Results of mBank Group Q3 2024

Record revenues and decent net profit



Presentation for Investors and Analysts, 31.10.2024

Key highlights and business development in Q3 2024

Overview of the financial performance after Q3 2024

Update on Poland's macroeconomic situation and outlook



Key highlights of Q3 2024 in mBank Group

Capital ratios comfortably exceeding the minimum levels,

new green bond issuance contributed to MREL buffers

Total revenues at the record level exceeding PLN 3 billion thanks to rising net interest income and improving net fees	Net interest income +1.6% QoQ ¹	Net fee income +1.6% QoQ
Continued best-in-class efficiency supported by disciplined cost management, despite ongoing projects	Total costs +4.1% QoQ	Cost/Income ratio 28.0% ²
Cost of risk still below the guidance; highest net result since Q4 2022 demonstrating the strength of core business	Cost of risk 62 bps	Net profit PLN 573 million
Good progress with settlements maintained, declining number of new and pending CHF-related court cases	CHF legal costs PLN 971 million	CHF settlements 19,519
Growth of loan portfolio driven by sales of mortgages; deposits fuelled by intense inflows to current accounts	Loans +2.0% QoQ	Deposits +3.2% QoQ

Investor Presentation | Q3 2024

Tier 1 capital ratio

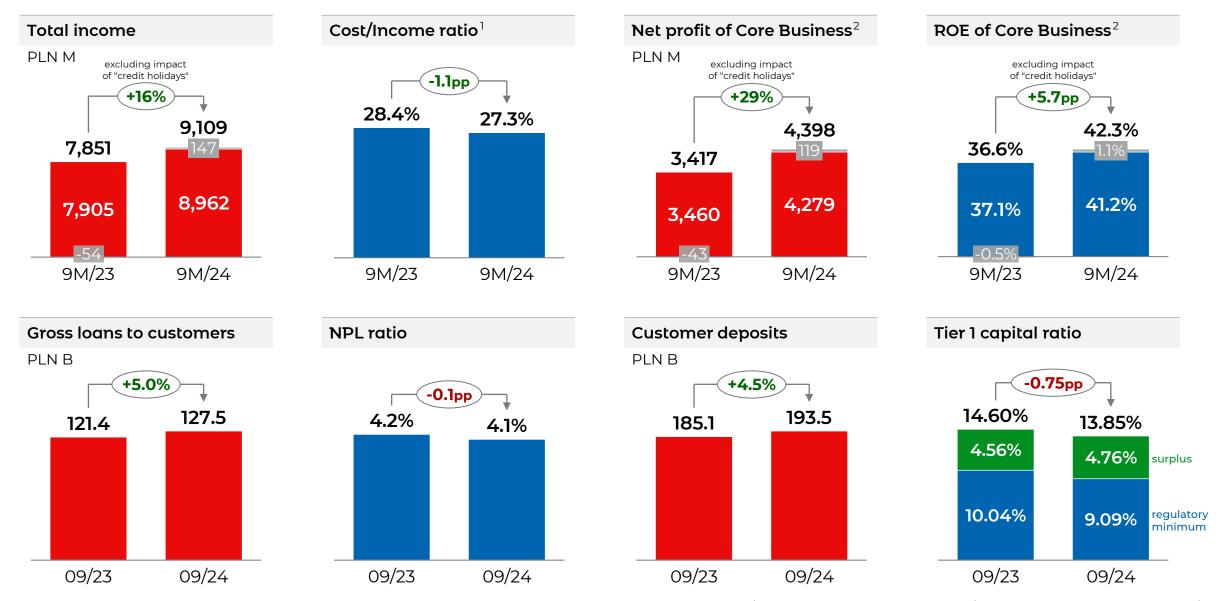
13.9%

MREL surplus

+4.8 p.p.

¹ dynamics presented excluding the impact of "credit holidays"; ² normalized level

Summary of key financial metrics for mBank Group



¹ Normalized indicator, including ³/₄ of contribution to the Resolution Fund, and excluding the impact of "credit holidays" (reversal of cost at PLN 53.5 M in 9M/23 and estimated burden of PLN 146.7 M in 9M/24) and a refund from KUKE (PLN 164.0 M in Q2/24)
² Defined as mBank Group excluding FX Mortgage Loans segment

Development of mBank Group's offer and new solutions in Q3 2024

Pension calculator implemented in mBank's mobile application to assess needed savings

- Through its campaigns and offered solutions, mBank has promoted regular investing and encouraged to save for the retirement. To help the customers to determine the appropriate amount, a dedicated tool was added to the mobile application.
- Client has only to answer a few questions regarding assumed lifestyle on the retirement, current salary, already accumulated savings and participation in Employee Capital Plans (PPK). The calculator estimates how much it needs to save each month to reach the future goal.



"mOkazje zakupy" has entered the next phase with more customers and products



- In August 2024, the offer available in mOkazje zakupy was expanded from initial one product at attractive price to more than 100 items on the list, thanks to further cooperation with Morele.net, one of the leaders in the Polish e-commerce market.
- The group of clients with an option to use mOkazje zakupy was increased by another 450 thousand potential users to 500 thousand.
- Fully functional marketplace for mBank's customers will be launched by the end of 2024.

Option of deferred payments, known as BNPL, added to mBank's Paynow

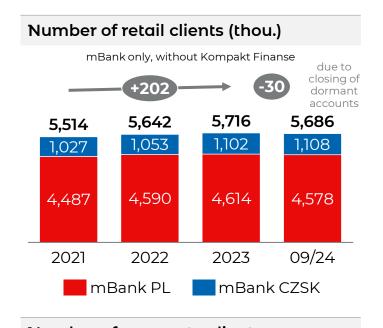
- From September 2024, companies using mBank's payment gateway have the possibility to provide deferred payments in their online stores. The service is available thanks to cooperation with PayPo.
- The solution allows the customer to purchase goods and pay for them usually within 30 days (depending on the offer of the store).
- The use of Buy Now, Pay Later by Polish consumers is on the rise, so adding this payment method to Paynow constitutes relevant complement for e-commerce clients.

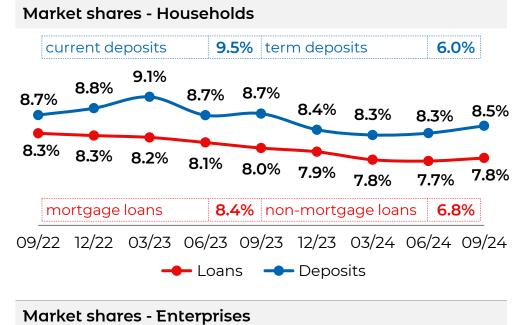




Client base and market position of retail and corporate banking

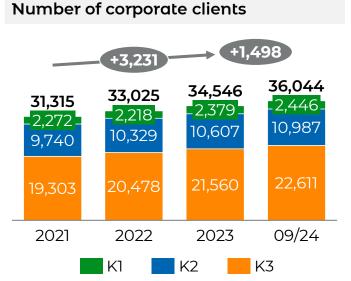


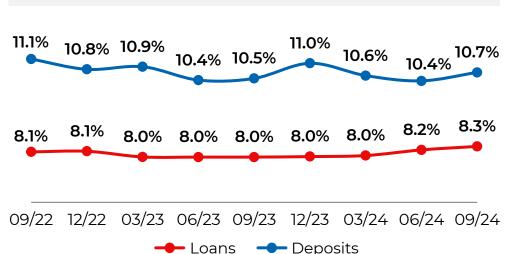






BANKING





Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

mBank remains a front-runner in mobile banking adoption

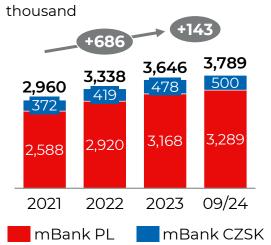
2,268

09/24

2,141

2023

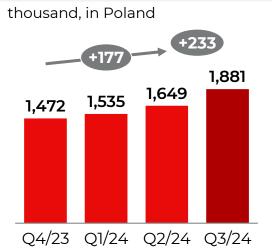
Number of active users of mBank's mobile application



by the share of mobile users in total retail customer base

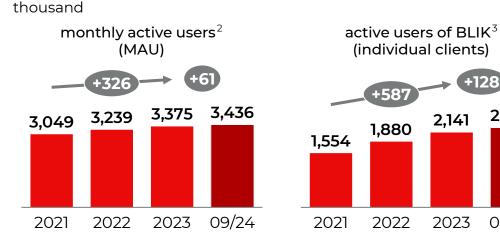
by the number of mobile app users among Polish banks

Number of unique users of mBank's PFM functionalities



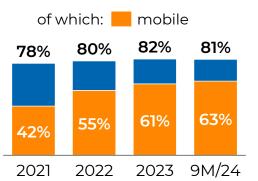


Number of active users of mBank's services in Poland



Growing importance of digital channel in daily banking

share of digital channel in the sale of non-mortgage loans (by number of pieces)



share of processes in retail banking area initiated by the clients in digital channels



An "active user of mBank's mobile application" is a client who in a given month logged in at least once into the mobile application

² An "active user of mBank's services in Poland" is a client who in a given month performed at least one of the following actions: (i) logged into the mobile application, internet banking or trusted profile (ePUAP), (ii) initiated a transfer or card transaction ³ An "active user of BLIK" is a client who in a given month performed at least one of the following actions: (i) paid with BLIK in e-commerce or POS, (ii) withdrew money with BLIK, or (iii) made or received a transfer using BLIK

Summary of financial results: Profit and Loss Account

PLN million	Q3 2023	Q2 2024	Q3 2024	Δ QoQ	Δ ΥοΥ
Net interest income	2,284.7	2,164.7	2,571.4	+18.8% 👚	+12.5% 👚
Recurrent net interest income	2,284.7	2,421.5	2,461.3	+1.6% 👚	+7.7% 👚
Impact of "credit holidays"	0.0	-256.8	110.1	-/+	-
Net fee and commission income	482.7	491.2	499.2	+1.6% 👚	+3.4% 👚
Total income	2,707.7	2,890.4	3,149.9	+9.0% 👚	+16.3% 👚
Total costs (incl. compulsory contributions)	-719.2	-781.1	-813.1	+4.1% 👚	+13.1% 👚
Loan loss provisions and fair value change ¹	-258.0	-171.3	-191.1	+11.6% 👚	-25.9% 棏
Costs of legal risk related to FX loans	-1,083.5	-1,033.5	-970.7	-6.1% 🖶	-10.4% 棏
Operating result	647.0	904.5	1,174.9	+29.9% 👚	+81.6% 🏗
Taxes on the Group balance sheet items	-184.7	-185.2	-190.9	+3.1% 👚	+3.4% 👚
Profit or loss before income tax	462.3	719.3	984.0	+36.8% 👚	+112.8% 👚
Net profit or loss	-83.0	421.9	572.9	+35.8% 👚	-/+ 숩
Net interest margin (w/o "credit holidays")	4.26%	4.44%	4.31%	-0.13pp	+0.05pp
Cost/Income ratio	26.6%	27.0%	25.8%	-1.2pp	-0.8pp
Cost of risk	0.87%	0.58%	0.62%	+0.04pp	-0.25pp
Return on equity (ROE)	-2.4%	11.6%	14.9%	+3.3pp	+17.3pp

¹ Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

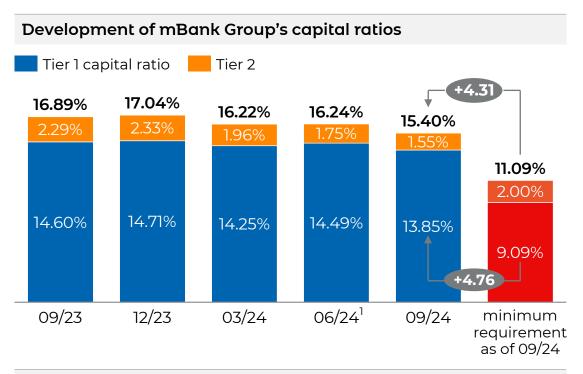
Summary of financial results: Balance Sheet

PLN million	Q3 2023	Q2 2024	Q3 2024	Δ QoQ	Δ ΥοΥ
Total assets	225,389	230,296	238,574	+3.6% 👚	+5.8% 👚
Gross loans to customers	121,419	124,960	127,504	+2.0% 👉	+5.0% 🏠
Individual client loans	67,829	67,417	69,700	+3.4% 👚	+2.8%
Corporate client loans ¹	50,033	52,655	53,629	+1.9% 👚	+7.2%
Customer deposits	185,109	187,531	193,500	+3.2% 👉	+4.5% 👚
Individual client deposits	130,466	133,583	137,421	+2.9% 👚	+5.3%
Corporate client deposits ²	53,770	51,768	54,181	+4.7%	+0.8% 👚
Total equity	13,690	14,609	15,329	+4.9% 👚	+12.0% 👚
Loan-to-deposit ratio	63.6%	64.6%	64.0%	-0.6pp	+0.4pp
NPL ratio	4.2%	4.3%	4.1%	-0.2pp	-0.1pp
Coverage ratio	54.0%	54.2%	53.8%	-0.4pp	-0.2pp
Tier 1 Capital Ratio	14.6%	14.5% ³	13.9%	-0.6pp	-0.7pp
Total Capital Ratio	16.9%	16.2 % ³	15.4%	-0.8pp	-1.5pp

