



# Results of mBank Group Q1 2025

Positive trends continued into new year



Presentation for Investors and Analysts, 30.04.2025

---

# Key highlights and business development in Q1 2025

---

Overview of the financial performance after Q1 2025

---

Update on Poland's macroeconomic situation and outlook

---

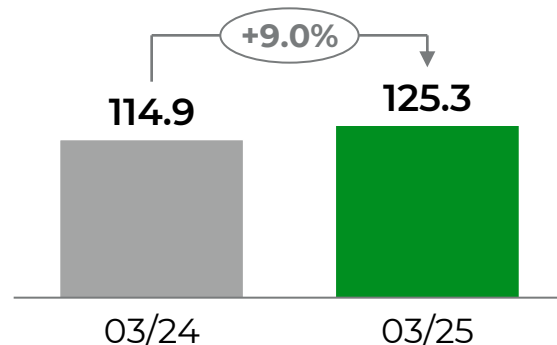


# Key highlights of Q1 2025 in mBank Group



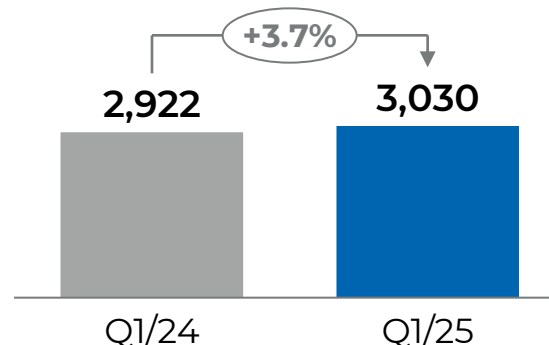
**Accelerating growth  
of loan portfolio  
in both corporate  
and retail segment**

Development of core gross loans  
(PLN billion, excl. reverse repo and FX ML)



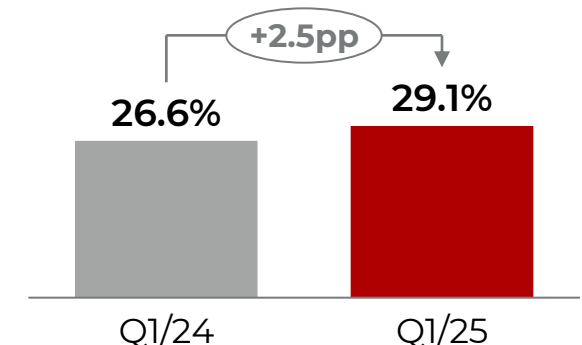
**Total revenues kept above  
the quarterly threshold of  
PLN 3 billion, driven by still  
strong core income**

Development of total income  
(PLN million)



**Best-in-class operating  
efficiency despite higher  
annual contributions to  
the Bank Guarantee Fund**

Normalized cost/Income ratio  
(with linear Resolution Fund)

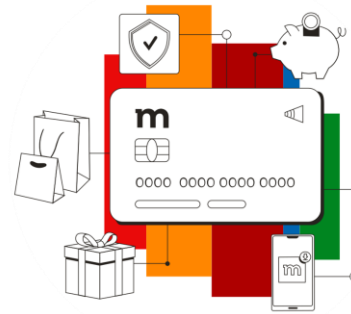
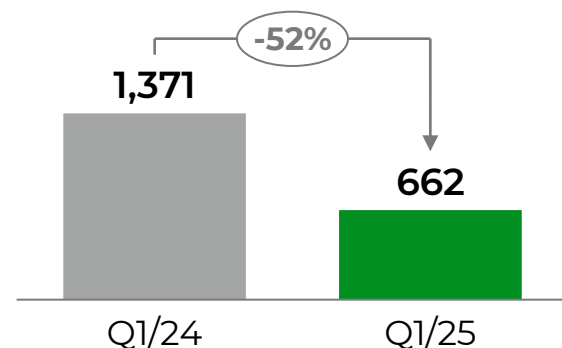


# Key highlights of Q1 2025 in mBank Group



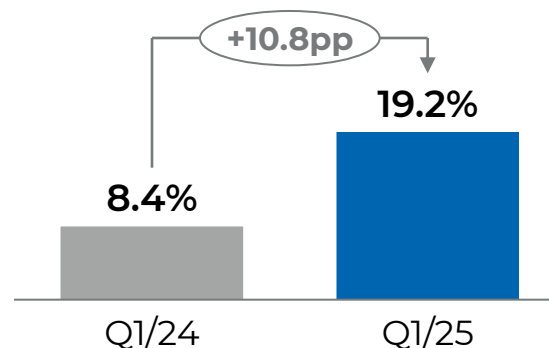
Declining legal provisions for FX mortgage loans amid downward trends in new and pending lawsuits

Costs of legal risk related to FX loans (PLN million)



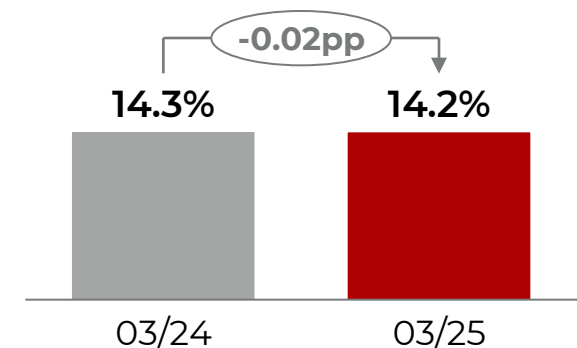
High reported net result at the level of PLN 706 million accompanied by the outstanding profitability

Return on tangible equity (ROTE for mBank Group)



Significant surplus over minimum capital requirements ensuring safe space for business expansion

Tier 1 capital ratio (consolidated level)





# Top-3 credit rating agencies upgraded assessment of mBank

## S&P Global Ratings

Date of rating action: 27.02.2025

**S&P Global**  
Ratings

mBank S.A. Upgraded To 'BBB+' On Improved Profitability And Capitalization; Outlook Stable

“The upgrade reflects our view of *mBank's improved earnings stability and growing capital cushion*. As a result, our assessment of the bank's capital and earnings has improved, which led us to raise its stand-alone credit profile to 'bbb'.”

LT Issuer Credit Rating

BBB → BBB+

Stand-alone credit profile (SACP)

bbb- → bbb

SP debt rating	BBB	→	BBB+
SNP debt rating	BB+	→	BBB-

## Moody's Ratings

Date of rating action: 10.04.2025

**MOODY'S**  
RATINGS

Rating Action: **Moody's Ratings** upgrades mBank's long-term deposit ratings to A3, outlook changes to stable

“The upgrade of mBank's BCA to baa3 from ba1 reflects *the significant improvement in the bank's solvency position* supported by its *strong earnings generation* and *reduced legal costs*, which we expect to decline further in 2025 due to mBank's substantial reduction in its exposure to Swiss-franc mortgages.”

LT Deposit Rating

Baa1 → A3

Baseline Credit Assessment (BCA)

ba1 → baa3

LT Issuer Rating of mBank Hipoteczny

Baa2 → Baa1

## Fitch Ratings

Date of rating action: 22.04.2025

**FitchRatings**

Fitch Upgrades mBank S.A. to 'BBB'; Outlook Stable

“The upgrades of the VR and IDRs are driven by *a substantial and durable reduction in legal risks associated with legacy FX mortgage loans*, mainly in Swiss francs, which no longer adversely impact our assessment of the bank's credit profile. We believe *the bank's execution on its strategy is no longer hindered as its internal capital generation has markedly improved*.”

LT Issuer Credit Rating

BBB- → BBB

Viability rating (VR)

bbb- → bbb

SP debt rating	BBB-	→	BBB+
SNP debt rating	BB+	→	BBB

---

Key highlights and  
business development  
in Q1 2025

---

**Overview of the  
financial performance  
after Q1 2025**

---

Update on Poland's  
macroeconomic  
situation and outlook



# Summary of financial results: Profit and Loss Account

PLN million	Q1 2024	Q4 2024	Q1 2025	Δ QoQ	Δ YoY
Net interest income	2,340.1	2,512.9	2,438.7	-3.0% ▼	+4.2% ▲
Net fee and commission income	484.1	497.3	503.1	+1.2% ▲	+3.9% ▲
Net trading and other income	97.9	34.3	88.1	+157.1% ▲	-10.0% ▼
Total income	2,922.1	3,044.5	3,029.9	-0.5% ▼	+3.7% ▲
Total costs (excl. compulsory contributions)	-741.1	-905.2	-811.5	-10.4% ▼	+9.5% ▲
Contributions to the BFG	-147.8	0.0	-214.9	-	+45.4% ▲
Loan loss provisions and fair value change <sup>1</sup>	-48.1	-175.0	-165.2	-5.6% ▼	+243.8% ▲
Costs of legal risk related to FX loans	-1,370.6	-932.2	-661.8	-29.0% ▼	-51.7% ▼
Operating result	614.6	1,032.1	1,176.6	+14.0% ▲	+91.4% ▲
Taxes on the Group balance sheet items	-181.9	-194.3	-187.1	-3.7% ▼	+2.9% ▲
Profit or loss before income tax	432.7	837.7	989.5	+18.1% ▲	+128.7% ▲
Net profit or loss	262.5	986.0	705.7	-28.4% ▼	+168.8% ▲
Net interest margin (w/o "credit holidays")	4.37%	4.27%	4.23%	-0.04pp	-0.14pp
Cost/Income ratio	30.4%	29.7%	33.9%	+4.2pp	+3.5pp
Cost of risk	0.17%	0.57%	0.53%	-0.04pp	+0.36pp
Return on equity (ROE)	7.4%	23.8%	15.6%	-8.2pp	+8.2pp
Return on tangible equity (ROTE)	8.4%	27.8%	19.2%	-8.6pp	+10.8pp

<sup>1</sup> Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

# Summary of financial results: Balance Sheet

PLN million	Q1 2024	Q4 2024	Q1 2025	Δ QoQ	Δ YoY
Total assets	224,157	245,957	246,068	0.0% ▲	+9.8% ▲
Gross loans to customers	120,001	124,985	131,434	+5.2% ▲	+9.5% ▲
Individual client loans	66,634	70,589	71,546	+1.4% ▲	+7.4% ▲
Corporate client loans <sup>1</sup>	51,715	53,222	55,399	+4.1% ▲	+7.1% ▲
Customer deposits	183,067	200,809	200,617	-0.1% ▼	+9.6% ▲
Individual client deposits	129,268	142,248	144,402	+1.5% ▲	+11.7% ▲
Corporate client deposits <sup>2</sup>	51,783	56,790	54,159	-4.6% ▼	+4.6% ▲
Total equity	14,069	17,767	18,549	+4.4% ▲	+31.8% ▲
Loan-to-deposit ratio	63.5%	60.5%	63.7%	+3.2pp	+0.2pp
NPL ratio	4.1%	4.1%	3.8%	-0.3pp	-0.3pp
Coverage ratio (including stage 1 & 2)	76.6%	71.4%	73.5%	+2.1pp	-3.1pp
Tier 1 Capital Ratio	14.3%	15.7% <sup>3</sup>	14.2%	-1.5pp	-0.1pp
Total Capital Ratio	16.2%	17.0% <sup>3</sup>	15.4%	-1.6pp	-0.8pp

<sup>1</sup> Excluding reverse repo or buy/sell back transactions; <sup>2</sup> Excluding repo or sell/buy back transactions

<sup>3</sup> Capital ratios recalculated taking into account the retrospective inclusion of the net profit in own funds (after the Ordinary General Meeting)



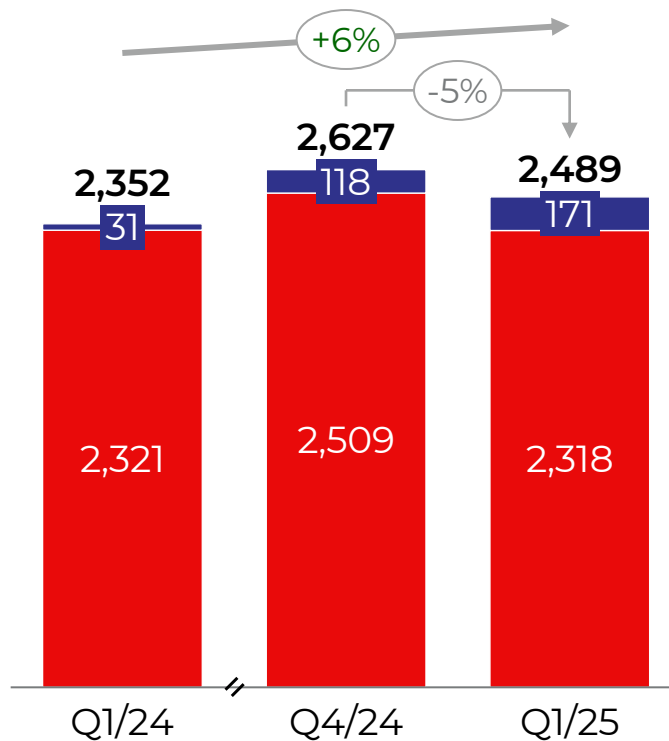
# Quarterly results of mBank Group – New lending business

Good level of mortgage loan sales, accompanied by rising consumer and corporate credit

## Sales of mortgage loans

PLN million

mBank PL mBank CZSK



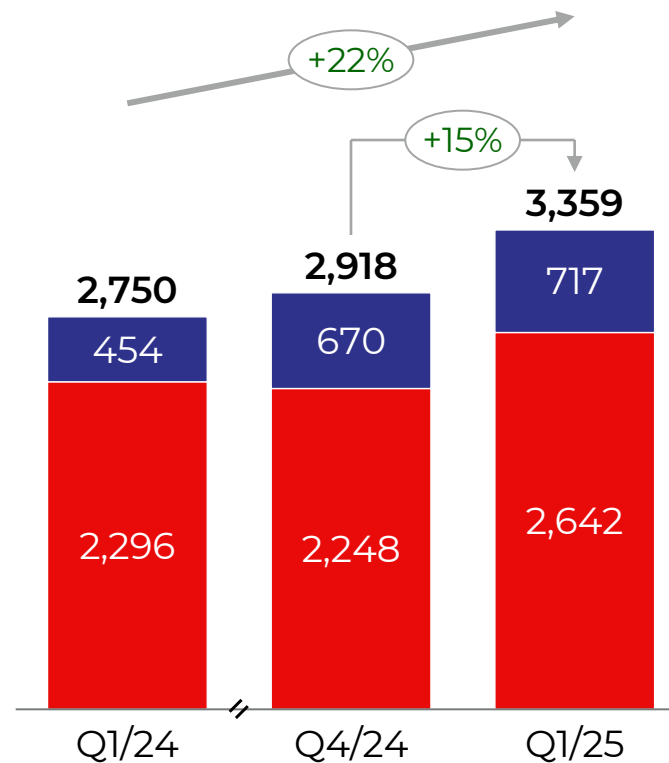
1,292

Volume of loans granted under government subsidy program "2% Safe Mortgage"

## Sales of non-mortgage loans

PLN million

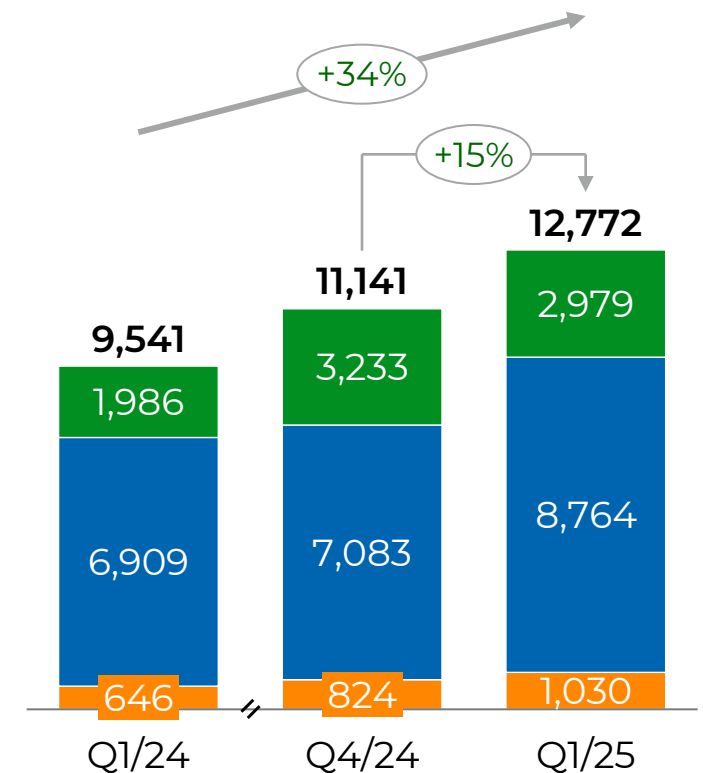
mBank PL mBank CZSK



## Sales of corporate loans

PLN million

by segment: K1 K2 K3



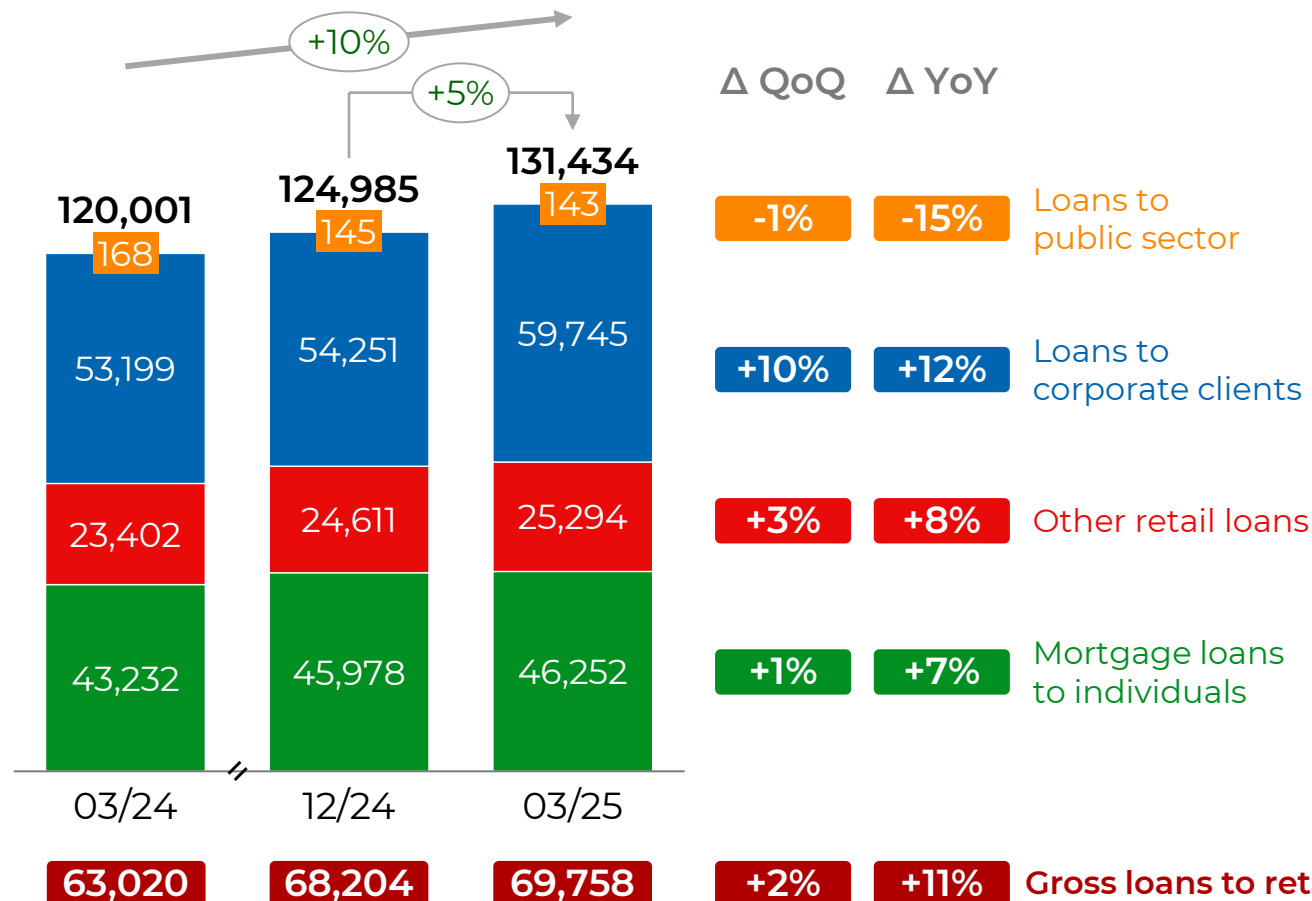
including: new agreements, increases in volume, and renewal of existing loans

# Quarterly results of mBank Group – Loans to customers

Accelerating growth of loan portfolio in both corporate and retail business segment

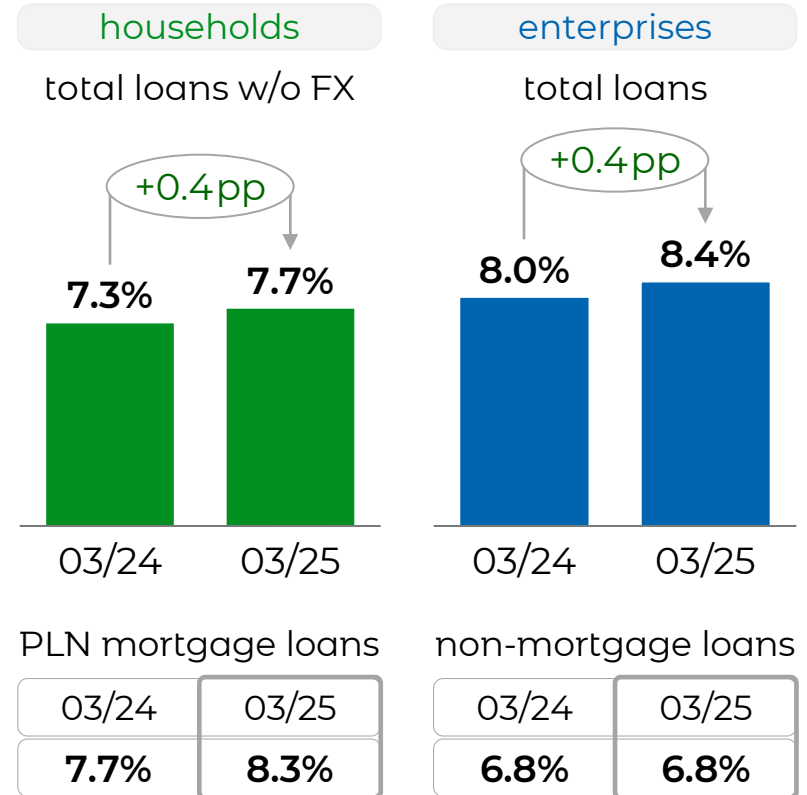
## Development of mBank Group's gross loans

