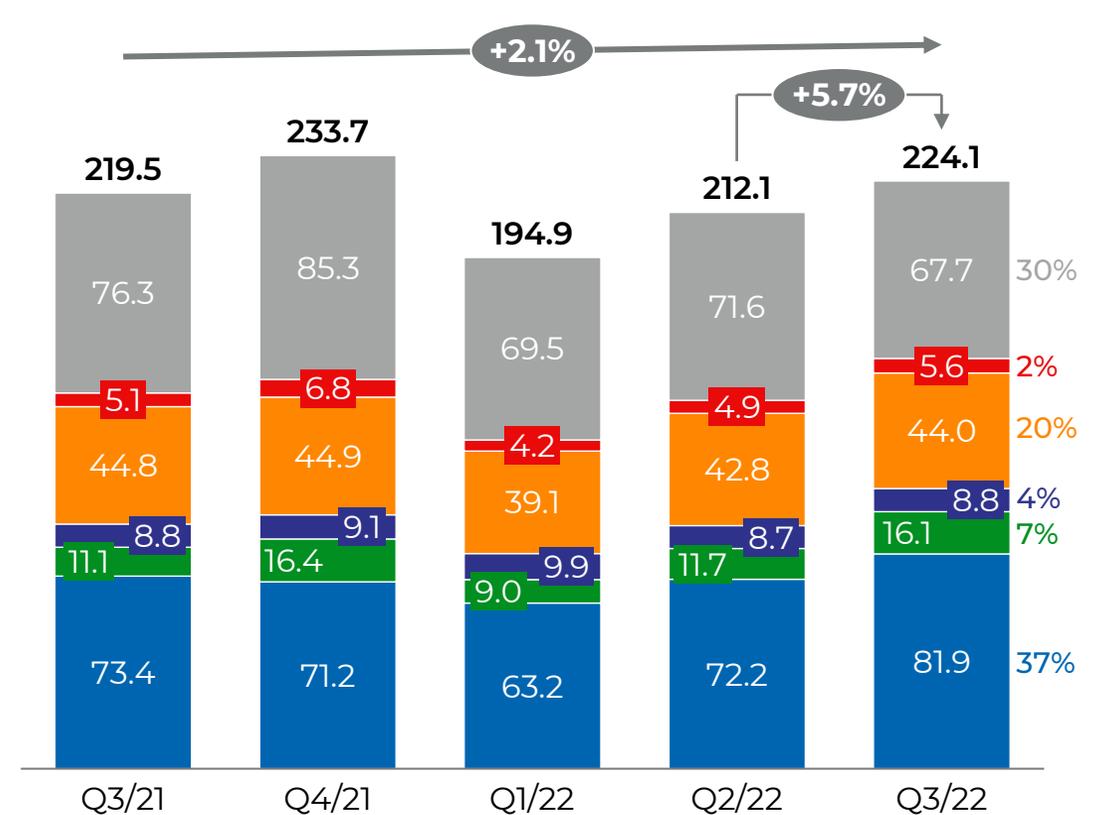
PLN M



- Payment card fees
- Accounts & money transfers
- Brokerage activity & securities issue
- Credit related fees
- Guarantees & trade finance
- Insurance activity
- Foreign currencies exchange
- Other (incl. custody)

Structure of mBank Group's fee and commission expense

PLN M

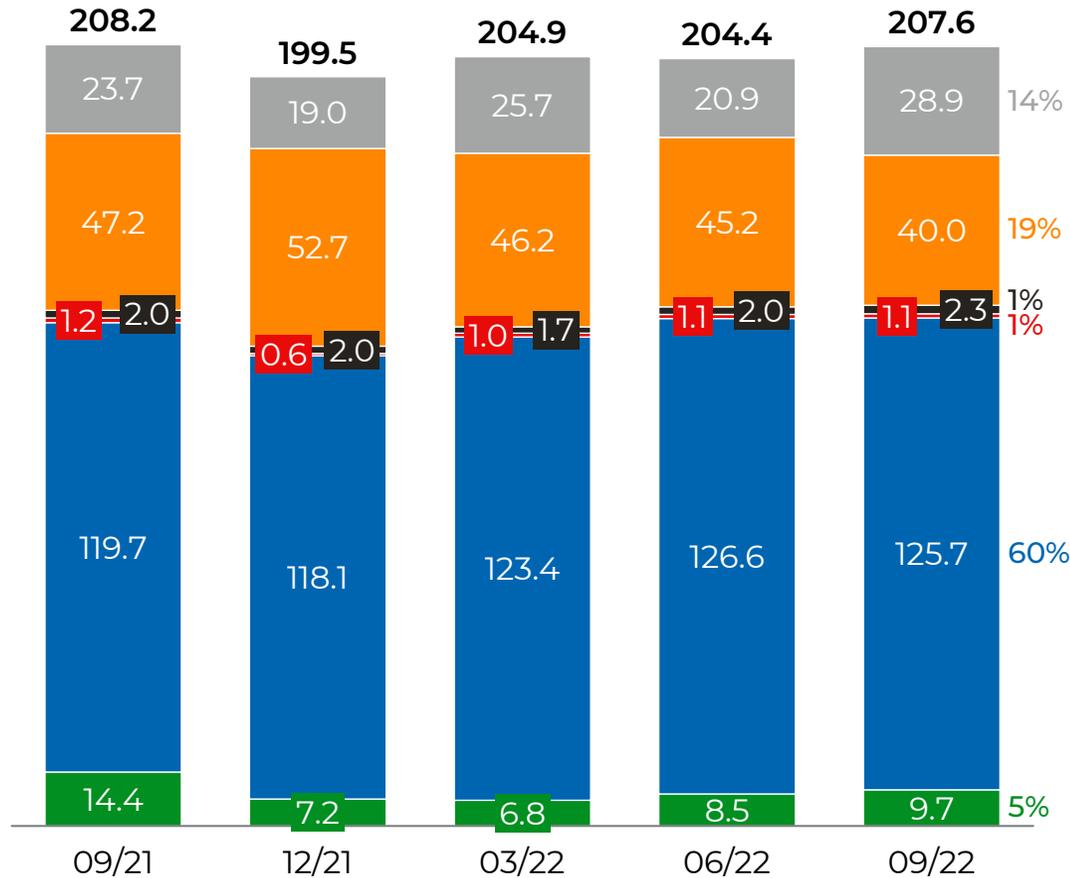


- Payment card fees
- Cash handling fees
- Discharged brokerage fees
- Commissions paid to external entities
- Fees paid to NBP and KIR
- Other (incl. insurance activity)

# Appendix: Selected Financial Data – Balance Sheet Analysis

Structure of mBank Group's total assets

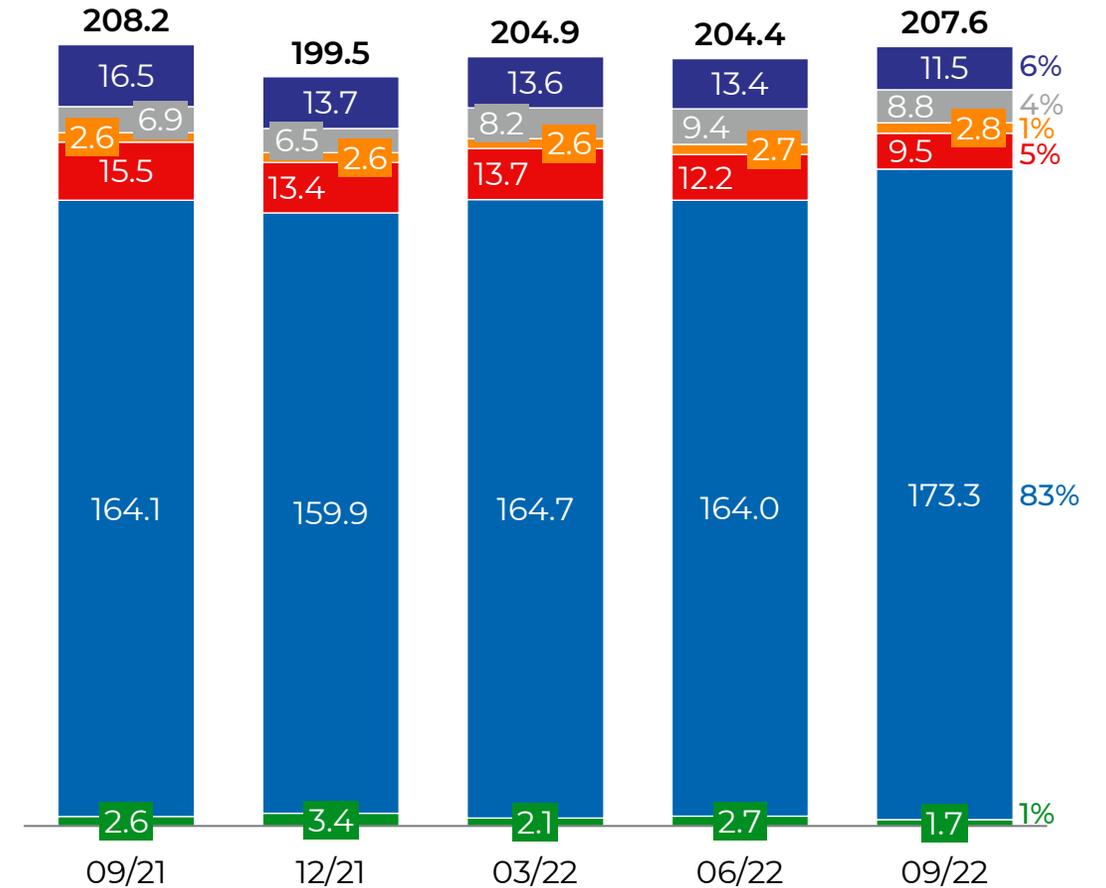
PLN B



- Amounts due from banks
- Loans and advances to customers
- Trading securities
- Derivative financial instruments
- Investment securities
- Other assets