¹ Excluding reverse repo or buy/sell back transactions; ² Excluding repo or sell/buy back transactions

³ Capital ratios recalculated taking into account the retrospective inclusion of the remaining net profit for Q1/24 and the entire result for Q2/24 in own funds (after PFSA approval)

Safe capital position with significant surplus over regulatory minima



Development of mBank Group's MREL (TREA) ratio MREL requirement CBR calculated on TREA (w/o mBH) as of 09/24 26.29% 25.62% 23.58% 23.43% 23.25% 18.50% 3.14% 15.36% 06/241 09/23 12/23 03/24 09/24 minimum requirement as of 09/24

Development of mBank Group's total risk exposure amount



Key factors impacting the capital position

A material increase of risk-weighted assets is expected till the end of 2024 and in 2025, due to business growth and model changes (resulting from regulatory factors). In order to limit the impact:

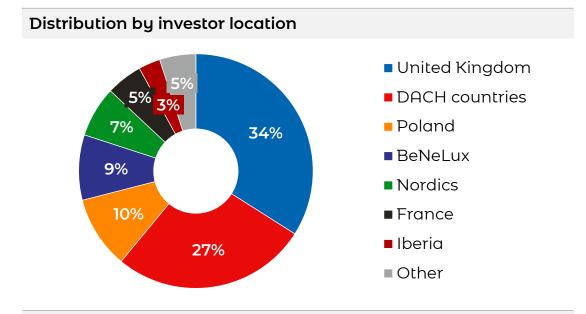
- the issuance of MREL-eligible bonds was executed in 09/24
- mBank works on the next securitization transaction based on corporate loans in PLN to be finalised in Q4/24
- first mBank's **Additional Tier 1 (ATI) bonds** are offered to investors with the issue date set for 06.12.2024

¹ Capital and MREL ratios recalculated taking into account the retrospective inclusion of the remaining net profit for Q1/24 and the entire result for Q2/24 in own funds (after PFSA approval)

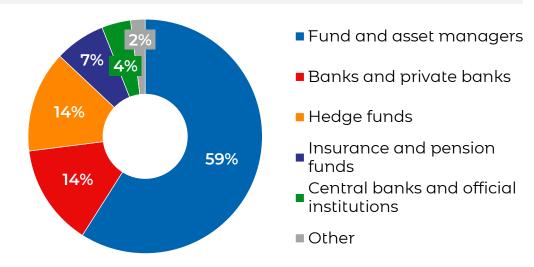
Third successful EUR-denominated green bond issuance by mBank

Transaction details		
Format	Green Senior Preferred Notes	
Issue size	EUR 500 M	
Issue rating	BBB (S&P) / BBB- (Fitch)	SECOND-
Settlement date	27.09.2024	PARTY OPINION
Optional call date	27.09.2029	
Maturity date	27.09.2030	ONDS
Tenor	6NC5	ONDS SARNDARO
Reoffer spread	MS+175 bps	DARD
Coupon	4.034% fixed p.a.	CANTIED
Listing	Luxembourg Stock Exchange	~ KTIFIV

- On 24.09.2024, mBank successfully launched and priced EUR 500 M Green Senior Preferred transaction. It featured the largest ever orderbook for mBank – both in terms of volume: EUR 2.76 B (5.5x coverage) and number of investors: 182. The high investor interest allowed to compress the final spread by 40 bps from IPT level of Mid Swaps + 215 bps to Mid Swaps + 175 bps.
- This was the third EUR benchmark transaction under the Group's Green Bond Framework. Net proceeds allocation: (i) 80% for green residential buildings (retail portfolio) and (ii) 20% for renewable energy projects wind farms and photovoltaic installations (corporate portfolio).



Distribution by investor type



First Polish broadly distributed Additional Tier 1 offering

Structure of the AT1 instrument – transaction details				
Type	Additional Tier 1 bonds			
Issue size	up to PLN 1,500 M			
Issuer rating	BBB (S&P) / BBB- (Fitch)			
Issue rating	B+(EXP) (Fitch)			
Tenor	Perpetual NC5			
Structure	Temporary Write-Down (TWD) with discretionary Write-up			
Coupons	Fully discretionary non-cumulative Subject to interest cancellation provisions			
ATI trigger	5.125% at standalone or consolidated level			
Coupon type	Fixed for 5Y, then resets to another 5Y based on 5Y IRS + original spread			
Coupon frequency	Semi-annual payable on 6 June and 6 December			
Call option	Yes, after 5 years from issue date and every interest payment date thereafter			
Redemption events	Regulatory Call, Tax Call			
Law	Polish Law			
Listing	Alternative Trading System (ATS) operated by the Warsaw Stock Exchange			

Investment thesis

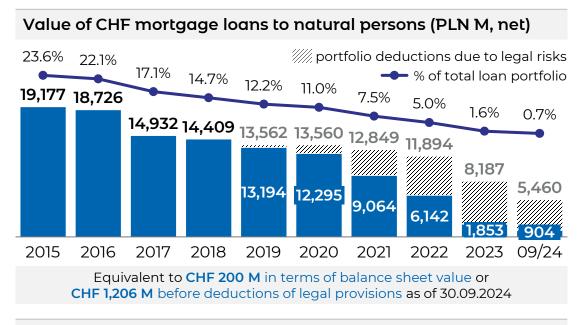
- The transaction will represent innovation by mBank in capital markets in Poland, following other landmark securitization and MREL trades.
- Objective of the issuance is to strengthen the capital base and position mBank Group for growth in volumes and market shares.
- The target investor base for the offered ATI instrument comprises professional investors, including investment funds, pension funds and insurance companies.

21.10.2024 Invitation to submit Bonds purchase declarations Closing of the book-building at 12:00 p.m. CET Determination of the coupon and nominal value of the issue Registration of Bonds on investors' accounts and payment - settlement of the issue until 18.12.2024 First day of listing of bonds on the ATS

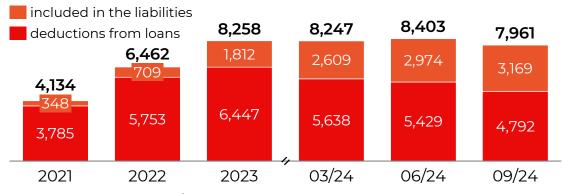
This slide does not constitute an offer, solicitation or invitation to purchase or subscribe for any Notes of the Bank. The Notes will be issued (if a decision is made to issue) pursuant to Article 33 item 1 of the Act of 15 January 2015 on bonds, i.e. by making the purchase proposal available only to selected qualified investors.

¹ Estimated dates (if a decision on the issuance is made)

Protection against legal risks of CHF portfolio further strengthened

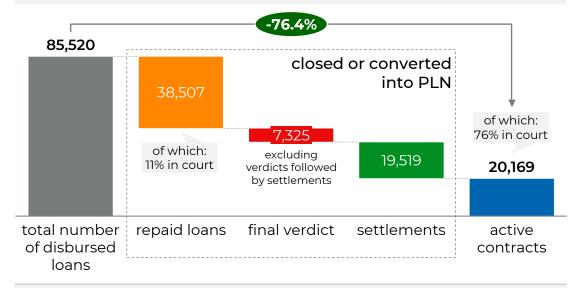


Total value of legal provisions created for FX loans (PLN M)



Note: Provision amount as of 09/24 includes PLN 7,655 M for CHF and PLN 306 M for other currencies.





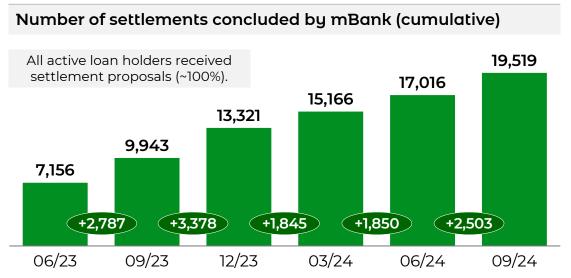
Coverage of CHF portfolio with created provisions for legal risk



Cumulative value of all FX-related legal risk provisions created by mBank between Q1/18-Q3/24

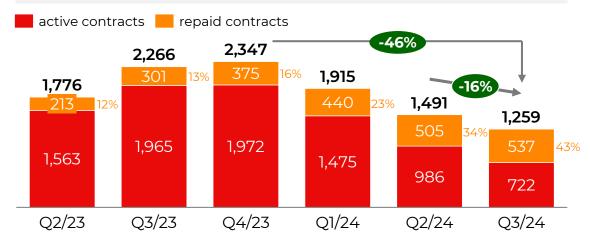
PLN 15.6 B

Progress with settlements, declining number of new court cases



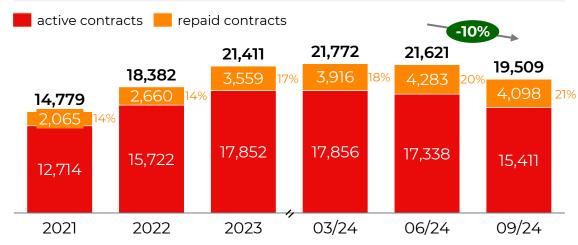
Note: mBank decided to launch the settlement program for borrowers on 26.09.2022.

Number of CHF loan contracts entering the court proceedings



Note: Inflow of newly sued CHF loan contracts by quarter.

Number of CHF loan contracts in court (pending cases)



Note: Classification to active or repaid status as of the reporting date.

Key statistics and assumptions as of 30.09.2024

- Coverage of active CHF portfolio with created provisions for legal risk increased to the level of 140% as of 30.09.2024
- Number of active contracts at the level of 20.2 thousand (76.4% lower vs. the original number of 85.5 thousand)
- 19,519 settlements were signed with CHF borrowers, with the higher number concluded in Q3/24 (2,503 settlements)
- 21% of the 19,509 CHF loan contracts that were under court proceedings at the end of Q3/24, pertain to repaid loans
- 7,325 contracts are already closed with final court verdict
- Number of new cases in Q3/24 was 46% lower than in Q4/23

Excellent performance of the core business continued in 9M/24

Summary of financial results for mBank's core activity and run-off portfolio in 9M/24

PLN million	Core Business	Non-core ¹	mBank Group
Net interest income	7,056.4	19.7	7,076.1
Net fee, trading and other income	1,937.5	-51.1	1,886.3
Total income	8,993.9	-31.5	8,962.4
Total costs	-2,461.3	-21.8	-2,483.1
Loan loss provisions and fair value change ²	-419.0	8.6	-410.5
Costs of legal risk related to FX loans	0.0	-3,374.8	-3,374.8
Operating profit	6,113.5	-3,419.5	2,694.1
Taxes on the Group balance sheet items	-548.2	-9.9	-558.1
Profit or loss before income tax	5,565.4	-3,429.4	2,136.0
Net profit or loss	4,279.2	-3,022.0	1,257.2
Total assets	236,125	2,450	238,574
Net interest margin	4.43%		4.37%
Cost/Income ratio	27.4%		27.7%
Cost of risk	0.48%		0.46%
Return on equity (ROE)	41.2%		11.4%

Separation of FX mortgage loan portfolio

- In order to present the genuine and undistorted performance of mBank Group, the non-core part, comprising of foreign currency mortgage loans, is shown separately from the total business.
- Non-core assets are defined as all residential mortgage loans granted to individual customers in Poland that at any point in time were in another currency than PLN. In addition to the FX mortgage loan portfolio, associated provisions for legal risk arising from these contracts are also allocated to the segment.

The capital allocated to the non-core unit amounted to PLN 673 M as of 30.09.2024.

It is calculated primarily based on:

- total risk exposure amount of the segment and minimum Tier 1 capital ratio required by PFSA
- economic capital for operational risk

From the managerial perspective, growth of mBank's core business is effectively based on lower capital due to its portion being set aside for FX Mortgage Loans segment.