PLN million



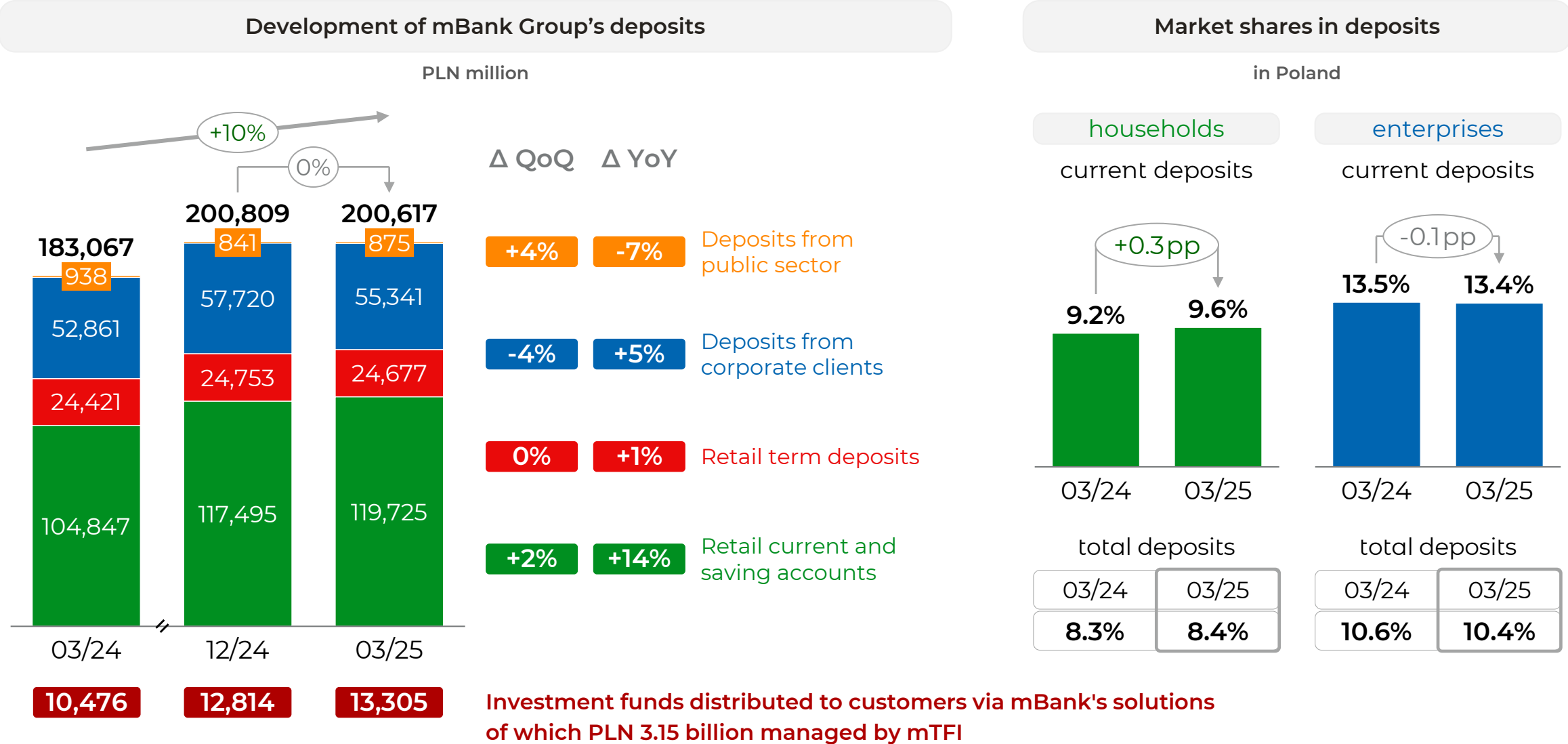
## Market shares in loans

in Poland



# Quarterly results of mBank Group – Customer deposits

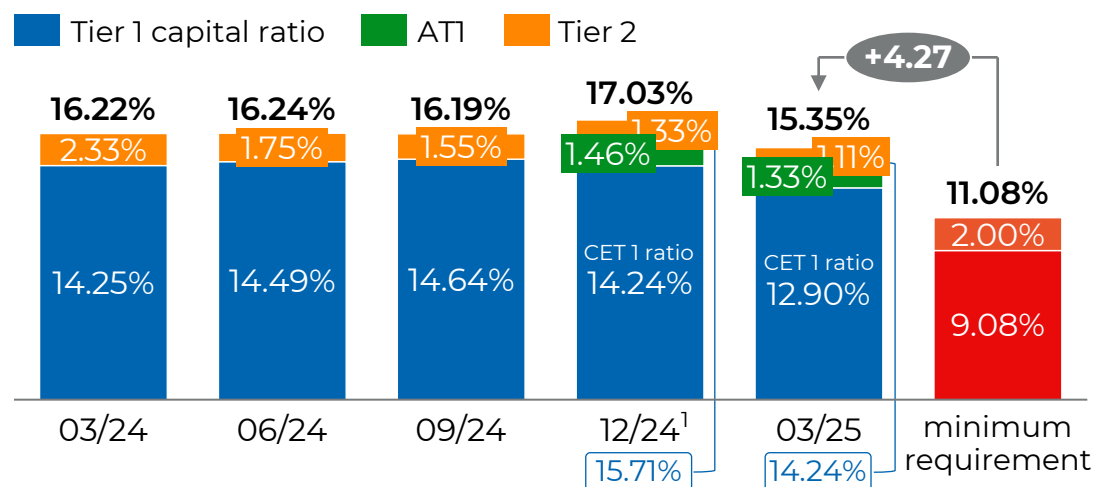
Deposit base fuelled by inflows to retail accounts, seasonal decline of corporate funds



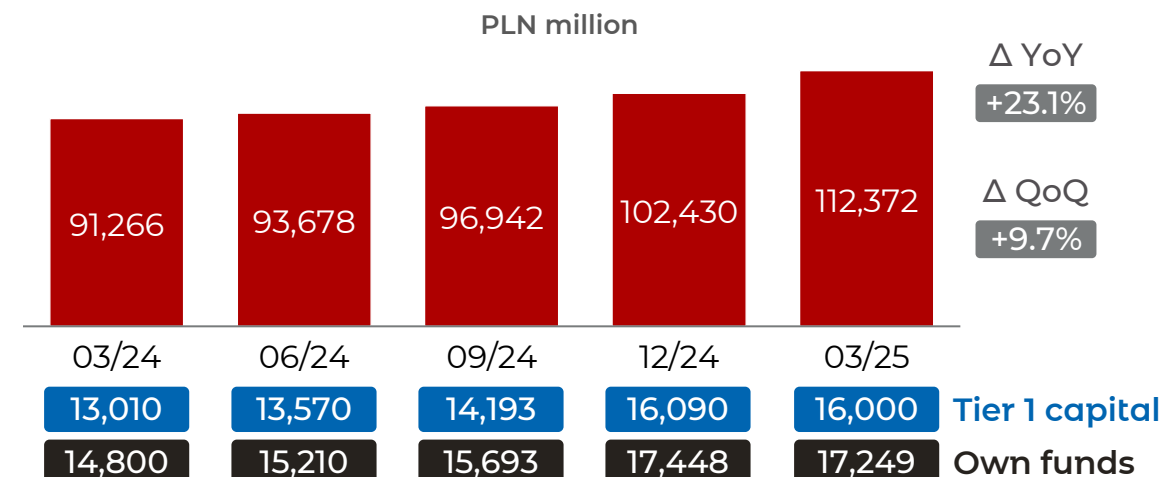
# Quarterly results of mBank Group – Capital position

Safe capital situation with significant surplus over minimum regulatory requirements

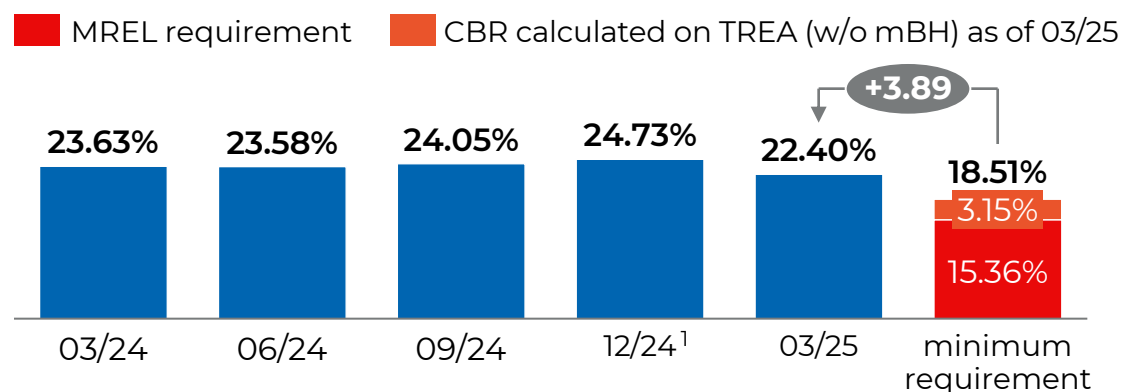
Development of mBank Group's capital ratios



Development of mBank Group's total risk exposure amount



Development of mBank Group's MREL (TREA) ratio



## Key factors impacting the capital position

- After the approval of the annual financial statements for 2024 by the General Meeting of Shareholders, the retrospective inclusion of the net result for Q4 2024 in the amount of PLN 986 million in own funds as of 31.12.2024 was applied.
- As a result of the implementation of CRR 3 and other regulatory changes in Q1 2025, risk-weighted assets (RWA) increased by ca. PLN 4 billion (+4%). The majority of impact was related to operational risk.

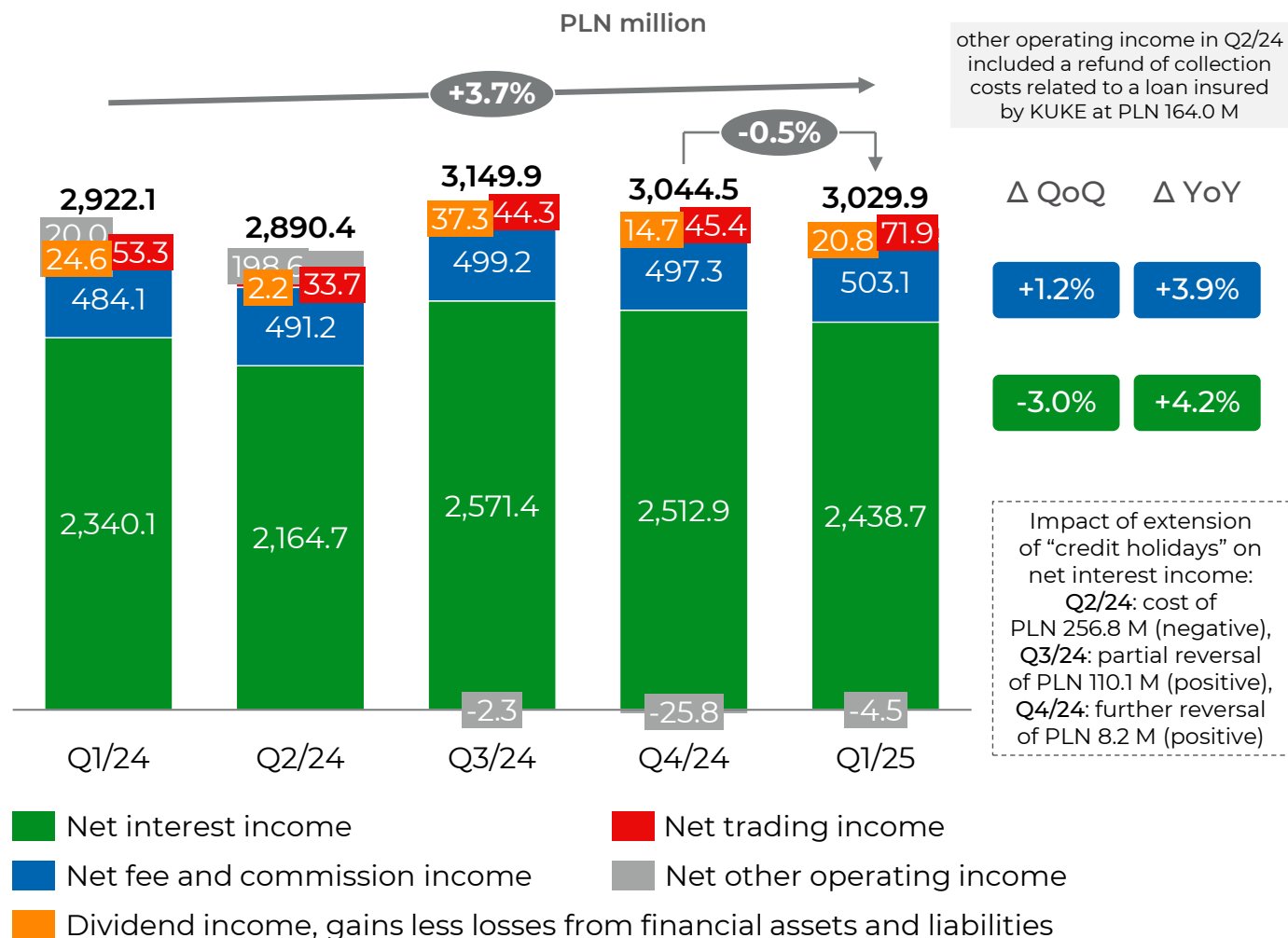
<sup>1</sup> Capital and MREL ratios recalculated taking into account the retrospective inclusion of the net profit in own funds (after the Ordinary General Meeting)



# Quarterly results of mBank Group – Total income

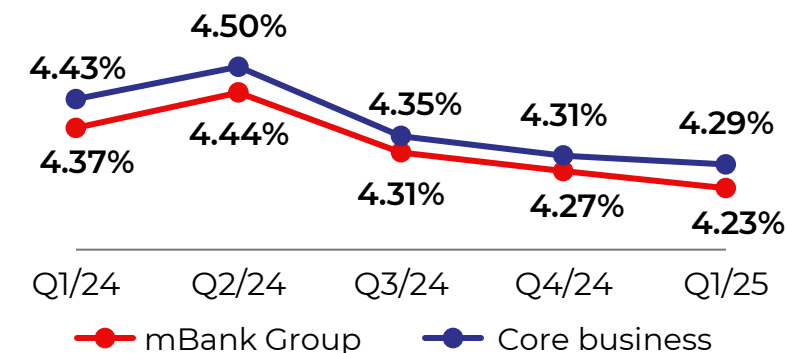
Total revenues maintained above PLN 3 billion, thanks to still strong core income

## Development of mBank Group's total income



## Development of net interest margin

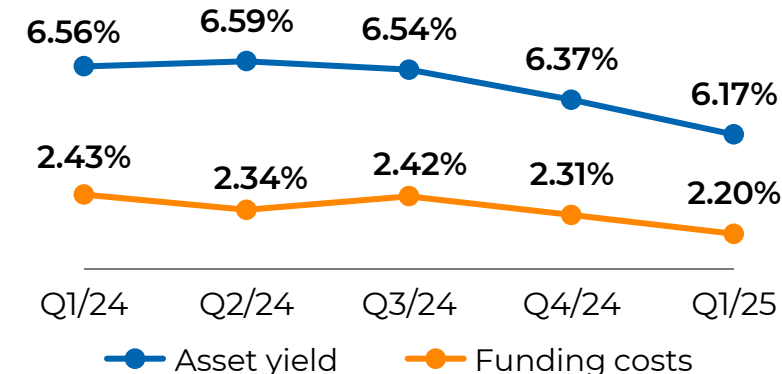
quarterly data, excluding impact of "credit holidays"



Note: Defined as mBank Group excluding FX Mortgage Loans segment

## Components of balance sheet profitability

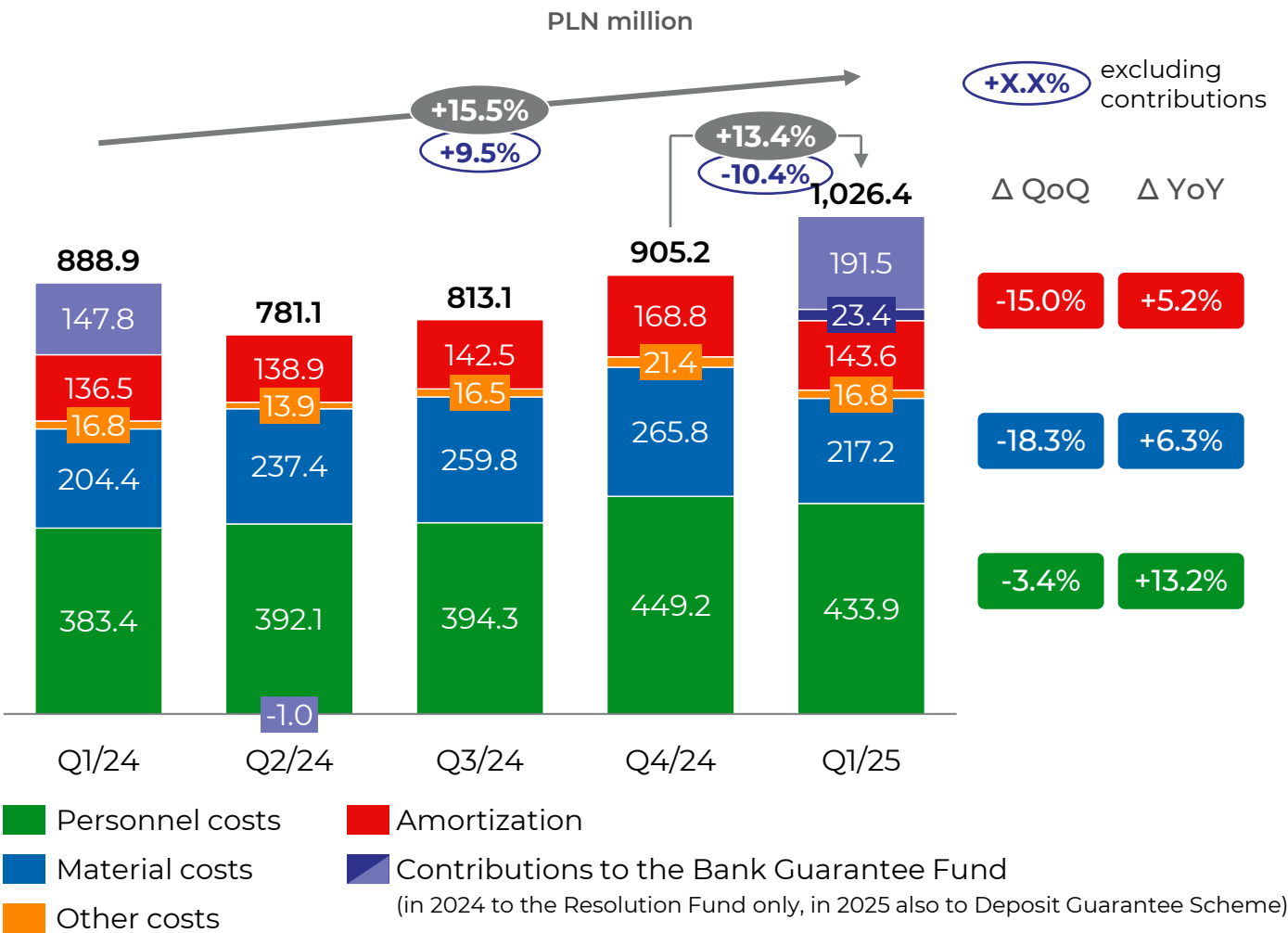
quarterly data for mBank Group



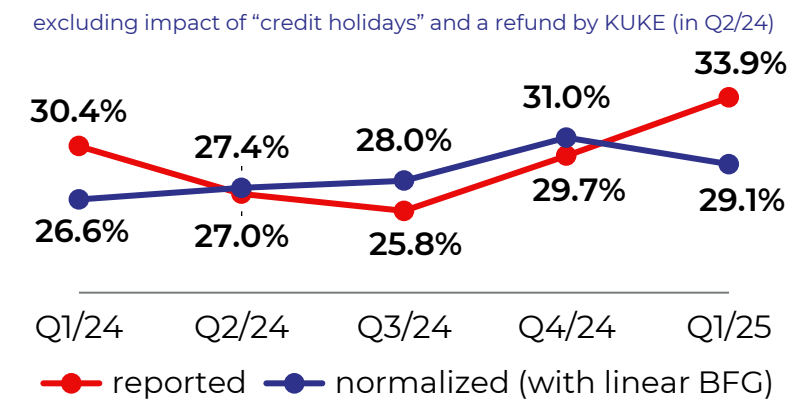
# Quarterly results of mBank Group – Total costs and efficiency

Operating expenses affected by BFG contributions, cost/income ratio kept at excellent level