Structure of mBank Group's liabilities and equity

PLN B

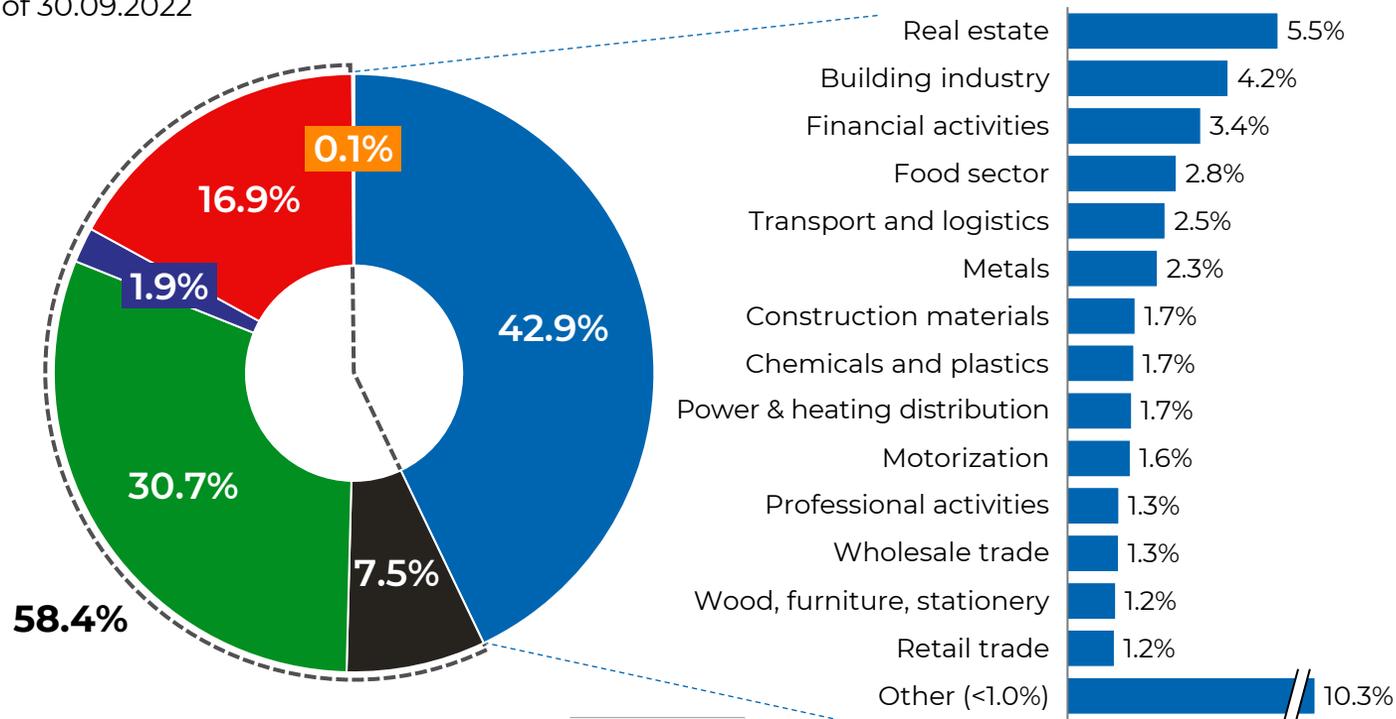


- Amounts due to other banks
- Amounts due to customers
- Debt securities in issue
- Subordinated liabilities
- Other liabilities
- Equity (total)

# Appendix: Selected Financial Data – Structure of Loans and Deposits

## Structure of mBank Group's gross loans, by client segment and industry

as of 30.09.2022

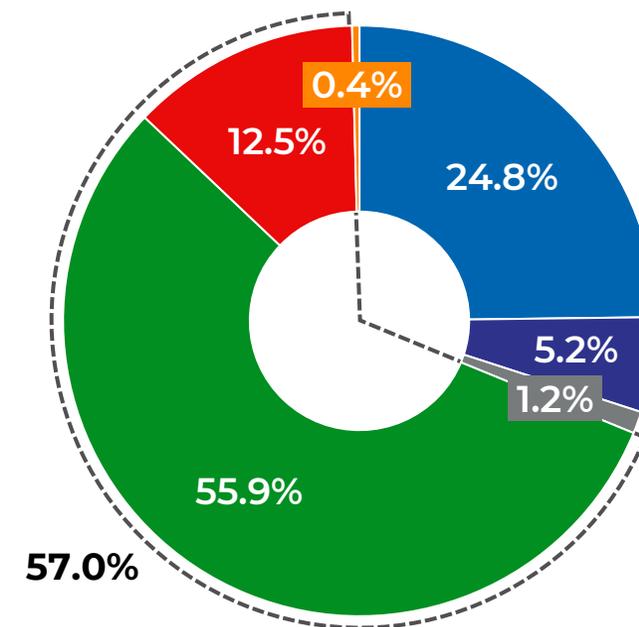


	PLN billion
Corporate loans	55.4
Mortgage loans in FX to individuals	9.7
Mortgage loans in LC to individuals <sup>1</sup>	39.7
Mortgage loans to microfirms	2.4
Non-mortgage retail loans	21.8
Public sector loans	0.1
<b>TOTAL</b>	<b>129.1</b>

**A well diversified loan portfolio with granular structure of exposures**

## Structure of mBank Group's deposits

as of 30.09.2022



	PLN billion
Corporate clients: current accounts <sup>2</sup>	42.9
Corporate clients: term deposits	9.1
Loans and advances received	2.0
Individual clients: current accounts	96.9
Individual clients: term deposits	21.7
Public sector clients	0.7
<b>TOTAL</b>	<b>173.3</b>

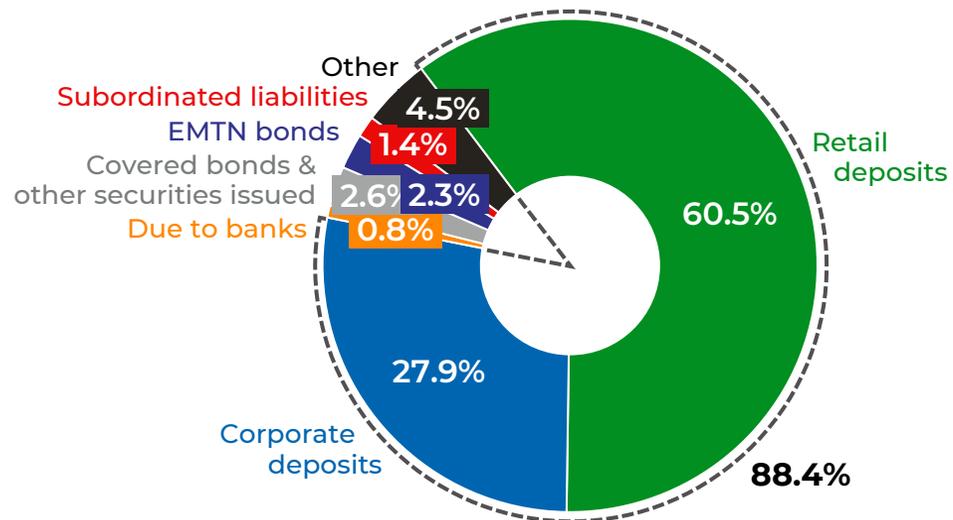
<sup>1</sup> Including local currency mortgage loans granted in Poland, the Czech Republic and Slovakia

<sup>2</sup> Including repo transactions

# Appendix: Selected Financial Data – Funding profile

## Structure of mBank Group's funding

as of 30.09.2022



## Summary of mBank's long-term funding instruments

as of 30.09.2022

Nominal value	Currency	Issue date	Maturity date	Tenor	Coupon
Issues under Euro Medium Term Note (EMTN) Programme					
200 M	CHF	28.03.2017	28.03.2023	6.0 Y	1.005%
125 M	CHF	05.04.2019	04.10.2024	5.5 Y	1.0183%
500 M	EUR	20.09.2021	21.09.2027	6.0 Y	0.966%
Subordinated loan and bonds					
250 M	CHF	21.03.2018	21.03.2028	10.0 Y	LIBOR3M +2.75%
750 M	PLN	17.12.2014	17.01.2025	10.1 Y	WIBOR6M +2.10%
550 M	PLN	09.10.2018	10.10.2028	10.0 Y	WIBOR6M +1.80%
200 M	PLN	09.10.2018	10.10.2030	12.0 Y	WIBOR6M +1.95%
Loans and advances received					
113 M	CHF	04.09.2017	04.09.2025	8.0 Y	-
176 M	CHF	30.07.2018	30.07.2025	7.0 Y	-
138 M	CHF	02.08.2019	02.08.2027	8.0 Y	-

## Summary of mBank's ratings

as of 30.09.2022

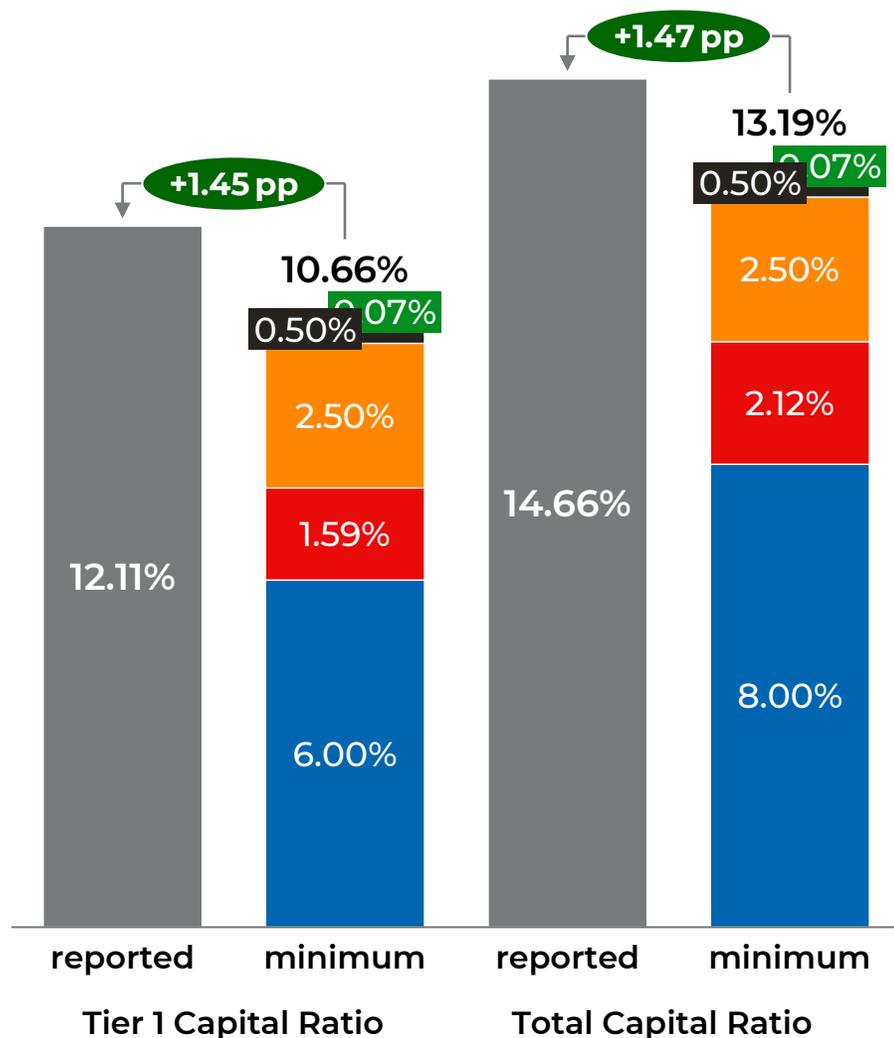
	Fitch Ratings	S&P Global Ratings
Long-term rating	BBB-	BBB
Outlook	<i>Negative</i>	<i>Developing</i>
Short-term rating	F3	A-2
Viability rating / SACP	bbb-	bbb

Note: The table does not include covered bonds issued by mBank Hipoteczny.