¹ Equivalent of "FX Mortgage Loans segment" in the financial statement

² Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

Key highlights and business development in Q3 2024

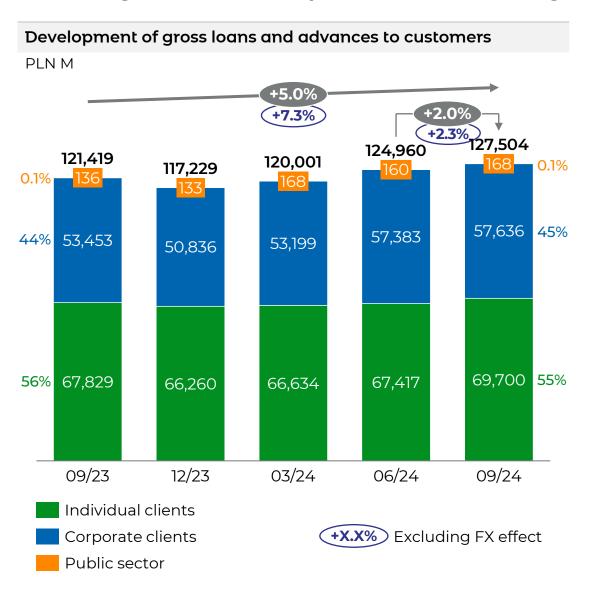
Overview of the financial performance after Q3 2024

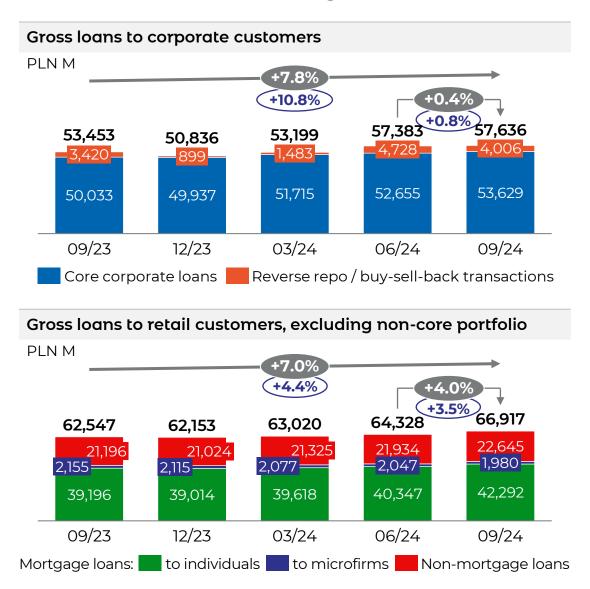
Update on Poland's macroeconomic situation and outlook



Results of mBank Group: Loans to customers

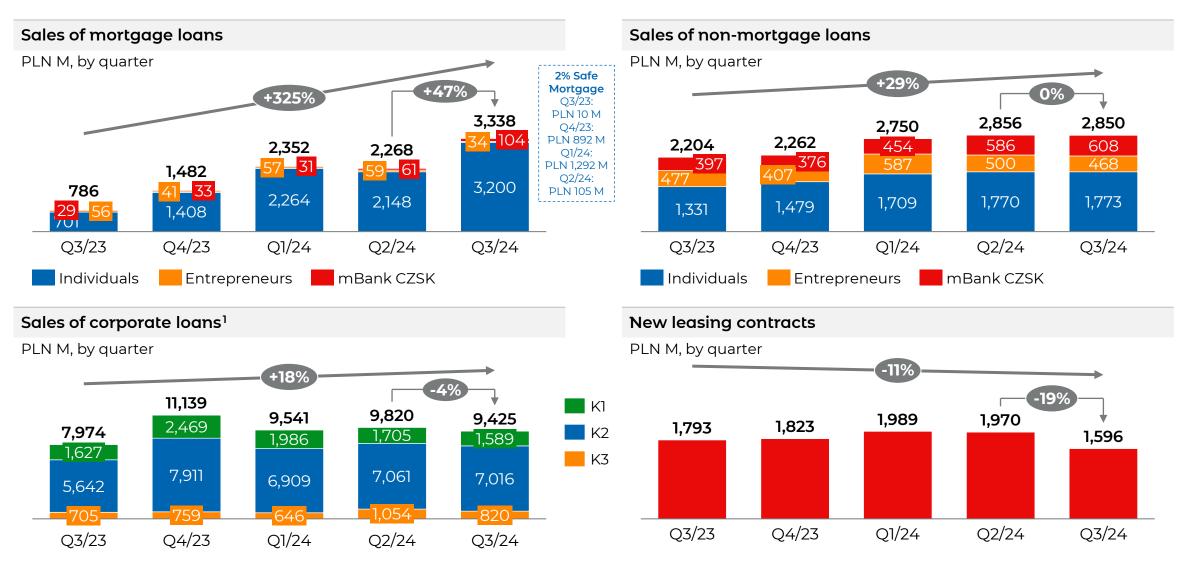
Further growth of loan portfolio with stronger revival in retail business segment





Results of mBank Group: New lending business

Outstanding level of mortgage loan sales and stabilisation of consumer credit

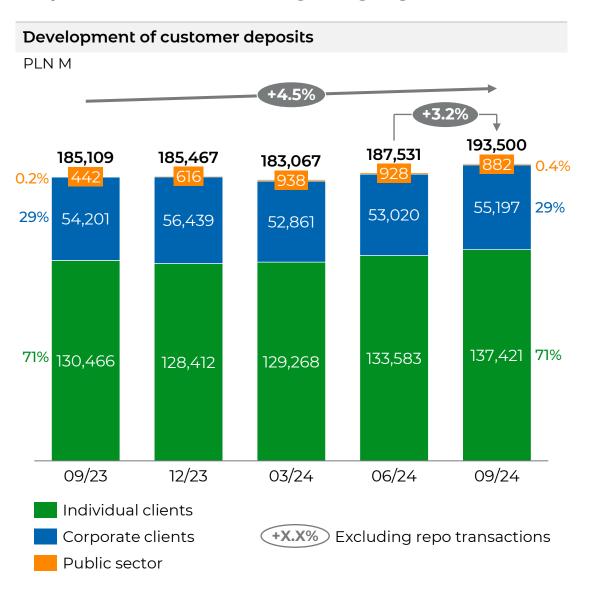


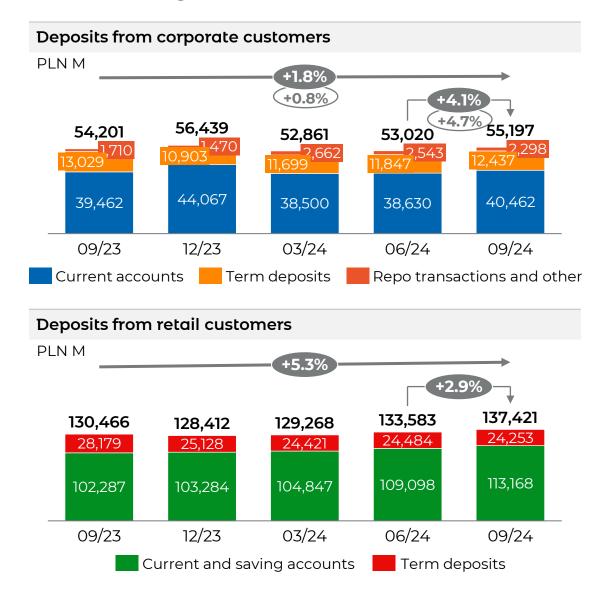
¹ Sales of corporate loans include: (i) new agreements, (ii) increases in volume and (iii) renewal of existing loans. Definition changed in Q2/24, data for previous quarters were restated.

Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

Results of mBank Group: Customer deposits

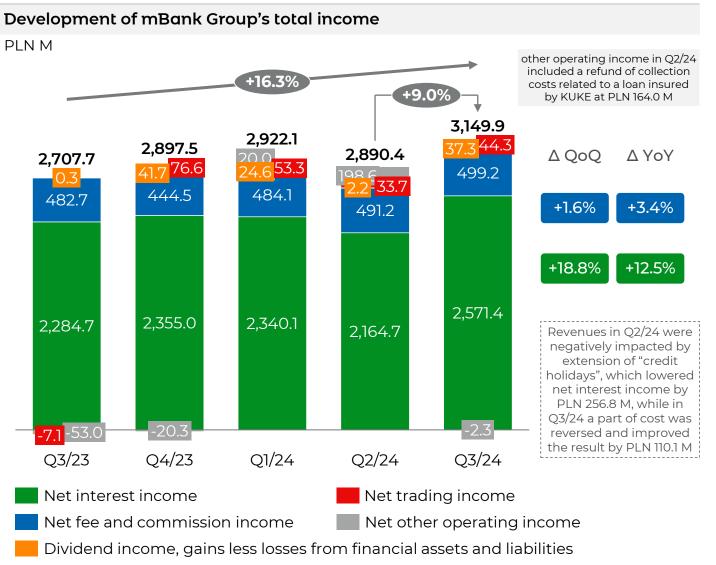
Deposit base fuelled by surging inflows to current and saving accounts

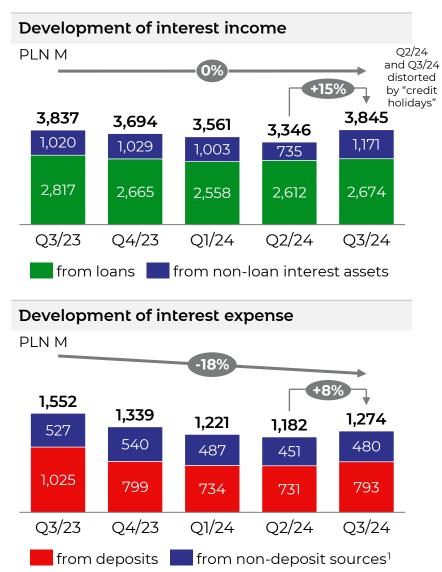




Results of mBank Group: Total income

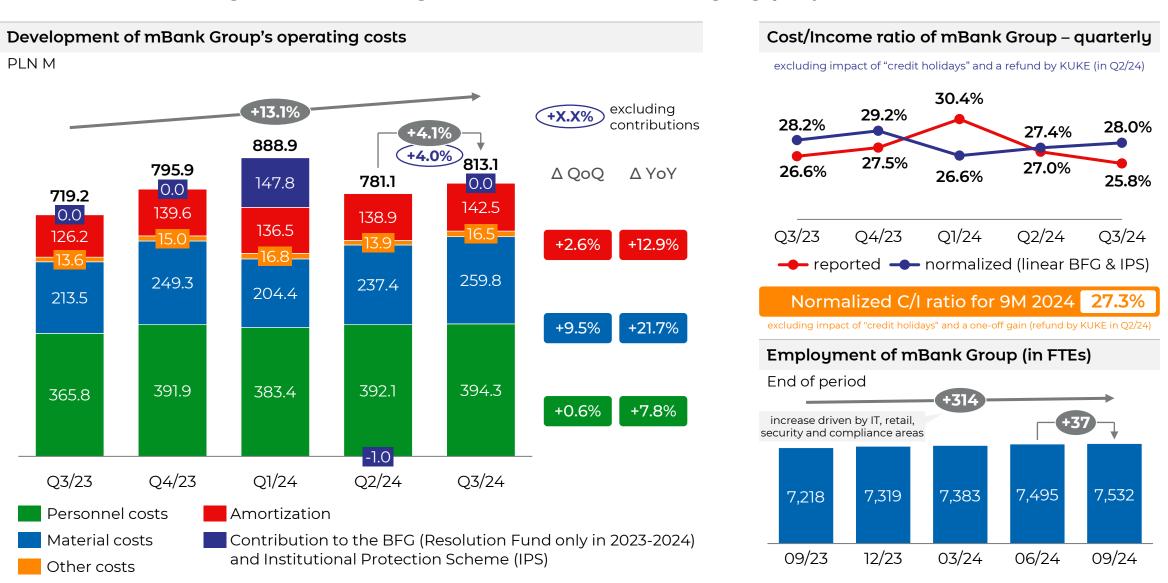
Record revenues thanks to rising recurrent net interest income and improving net fees





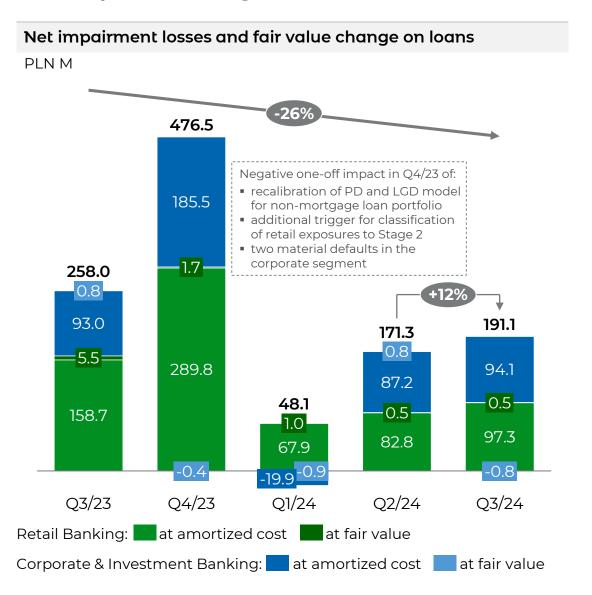
Results of mBank Group: Total costs and efficiency

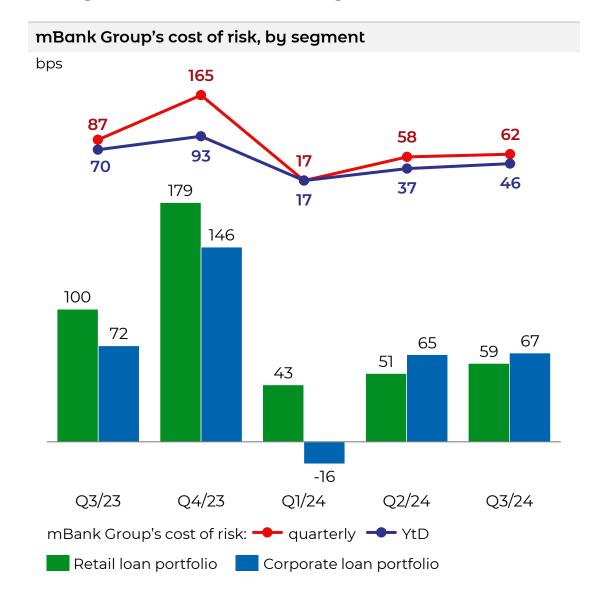
Excellent efficiency continued, higher costs driven mainly by projects and investments