Development of mBank Group's operating costs



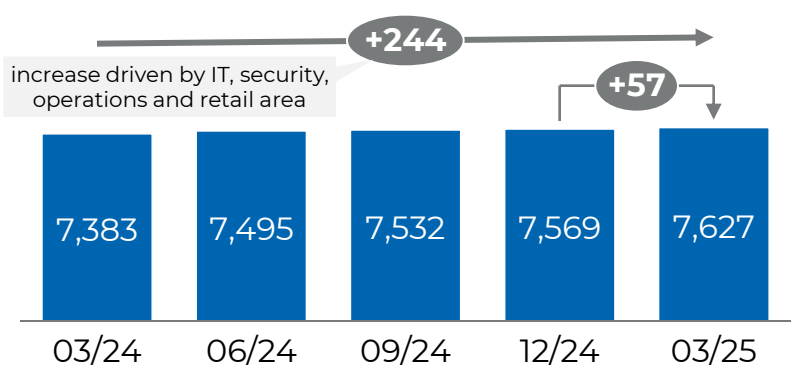
Cost/Income ratio of mBank Group



**Normalized C/I ratio for 2024** **28.3%**

excluding impact of "credit holidays" and a one-off gain (refund by KUKE in Q2/24)

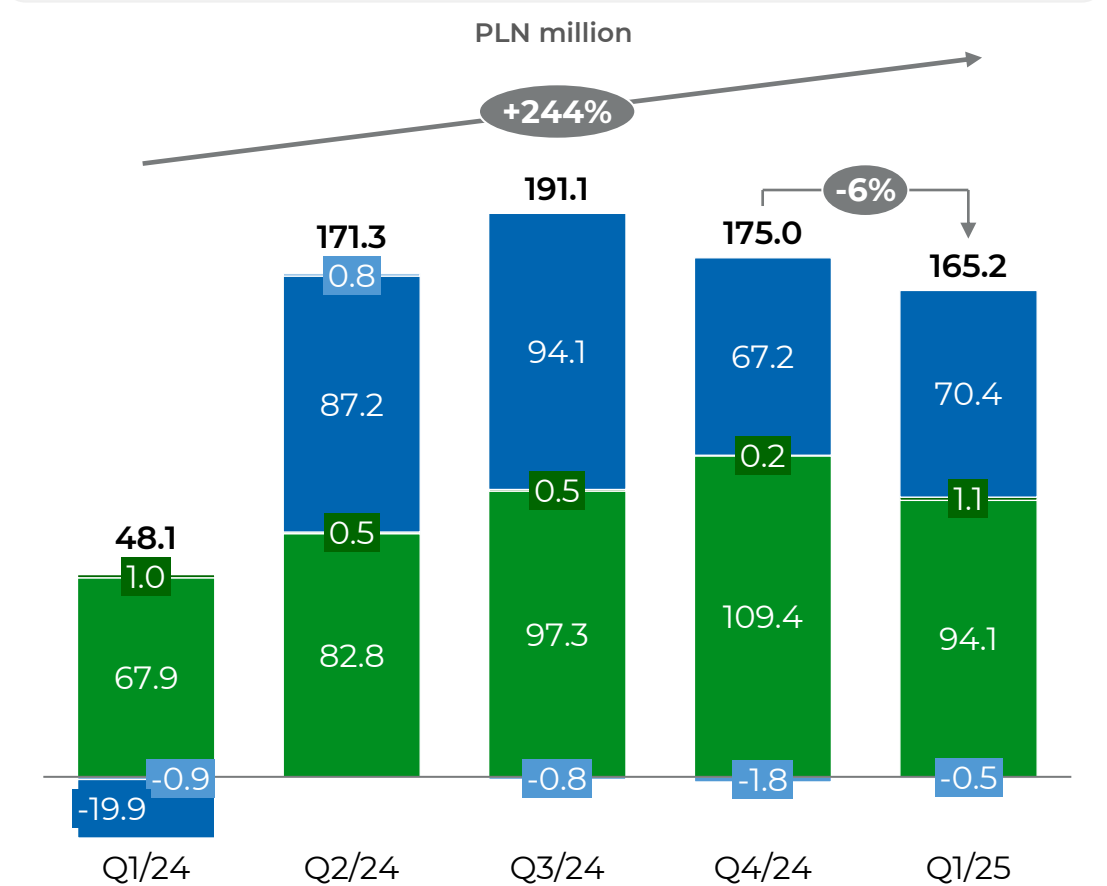
Employment of mBank Group (in FTEs)



# Quarterly results of mBank Group – Credit losses and cost of risk

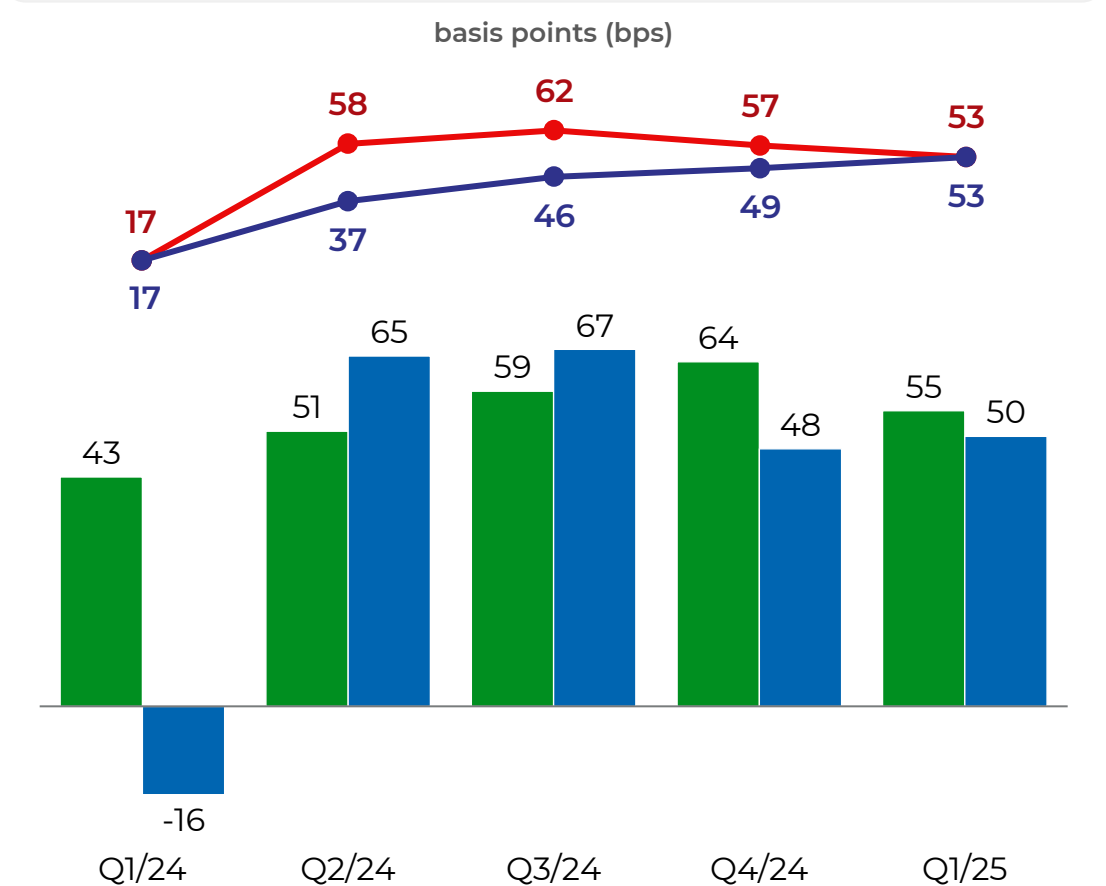
Credit provisioning oscillated at similar level, translating into stable risk costs

Net impairment losses and fair value change on loans



Retail Banking: ■ at amortized cost ■ at fair value  
Corporate & Investment Banking: ■ at amortized cost ■ at fair value

mBank Group's cost of risk, by segment

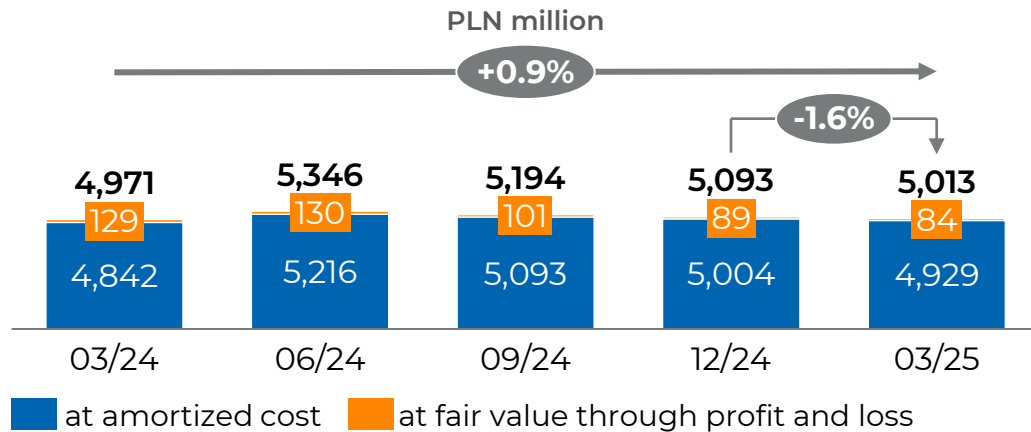


mBank Group's cost of risk: —●— quarterly —●— YtD  
■ Retail loan portfolio ■ Corporate loan portfolio

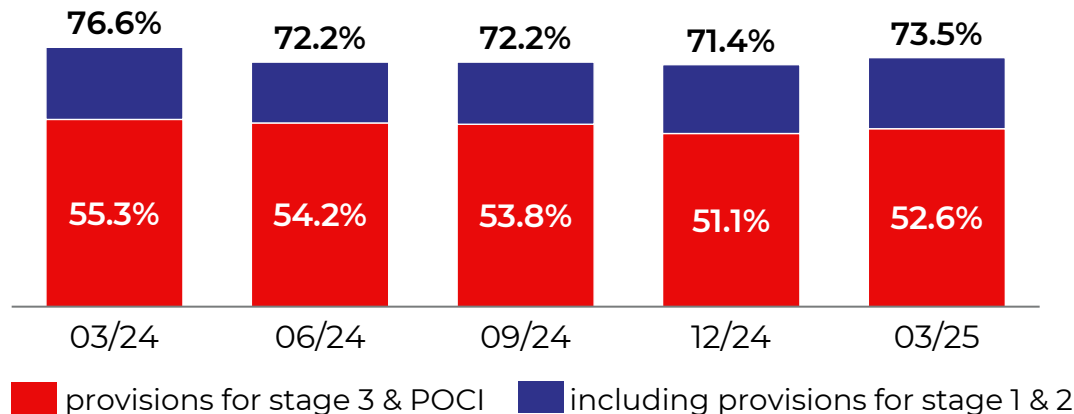
# Quarterly results of mBank Group – Loan portfolio quality

Good asset quality confirmed by risk metrics, NPL ratio supported by sale of impaired loans

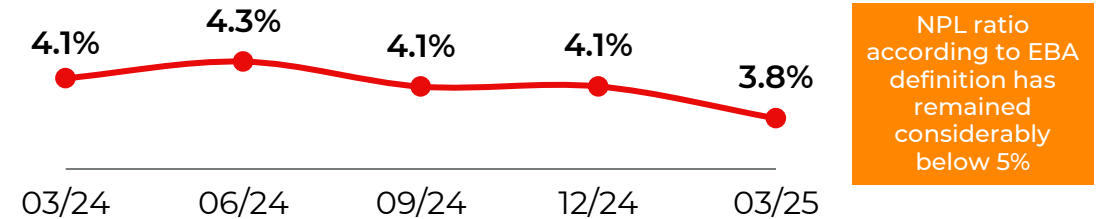
mBank Group's impaired loans portfolio



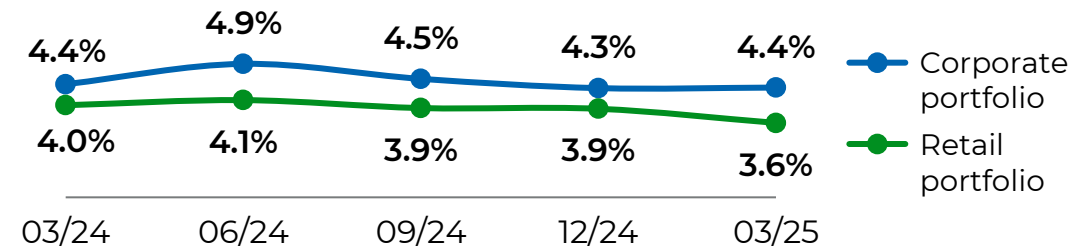
mBank Group's coverage ratio



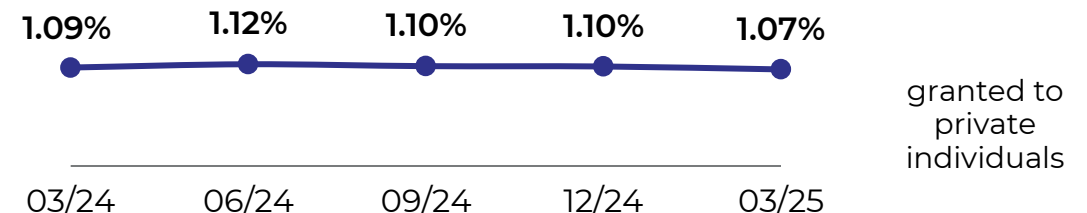
mBank Group's NPL ratio



mBank Group's NPL ratio, by segment



NPL ratio of mortgage loan portfolio in PLN



Note: Risk indicators presented for credit portfolio measured both at amortized cost and at fair value through profit or loss.



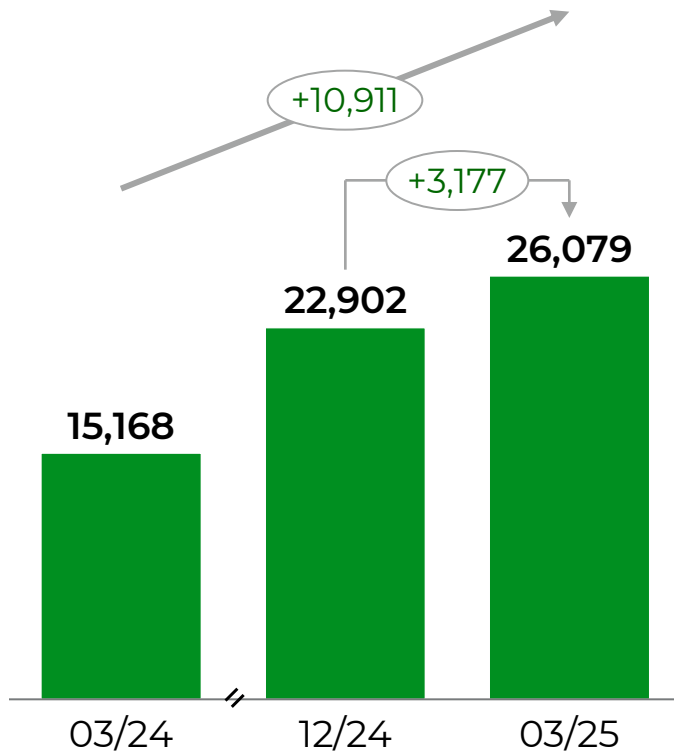
# Quarterly results of mBank Group – Legal risk of CHF portfolio

Further progress with settlements, declining number of new and pending court cases

## Settlements concluded by mBank

with CHF borrowers, cumulative number

mBank launched the settlement program for borrowers on 26.09.2022.

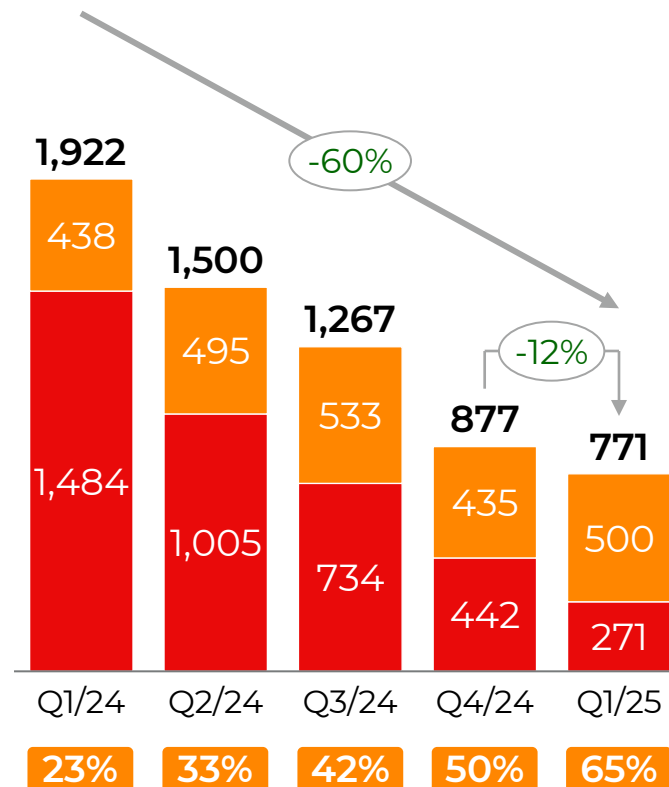


Repaid contracts as a % of total

## New CHF-related court cases

number of contracts entering the court proceedings, by quarter

■ active contracts ■ repaid contracts

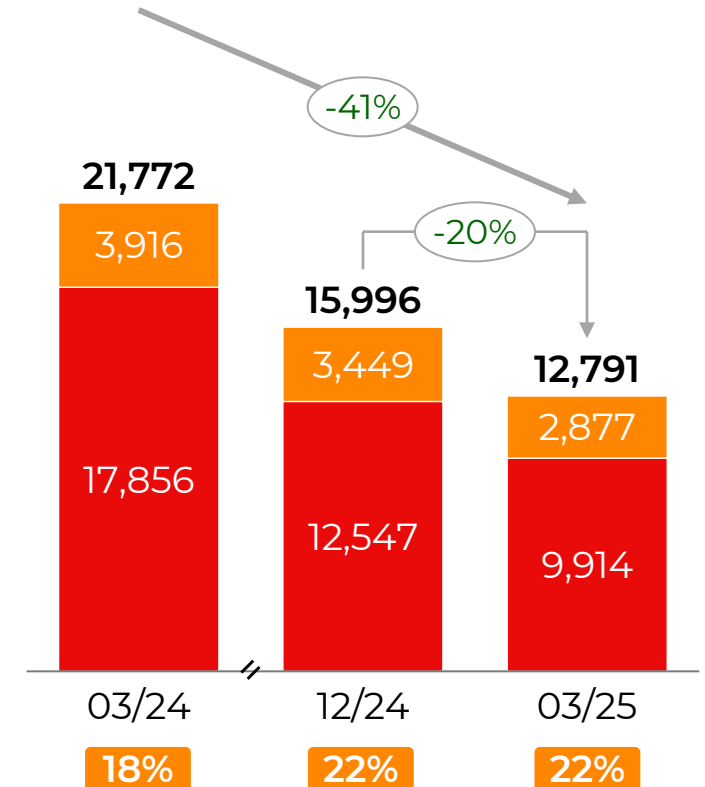


## CHF loan contracts in court

number of pending cases

Classification to active or repaid status as of the reporting date.

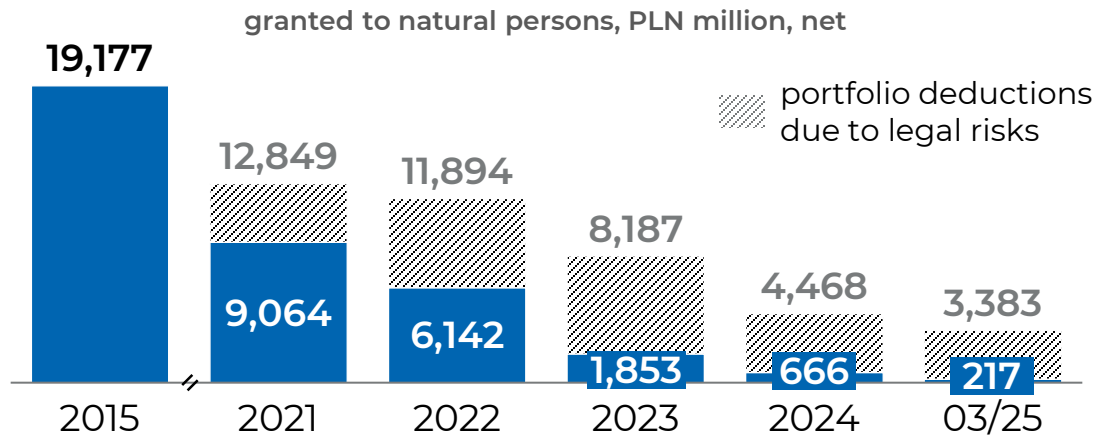
■ active contracts ■ repaid contracts



# Quarterly results of mBank Group – Legal risk of CHF portfolio

Effective management of CHF portfolio allowed to further reduce balance sheet risks

Value of CHF mortgage loans



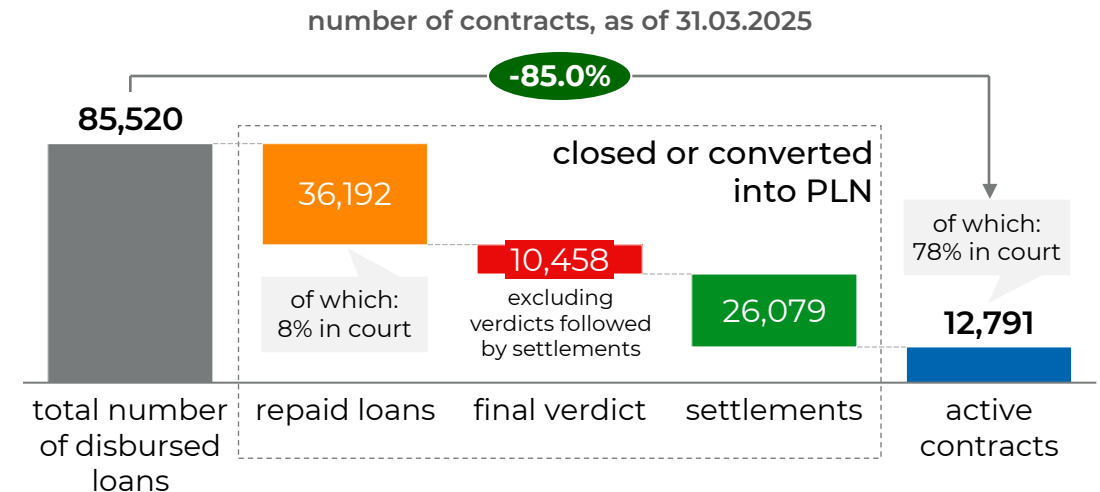
Share of CHF mortgages in total loan portfolio declined from 23.6% in 2015 to 0.2% at the end of Q1/25.