# Appendix: Selected Financial Data – Capital Requirements

## Regulatory capital requirements for mBank Group

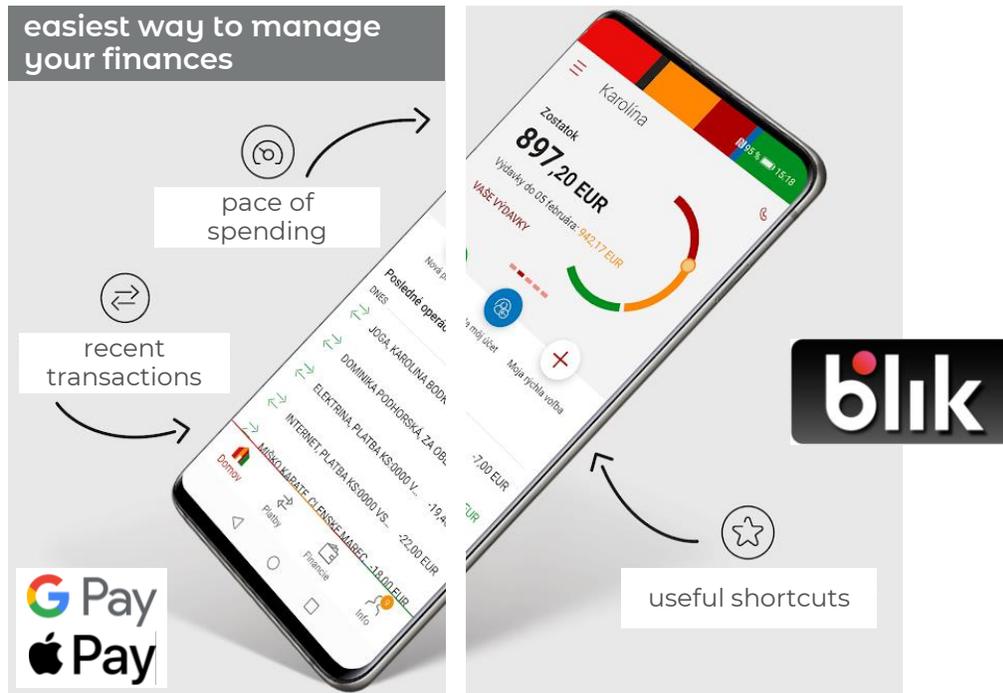
as of 30.09.2022



- **Countercyclical Capital Buffer (CCyB)** is calculated as the weighted average of the countercyclical buffer rates that apply in the countries where the relevant credit exposures of the Group are located.
- **Systemic Risk Buffer (SRB)**, originally set at 3.0% in Poland, was reduced to 0% starting from 19.03.2020; for mBank it applies only to domestic exposures.
- **Other Systemically Important Institution (O-SII) Buffer** imposed by an administrative decision of the PFSA, in which mBank has been identified as other systemically important institution; its level is reviewed annually.
- **Conservation Capital Buffer (CCB)** is equal for all banks in Poland as introduced by the Act on Macroprudential Supervision Over the Financial System and Crisis Management in the Financial System; it was implemented gradually and raised from 1.25% to 2.5% starting from 01.01.2019.
- **Individual additional Pillar 2 capital requirement for risk related to FX retail mortgage loans (FXP2)** imposed as a result of risk assessment carried out by the PFSA within the supervisory review and evaluation process (“SREP”); its level is reviewed annually.
- **CRR Regulation minimum level (CRR)** based on Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012.

The updated target MREL requirement set for mBank at the consolidated level, excluding mBank Hipoteczny, amounts to **19.22%** of the total risk exposure amount (TREA) and should be reached by 31.12.2023. Interim MREL<sub>TREA</sub> goals are **14.67%** at the moment the decision is communicated and **16.94%** at the end of 2022. The bank also needs to keep the Combined Buffer Requirement on top of the MREL requirement.

# Appendix: A leading mobile banking offer for individual clients



**Mobile application to Junior Account**  
designed for children below 13 years old and suited to their needs



**78%** of new mBank's clients activate mobile application in the first week from opening the account

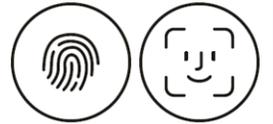
Well-designed functionalities for client convenience



fully remote account opening with e-ID or a selfie and agreement approved via a text message



logging in and confirmation of transactions with a PIN code, fingerprint or Face ID



contactless payments with Google Pay and Apple Pay, express transfers using telephone numbers and BLIK



initial set of personal financial management (PFM) functionalities and value added services



reminders from Payment Assistant and scanning of data to the transfer form from the invoices



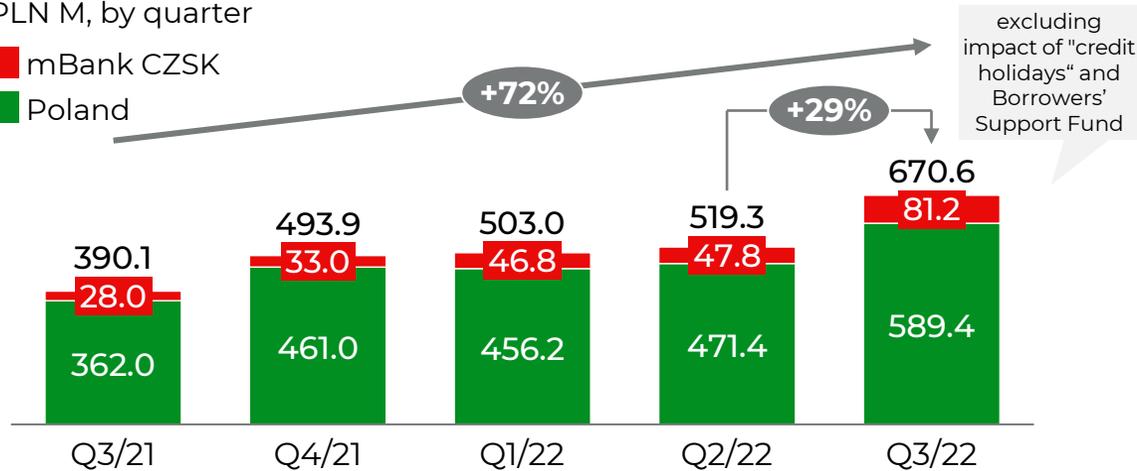
benefits (mDiscounts) for retail buyers and seamless shopping experience with one-click financing options (quick cash loan up to pre-approved limit)

# Appendix: Retail Banking – profit and network

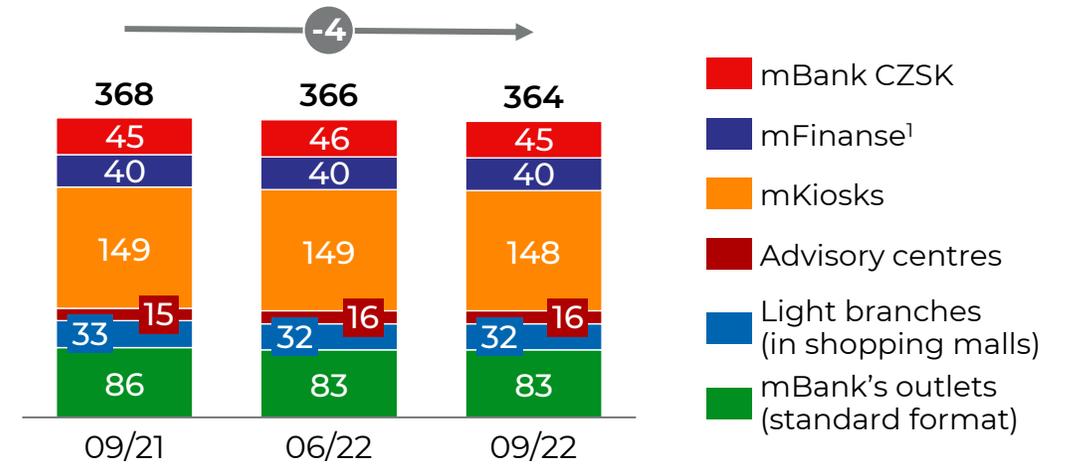
## Profit before income tax of the segment

PLN M, by quarter

■ mBank CZSK  
■ Poland

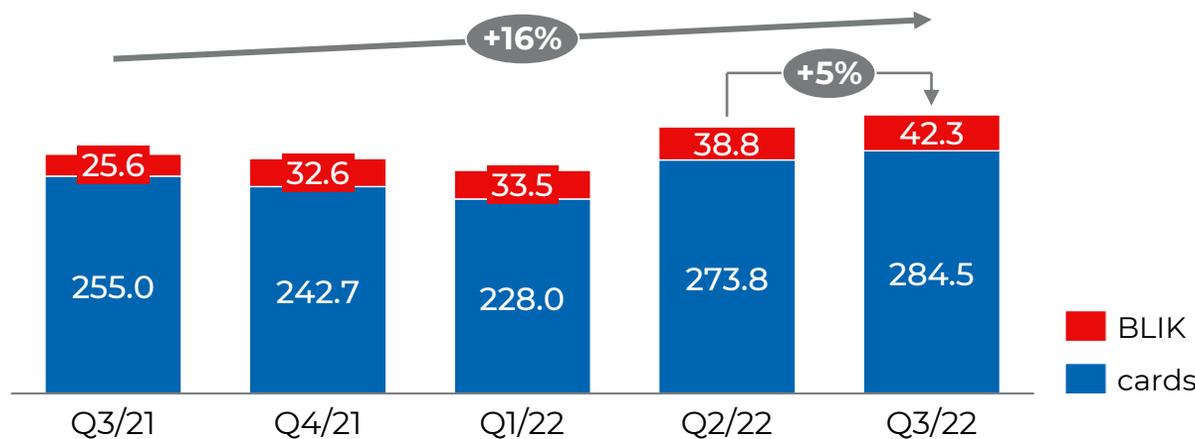


## Number of Retail Service Locations



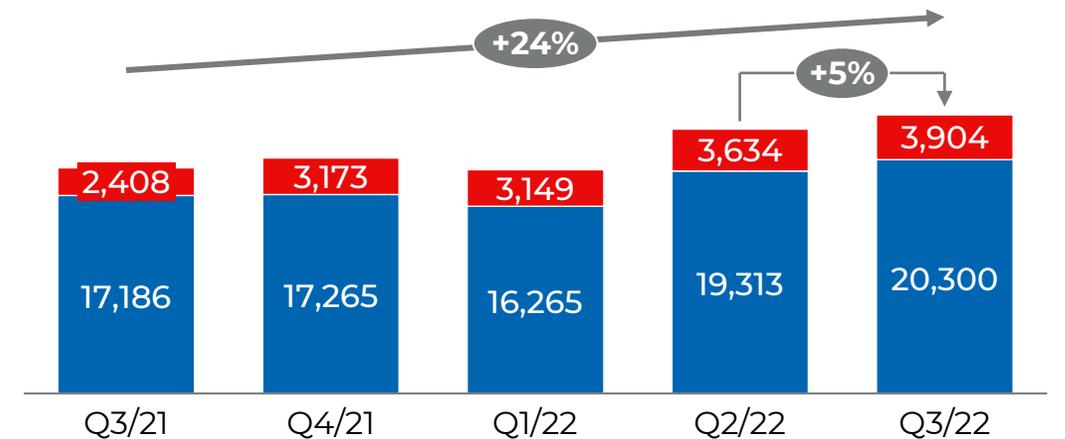
## Number of non-cash payments with cards and BLIK