Results of mBank Group: Loan loss provisions and cost of risk

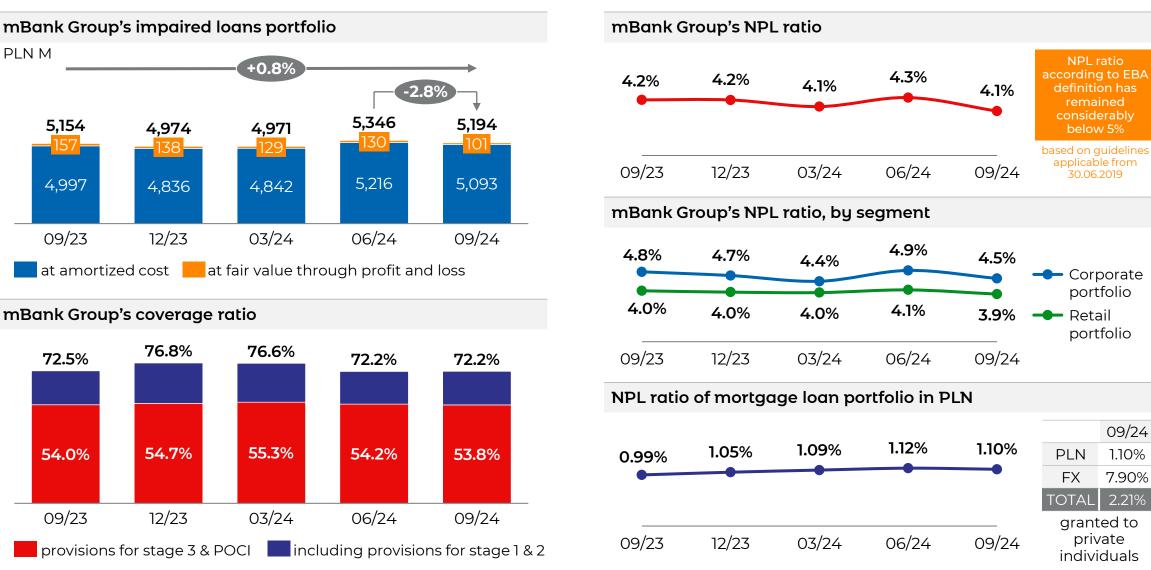
Credit provisioning at normalised level, still remaining below the annual guidance





Results of mBank Group: Loan portfolio quality

Good asset quality, NPL ratio supported by sale of impaired loans and growing portfolio



Note: Risk indicators presented for credit portfolio measured both at amortized cost and at fair value through profit or loss. The bank applies a client-oriented approach in its methodology of NPL recognition.

Key highlights and business development in Q3 2024

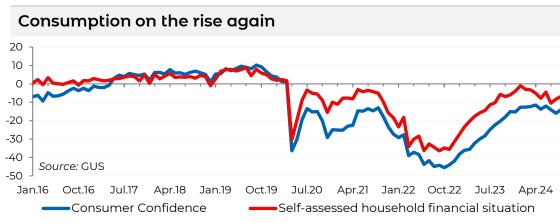
Overview of the financial performance after Q3 2024

Update on Poland's macroeconomic situation and outlook

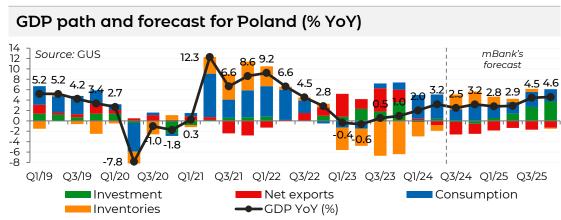


Macroeconomic situation and outlook

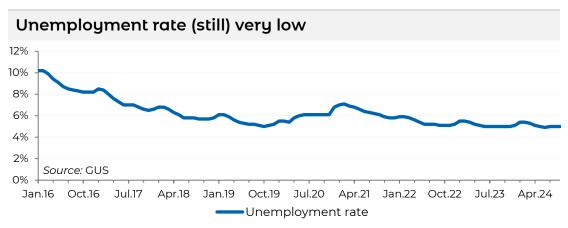
NBP is likely to cut rates in mid-2025 when inflation starts declining.



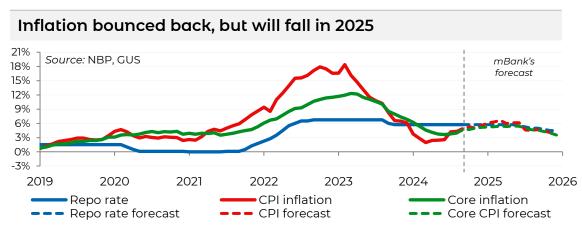
Soft indicators have stabilized of late. Upbeat sentiment, coupled with strong fiscal transfers, paints an encouraging outlook for consumption. A rising real wage bill is also likely to buttress consumer spending throughout 2024.



GDP growth is seen to keep rising. Its major driver will be private consumption. Investment is likely to be a drag in 2024 but it should pick up substantially thereafter. GDP growth in 2024 is expected to reach ~3% and ~4% in 2025.



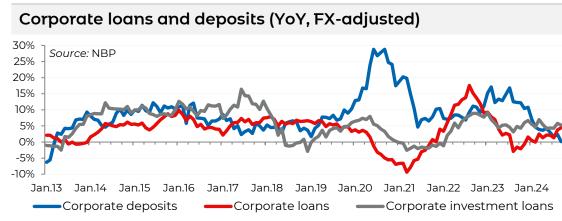
The labour market proved to be resilient despite slowing GDP growth momentum. Given structural factors, the unemployment rate will remain low in the coming quarters buoyed by the expected economic recovery.



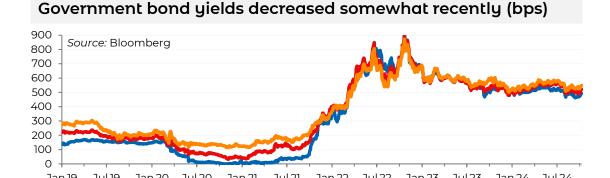
Inflation bounced back in H2 2024 and is likely to keep climbing to some extent. Core inflation should follow this trend. As a result, the MPC is unlikely to deliver any rate cuts this year. It should change in 2025.

Macroeconomic situation and outlook

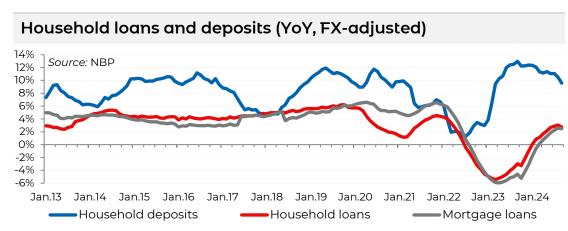
Credit growth is moving sideways. Bond yields slightly lower, PLN holds its strength.



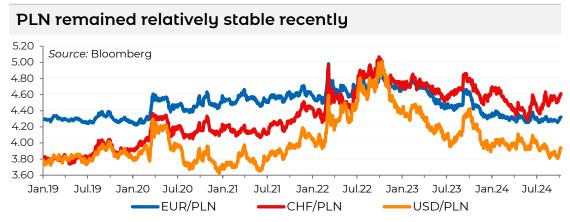
Deposit growth in the corporate sector has fallen, while credit growth has started to rise. The ongoing acceleration in economic activity (driven by consumption) will boost loan expansion.



Bond yields on domestic debt have slightly decreased recently. This was mainly due to the behaviour of the core markets, a factor that should play an important role in the months ahead. Credit risk measures remain quite stable.



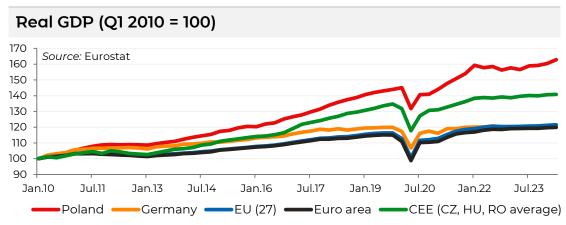
The strong labour market and expansionary fiscal policy support deposit accumulation. Credit growth is rising and it is expected to continue this move amidst improving consumer confidence.



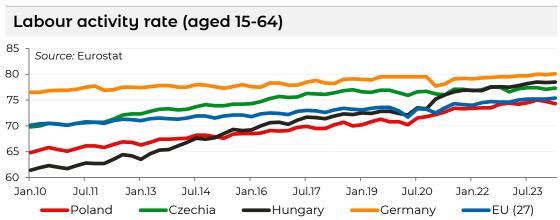
Polish currency has been quite stable recently, partly boosted by the weaker US dollar over the quarter. More restrictive monetary policy in Poland may help the zloty further amid reviving GDP growth.

Poland: economic fundamentals

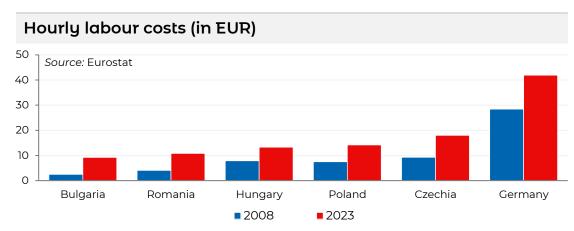
Growth story. High competitiveness compared to peers.



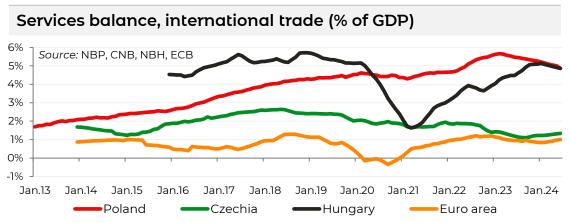
Over the past few years, Polish economy recorded a consistently high economic growth rate. Moreover, the post-pandemic recovery has proved much faster compared to other economies in the region.



Labour force participation in Poland remains at a relatively low level compared to its peers in the region. This means that despite non-favourable demography, there is still some space to catch up and improve employment.



Labour costs in Poland rose over the course of the past years, however they still remain at a competitive level compared to the CEE block. These costs are more than three times lower in relation to the German economy.



The competitiveness of the Polish economy is best portrayed in the services sector, where a steadily growing surplus in international trade has been recorded. Nearshoring may further reinforce this trend.

Macroeconomic forecasts and outlook for mBank Group

Operating environment for banks has continued being challenging and volatile

Key economic indicators for Poland

	2022	2023	2024F	2025F
GDP growth (YoY)	5.3%	0.1%	3.5%	4.5%
Domestic demand (YoY)	4.8%	-3.1%	3.3%	5.8%
Private consumption (YoY)	5.4%	-0.3%	4.7%	4.2%
Investment (YoY)	1.7%	12.6%	0.9%	10.1%
Inflation (eop)	16.6%	6.2%	5.5%	3.6%
MPC rate (eop)	6.75%	5.75%	5.75%	4.00%
CHF/PLN (eop)	4.73	4.68	4.61	4.61
EUR/PLN (eop)	4.69	4.34	4.35	4.40

Polish banking sector – monetary aggregates YoY

	2022	2023	2024F	2025F
Corporate loans	9.6%	-0.7%	4.5%	4.6%
Household loans	-3.8%	-1.3%	3.5%	2.9%
Mortgage loans	-3.2%	-3.6%	2.2%	2.0%
Mortgage loans in PLN	-1.8%	1.8%	6.5%	5.2%
Non-mortgage loans	-5.1%	3.0%	5.8%	4.3%
Corporate deposits	11.6%	8.8%	2.5%	8.0%
Household deposits	3.3%	11.3%	6.9%	9.3%

Prospects for mBank in 2024 (compared to 2023)

Net interest income & NIM

slightly positive



- Interest rates in baseline scenario are expected to remain stable in Poland, while cuts in the Eurozone and Czech Republic continued
- Rebounding loan volumes should support interest income
- Potential for margin improvement stemming from deposit pricing optimisation seems to be exhausted

Net fee and commission income

slightly positive



- Uptrend in customer base and transactionality may be offset by lower volatility and elevated commission expenses
- Some adjustments to tariff of fees already implemented

Total costs

negative



- Visible wage and inflationary pressure weights on operating costs
- Rising amortisation driven by investments in future growth
- Lack of contributions to the Deposit Guarantee Scheme

Loan loss provisions & FV change

slightly positive



- The overall asset quality should not deteriorate materially thanks to prudent approach in loan origination
- Financial standing of borrowers may be affected by geopolitical developments and complex macroeconomic environment

Source: Statistics Poland, National Bank of Poland, mBank's estimates as of 29.10.2024.