With PLN 662 million booked in Q1/25, cumulative value of all FX-related legal risk provisions created by mBank since Q1/18 amounted to

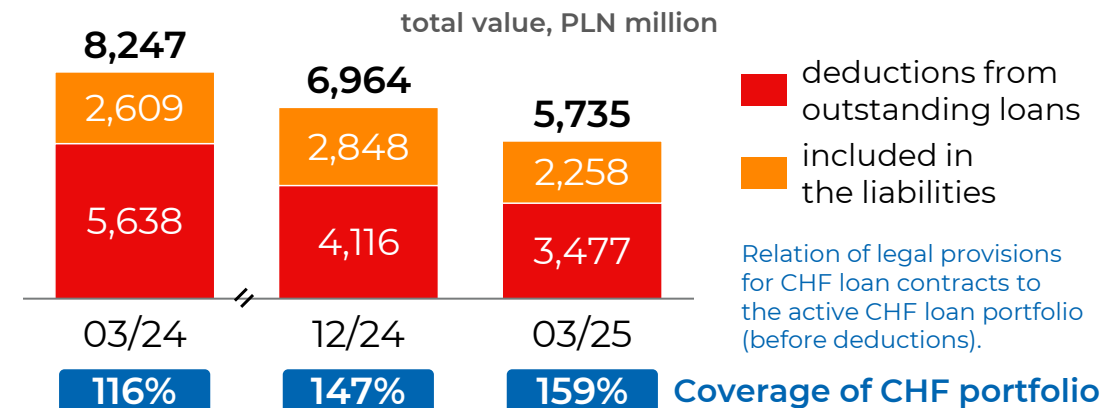
**PLN 17.2 billion**

- Total provision amount as of 03/25 includes PLN 5,391 million for CHF and PLN 343 million for other currencies.

Decomposition of CHF loan contracts at mBank



Outstanding legal provisions for FX mortgage loans



# Quarterly results of mBank Group – Profitability of the core business

Excellent performance of core operations evidences strength of mBank's franchise

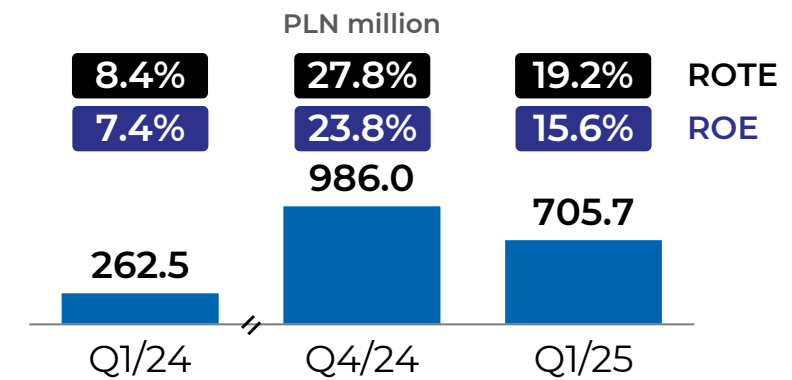
Summary of financial results for mBank's core activity and run-off portfolio in Q1/25

PLN million	Core Business	Non-core <sup>1</sup>	mBank Group
Net interest income	2,448.7	-10.0	2,438.7
Net fee, trading and other income	605.1	-13.9	591.2
Total income	3,053.8	-23.9	3,029.9
Total costs	-1,002.6	-23.8	-1,026.4
Loan loss provisions and fair value change <sup>2</sup>	-213.1	47.9	-165.2
Costs of legal risk related to FX loans	0.0	-661.8	-661.8
Operating profit	1,838.1	-661.5	1,176.6
Taxes on the Group balance sheet items	-184.5	-2.6	-187.1
Profit or loss before income tax	1,653.6	-664.1	989.5
Net profit or loss	1,208.2	-502.5	705.7
Total assets	243,838	2,230	246,068
Net interest margin	4.29%		4.23%
Cost/Income ratio	32.8%		33.9%
Cost of risk	0.69%		0.53%
Return on equity (ROE)	28.1%		15.6%

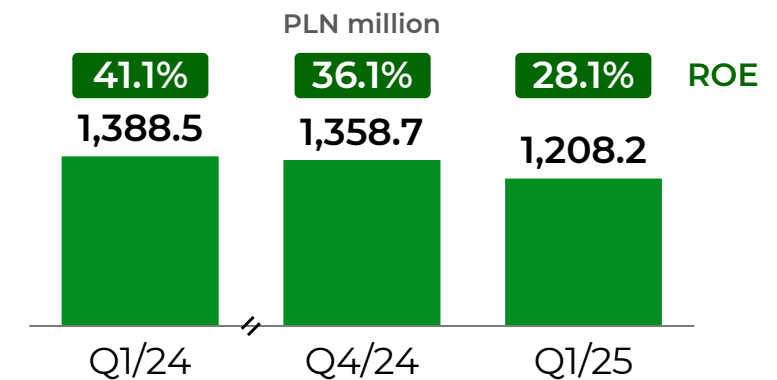
<sup>1</sup> Equivalent of "FX Mortgage Loans segment" in the financial statement

<sup>2</sup> Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

Profitability of mBank Group



Profitability of Core Business



The capital allocated to the non-core unit amounted to PLN 636 M as of 31.03.2025.



# Key take-aways after Q1 2025

## We delivered:



rising new sales of retail loans and acceleration of corporate financing translate into dynamic growth of credit portfolio



high profitability of the business as outstanding performance of core operations compensates continued provisioning against legal risk



excellent operating efficiency backed by strong revenue generation and proven cost discipline despite regulatory contributions



positive trends in CHF litigations and further good progress with settlements support expectations for lower legal provisions





Key highlights and  
business development  
in Q1 2025

Overview of the  
financial performance  
after Q1 2025

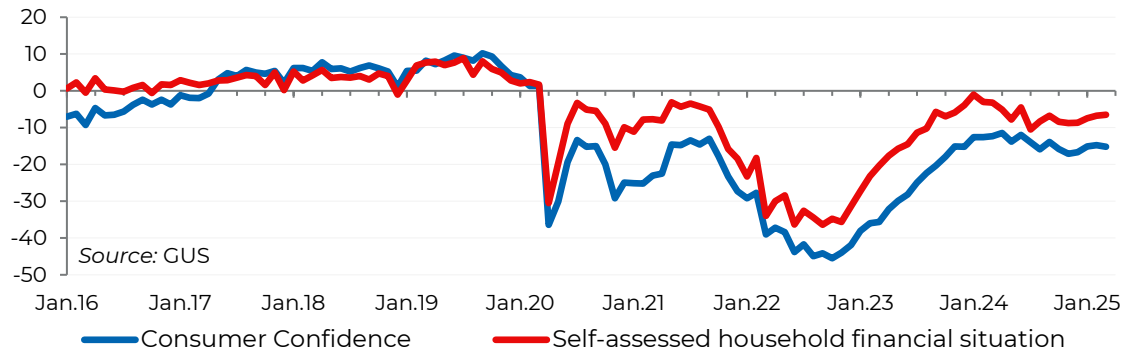
**Update on Poland's  
macroeconomic  
situation and outlook**



# Macroeconomic situation in Poland

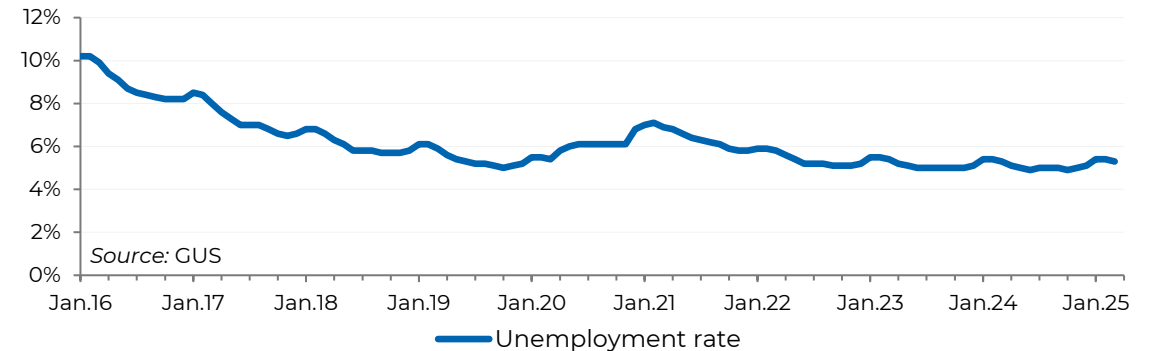
NBP is about to cut rates in 2025 as inflation starts declining.

## Consumption growth is likely to stay stable



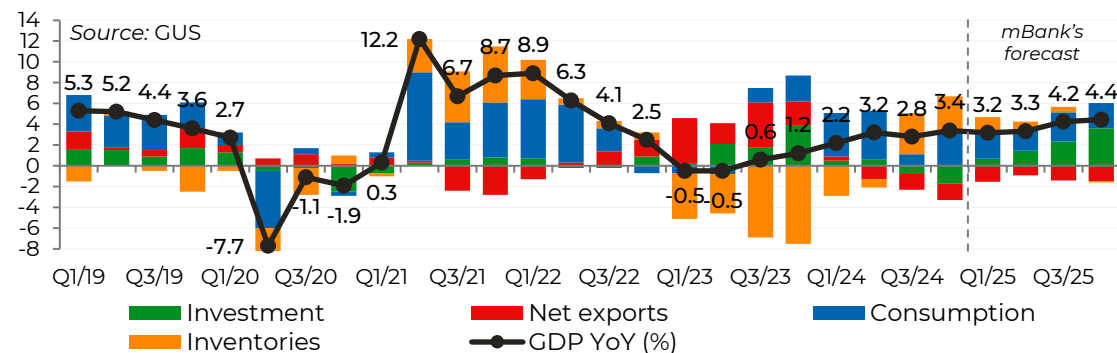
Soft indicators have flatlined of late, though the current levels are similar to what was seen between 2020 and 2022. Overall, consumption is anticipated to slow down slightly, albeit higher savings should prevent a deeper decline.

## Unemployment rate (still) very low



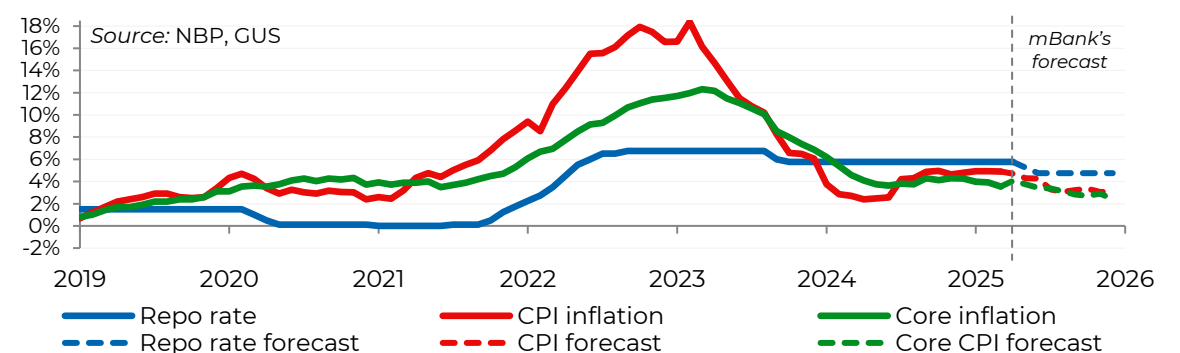
The labour market in Poland proved to be resilient in the past weaker years. Given structural factors, the unemployment rate will remain low in the coming quarters buoyed by the nascent economic recovery.

## GDP path and forecast for Poland (% YoY)



GDP growth is seen to keep rising supported initially by private consumption. Investment is likely to accelerate thereafter as EU-led projects should kick off. GDP growth in 2025 is expected to reach 3.8%.

## Inflation set to decline over 2025

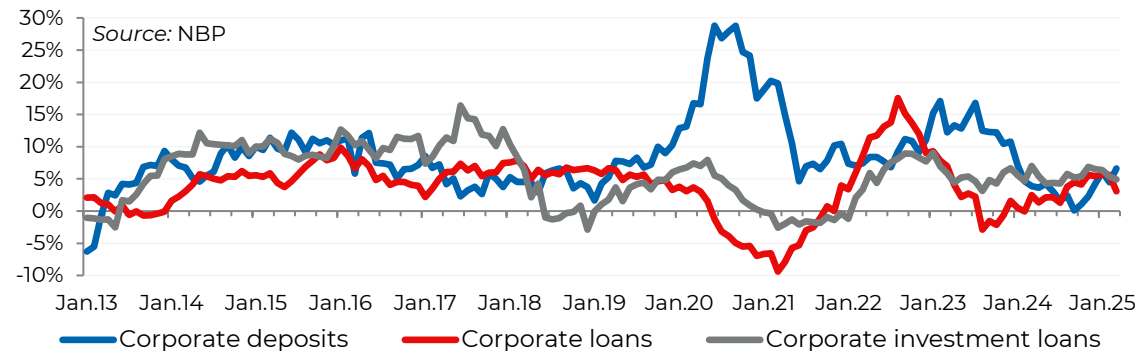


Inflation is to stay a bit elevated in Q2/25 and then it should fall substantially from Q3/25 onwards. Core inflation should follow this trend as well. As a result, the MPC is likely to cut rates, which will reach 4.75% at the year-end.

# Macroeconomic situation in Poland

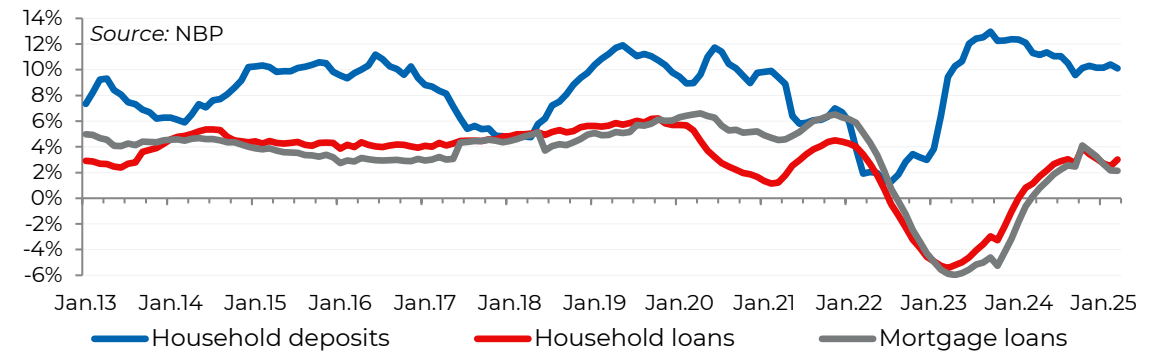
Credit growth is recovering. Bond yields decline, zloty depreciates.

## Corporate loans and deposits (YoY, FX-adjusted)



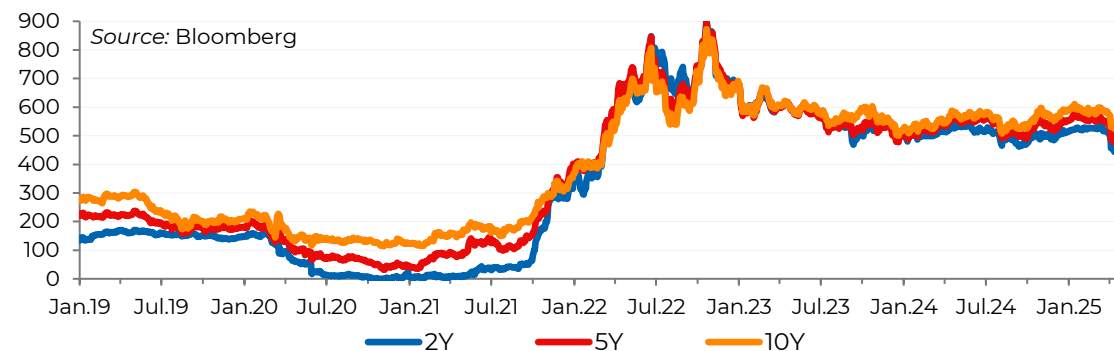
Deposit growth in the corporate sector started to accelerate. The same move is seen in the case of credit growth. The nascent economic recovery should drive up demand for loans going forward.

## Household loans and deposits (YoY, FX-adjusted)



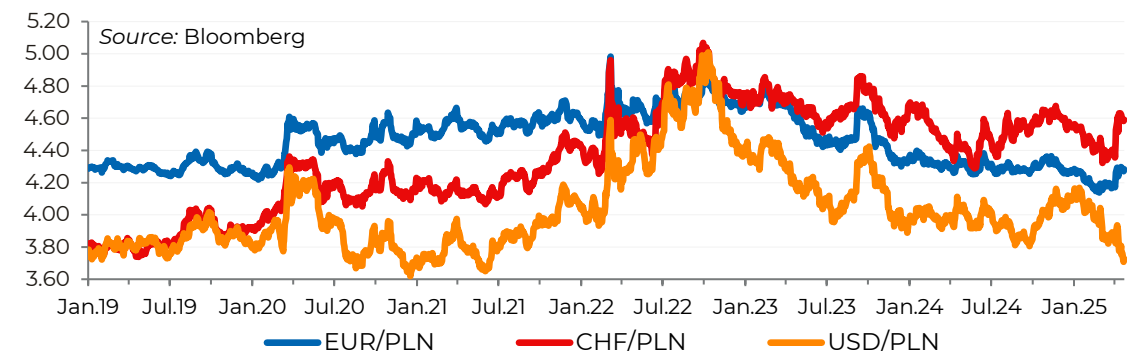
The strong labour market and expansionary fiscal policy support deposit accumulation. Credit growth is rising, and it is expected to continue this move amidst improving economic activity.

## Government bond yields slumped recently (bps)



Bond yields on domestic debt have declined sharply. This was mainly due to a change in the rhetoric of Polish central bank regarding interest rates. Credit risk measures remain quite stable.

## PLN weakened against EUR as rate cut odds jump



Polish currency has lost some ground against EUR as the NBP sets the stage for impending rate cuts. On the other hand, PLN has strengthened against USD as the latter is hammered by Trump's trade policy.



# Macroeconomic forecasts and outlook for Poland

Operating environment for banks has continued being challenging and uncertain

## Key economic indicators for Poland

	2022	2023	2024	2025F	2026F
GDP growth (YoY)	5.3%	0.2%	2.9%	3.8%	3.5%
Domestic demand (YoY)	4.8%	-3.0%	4.2%	4.2%	3.8%
Private consumption (YoY)	5.0%	-0.3%	3.1%	3.0%	3.1%
Investment (YoY)	1.7%	12.7%	-2.2%	9.8%	6.5%
Inflation (eop)	16.6%	6.2%	4.7%	3.1%	2.7%
MPC rate (eop)	6.75%	5.75%	5.75%	4.75%	4.00%
CHF/PLN (eop)	4.73	4.68	4.55	4.58	4.66
EUR/PLN (eop)	4.69	4.34	4.28	4.28	4.40

## Polish banking sector – monetary aggregates YoY

	2022	2023	2024	2025F	2026F
Corporate loans	9.6%	-0.7%	4.9%	4.7%	5.4%
Household loans	-3.8%	-1.3%	2.9%	3.1%	4.4%
Mortgage loans	-3.2%	-3.6%	2.9%	1.2%	4.0%
Mortgage loans in PLN	-1.8%	1.8%	7.7%	4.3%	7.0%
Non-mortgage loans	-5.1%	3.0%	2.8%	6.6%	5.0%
Corporate deposits	11.6%	8.7%	3.9%	8.3%	6.2%
Household deposits	3.3%	11.3%	9.9%	8.0%	7.3%

## Main factors driving the performance in 2025

- **GDP growth** is expected to reach 3.8%, which should be a decent number without reigniting inflationary risks.
- Polish households have rebuilt their savings, which should support **consumption** growth despite weakish consumer sentiment.
- After 2024, when **investment** was dormant, it is going to change in 2025 on the back of an array of projects financed by EU funds. It should be a major driver of growth this year.
- **Inflation** has become more benign lately. This trend is likely to unfold in 2025, when quite a steady downward path is forecast. An expected slowdown in wage growth ought to play a role.
- Amid easing inflationary trends, and with weakish external demand, NBP is anticipated to decrease **interest rates** soon. A downward risk from possible tariffs might also be taken into account.
- Higher investment dynamics, and lower interest rates, should support **loan growth** in 2025. On the flip side, a significant pile of own funds among companies and high house prices could limit the pace.

Source: Statistics Poland, National Bank of Poland, mBank's estimates as of 24.04.2025.