M, by quarter



## Value of non-cash payments with cards and BLIK

PLN M, by quarter

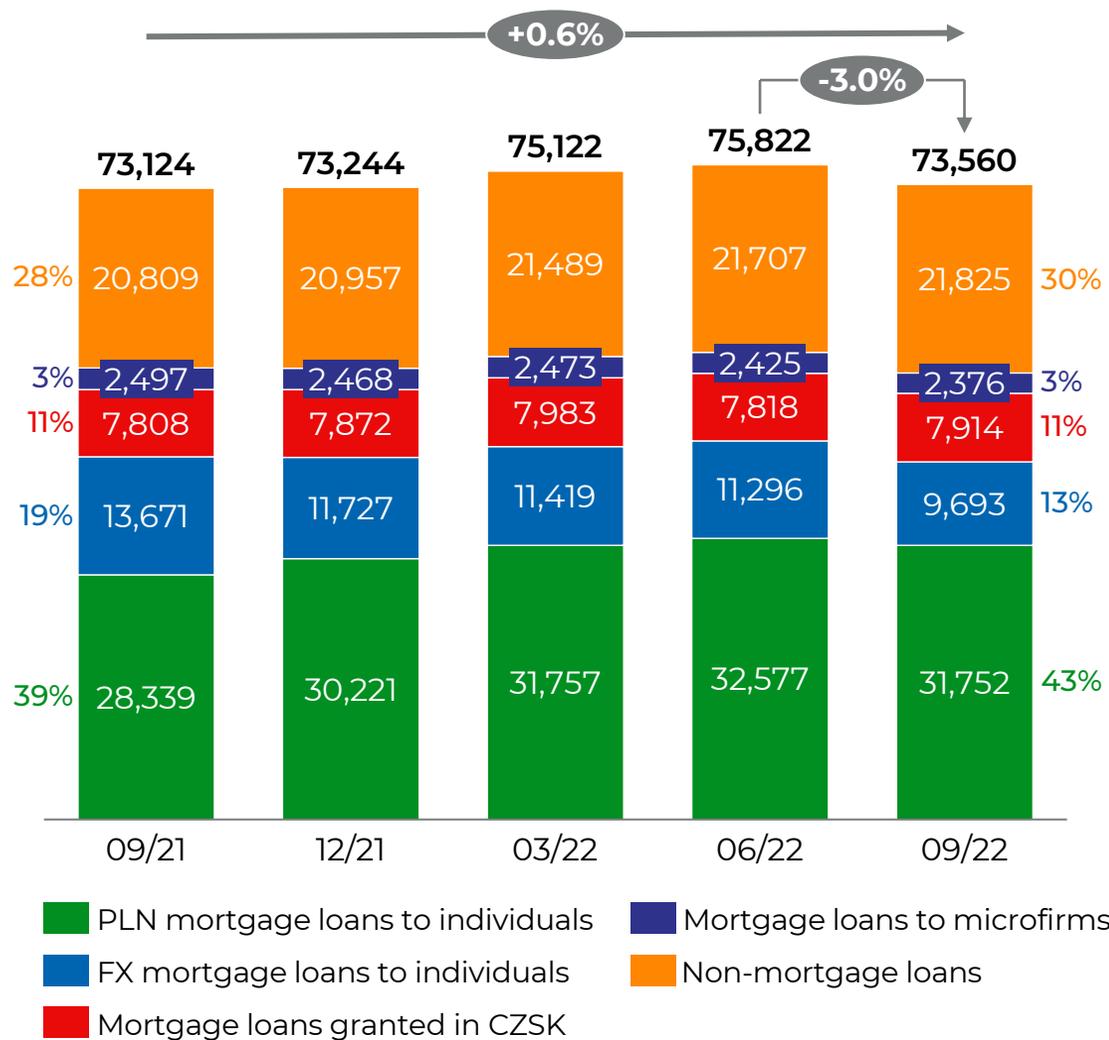


<sup>1</sup> Including financial centres and agency service points

# Appendix: Retail Banking – business volumes

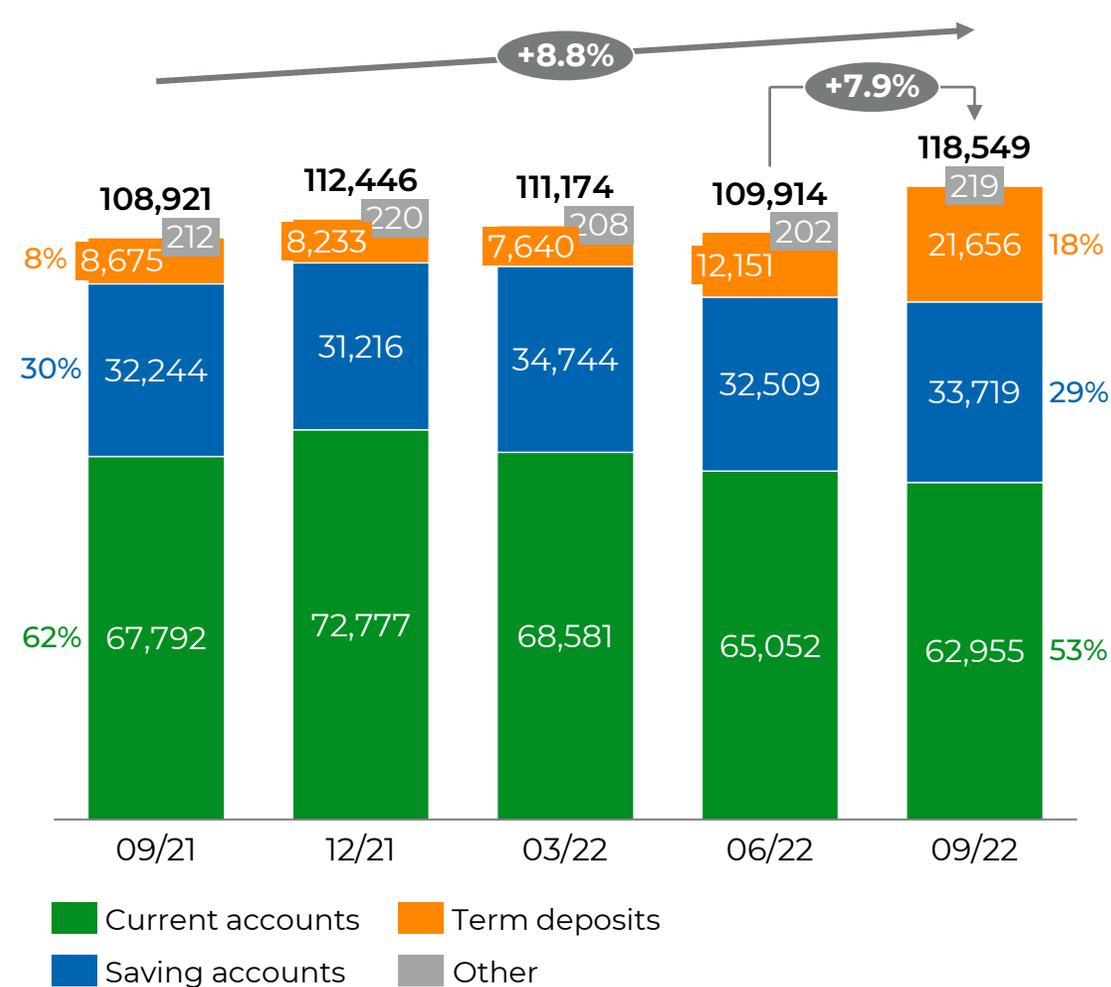
Development of gross loans to retail banking clients

PLN M



Development of deposits from retail banking clients

PLN M



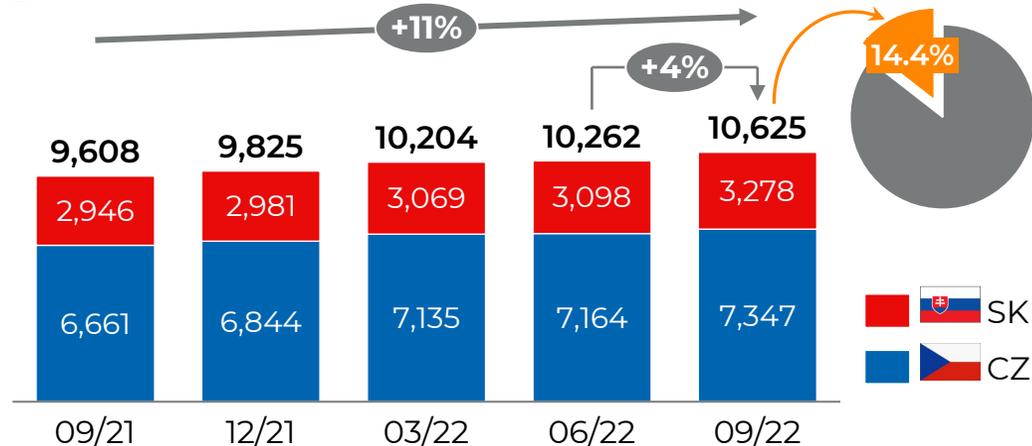
Note: Currency and geographical breakdown based on management information.

Note: Split for 2021 restated due to alignment between management and accounting reporting classification.