Appendix



Selected Financial Data

Consolidated Profit and Loss Account – quarterly

Quarterly results (PLN thou.)	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Net interest income	2,284,687	2,355,039	2,340,082	2,164,656	2 571,355
Net fee and commission income	482,704	444,500	484,127	491,227	499,244
Dividend income	175	4,683	2,995	6,194	4,944
Net trading income	-7,064	76,553	53,281	33,728	44,273
Gains less losses from financial assets ¹	169	36,978	21,638	-3,961	32,338
Net other operating income	-52,959	-20,257	19,991	198,599	-2,290
Total income	2,707,712	2,897,496	2,922,114	2,890,443	3 149,864
Total operating costs	-719,175	-795,945	-888,879	-781,147	-813,100
Overhead costs	-592,938	-656,297	-752,429	-642,284	-670,611
Amortisation	-126,237	-139,648	-136,450	-138,863	-142,489
Loan loss provisions and fair value change ²	-257,983	-476,461	-48,055	-171,311	-191,125
Costs of legal risk related to FX loans	-1,083,537	-1,475,988	-1,370,563	-1,033,481	-970,708
Operating result	647,017	149,102	614,617	904,504	1 174,931
Taxes on the Group balance sheet items	-184,678	-186,154	-181,911	-185,217	-190,925
Profit or loss before income tax	462,339	-37,052	432,706	719,287	984,006
Net result attributable to owners of mBank	-83,016	-20,267	262,523	421,856	572,864

¹ Including a part of 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to equity instruments and debt securities (without related to loans and advances)
² Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

Selected Financial Data

Consolidated Statement of Financial Position – quarterly

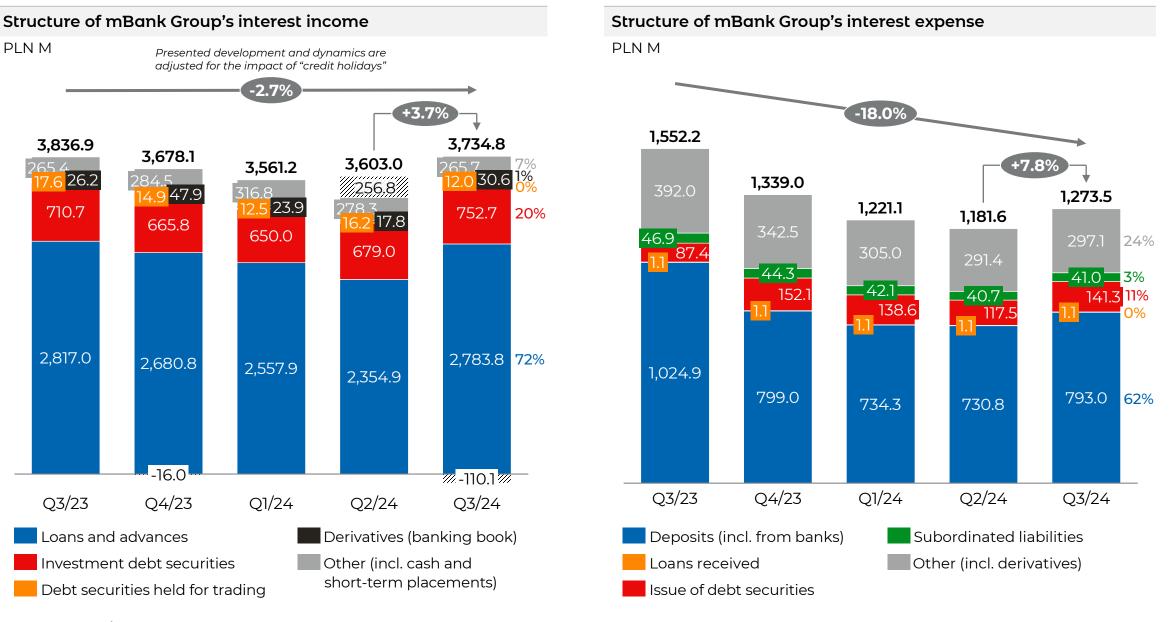
Assets (PLN thou.)	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Cash and balances with Central Bank	19,451,659	36,702,427	24,535,807	21,707,034	25,893,176
Loans and advances to banks	17,095,049	7,119,059	12,054,848	11,577,948	17,503,613
Trading securities	1,026,112	645,382	1,316,973	976,576	900,963
Derivative financial instruments	1,030,497	1,074,153	693,045	619,261	664,665
Loans and advances to customers	117,805,077	113,520,791	116,296,350	121,202,225	123,831,793
Investment securities	61,852,792	60,583,852	62,230,638	66,760,510	62,770,296
Intangible assets	1,613,303	1,701,939	1,712,600	1,763,204	1,817,337
Tangible fixed assets	1,438,295	1,481,401	1,493,096	1,461,714	1,412,282
Other assets	4,076,372	4,151,512	3,823,662	4,227,119	3,780,221
Total assets	225,389,156	226,980,516	224,157,019	230,295,591	238,574,346
Liabilities (PLN thou.)	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Amounts due to banks	3,520,323	3,315,302	3,273,468	3,231,573	3,808,611
Derivative financial instruments	1,547,722	1,495,754	1,288,793	1,691,718	1,568,728
Amounts due to customers	185,109,361	185,467,455	183,067,263	187,531,268	193,499,927
Debt securities in issue	11,958,340	11,105,165	10,663,265	10,476,503	12,310,939
Subordinated liabilities	2,746,774	2,714,928	2,645,731	2,661,354	2,672,670
Other liabilities	6,816,882	9,144,686	9,149,329	10,093,796	9,384,514
Total liabilities	211,699,402	213,243,290	210,087,849	215,686,212	223,245,389
Total equity	13,689,754	13,737,226	14,069,170	14,609,379	15,328,957
Total liabilities and equity	225,389,156	226,980,516	224,157,019	230,295,591	238,574,346

Selected Financial Data

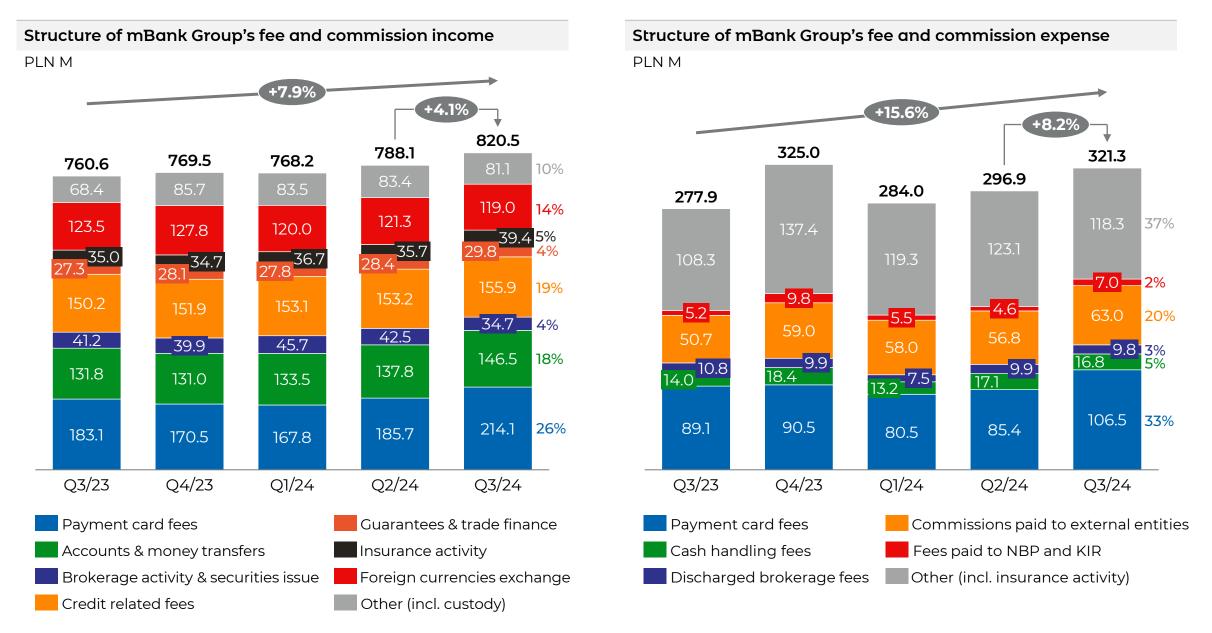
mBank Group's Ratios – quarterly and cumulatively

Financial Ratios	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Net Interest Margin, quarterly	4.26%	4.31%	4.37%	4.44%	4.31%
Net Interest Margin, YtD	4.14%	4.18%	4.37%	4.41%	4.37%
Net Interest Margin, excl. CHF portfolio, YtD	4.26%	4.30%	4.43%	4.46%	4.43%
Cost/Income Ratio, quarterly	26.6%	27.5%	30.4%	27.0%	25.8%
Cost/Income Ratio, YtD	28.8%	28.5%	30.4%	28.7%	27.7%
Cost of Risk, quarterly	0.87%	1.65%	0.17%	0.58%	0.62%
Cost of Risk, YtD	0.70%	0.93%	0.17%	0.37%	0.46%
Return on Equity, ROE net, quarterly	-2.4%	-0.6%	7.4%	11.6%	14.9%
Return on Equity, ROE net, YtD	0.4%	0.2%	7.4%	9.6%	11.4%
Return on Assets, ROA net, quarterly	-0.15%	-0.04%	0.47%	0.74%	0.97%
Return on Assets, ROA net, YtD	0.03%	0.01%	0.47%	0.61%	0.73%
Loan-to-Deposit Ratio	63.6%	61.2%	63.5%	64.6%	64.0%
Total Capital Ratio	16.89%	17.04%	16.22%	16.24%	15.40%
Tier 1 Capital Ratio	14.60%	14.71%	14.25%	14.49%	13.85%
Leverage ratio	5.3%	5.3%	5.4%	5.2%	5.3%
Equity / Assets	6.1%	6.1%	6.3%	6.3%	6.4%
TREA / Assets	39.1%	38.2%	40.7%	40.7%	40.6%
NPL ratio	4.2%	4.2%	4.1%	4.3%	4.1%
NPL coverage ratio	54.0%	54.7%	55.3%	54.2%	53.8%
NPL coverage ratio incl. stage 1&2 provisions	72.5%	76.8%	76.6%	72.2%	72.2%

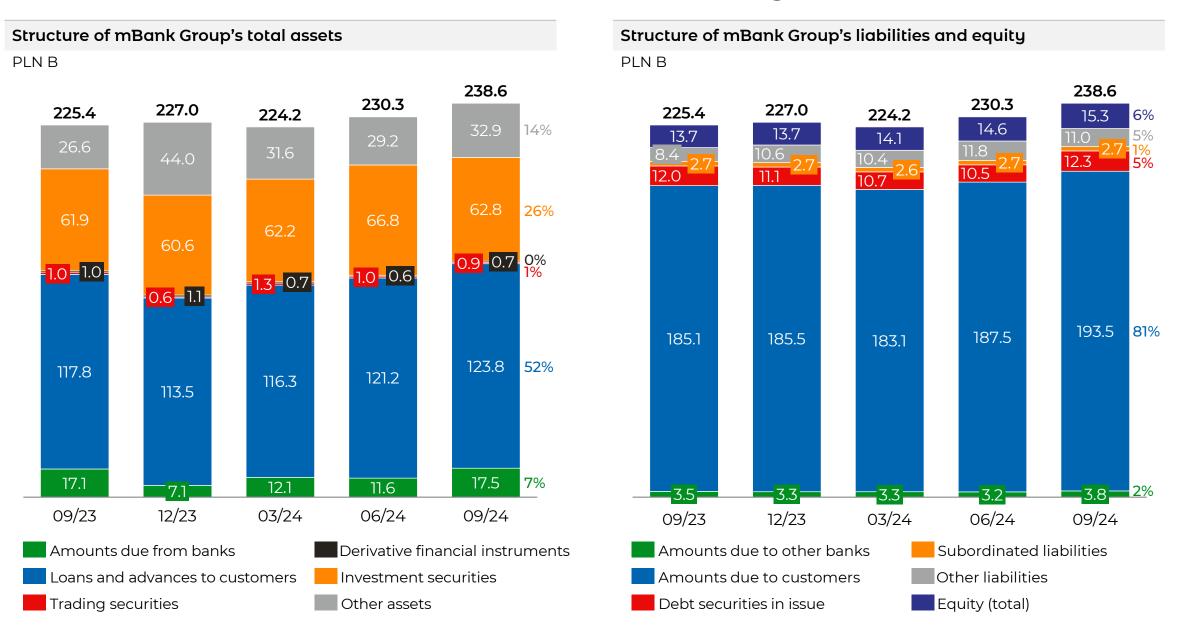
Selected Financial Data - Net interest income