# Outlook for mBank Group for 2025

We expect:



total revenues to be above PLN 11 billion, but slightly lower than in 2024<sup>1</sup>



capital base to increase further thanks to planned Tier 2 issuance and strong profit generation

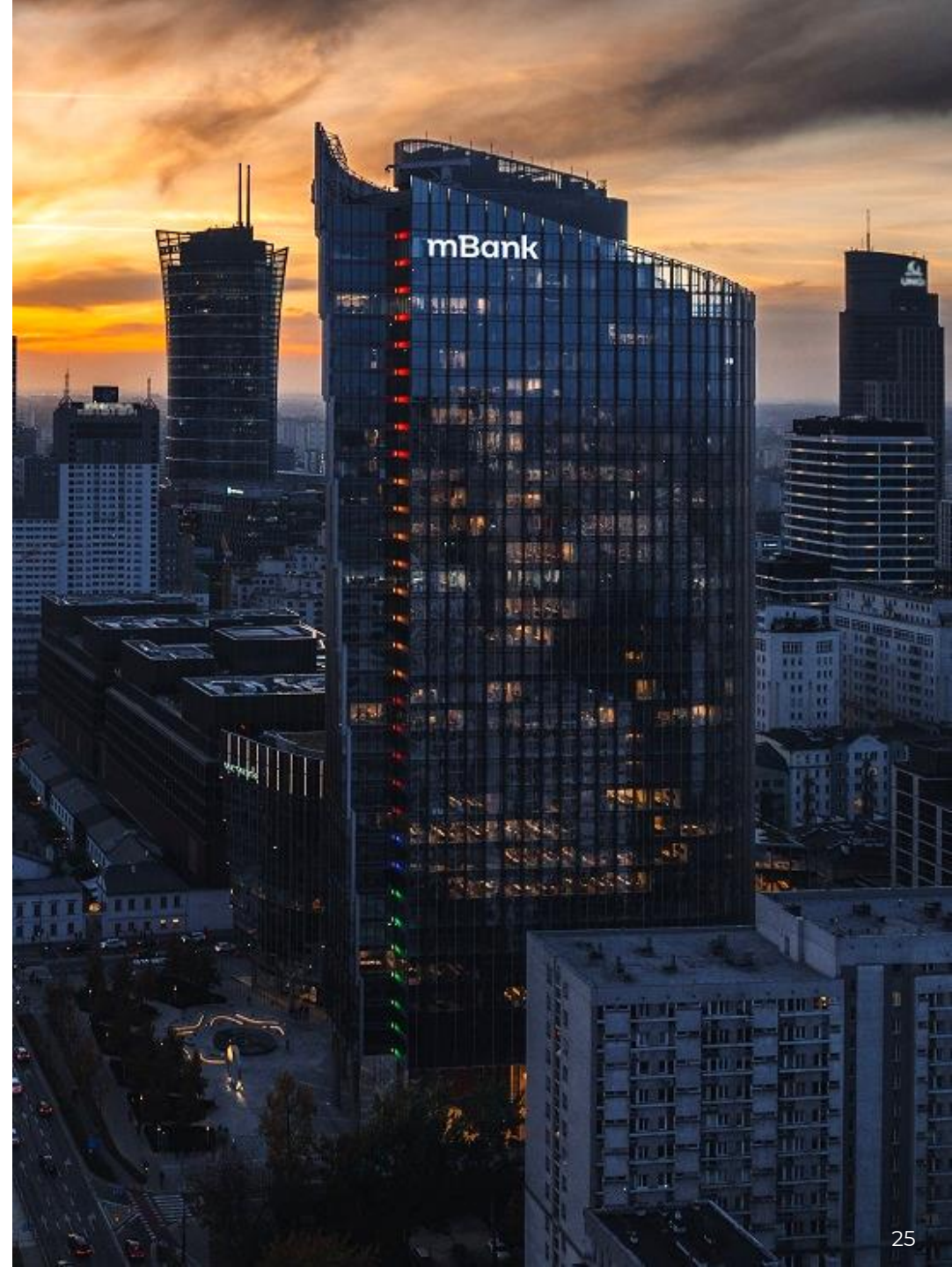


both corporate loans and retail credit portfolio to rise above the market



legal risk costs related to FX mortgages to materially burden the financial results for the last time in 2025

<sup>1</sup> assuming interest rate scenario presented on the slide 24





# Appendix



# Selected Financial Data

## Consolidated Profit and Loss Account – quarterly

Quarterly results (PLN thou.)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Net interest income	2,340,082	2,164,656	2 571,355	2,512,930	2,438,716
Net fee and commission income	484,127	491,227	499,244	497,286	503,086
Dividend income	2,995	6,194	4,944	146	468
Net trading income	53,281	33,728	44,273	45,396	71,861
Gains less losses from financial assets <sup>1</sup>	21,638	-3,961	32,338	14,582	20,327
Net other operating income	19,991	198,599	-2,290	-25,843	-4,527
Total income	2,922,114	2,890,443	3 149,864	3,044,497	3,029,931
Total operating costs	-888,879	-781,147	-813,100	-905,214	-1,026,389
<i>Overhead costs</i>	-752,429	-642,284	-670,611	-736,386	-882,836
<i>Amortisation</i>	-136,450	-138,863	-142,489	-168,828	-143,553
Loan loss provisions and fair value change <sup>2</sup>	-48,055	-171,311	-191,125	-175,017	-165,190
Costs of legal risk related to FX loans	-1,370,563	-1,033,481	-970,708	-932,212	-661,769
Operating result	614,617	904,504	1 174,931	1,032,054	1,176,583
Taxes on the Group balance sheet items	-181,911	-185,217	-190,925	-194,328	-187,123
Profit or loss before income tax	432,706	719,287	984,006	837,726	989,460
Net result attributable to owners of mBank	262,523	421,856	572,864	986,002	705,671

<sup>1</sup> Including a part of 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to equity instruments and debt securities (without related to loans and advances)

<sup>2</sup> Sum of 'Impairment on financial assets not measured at fair value through profit or loss' and 'Gains or losses on non-trading financial assets mandatorily at fair value through profit or loss' related to loans

# Selected Financial Data

## Consolidated Statement of Financial Position – quarterly

Assets (PLN thou.)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Cash and balances with Central Bank	24,535,807	21,707,034	25,893,176	36,680,926	16,722,455
Loans and advances to banks	12,054,848	11,577,948	17,503,613	9,738,457	18,791,826
Trading securities	1,316,973	976,576	900,963	1,187,749	2,097,484
Derivative financial instruments	693,045	619,261	664,665	609,993	634,780
Loans and advances to customers	116,296,350	121,202,225	123,831,793	121,418,598	127,815,651
Investment securities	62,230,638	66,760,510	62,770,296	68,993,423	72,147,270
Intangible assets	1,712,600	1,763,204	1,817,337	1,956,693	2,005,116
Tangible fixed assets	1,493,096	1,461,714	1,412,282	1,461,811	1,427,484
Other assets	3,823,662	4,227,119	3,780,221	3,909,713	4,425,901
<b>Total assets</b>	<b>224,157,019</b>	<b>230,295,591</b>	<b>238,574,346</b>	<b>245,957,363</b>	<b>246,067,967</b>
Liabilities (PLN thou.)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Amounts due to banks	3,273,468	3,231,573	3,808,611	3,059,431	2,969,133
Derivative financial instruments	1,288,793	1,691,718	1,568,728	1,094,037	1,729,580
Amounts due to customers	183,067,263	187,531,268	193,499,927	200,808,978	200,616,936
Debt securities in issue	10,663,265	10,476,503	12,310,939	12,130,336	10,728,103
Subordinated liabilities	2,645,731	2,661,354	2,672,670	2,675,537	1,875,278
Other liabilities	9,149,329	10,093,796	9,384,514	8,422,050	9,600,200
<b>Total liabilities</b>	<b>210,087,849</b>	<b>215,686,212</b>	<b>223,245,389</b>	<b>228,190,369</b>	<b>227,519,230</b>
<b>Total equity</b>	<b>14,069,170</b>	<b>14,609,379</b>	<b>15,328,957</b>	<b>17,766,994</b>	<b>18,548,737</b>
<b>Total liabilities and equity</b>	<b>224,157,019</b>	<b>230,295,591</b>	<b>238,574,346</b>	<b>245,957,363</b>	<b>246,067,967</b>

# Selected Financial Data

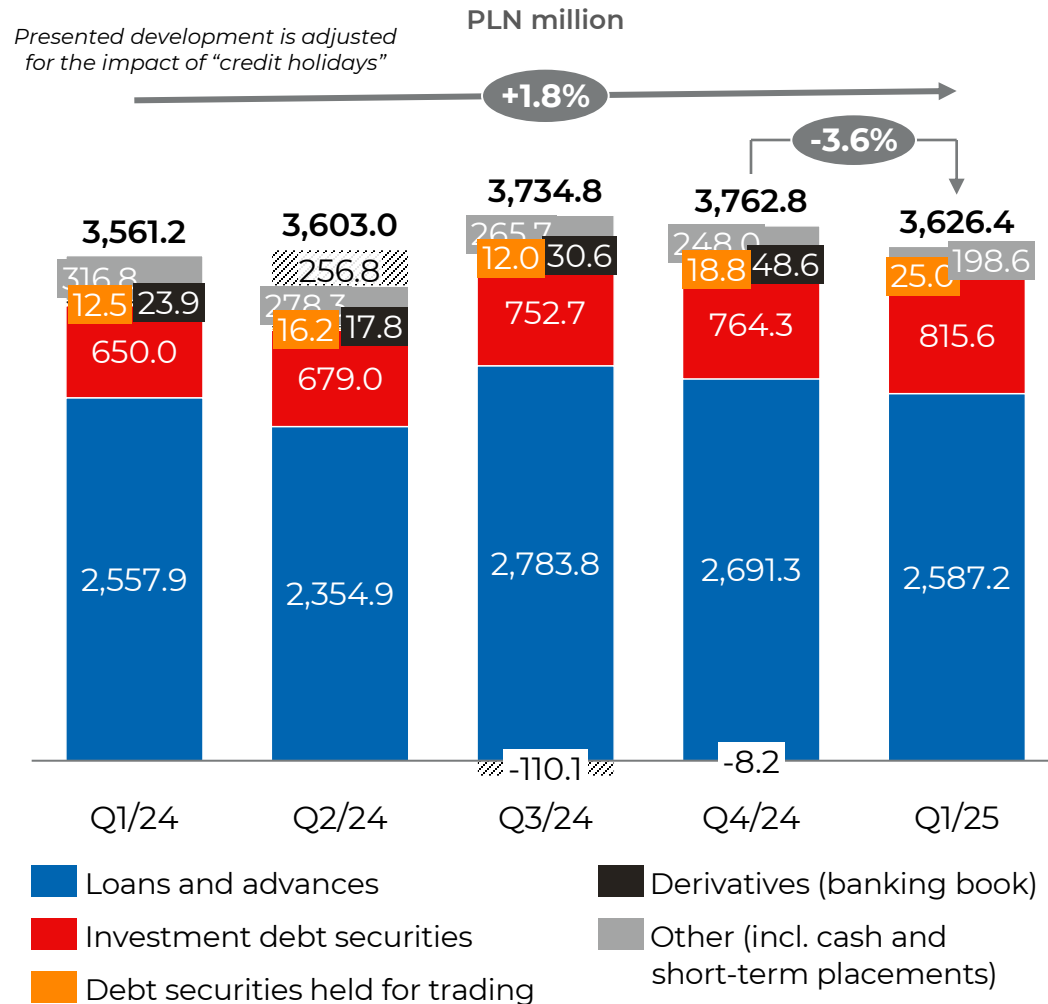
## mBank Group's Ratios – quarterly and cumulatively

Financial Ratios	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Net Interest Margin, quarterly	4.37%	4.44%	4.31%	4.27%	4.23%
Net Interest Margin, YtD	4.37%	4.41%	4.37%	4.35%	4.23%
Net Interest Margin, excl. CHF portfolio, YtD	4.43%	4.46%	4.43%	4.39%	4.29%
Cost/Income Ratio, quarterly	30.4%	27.0%	25.8%	29.7%	33.9%
Cost/Income Ratio, YtD	30.4%	28.7%	27.7%	28.2%	33.9%
Cost of Risk, quarterly	0.17%	0.58%	0.62%	0.57%	0.53%
Cost of Risk, YtD	0.17%	0.37%	0.46%	0.49%	0.53%
Return on Equity, ROE net, quarterly	7.4%	11.6%	14.9%	23.8%	15.6%
Return on Equity, ROE net, YtD	7.4%	9.6%	11.4%	14.8%	15.6%
Return on Assets, ROA net, quarterly	0.47%	0.74%	0.97%	1.62%	1.17%
Return on Assets, ROA net, YtD	0.47%	0.61%	0.73%	0.97%	1.17%
Loan-to-Deposit Ratio	63.5%	64.6%	64.0%	60.5%	63.7%
Total Capital Ratio	16.22%	16.24%	16.19%	17.03%	15.35%
Tier 1 Capital Ratio	14.25%	14.49%	14.64%	15.71%	14.24%
Leverage ratio	5.4%	5.2%	5.6%	6.1%	6.1%
Equity / Assets	6.3%	6.3%	6.4%	7.2%	7.5%
TREA / Assets	40.7%	40.7%	40.6%	41.6%	45.7%
NPL ratio	4.1%	4.3%	4.1%	4.1%	3.8%
NPL coverage ratio	55.3%	54.2%	53.8%	51.1%	52.6%
NPL coverage ratio incl. stage 1&2 provisions	76.6%	72.2%	72.2%	71.4%	73.5%

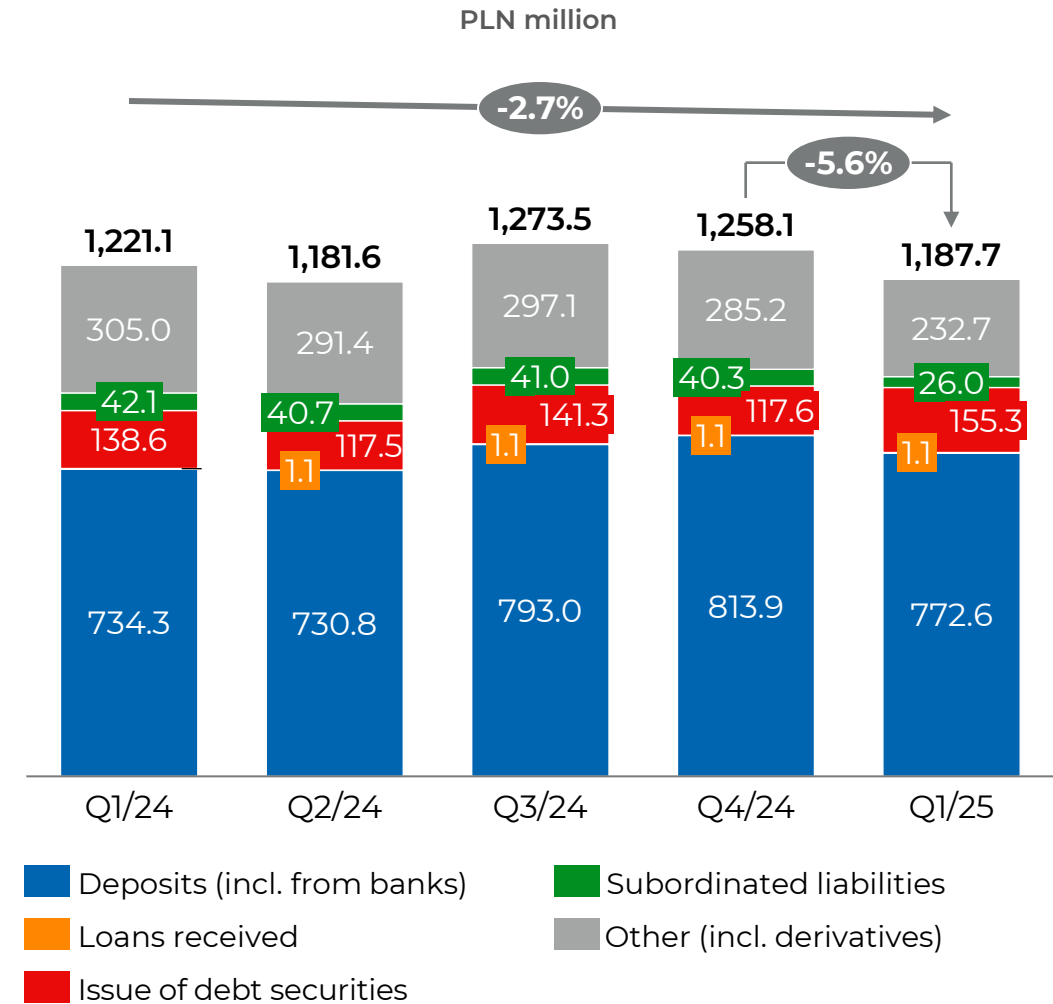
# Quarterly results of mBank Group – Net interest income

Small decline of net interest income due to shorter quarter, while funding costs contained

Structure of mBank Group's interest income



Structure of mBank Group's interest expense



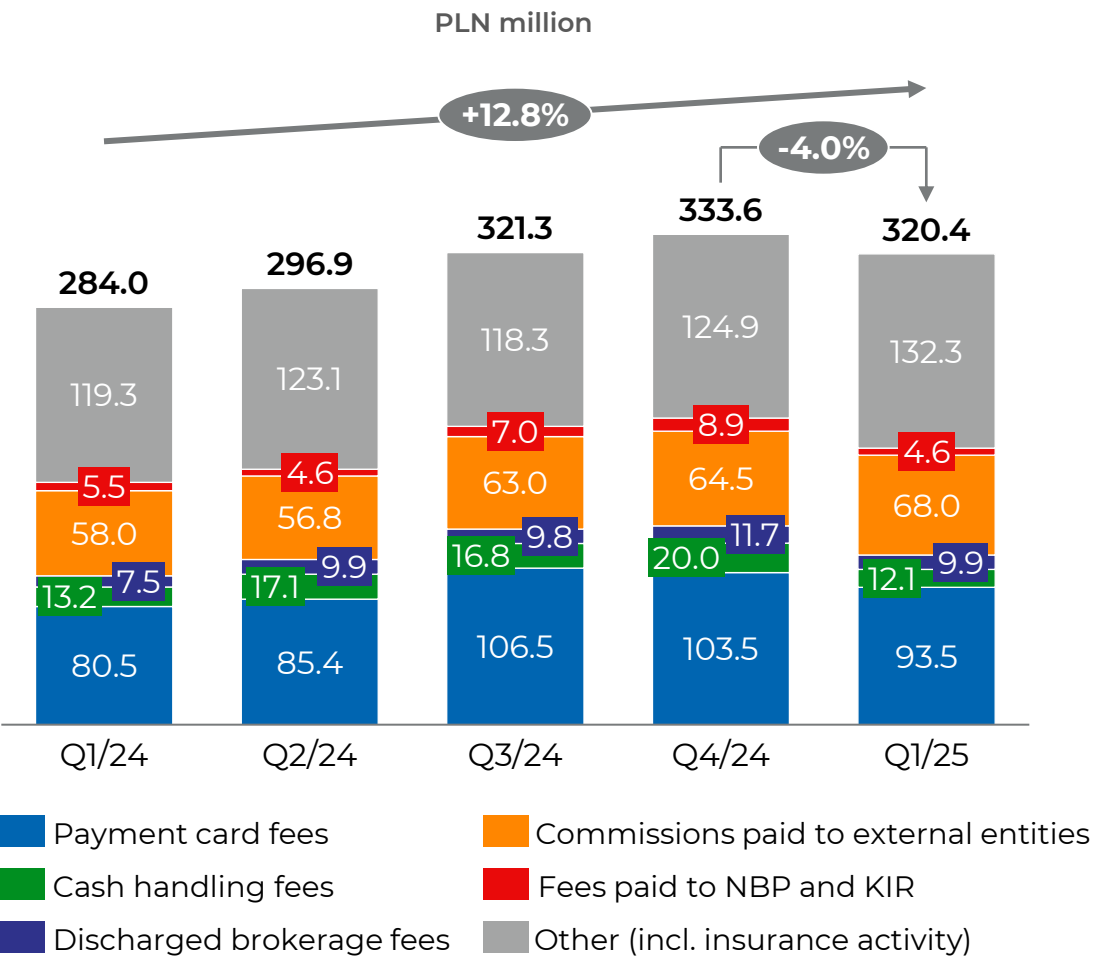
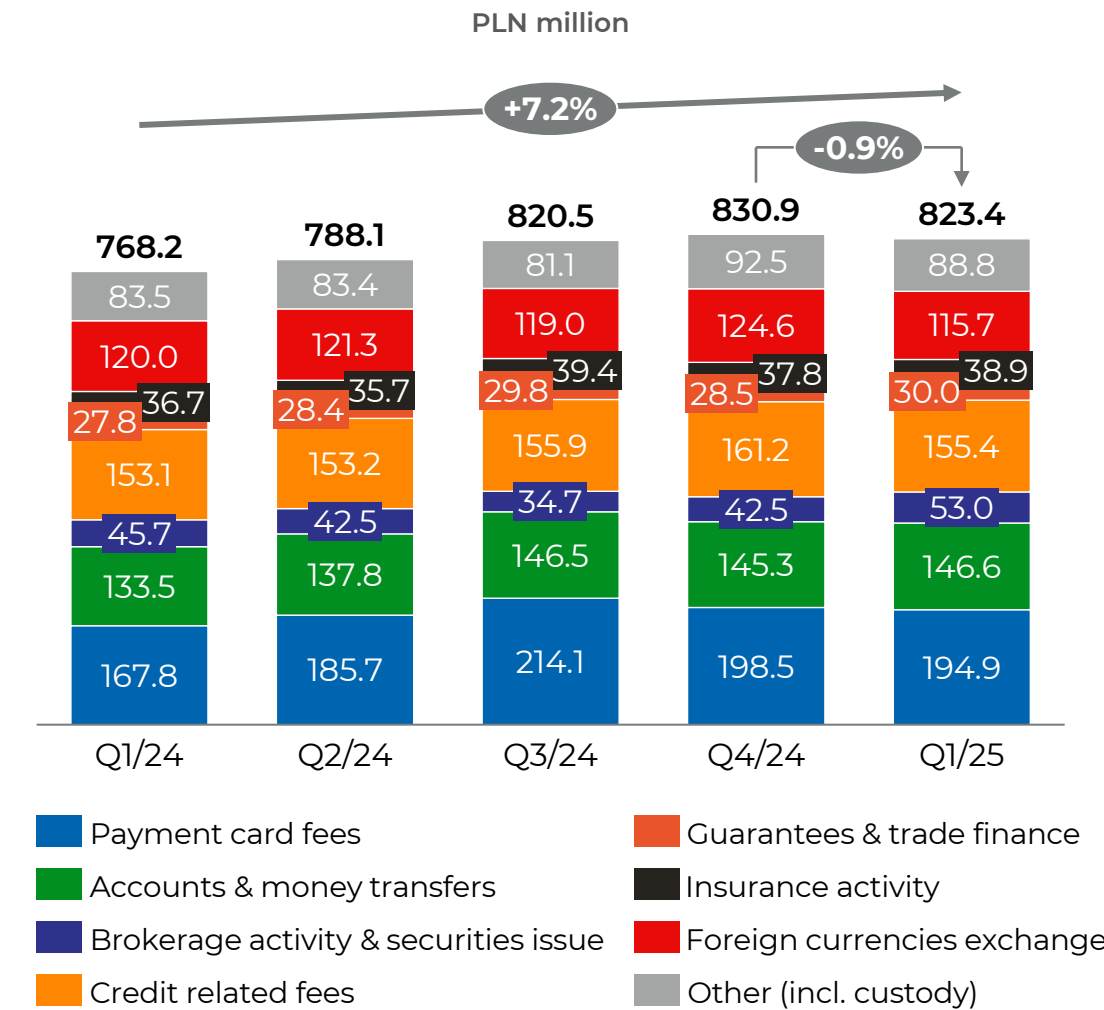