# Appendix: mBank in the Czech Republic and Slovakia

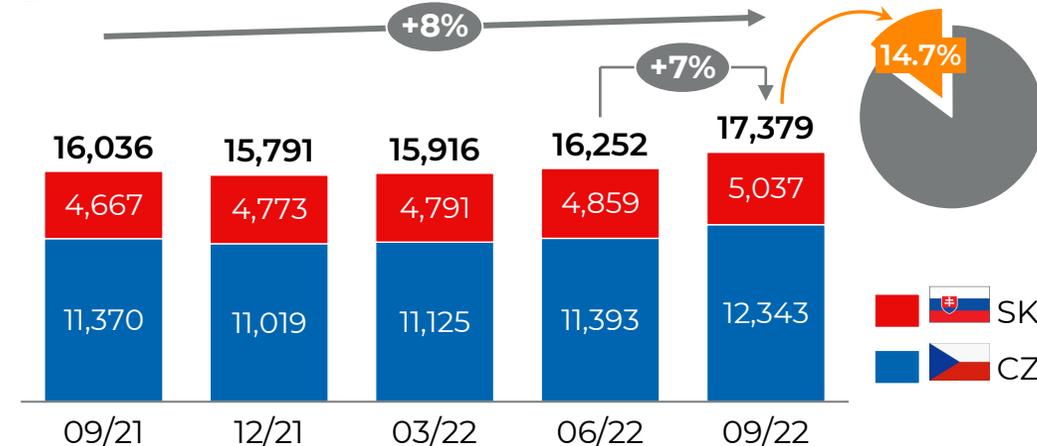
## Gross loans and share in total mBank's retail volume

PLN M



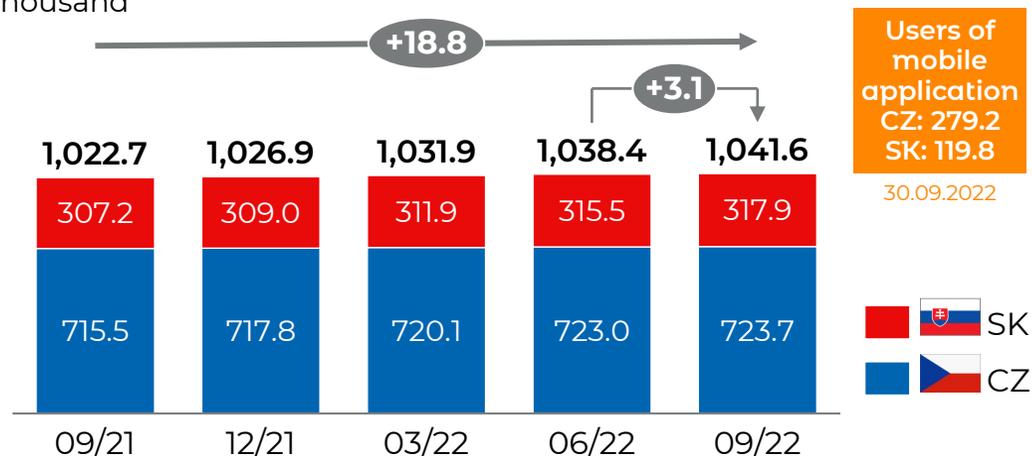
## Deposits and share in total mBank's retail volumes

PLN M



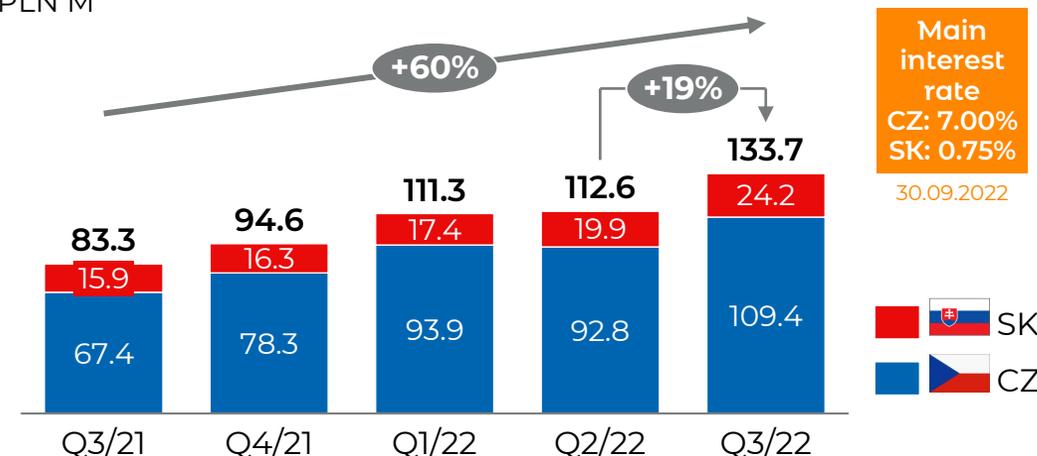
## Number of clients

thousand



## Development of total revenues

PLN M



Note: Volumes based on management information.

# Appendix: mBank in the Czech Republic and Slovakia

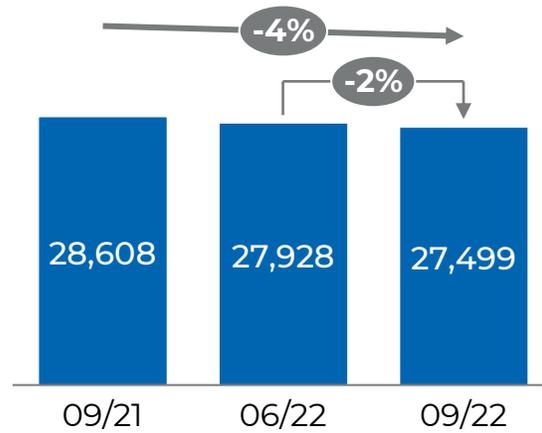


physical network:

6	light branches
7	financial centres
17	mKiosks

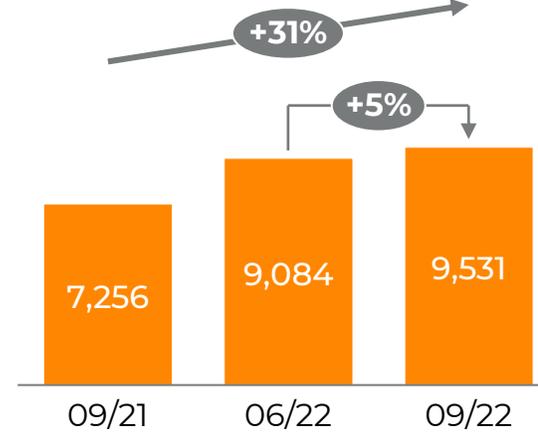
## Mortgage loans

CZK M



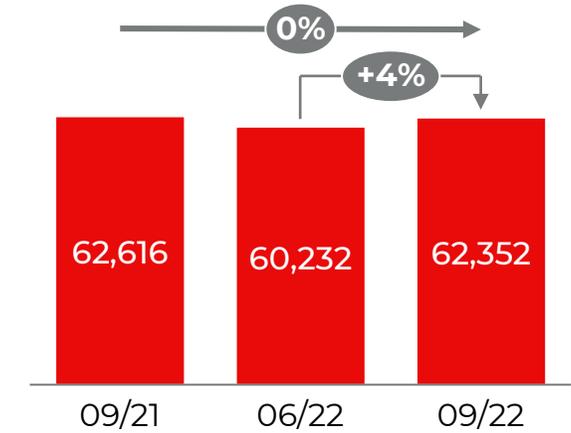
## Non-mortgage loans

CZK M



## Customer deposits

CZK M

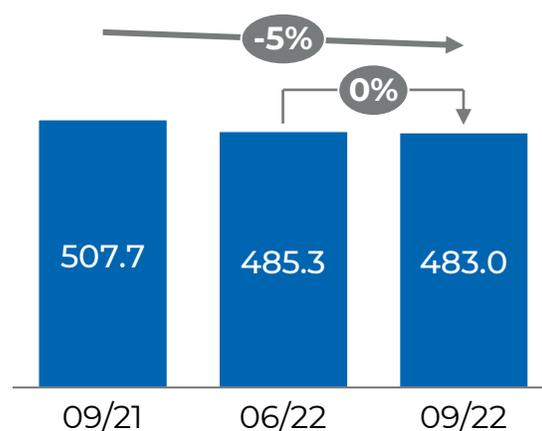


physical network:

2	light branches
4	financial centres
9	mKiosks

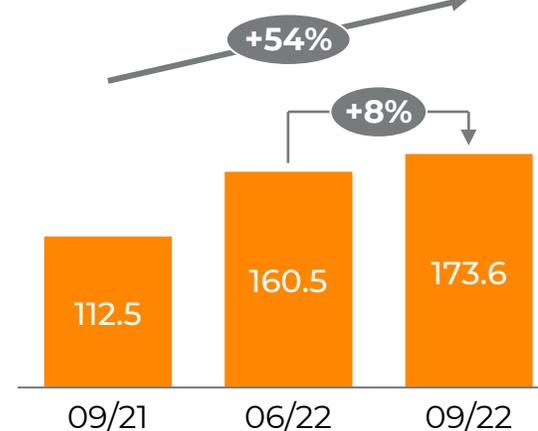
## Mortgage loans

EUR M



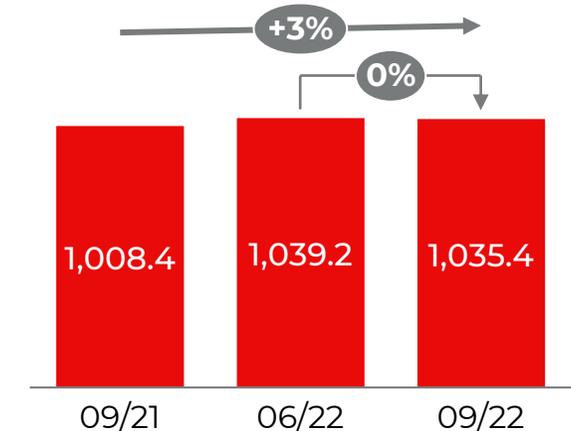
## Non-mortgage loans

EUR M



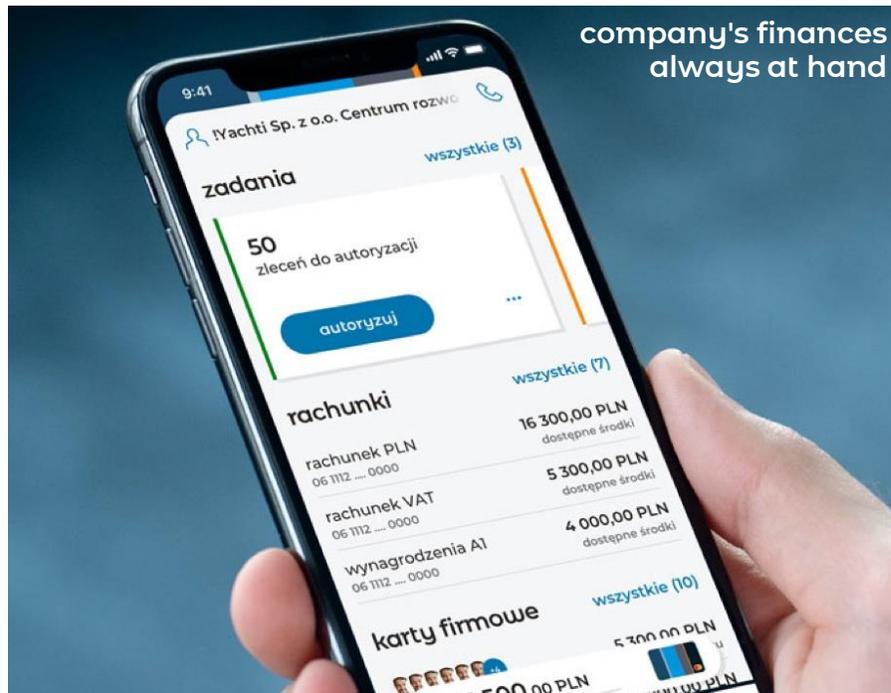
## Customer deposits

EUR M

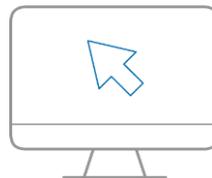


Note: Volumes based on management information.