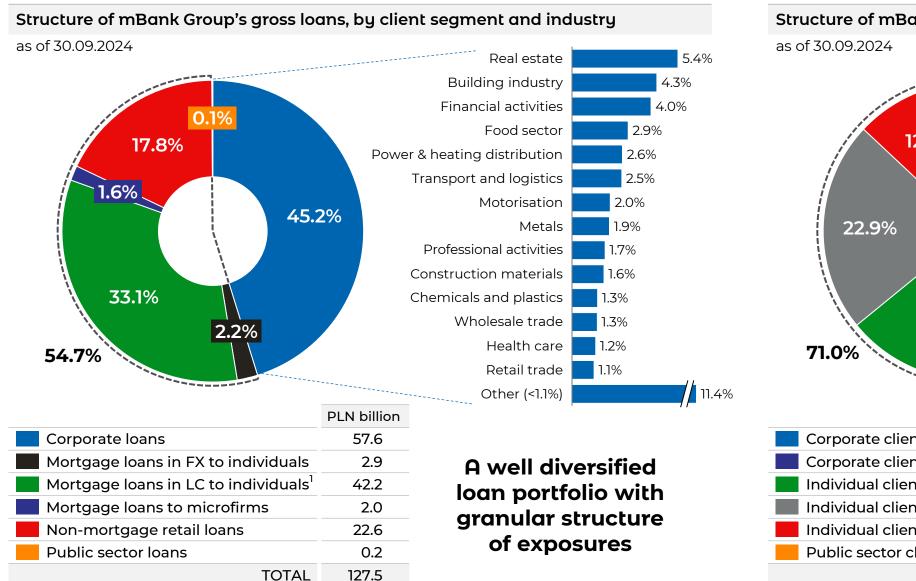
Selected Financial Data – Net fees and commissions



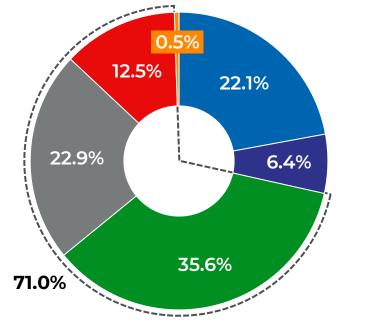
Selected Financial Data – Balance sheet analysis



Selected Financial Data – Structure of loans and deposits



Structure of mBank Group's deposits



	PLN billion
Corporate clients: current accounts ²	42.8
Corporate clients: term deposits	12.4
Individual clients: current accounts	68.9
Individual clients: saving accounts	44.3
Individual clients: term deposits	24.2
Public sector clients	0.9
TOTAL	193.5

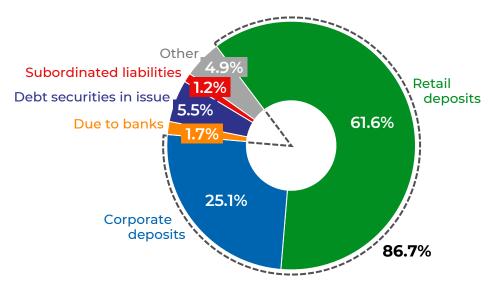
² Including repo transactions

¹ Including local currency mortgage loans granted in Poland, the Czech Republic and Slovakia

Selected Financial Data – Funding profile

Structure of mBank Group's funding

as of 30.09.2024



Summary of mBank's ratings

as of 30.09.2024

	Fitch Ratings	S&P Global Ratings
Long-term rating	BBB-	BBB
Outlook	stable	positive
Short-term rating	F3	A-2
Viability rating / SACP	bbb-	bbb-

On 17.05.2024, S&P Global Ratings revised its outlook on mBank to positive from stable and affirmed all ratings at the same level.

Summary of mBank's long-term funding instruments

as of 30.09.2024

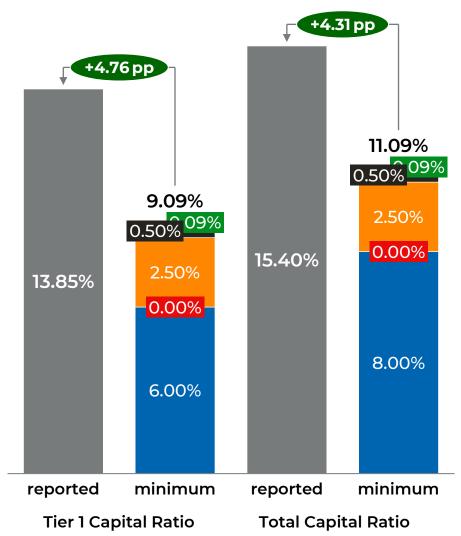
Nominal value	Currency	Issue date	Maturity date	Tenor	Coupon	
Issue	Issues under Euro Medium Term Note (EMTN) Programme					
125 M	CHF	05.04.2019	04.10.2024	5.5 Y	1.0183%	
500 M ¹	EUR	20.09.2021	21.09.2027	6.0 Y	0.966%	
750 M ¹	EUR	11.09.2023	11.09.2027	4.0 Y	8.375%	
500 M ²	EUR	27.09.2024	27.09.2030	6.0 Y	4.034%	
Subordinated loan and bonds						
250 M	CHF	21.03.2018	21.03.2028	10.0 Y	LIBOR3M +2.75%	
750 M	PLN	17.12.2014	17.01.2025	10.1 Y	WIBOR6M +2.10%	
550 M	PLN	09.10.2018	10.10.2028	10.0 Y	WIBOR6M +1.80%	
200 M	PLN	09.10.2018	10.10.2030	12.0 Y	WIBOR6M +1.95%	
Loans and advances received						
113 M	CHF	04.09.2017	04.09.2025	8.0 Y	-	
176 M	CHF	30.07.2018	30.07.2025	7.0 Y	-	
138 M	CHF	02.08.2019	02.08.2027	8.0 Y	-	

¹ bonds issued in non-preferred senior (NPS) format; ² bond issued in preferred senior (PS) format Note: The table does not include covered bonds issued by mBank Hipoteczny.

Selected Financial Data – Capital requirements and liquidity

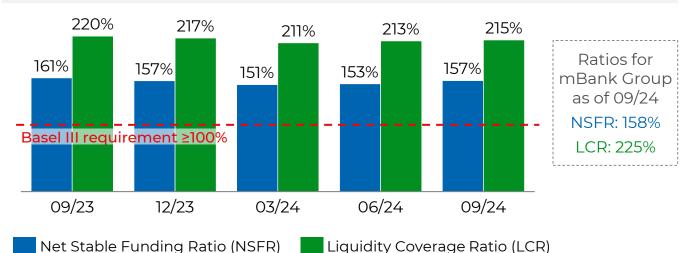
Regulatory capital requirements for mBank Group

as of 30.09.2024



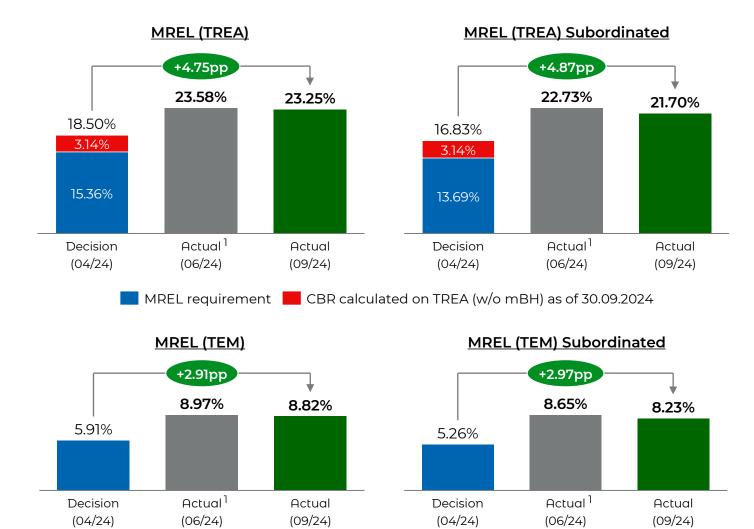
- **Countercyclical Capital Buffer (CCyB)**, calculated as the weighted average of the CCyB rates that apply in the countries where the relevant credit exposures are located.
- Systemic Risk Buffer (SRB), originally set at 3.0% in Poland, reduced to 0% starting from 19.03.2020; for mBank it applies only to domestic exposures.
- Other Systemically Important Institution (O-SII) Buffer, imposed by an administrative decision of the PFSA; its level is reviewed annually.
- Conservation Capital Buffer (CCB), equal for all banks in Poland as introduced by the Act on Macroprudential Supervision Over the Financial System and Crisis Management in the Financial System.
- Individual additional Pillar 2 capital requirement for risk related to FX retail mortgage loans (FXP2) imposed as a result of risk assessment carried out by the PFSA.
- CRR Regulation minimum level (CRR) based on the applicable EU Regulation.





Selected Financial Data – MREL requirements

Fulfilment of MREL requirements by mBank Group



- On 09.04.2024, mBank received the joint decision of Bank Guarantee Fund and Single Resolution Board regarding the minimum MREL requirement.
- The fully-fledged MREL requirements, which have been set at the consolidated level, excluding mBank Hipoteczny, are as follows:
 - MREL_{TREA} requirement has been set at the level of 15.36% and should be met by own funds and subordinated eligible liabilities at the level of 13.69%
 - MREL_{TEM} requirement has been set at the level of 5.91% and should be met by own funds and subordinated eligible liabilities at the level of 5.26%
- The Bank is also obliged to maintain a Combined Buffer Requirement (CBR) on top of the MREL_{TREA} requirement.
- Based on data as of 30.09.2024, mBank fulfils its requirements with MREL_{TREA} ratio of 23.25% and the MREL_{TEM} ratio of 8.82%.

¹ MREL ratios recalculated taking into account the retrospective inclusion of the remaining net profit for Q1/24 and the entire result for Q2/24 in own funds (after PFSA approval)

A leading mobile banking offer for individual clients

Well-designed functionalities for client convenience



fully remote account opening with e-ID or a selfie and agreement approved via a text message



logging in and confirmation of transactions with a PIN code, fingerprint or Face ID



>

contactless payments with Google Pay and Apple Pay, express transfers using telephone numbers and BLIK

>

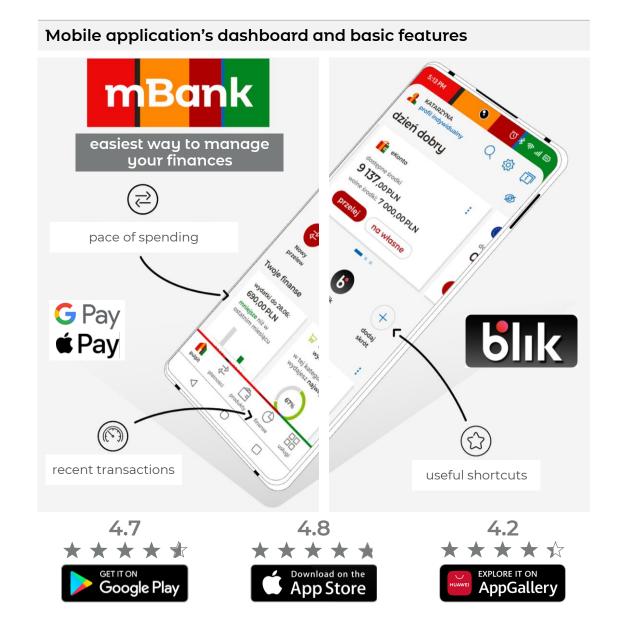
functionalities of personal financial management (PFM) and value added services



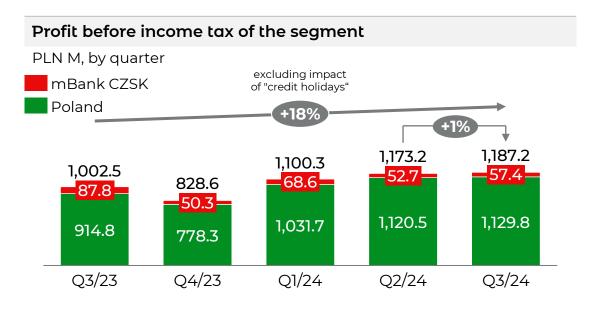
reminders from Payment Assistant and scanning of data to the transfer form from the invoices

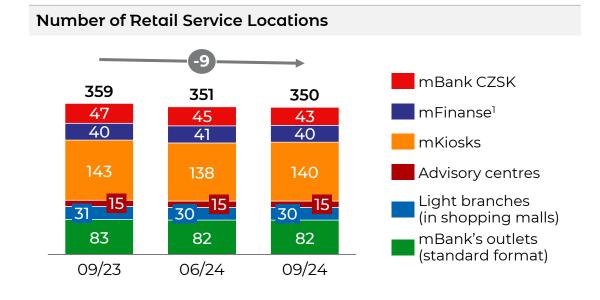


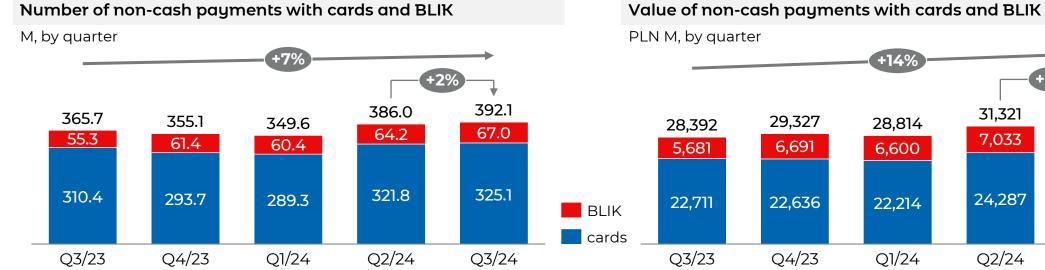
benefits (mDiscounts) for retail buyers and seamless shopping experience with one-click financing options (quick cash loan up to pre-approved limit)