# Quarterly results of mBank Group – Net fees and commissions

Uptick of net fees driven by higher income from brokerage activity and payment cards

Structure of mBank Group's fee and commission income

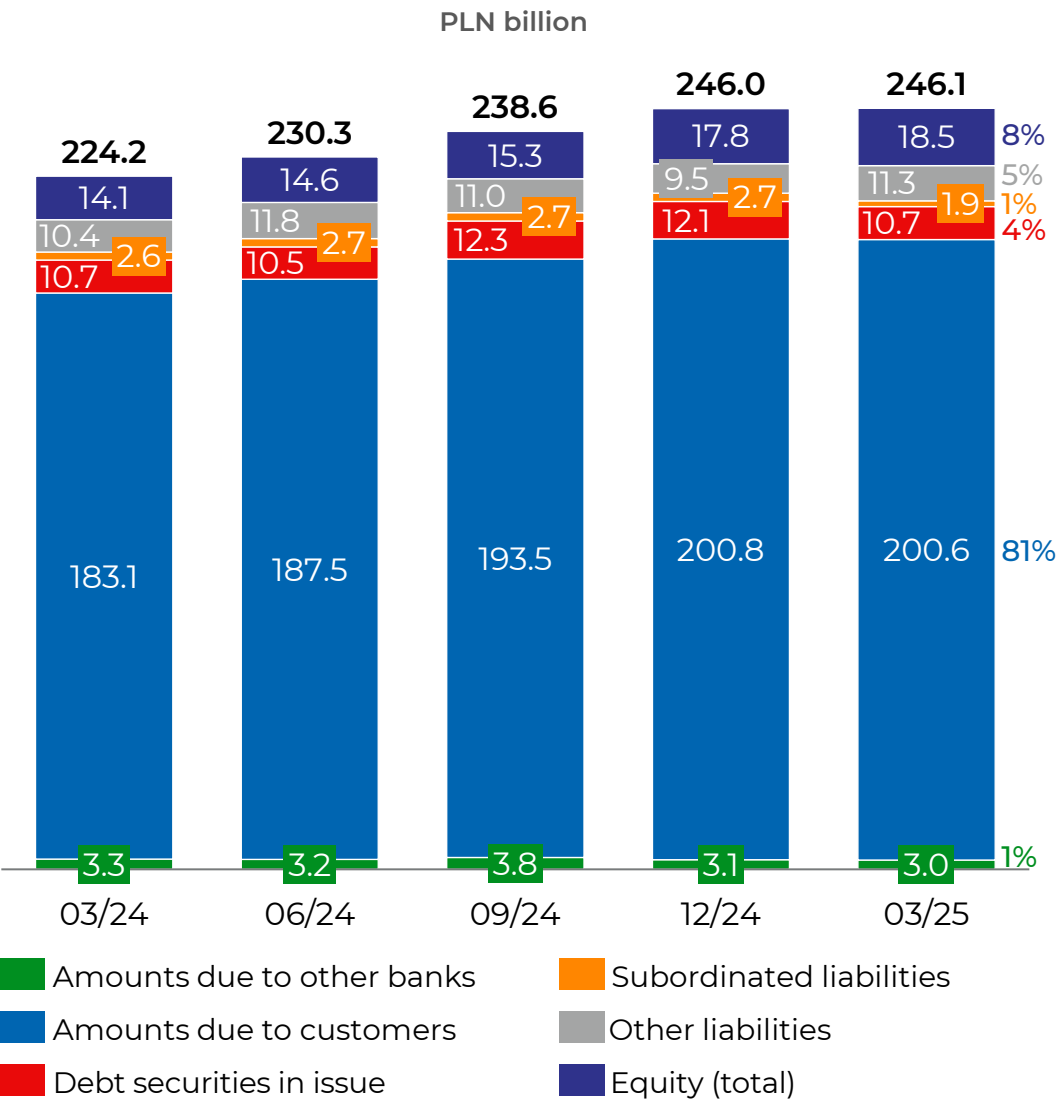
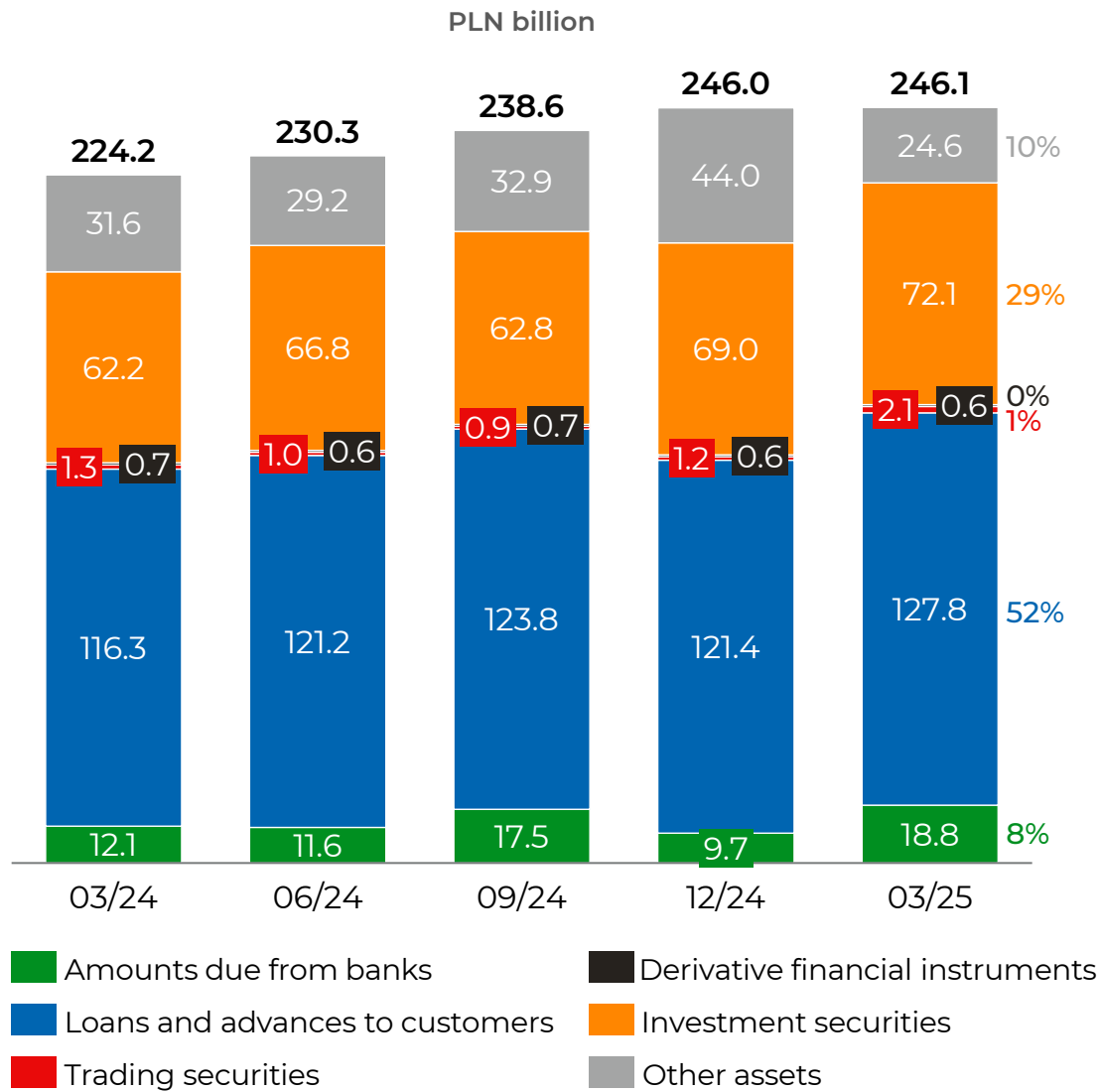
Structure of mBank Group's fee and commission expense



# Selected Financial Data – Balance sheet analysis

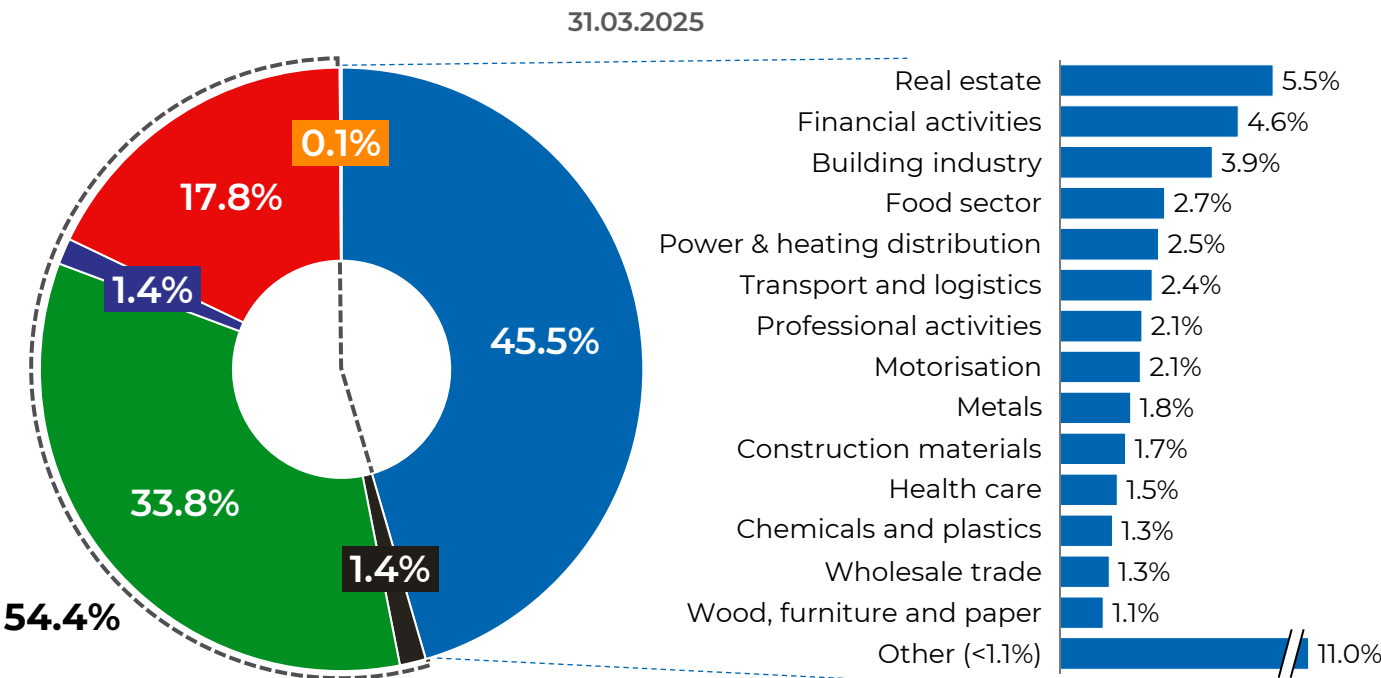
Structure of mBank Group's total assets

Structure of mBank Group's liabilities and equity



# Selected Financial Data – Structure of loans and deposits

Structure of mBank Group's gross loans, by client segment and industry

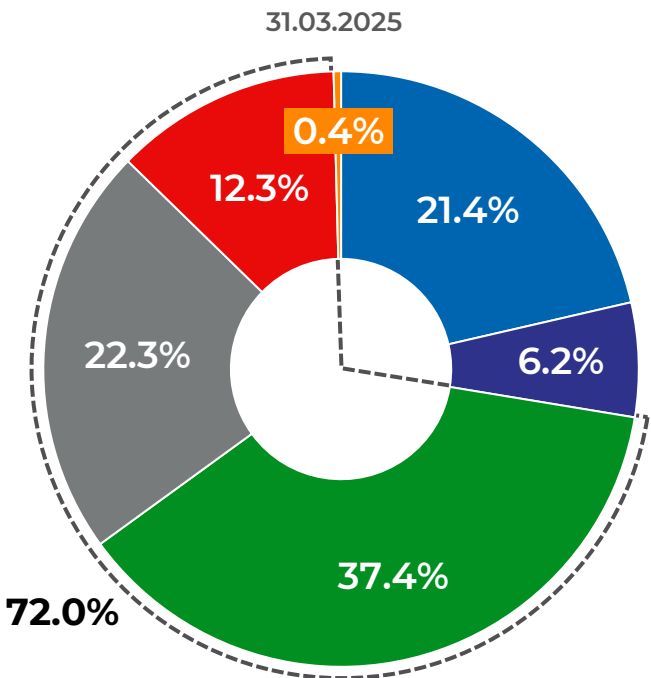


	PLN billion
Corporate loans	59.7
Mortgage loans in FX to individuals	1.9
Mortgage loans in LC to individuals <sup>1</sup>	44.4
Mortgage loans to microfirms	1.9
Non-mortgage retail loans	23.4
Public sector loans	0.1
TOTAL	131.4

**A well diversified  
loan portfolio with  
granular structure  
of exposures**

<sup>1</sup> Including local currency mortgage loans granted in Poland, the Czech Republic and Slovakia

Structure of mBank Group's deposits

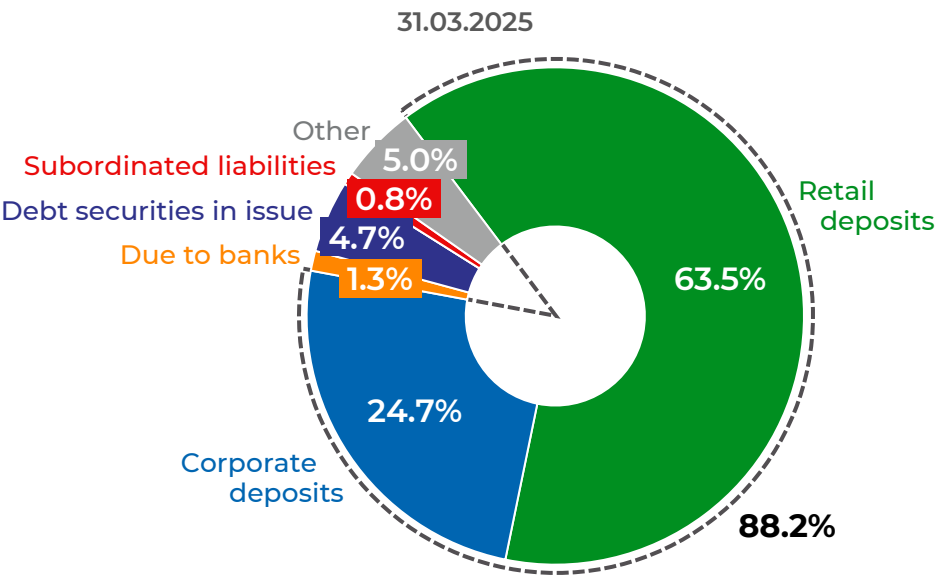


	PLN billion
Corporate clients: current accounts <sup>2</sup>	42.9
Corporate clients: term deposits	12.4
Individual clients: current accounts	75.0
Individual clients: saving accounts	44.7
Individual clients: term deposits	24.7
Public sector clients	0.9
TOTAL	200.6

<sup>2</sup> Including repo transactions

# Selected Financial Data – Funding profile

Structure of mBank Group's funding



Summary of mBank's ratings

	31.03.2025	
	Fitch Ratings	S&P Global Ratings
Long-term rating	BBB	BBB+
Outlook	stable	stable
Short-term rating	F2	A-2
Viability rating / SACP	bbb	bbb

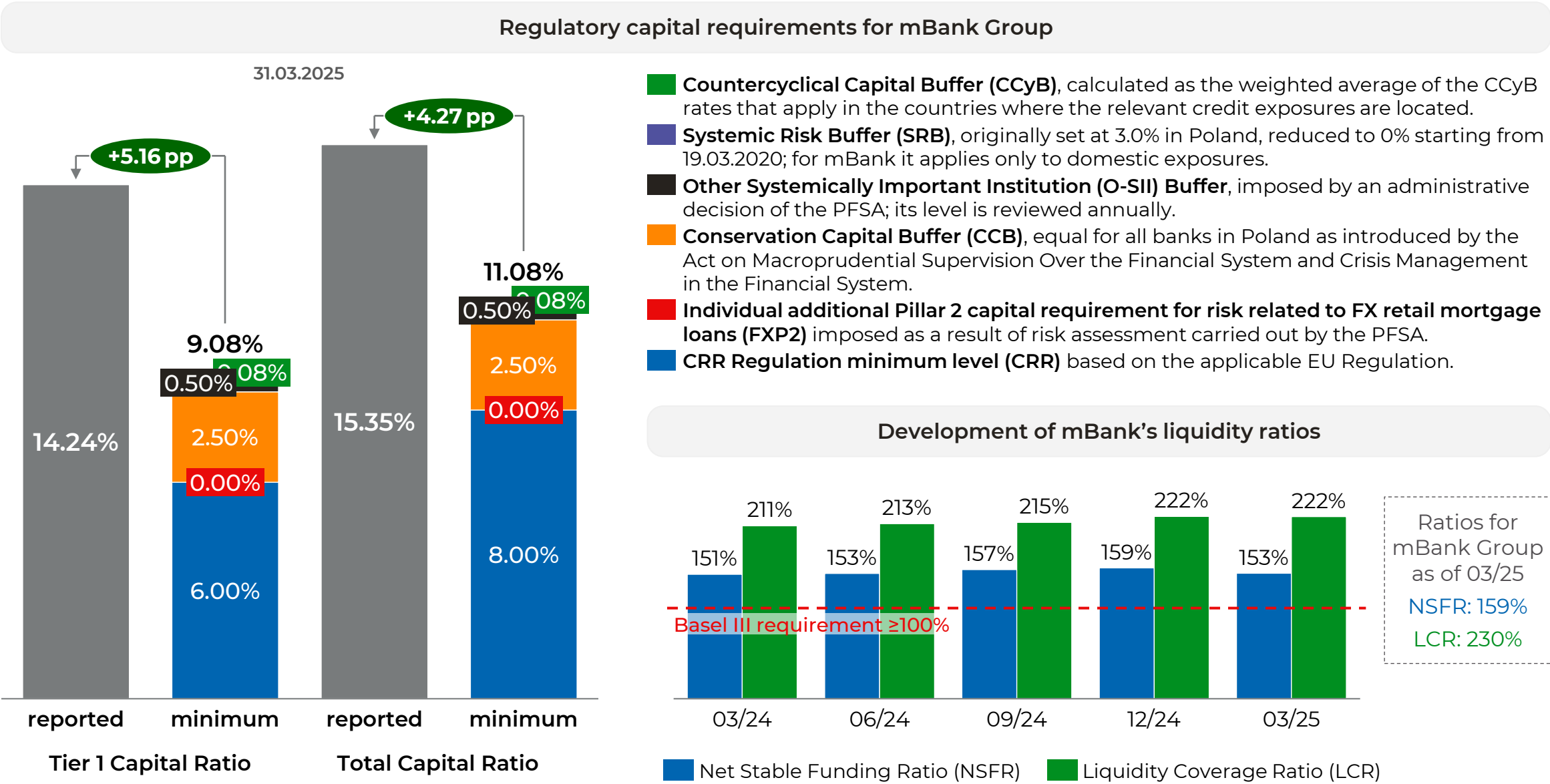
Summary of mBank's long-term funding instruments

31.03.2025					
Nominal value	Currency	Issue date	Maturity date	Tenor	Coupon
Issues under Euro Medium Term Note (EMTN) Programme					
500 M <sup>1</sup>	EUR	20.09.2021	21.09.2027	6.0 Y	0.966%
750 M <sup>1</sup>	EUR	11.09.2023	11.09.2027	4.0 Y	8.375%
500 M <sup>2</sup>	EUR	27.09.2024	27.09.2030	6.0 Y	4.034%
Subordinated loan and bonds					
250 M	CHF	21.03.2018	21.03.2028	10.0 Y	LIBOR3M +2.75%
550 M	PLN	09.10.2018	10.10.2028	10.0 Y	WIBOR6M +1.80%
200 M	PLN	09.10.2018	10.10.2030	12.0 Y	WIBOR6M +1.95%
Loans and advances received					
113 M	CHF	04.09.2017	04.09.2025	8.0 Y	-
176 M	CHF	30.07.2018	30.07.2025	7.0 Y	-
138 M	CHF	02.08.2019	02.08.2027	8.0 Y	-

<sup>1</sup> bonds issued in non-preferred senior (NPS) format; <sup>2</sup> bond issued in preferred senior (PS) format

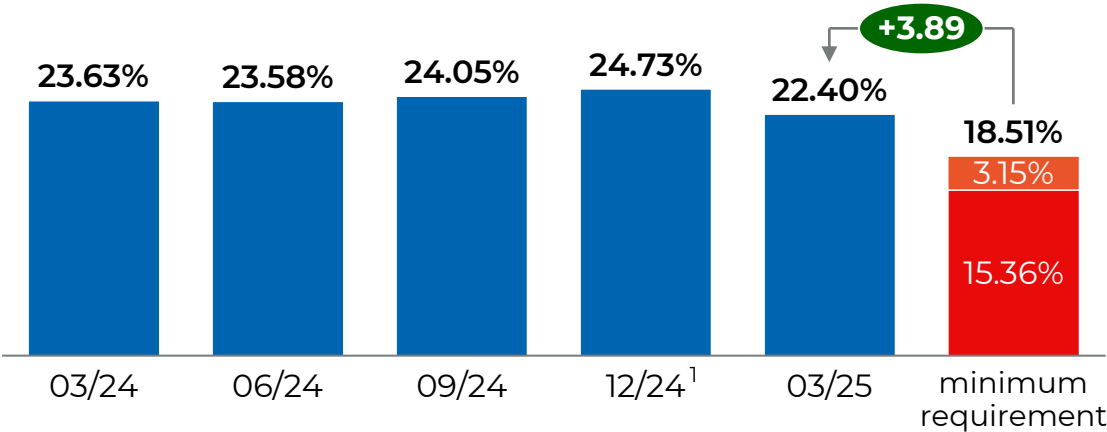
Note: The table does not include covered bonds issued by mBank Hipoteczny.