# Appendix: Best digital banking services for corporate clients



CompanyMobile  
CompanyNet



85% of corporate customers have at least one user of mBank's mobile application

First-class digital banking offer for companies



entirely digital onboarding process, with no in-person contact and printouts required



advanced mBank CompanyNet transactional system, allowing for high level of personalization



remote access and constant control via enhanced mBank CompanyMobile application



Administrator Centre for self-managing user permissions and authorisation schemes



electronic sending of documents, signing of agreements



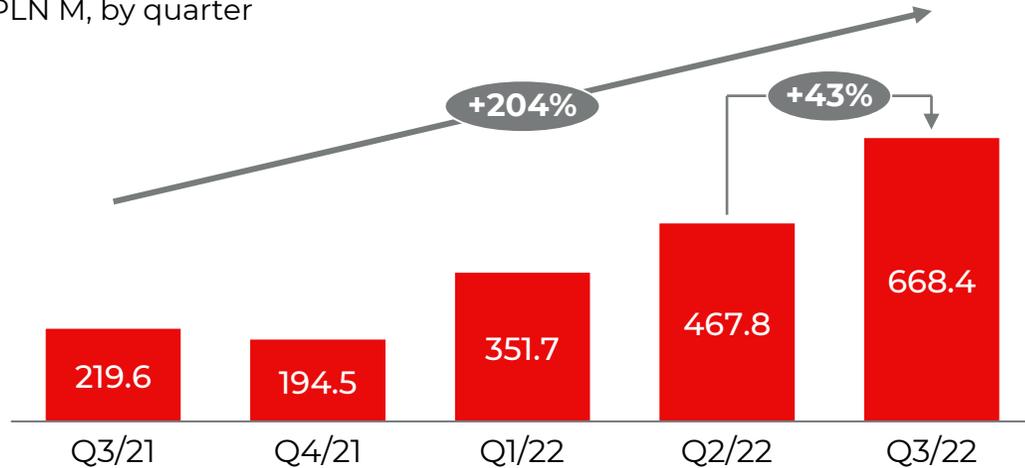
mAuto.pl online platform with an offer of new and used cars, financed by leasing or long-term rental



# Appendix: Corporate & Investment Banking – profit and network

## Profit before income tax of the segment

PLN M, by quarter



## Number of corporate service locations

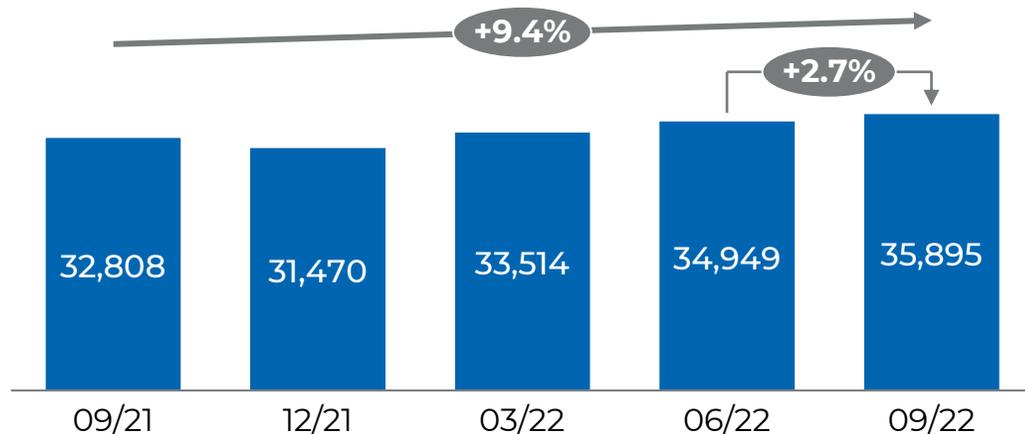
**29** mBank's branches,  
incl. 13 advisory centres

**14** mBank's offices



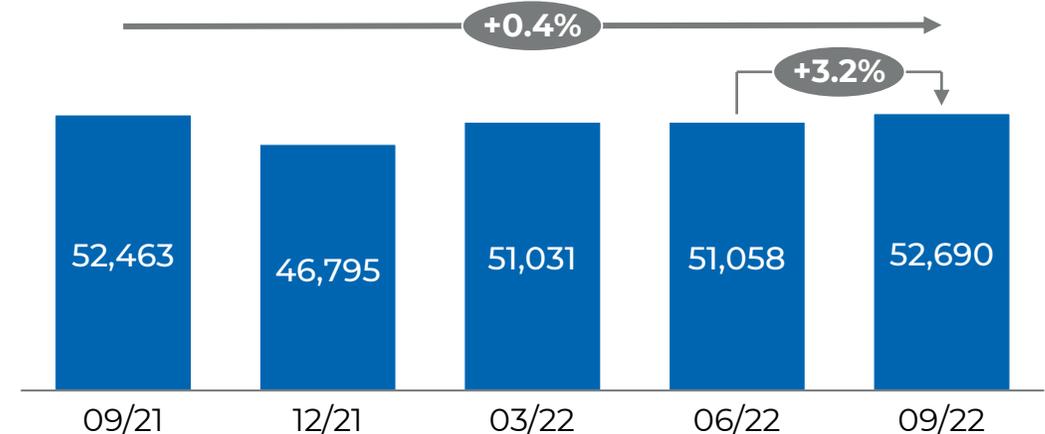
## Development of loans to enterprises<sup>1</sup>

PLN M



## Development of deposits from enterprises<sup>1</sup>

PLN M

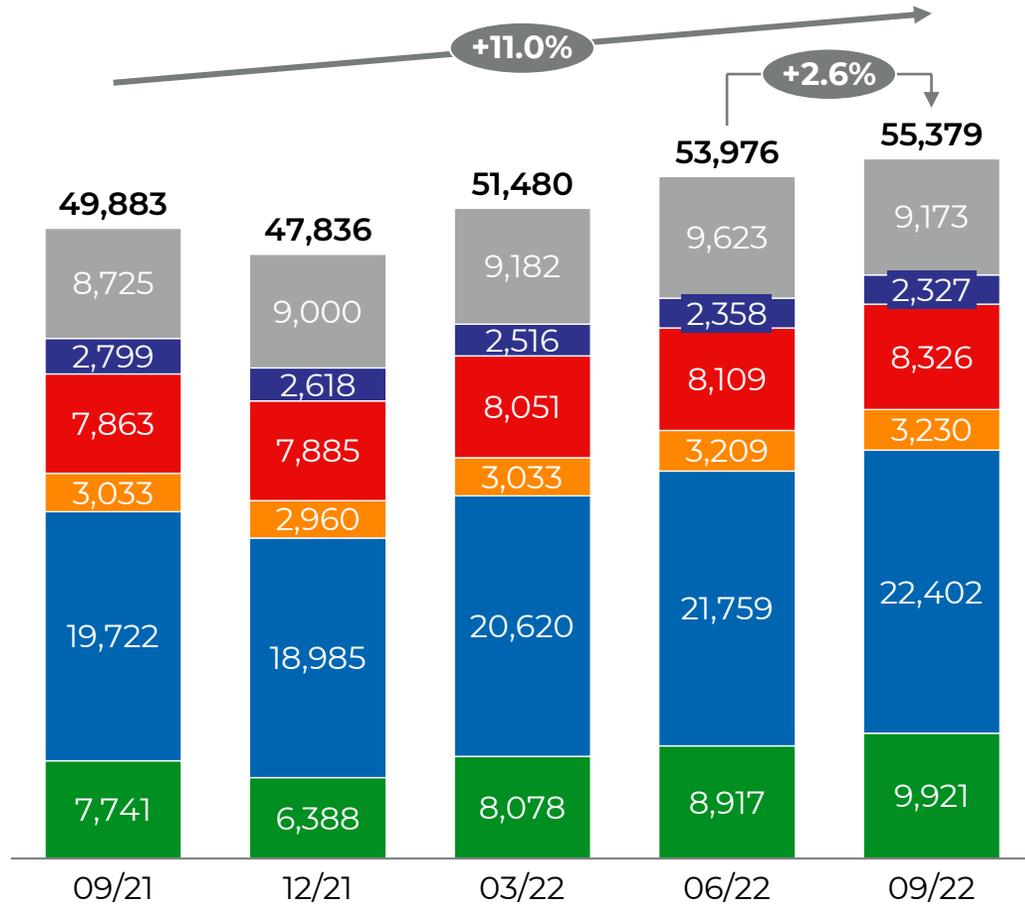


<sup>1</sup> Corporate loan and deposit volumes (for mBank and mBank Hipoteczny) according to NBP rules (monetary reporting system – MONREP)