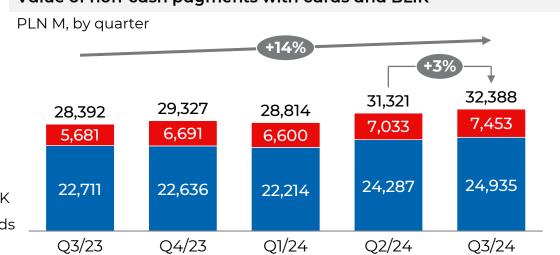


Retail Banking – profit and network



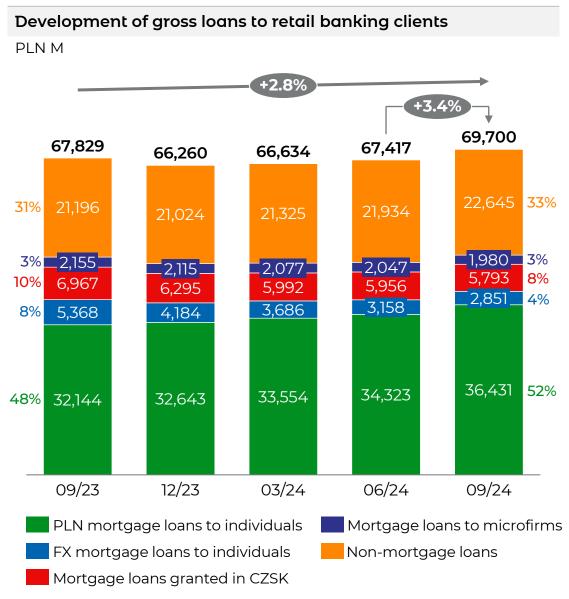






¹ Including financial centres and agency service points

Retail Banking – business volumes



137,421 133,583 130,466 128,412 129,268 24,253 18% 24,421 28,179 25,128 44.257 32% 42.551 39.869 38.814 30% 39.287 68,619 50% 66,272 64,705 64.220 48% 62,742 09/23 12/23 03/24 06/24 09/24 Current accounts Term deposits Saving accounts Other Note: Investment funds include mFunds (managed by mTFI), asset management strategies, mBank's Investment Funds Supermarket (in Poland and Slovakia) and external investment funds for private

Development of deposits from retail banking clients

Customer funds invested via mBank's solutions (30.09.2024)

PLN M

banking & wealth management.

Note: Currency and geographical breakdown based on management information.

Investor Presentation | Q3 2024

12,095

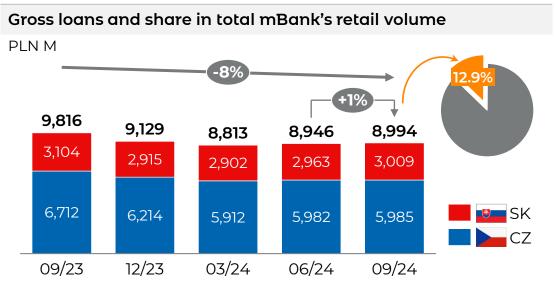
24.178

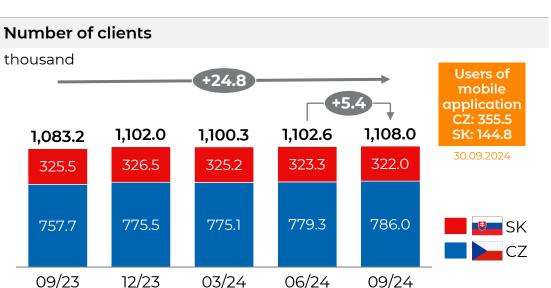
Investment funds

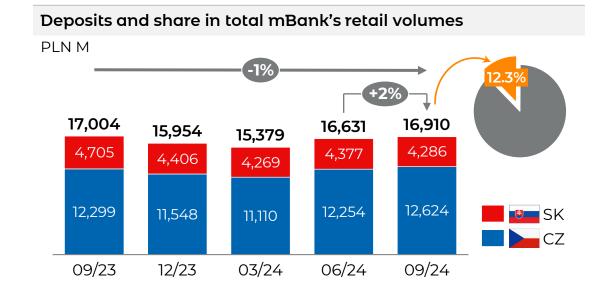
+2.9%

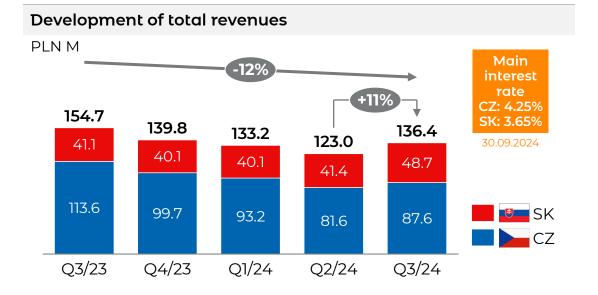
Brokerage assets

mBank in the Czech Republic and Slovakia









Note: Volumes based on management information.

mBank in the Czech Republic and Slovakia

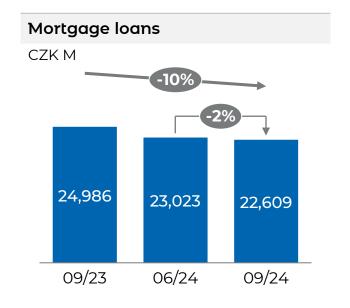


physical network:

6 light branchesfinancial

7 centres

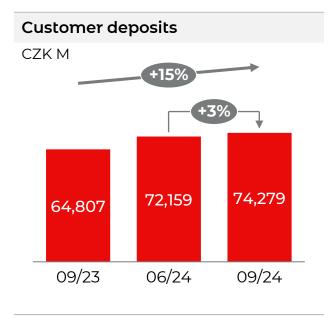
17 mKiosks





06/24

09/24





physical network:

4 light branches3 financial centres

6



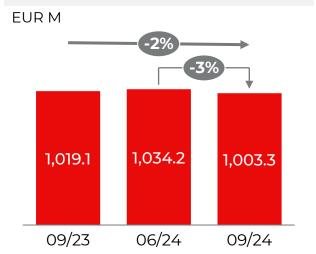
Non-mortgage loans

09/23

EUR M

204.4 238.9 256.3 09/23 06/24 09/24

Customer deposits



Note: Volumes based on management information.

mKiosks

Best digital banking services for corporate clients

First-class digital banking offer for companies

>

entirely digital onboarding process, with no in-person contact and printouts required

>

advanced **mBank CompanyNet** transactional system, allowing for high level of personalization

>

remote access and constant control via enhanced **mBank CompanyMobile** application

>

Administrator Centre for self-managing user permissions and authorisation schemes

>

electronic sending of documents, applications, signing of agreements

>

mAuto.pl online platform with an offer of new and used cars, financed by leasing or long-term rental

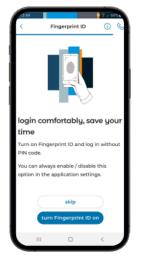


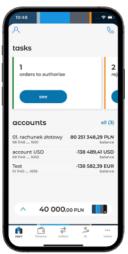
Mobile application's dashboard and basic features



- activating the app with a QR code
- logging into the application with a PIN code, fingerprint or face scan
- authorising multiple orders (token mode)
- authorising logins to mBank CompanyNet
- calling the customer centre
- making quick currency exchange transactions

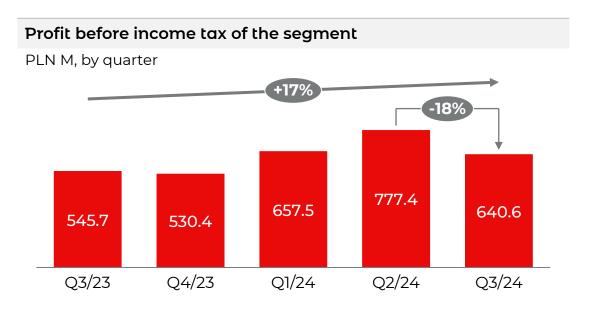








Corporate & Investment Banking – profit and network





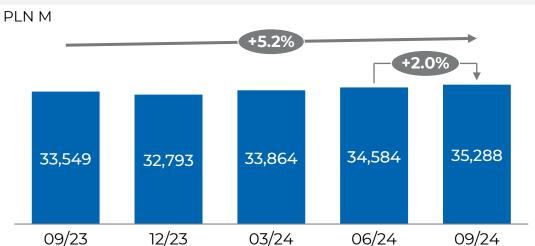
as of 30.09.2024

29 mBank's branches, incl. 13 advisory centres

14 mBank's offices



Development of loans to enterprises¹

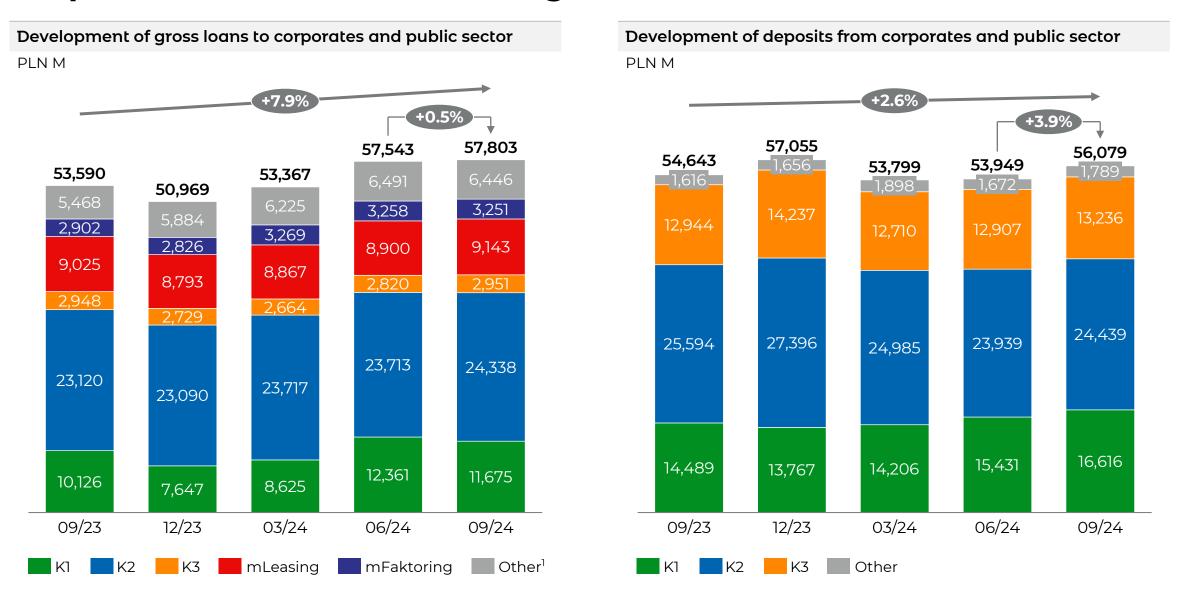


Development of deposits from enterprises¹



¹ Corporate loan and deposit volumes (for mBank stand-alone) according to NBP rules (monetary reporting system – MONREP)

Corporate & Investment Banking – business volumes



¹ Other category includes leasing granted to clients of retail segment, but classified in the financial statements to 'loans and advances to corporate customers'

Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

Performance of main subsidiaries of mBank



specialised mortgage bank and active issuer of covered bonds on both domestic and foreign markets

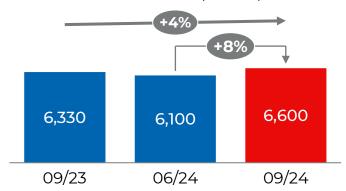
Leasing established in 1991

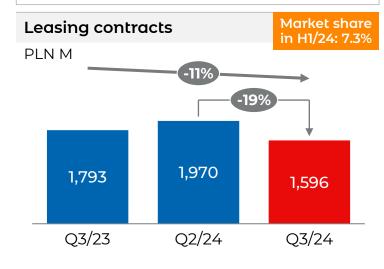
offered financing in the form of leasing of cars, trucks, machinery and real estate as well as car fleet management (CFM) services

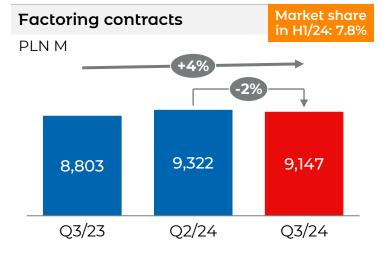


Outstanding amount of covered bonds

PLN M, nominal value, incl. private placement

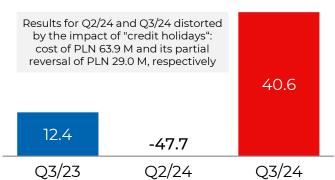




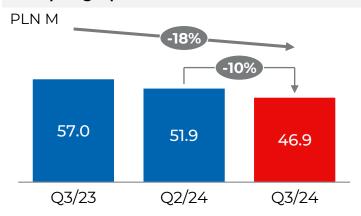


Company's profit before income tax

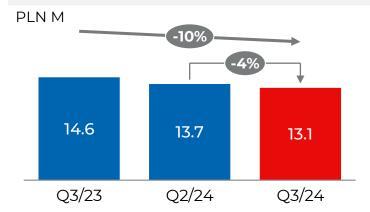
PLN M











Source: Calculation based on data published by Polish Leasing Association (PLA) and Polish Factors Association (PFA).