# Selected Financial Data – Capital requirements and liquidity

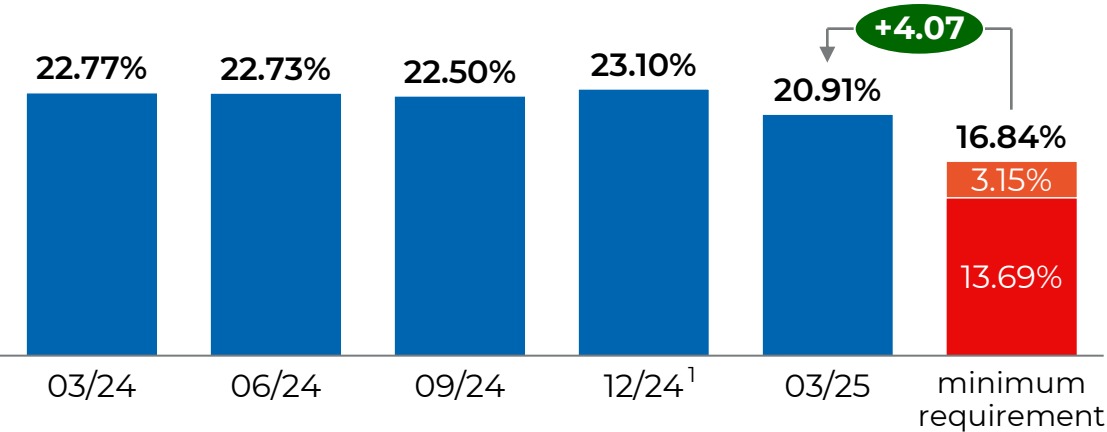


# Selected Financial Data – Fulfilment of MREL requirements

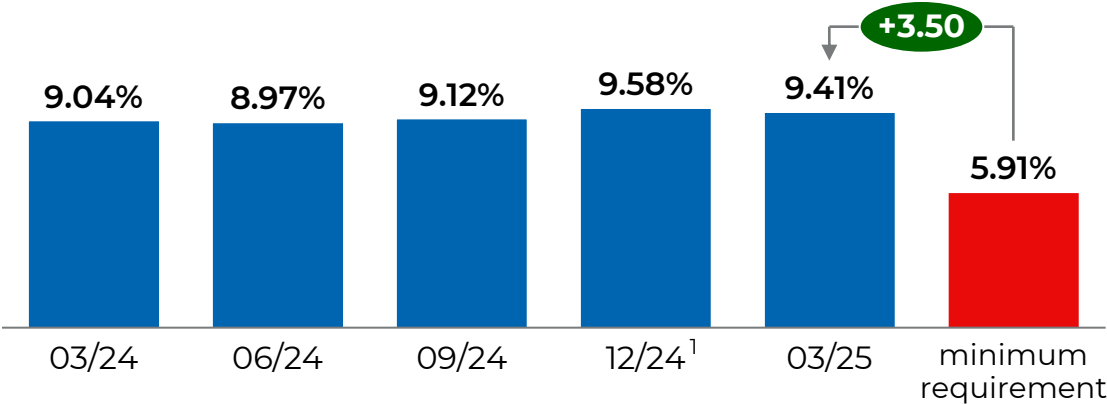
Development of mBank Group's MREL<sub>TREA</sub> ratio



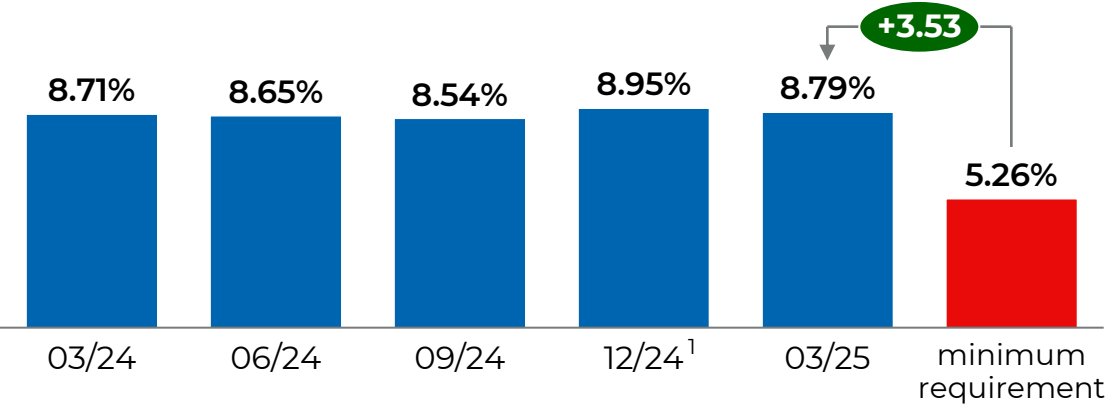
Development of mBank Group's MREL<sub>TREA</sub> Subordinated ratio



Development of mBank Group's MREL<sub>TEM</sub> ratio



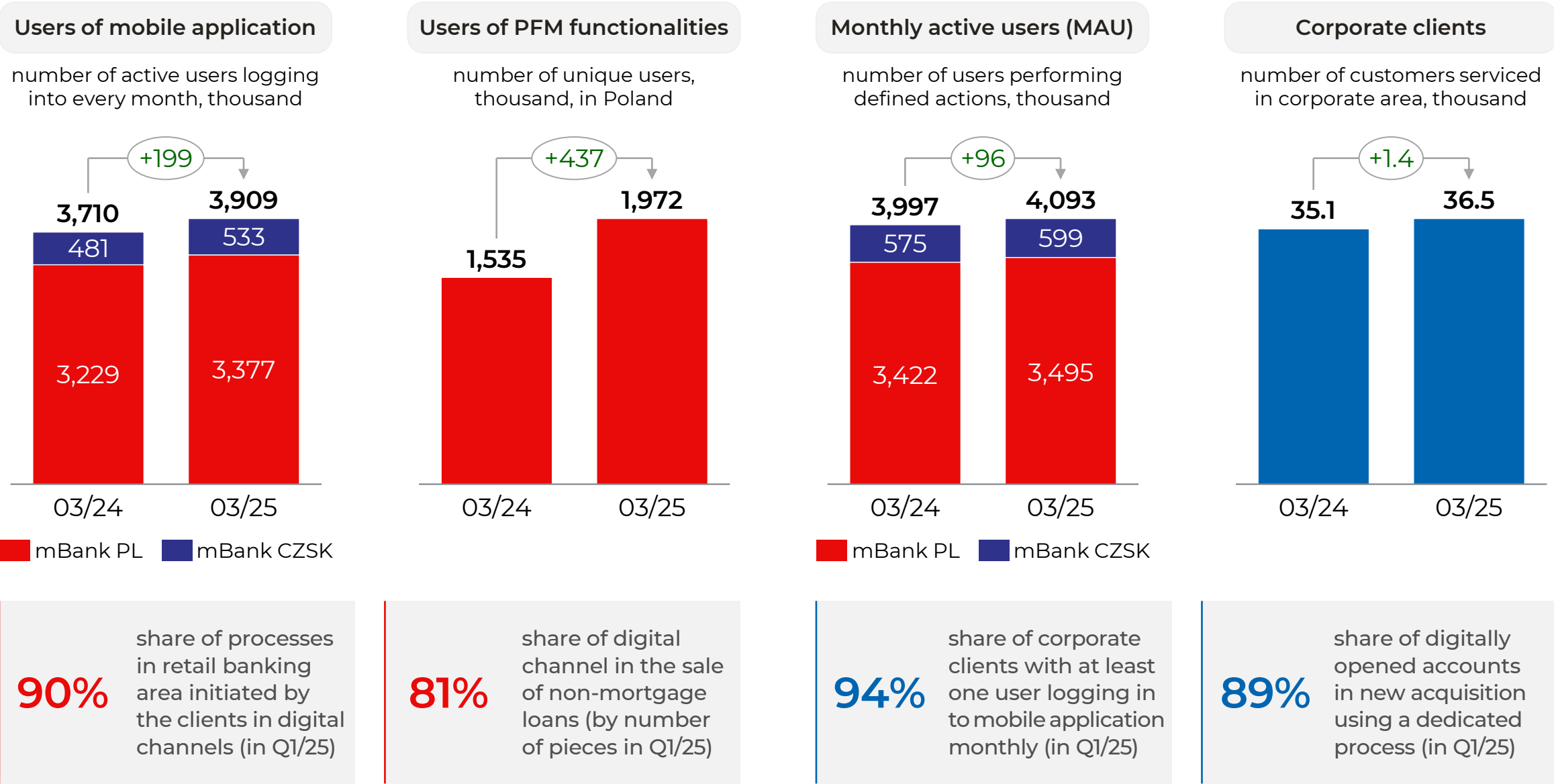
Development of mBank Group's MREL<sub>TEM</sub> Subordinated ratio



<sup>1</sup> MREL ratios recalculated taking into account the retrospective inclusion of the net profit for Q4/24 in own funds (after the Ordinary General Meeting)



# Overview of customer activity and process digitalisation

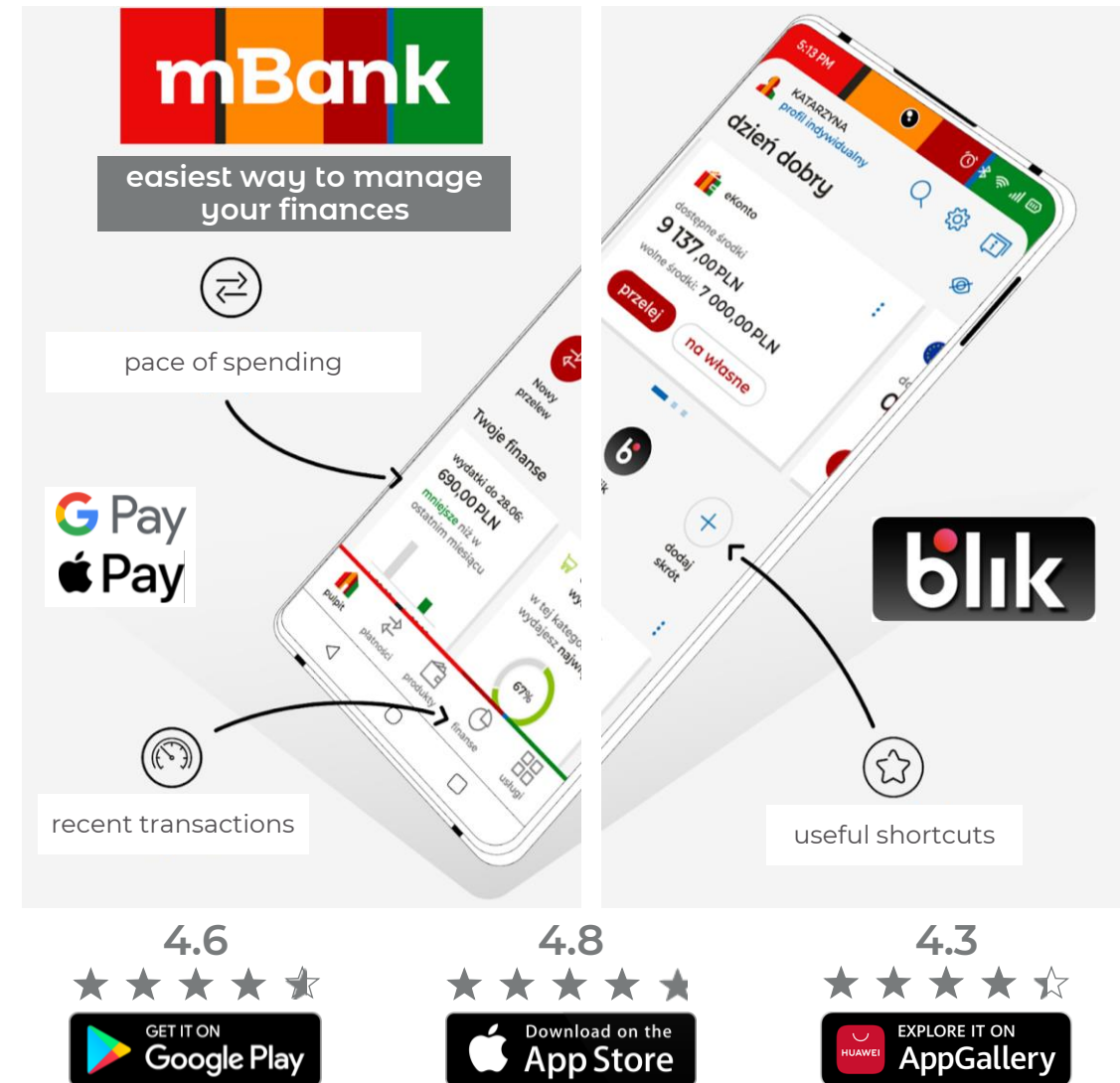


# A leading mobile banking offer for individual clients

## Well-designed functionalities for client convenience

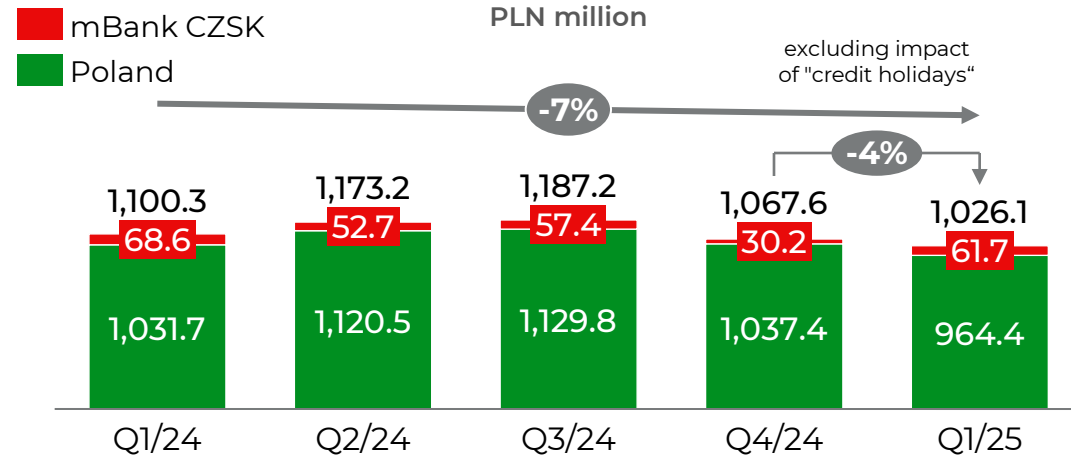
- fully remote account opening with e-ID or a selfie and agreement approved via a text message
- logging in and confirmation of transactions with a PIN code, fingerprint or Face ID
- contactless payments with Google Pay and Apple Pay, express transfers using telephone numbers and BLIK
- functionalities of personal financial management (PFM) and value added services
- reminders from Payment Assistant and scanning of data to the transfer form from the invoices
- a fully functional marketplace (mOkazje zakupy) in cooperation with popular shopping platform Morele, accompanied by one-click financing options

## Mobile application's dashboard and basic features

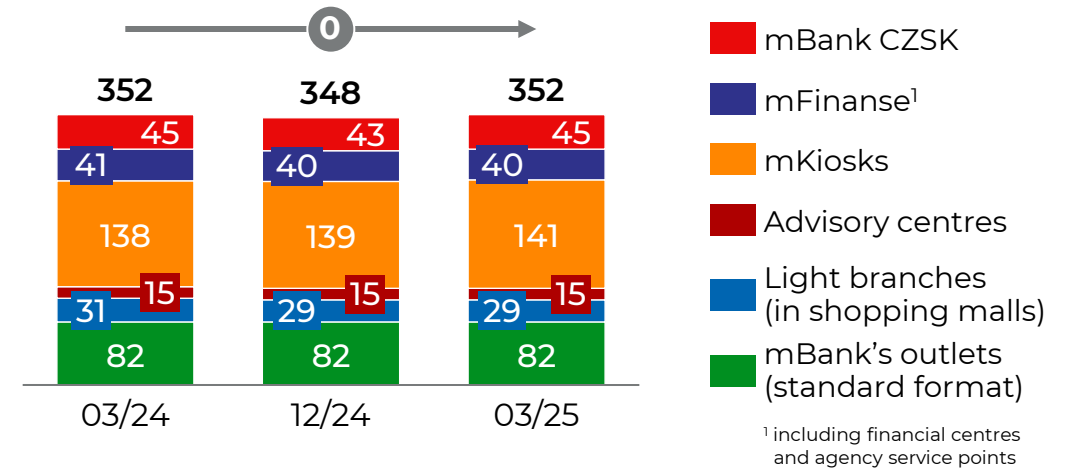


# Retail Banking – profit and network

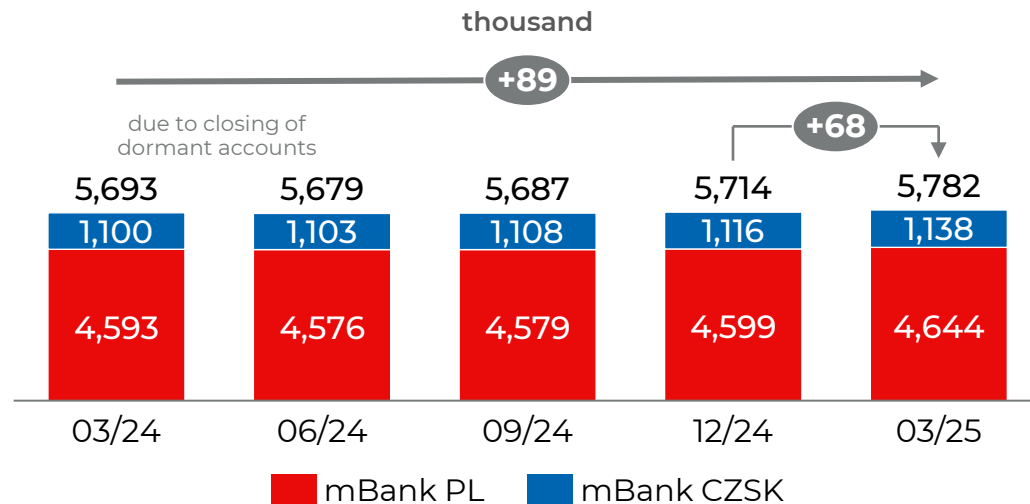
## Profit before income tax of the segment