# Appendix: Corporate & Investment Banking – business volumes

Development of gross loans to corporate customers

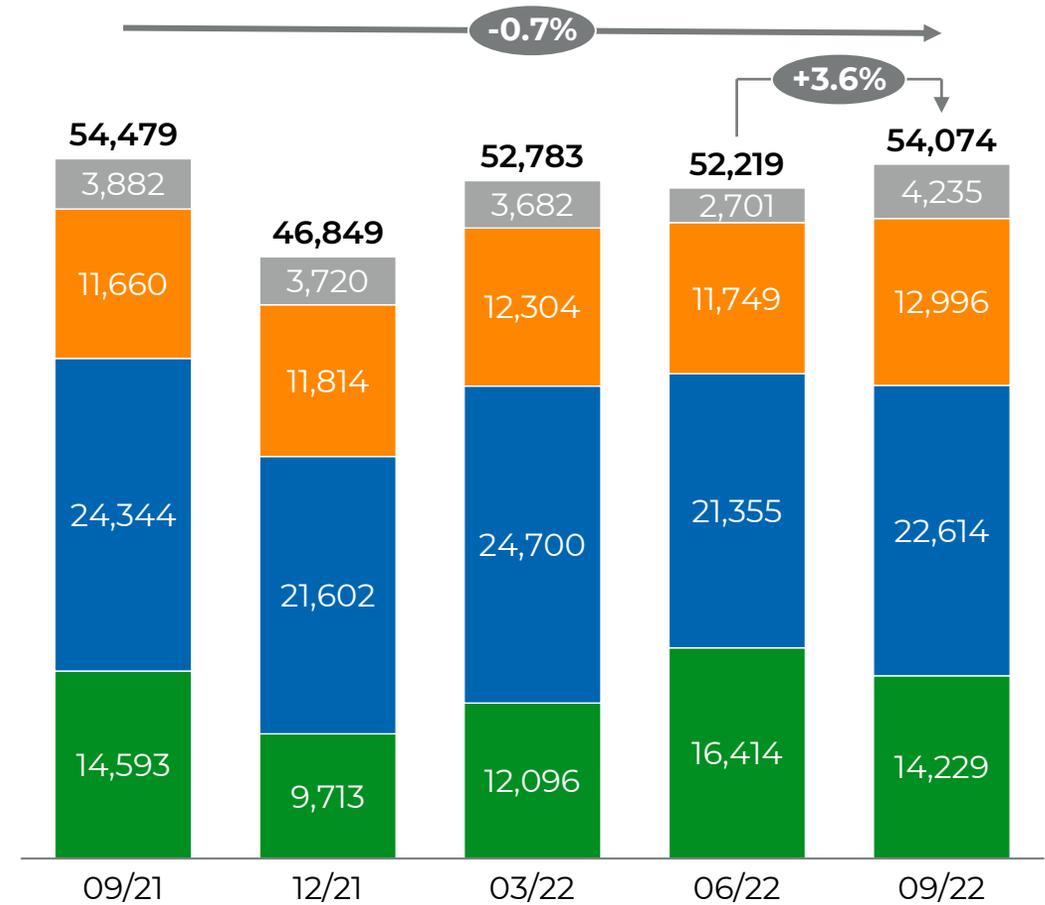
PLN M



■ K1 ■ K2 ■ K3 ■ mLeasing  
■ mBank Hipoteczny ■ Other

Development of deposits from corporate customers

PLN M



■ K1 ■ K2 ■ K3 ■ Other

Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

# Appendix: Complete solutions for e-commerce segment

mBank's unique payment gateway

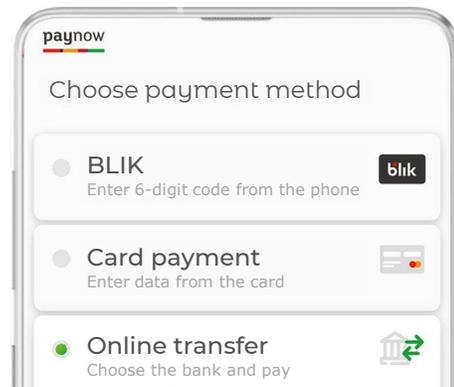
## paynow

Online payment processing solution (BLIK, pay-by-link, card) and a core of mBank's offering for e-commerce merchants (SME and corporate clients)



developed to provide a delightful digital shopping experience for the customer and the merchant

- quick and easy integration with merchant's online shop
- high processing capacity, especially for peaks in payment volumes (up to 200 transactions per second)
- convenient management through mBank's transactional service or panel adapted to mobile devices
- extended for new services, e.g. recent Mass Collect for corporate clients



Processed payments volume has been constantly growing: PLN 239 M in Q3/22, +35% QoQ and +154% YoY



Comprehensive value proposition for e-merchants



3rd edition of special campaign and contest "Digital Revolutions" to support microfirms and SMEs in e-commerce expansion

- tools for opening and running an e-shop in cooperation with Sky-Shop (incl. an option to set up an online store for a 14-day free trial period)
- free-of-charge accounting helpline for e-commerce
- dedicated webinars, articles and blog for firms starting sales and already operating in Internet
- mOrganizer to handle invoices



Out of almost 500 companies participating in the 3rd edition of mBank's Digital Revolutions, the contest was won by Mroomy and Planteon.

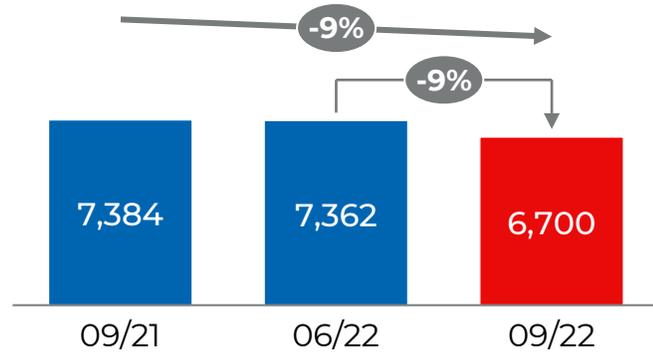


# Appendix: Performance of main subsidiaries of mBank

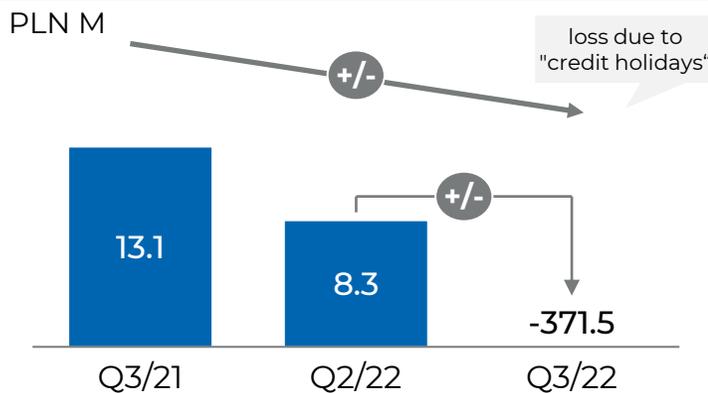
**m Bank Hipoteczny**  
 established in 1999

specialised mortgage bank and active issuer of covered bonds on both domestic and foreign markets

**Outstanding amount of covered bonds**  
 PLN M, nominal value, incl. private placement



**Company's profit before income tax**  
 PLN M

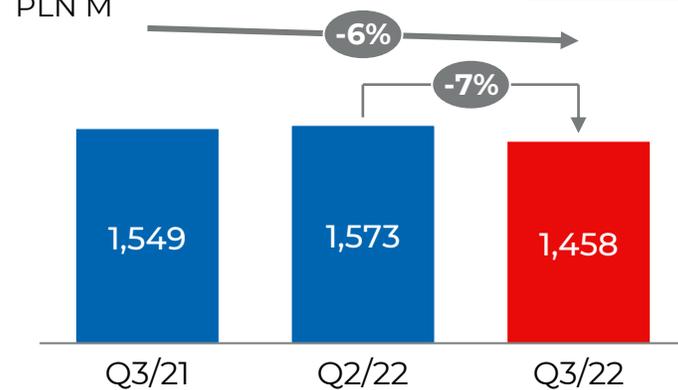


**m Leasing**  
 established in 1991

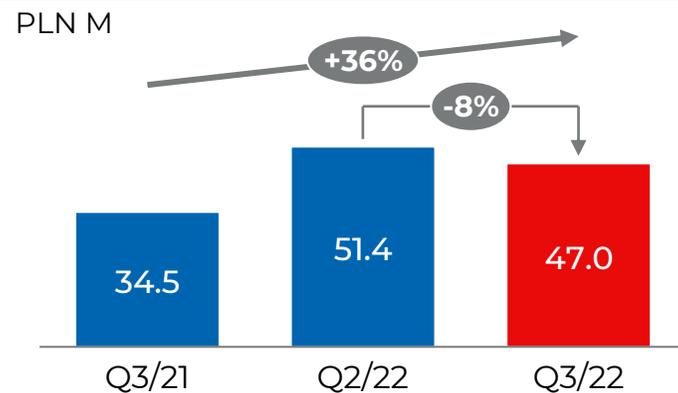
offered financing in the form of leasing of cars, trucks, machinery and real estate as well as car fleet management (CFM) services

**Leasing contracts**  
 PLN M

Market share H1 2022: 6.9%



**Company's profit before income tax**  
 PLN M

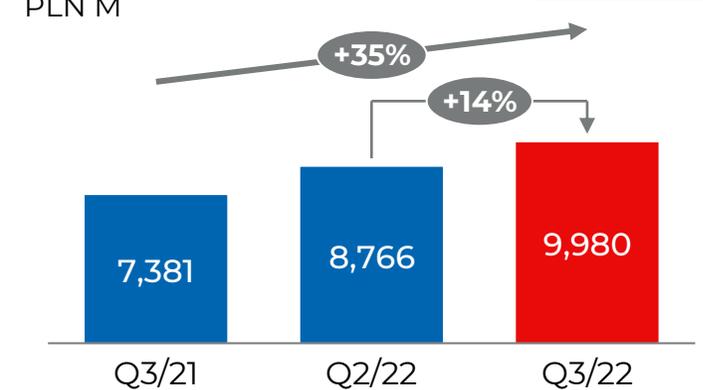


**m Faktoring**  
 established in 1995

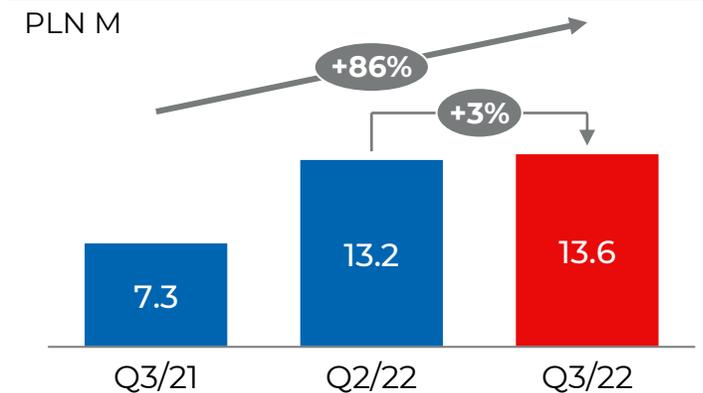
offered services include domestic and export recourse and non-recourse factoring and import guarantees

**Factoring contracts**  
 PLN M

Market share H1 2022: 7.7%



**Company's profit before income tax**  
 PLN M



Source: Calculation based on data published by Polish Leasing Association (PLA) and Polish Factors Association (PFA).