Unique value proposition for e-commerce market participants

mOkazje zakupy – development of marketplace in mBank's mobile application

- mBank launched first of this kind cooperation with Morele.net, which is one of the largest marketplaces in Poland
- mBank morele
- A pilot of a new service was released in Q2/24, allowing 50 thousand of mBank's customers for ordering products from the "offer of the day" directly in the mBank's mobile application
- In August 2024, the available offer was expanded to more than 100 items on the list and group of clients with an option to use mOkazje zakupy was increased to 500 thousand



mBank has key advantages to build upon in e-commerce market

2.7 million active e-commerce buyers among mBank's retail clients, who have made ~25% of all online purchases in Poland (by GMV)

~50 thousand online sellers among mBank's corporate and SME clients, constituting almost 1/3 of all online merchants in Poland

~2 million daily visitors of mBank's mobile application ensuring sufficient traffic (comparable to AliExpress)

2.7 million consents from customers for profiled e-commerce offering allowing to provide products recommendations based on banking data

1.7 million clients with pre-scored credit limit for BNPL (buy now, pay later) and loans allowing for fast and convenient financing of purchases

excellent payment and sales process

leveraging on mBank's know-how, advanced solutions and experience in selling products via mobile channel

Expansion of Paynow in online payments

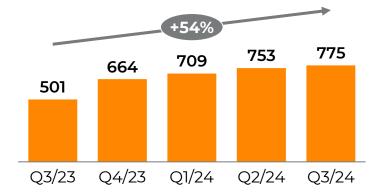
superior payment processing capabilities: the quickest settlements of a large number of simultaneous transactions (e.g. tickets for events)

exclusive features to enrich
merchants value chain: convenient
one-click payments, mechanisms
supporting shopping cart conversion,
marketing automation

scalable and cost-efficient solution:
the cloud architecture which Paynow
is based on allows for efficient and
easy business expansion

paynow

processed payments volume (PLN M)



Strategic financial targets of mBank Group

Updated strategic financial targets of mBank Group for 2023-2025 compared to results for 9M/24

	measure	target level	execution in 9M/24		9M/24
Efficiency [in 2025]	Cost/Income ratio (C/I)	below 40%	27.7%	√	supported by high interest rates offsetting inflationary pressure
Stability	Tier 1 capital ratio	year-end level min 2.5 p.p. above the PFSA requirement	+4.8 p.p.	√	surplus helped by secu- ritisations and monito- red TREA increase
[in the mid-term]	Cost of risk (COR)	~0.80%	0.46%	\checkmark	lower thanks to impro- ving financial standing of clients and NPL sale
	Dynamics of loans	average 2022-2025: ~3 %	+5.0% YoY	\checkmark	lending revival weaken- ed by negative adjust- ments related to CHF
Growth [CAGR till 2025]	Dynamics of deposits	average 2022-2025: ~6 %	+4.5% YoY	×	growth focused on current accounts amid pricing optimisation
	Dynamics of total revenues	average 2022-2025: 4-5 % ¹	+13.4% YoY	\checkmark	driven by record-high net interest income despite flat net fees
Profitability	Net interest margin (NIM)	above 3.0%	4.4%	\checkmark	thanks to high loan yields and active deposit management
[in 2025]	Return on equity (ROE)	~14%	11.4%	×	depressed by legal costs related to CHF loans, while core ROE at 41.2%

¹the growth pace calculated against the level of revenues adjusted for the negative impact of "credit holidays" at PLN 9,191 million

ESG well embedded in mBank Group's strategy (1/2)

Environmental pillar

Reducing greenhouse gases (GHG) emissions of our loan portfolio, steered by SBTi as the most prominent driver to become net-zero

transform our loan portfolio to reach net-zero by 2050

Partnering with our clients by offering products and services to stimulate their sustainable and green activities

- ▶ provide PLN 10 billion of green financing (for renewable energy sources, decarbonization, circular economy, e-mobility, etc.) by the end of 2025, including PLN 5 billion from mBank and PLN 5 billion from other sources such as consortia and green bonds issues arranged for clients
- ▶ increase the yearly sale of mortgage loans for real estates compliant with the NZEB-10% (Nearly Zero Energy Building) standard to 14% in 2024 and 18% in 2025 of total mBank's mortgage loan production (by volume)
- offer at least 50% of investment solutions managed within mBank Group promoting environmental or social characteristics ("light green" in line with Art. 8 of SFDR) by 2025
- ▶ issue green bonds in the amount of **PLN 5 billion** until the end of 2025

Limiting own GHG emissions by decarbonizing our operations

become net zero in own operations by 2040

SBTi commitment

mBank joined the **Science**Based Targets initiative
(SBTi) in 2022.
In line with our obligation,
we submitted our
decarbonization targets
for validation
in September 2024.

ESG ratings¹



ESG well embedded in mBank Group's strategy (2/2)

Social pillar

Providing an attractive work environment that ensures diversity, equity and inclusion

 ensure gender balance in the succession program (at minimum 45% of a given gender) and reduce the pay gap (keeping it below 5%)



Ensuring balanced gender representation at mBank Group

bodies of mBank's main subsidiaries (including mLeasing, mFaktoring, mBank Hipoteczny, mTFI, mFinanse) to 40% by the end of 2026

Making social impact through fostering financial health and education of our clients

continue financial education and promote responsible management of personal finance among clients by growing the number of users of dedicated functionalities in mBank's mobile and internet services

Governance pillar

Enhancing our corporate governance by ESG aspects

have all TOP 100 managers (at mBank and main subsidiaries) with goals related to ESG at a 10% weight in their Objective and Key Results



Integrating environmental, social and governance risks with mBank's risk management

 incorporate ESG into credit and Internal Capital Adequacy Assessment Process documentation, and perform materiality assessment of ESG risk each year



Promoting transparency and ESG standards among our business partners

 have 70% of eligible partners and suppliers (under central purchasing process) to be compliant with the 10 Principles of the UN Global Compact by 2025



Historical financial results of mBank Group

PLN million	2019	2020	2021	2022	2023	Δ ΥοΥ
Net interest income	4,002.8	4,009.3	4,126.3	5,924.0	8,873.5	+49.8%
Net fee and commission income	1,270.6	1,508.3	1,867.8	2,120.1	1,915.9	-9.6%
Net trading and other income	251.0	349.2	117.1	-187.2	12.9	-/+
Total income	5,524.4	5,866.8	6,111.1	7,856.9	10,802.3	+37.5%
Total costs	-2,329.2	-2,411.1	-2,456.9	-3,319.2	-3,074.4	-7.4%
Loan loss provisions and fair value change	-793.8	-1,292.8	-878.6	-849.3	-1,105.5	+30.2%
Operating profit before legal provisions and taxes	2,401.5	2,162.8	2,775.7	3,688.4	6,622.3	+79.5%
Costs of legal risk related to FX loans	-387.8	-1,021.7	-2,758.1	-3,112.3	-4,908.2	+57.7%
Taxes on the Group balance sheet items	-458.7	-531.4	-608.6	-684.2	-743.6	+8.7%
Income tax	-544.8	-506.0	-587.8	-594.5	-946.5	+59.2%
Net profit or loss	1,010.4	103.8	-1,178.8	-702.7	24.1	-/+
Total assets	158,353	178,861	198,373	209,892	226,981	+8.1%
Gross loans to customers	108,170	111,912	120,856	123,437	117,229	-5.0%
Individual clients	59,993	65,655	72,871	71,122	66,260	-6.8%
Corporate clients	47,786	46,025	47,832	52,207	50,836	-2.6%
Customer deposits	113,184	133,672	157,072	174,131	185,467	+6.5%
Individual clients	77,664	97,976	112,446	122,890	128,412	+4.5%
Corporate clients	34,702	35,250	44,018	49,981	56,439	+12.9%
Total equity	16,153	16,675	13,718	12,715	13,737	+8.0%
Net interest margin	2.7%	2.3%	2.2%	3.7%	4.2%	+0.5pp
Cost/Income ratio	42.2%	41.1%	40.2%	42.2%	28.5%	-13.7pp
Cost of risk	0.79%	1.20%	0.76%	0.69%	0.93%	+0.24pp
Return on equity (ROE)	6.4%	0.6%	-7.2%	-5.3%	0.2%	+5.5pp
Tier 1 capital ratio	16.5%	17.0%	14.2%	13.8%	14.7%	+0.9pp
Total Capital Ratio	19.5%	19.9%	16.6%	16.4%	17.0%	+0.6pp

mBank's share price performance

Polish banking stocks followed a sideways trend in Q3/24, but with high volatility

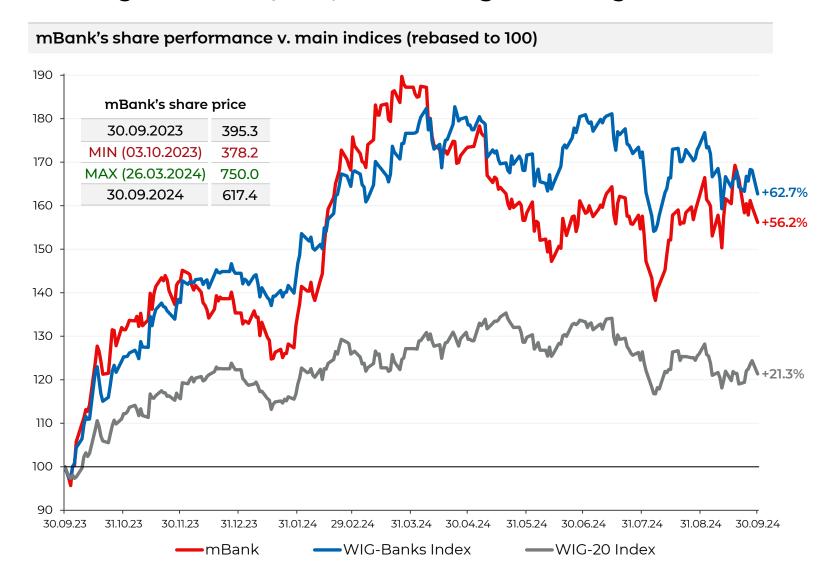
mBank's index membership and weights as of 30.09.2024

as 01 30.03.2024		
WIG20	WIG20	2.743%
WIG30	WIGST	2.584%
WIG	WIG	1.981%
WIG-Banks	WIGbanki	6.736%
WIG-Poland	WIG Poland	1.993%

mBank is also a part of MSCI Poland index.

- mBank has been listed on the Warsaw Stock Exchange since October 1992
- A strategic shareholder, Germany's Commerzbank, owns 69.07% of shares

ISIN	PLBRE0000012
Bloomberg	MBK PW
Number of shares issued	42 496 973



Source: WSE, Bloomberg (data as of 30.09.2024).

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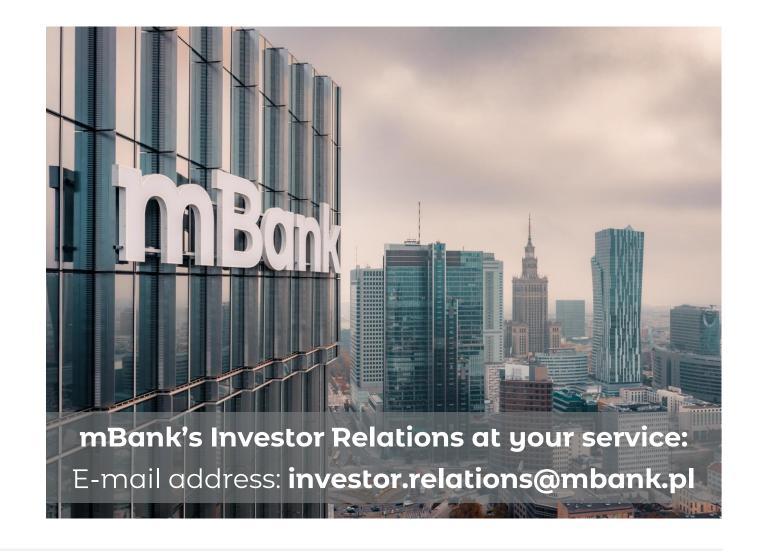
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