# Appendix: ESG is well embedded in mBank Group's strategy

ESG aspects play a crucial role in the way we manage our company

## Responsibility for climate



By 2030 we will reach climate neutrality in scope 1 and 2.  
By 2050 we will become a fully climate-neutral bank.

Our goal is to **reduce own environmental footprint of mBank Group** and to **be a leading bank supporting energy transition of our clients** by:

- using clean energy, developing data aggregation system for direct emissions, replacing mBank's fleet with low-emission vehicles, eliminating paper
- providing PLN 10 B of funds for RES segment, granting PLN 25 B of eco-mortgage loans in Poland, promoting ESG-compliant investment products

## Responsibility for being an organization in line with ESG values



We walk the talk. We first accomplish and then communicate. We build corporate culture based on values and incorporate ESG into our daily life.

Our goal is to **introduce ESG factors into business and employee processes** by:

- setting 10% of top managers' objectives related to ESG
- preserving a gender diversity in the recruitment
- implementing Taxonomy in processes; cooperating with partners and suppliers fulfilling ESG standards

## Responsibility for financial health of our clients



We support customers in safe and convenient banking as well as making conscious financial decisions.

Our goal is to **take care of good financial standing and future of our clients** by:

- developing the personal finance management (PFM) functionalities to give clients the control over their budgets and support in preparation for life events
- continuing educational campaigns on cybersecurity
- conducting responsible sale, transparently presenting the risks associated with specific financial products

## Responsibility for society



We will contribute to social well-being. We will be a responsible corporate citizen. We will take care of our employees and their families.

Our goal is to **act for the financial and non-financial benefit of the society** by:

- supporting mathematical education in Poland
- cooperating with the Great Orchestra of Christmas Charity (WOŚP) and being its sponsor
- creating a collection of paintings by young artists



As the first Polish bank, we have independently signed the **Principles for Responsible Banking**.

ESG Risk Rating  
by Sustainalytics  
**14.8 (low risk)**

as of 02.05.2022

MSCI ESG Rating<sup>1</sup>  
**BBB**

as of February 2022

**Bloomberg GEI**  
Gender-Equality Index

**WIG-ESG index**  
on WSE in Poland

<sup>1</sup> please see [the webpage](#) for disclaimer statement

# Appendix: Historical financial results of mBank Group

PLN million	2017	2018	2019	2020	2021	Δ YoY
Net interest income	3,135.7	3,496.5	4,002.8	4,009.3	4,104.0	+2.4%
Net fee and commission income	1,249.5	1,257.8	1,270.6	1,508.3	1,890.0	+25.3%
Net trading and other income	68.4	325.3	251.0	349.2	117.1	-66.5%
Total income	4,453.6	5,079.5	5,524.4	5,866.8	6,111.1	+4.2%
Total costs	-2,043.2	-2,163.9	-2,329.2	-2,411.1	-2,456.9	+1.9%
Loan loss provisions and fair value change	-507.7	-694.4	-793.8	-1,292.8	-878.6	-32.0%
Operating profit before legal provisions and taxes	1,902.7	2,221.2	2,401.5	2,162.8	2,775.7	+28.3%
Costs of legal risk related to FX loans	0.0	-20.3	-387.8	-1,021.7	-2,758.1	+169.9%
Taxes on the Group balance sheet items	-375.3	-415.4	-458.7	-531.4	-608.6	+14.5%
Income tax	-432.8	-483.9	-544.8	-506.0	-587.8	+16.2%
Net profit or loss	1,091.5	1,302.8	1,010.4	103.8	-1,178.8	+/-
Total assets	131,424	145,781	158,353	178,872	199,539	+11.6%
Gross loans to customers	87,388	97,808	108,170	112,208	121,233	+8.0%
Individual clients	48,143	52,925	59,993	65,952	73,244	+11.1%
Corporate clients	37,942	44,233	47,786	46,025	47,836	+3.9%
Customer deposits	91,496	102,009	116,661	137,699	159,935	+16.1%
Individual clients	55,694	65,924	77,664	97,976	112,446	+14.8%
Corporate clients	34,590	35,346	38,138	39,236	46,849	+19.4%
Total equity	14,292	15,171	16,153	16,675	13,718	-17.7%
Net interest margin	2.5%	2.6%	2.7%	2.3%	2.1%	-0.2pp
Cost/Income ratio	45.9%	42.6%	42.2%	41.1%	40.2%	-0.9pp
Cost of risk	0.61%	0.78%	0.79%	1.19%	0.76%	-0.43pp
Return on equity (ROE)	8.0%	8.9%	6.4%	0.6%	-7.2%	-7.8pp
Tier 1 capital ratio	18.3%	17.5%	16.5%	17.0%	14.2%	-2.8pp
Total Capital Ratio	21.0%	20.7%	19.5%	19.9%	16.6%	-3.3pp

# Appendix: mBank's share price performance

Banking stocks declined on worsened sentiment due to government interventions and war

## mBank's index membership and weights

as of 30.09.2022

WIG20	<b>WIG20</b>	1.637%
WIG30	<b>WIG30</b>	1.517%
WIG	<b>WIG</b>	1.089%
WIG-Banks	<b>WIGbanki</b>	5.154%
WIG-ESG	<b>WIGESG</b>	1.649%
WIG-Poland	<b>WIGPoland</b>	1.133%

- mBank has been listed on the Warsaw Stock Exchange since October 1992
- A strategic shareholder, Germany's Commerzbank, owns 69.19% of shares

ISIN	PLBRE0000012
Bloomberg	MBK PW
Number of shares issued	42 422 727

## mBank's share performance v. main indices (rebased to 100) – last 12 months



Source: WSE, Bloomberg (data as of 30.09.2022).

# Disclaimer

This presentation has been prepared by mBank S.A. for information purposes only and is based on the Condensed Consolidated Financial Statements for the third quarter of 2022, prepared under the International Financial Reporting Standards. For more detailed information on mBank S.A. and mBank Group results, please refer to the respective financial statements and data.

This presentation contains certain estimates and projections regarding potential future trends. Estimates and projections presented in this presentation rely on historical information and other factors and assumptions which reflect mBank S.A. current position about potential future trends which seem justified under the given circumstances.

Estimates and projections are inherently subject to substantial and numerous uncertainties and to a wide variety of significant business, economic and competitive risks, and the assumptions underlying the projections may be inaccurate in any material respect. Therefore, the actual results achieved may vary significantly from the projections, and the variations may be material. Statements contained in this document regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. No statement in this presentation is intended to be a profit forecast.

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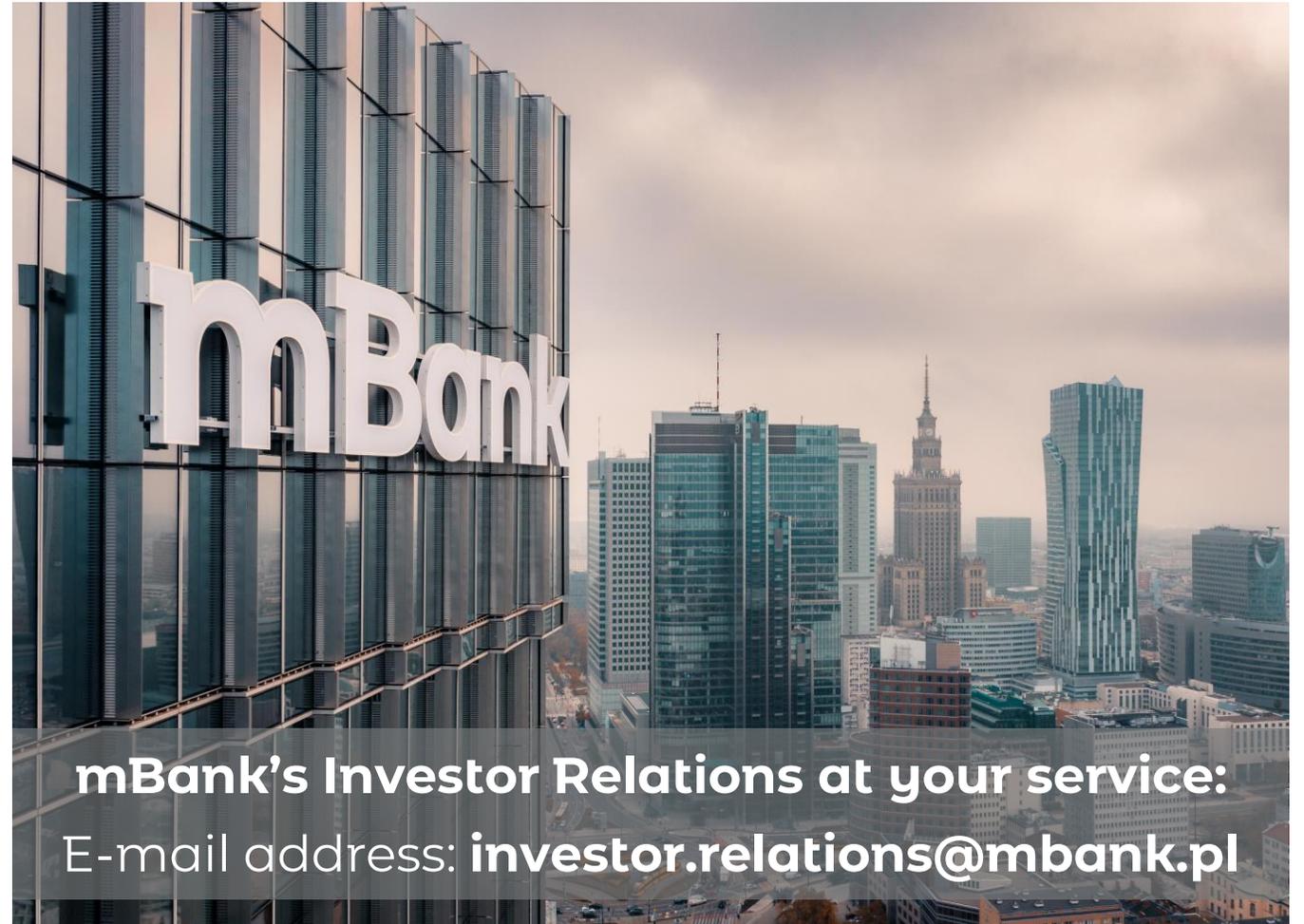
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Investor Relations website: [www.mbank.pl/en/investor-relations/](http://www.mbank.pl/en/investor-relations/)