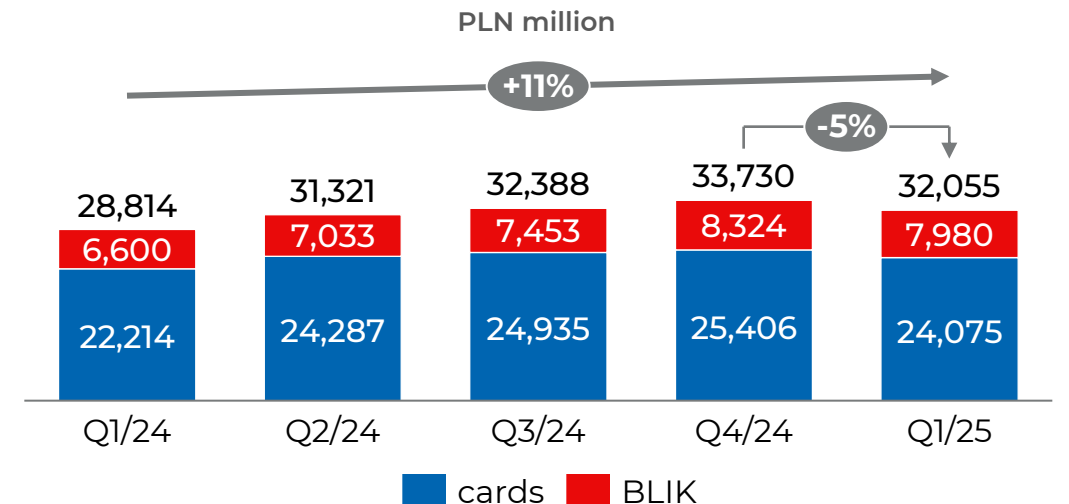
## Number of Retail Service Locations



## Number of retail clients

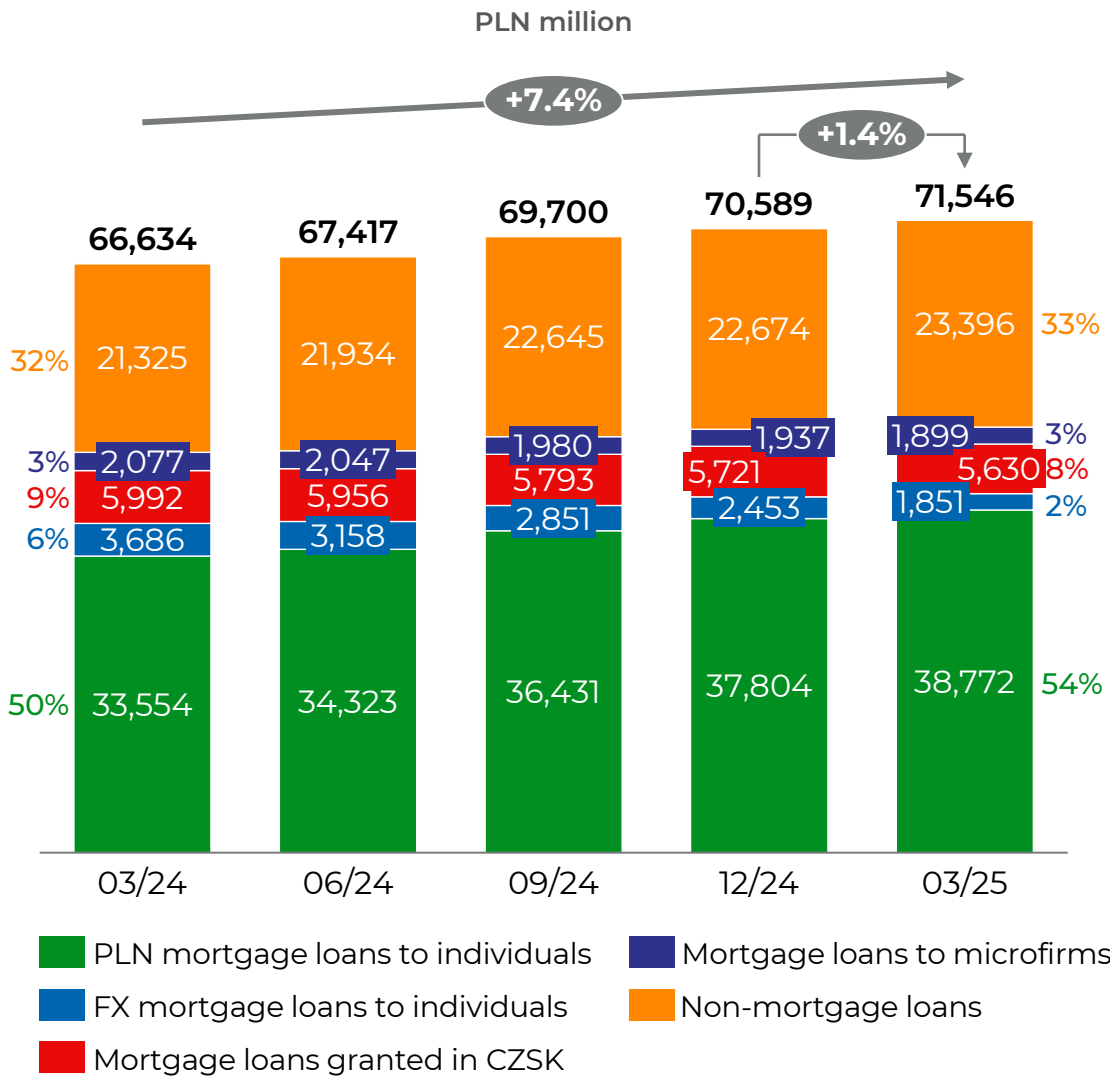


## Value of non-cash payments with cards and BLIK

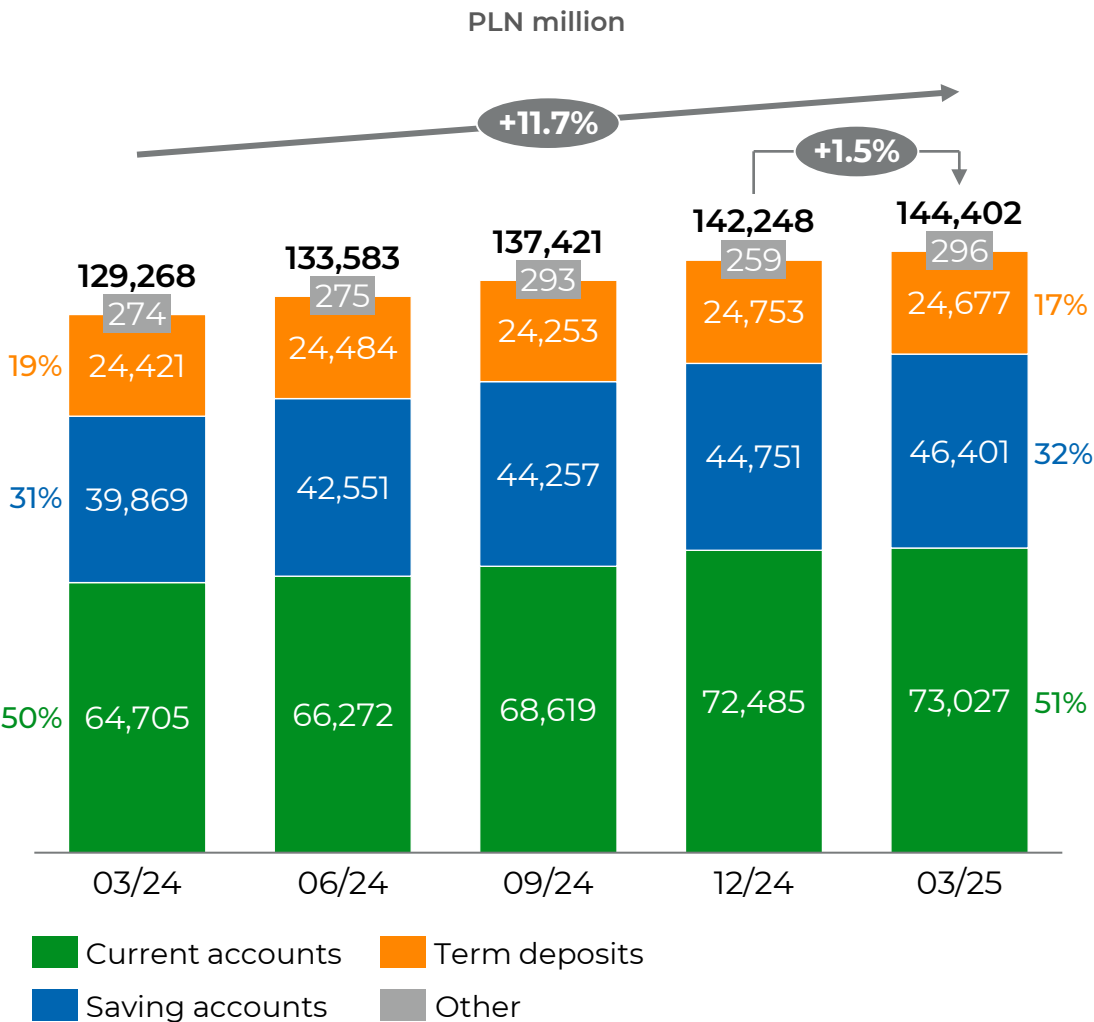


# Retail Banking – business volumes

Development of gross loans to retail banking clients



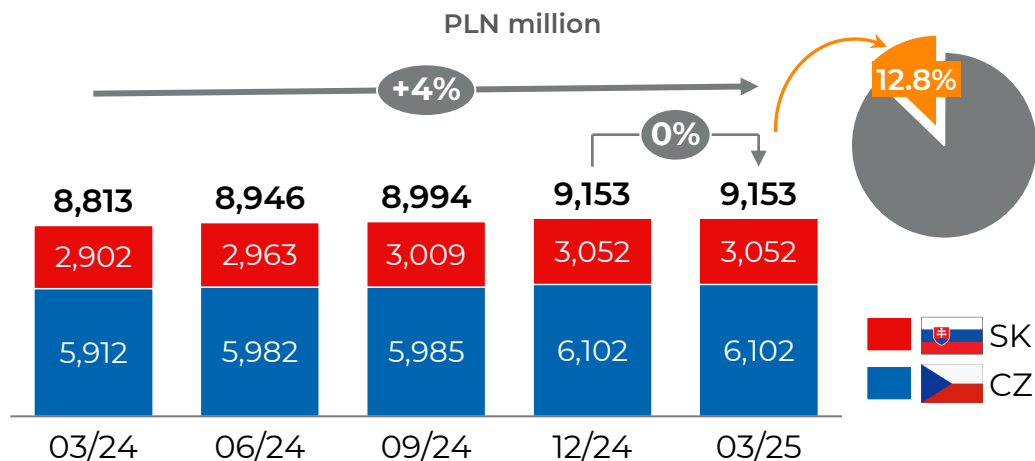
Development of deposits from retail banking clients



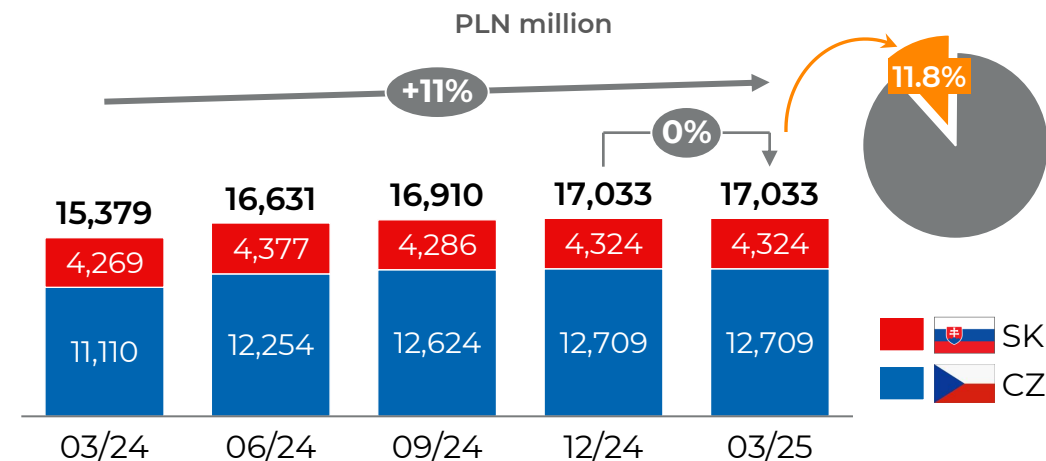
Note: Currency and geographical breakdown based on management information.

# mBank in the Czech Republic and Slovakia

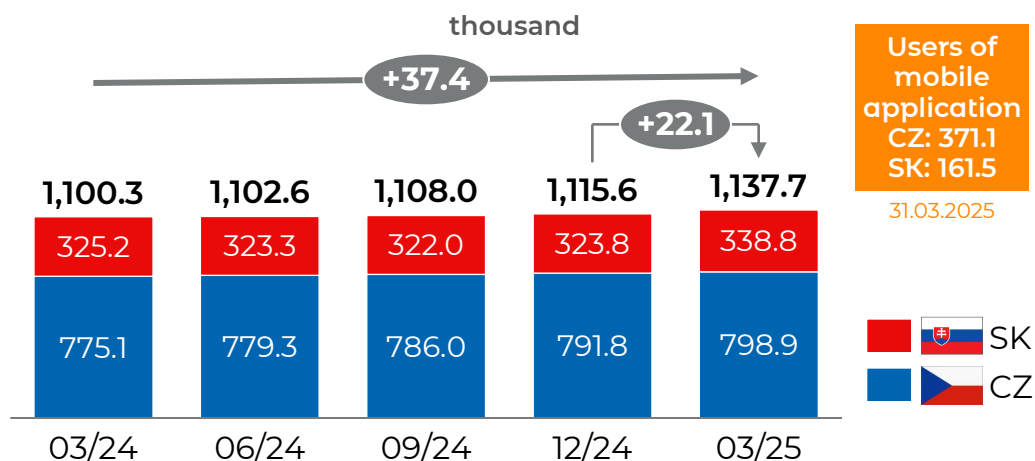
## Gross loans and share in total mBank's retail volume



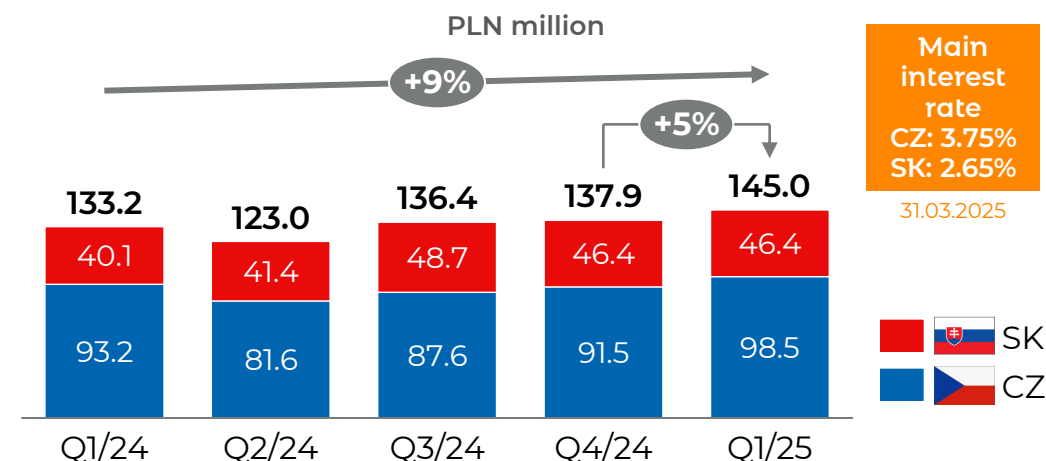
## Deposits and share in total mBank's retail volumes



## Number of clients



## Development of total revenues



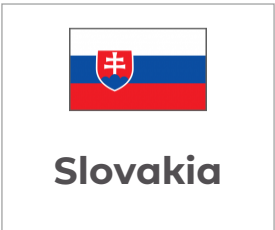
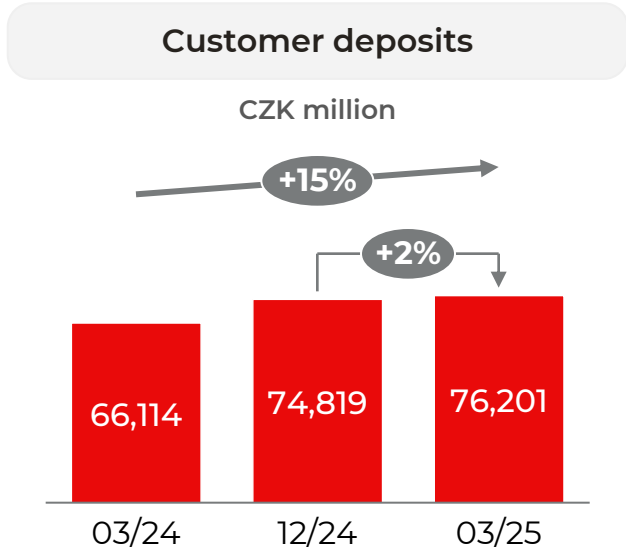
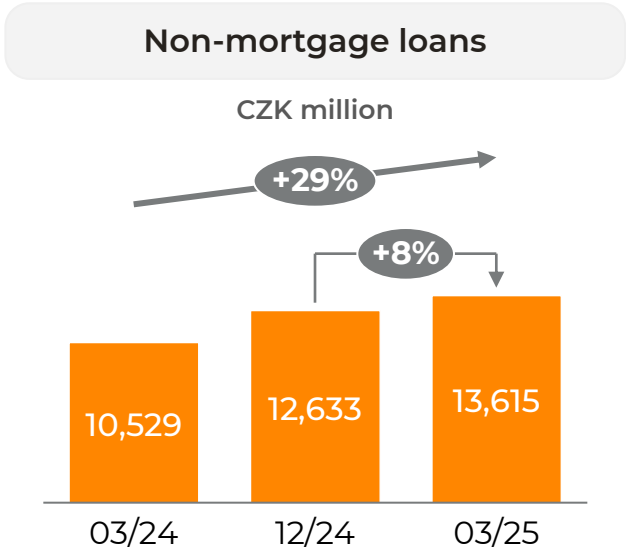
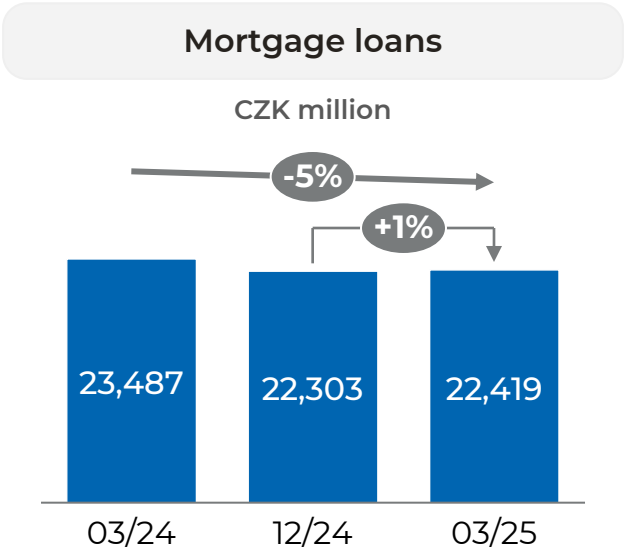
Note: Volumes based on management information.

# mBank in the Czech Republic and Slovakia



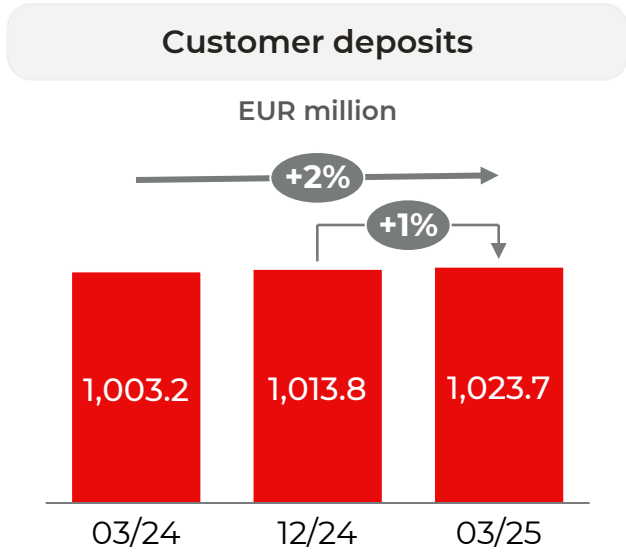
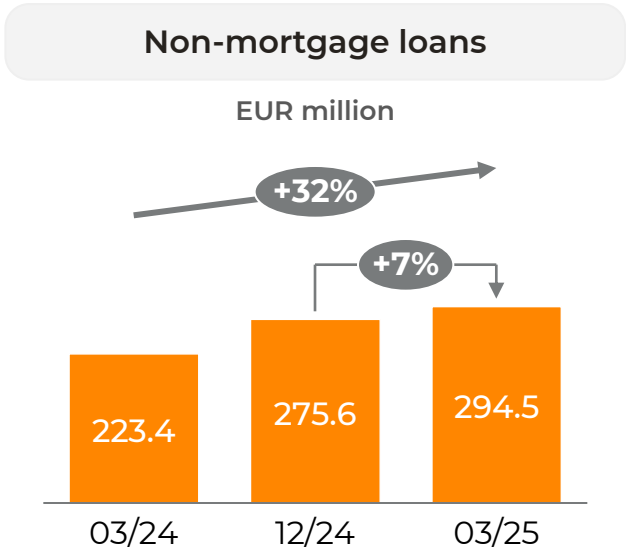
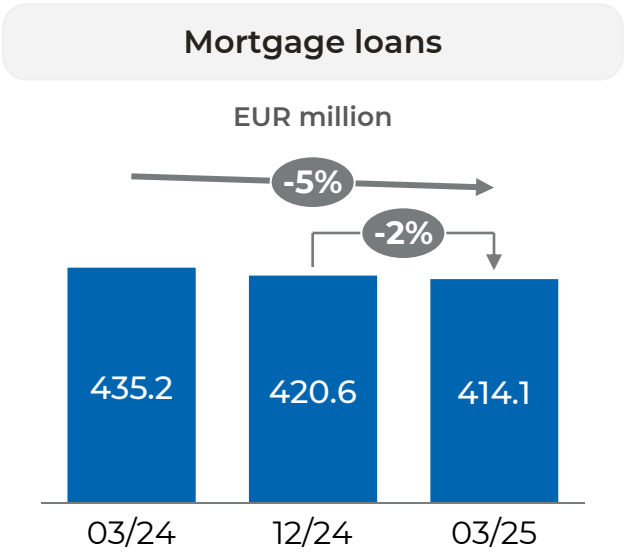
physical network:

7	light branches
7	financial centres
16	mKiosks



physical network:

7	light branches
2	financial centres
6	mKiosks



Note: Volumes based on management information.



# Best digital banking services for corporate clients

## First-class digital banking offer for companies



entirely digital onboarding process,  
with no in-person contact and printouts required



advanced **mBank CompanyNet** transactional  
system, allowing for high level of personalization



remote access and constant control via enhanced  
**mBank CompanyMobile** application



Administrator Centre for self-managing user  
permissions and authorisation schemes



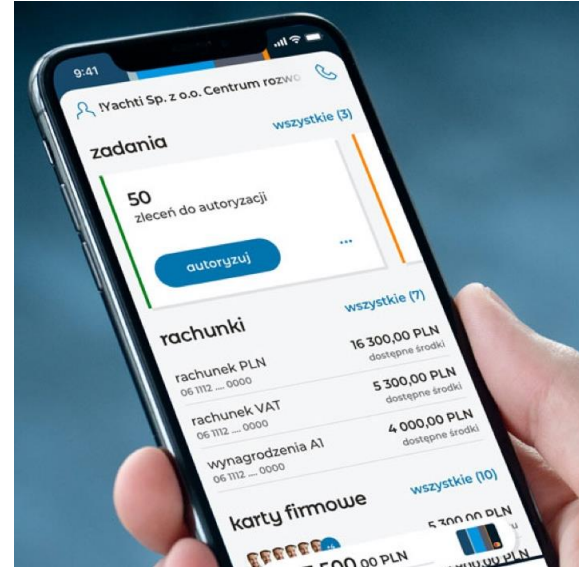
electronic sending of documents, applications,  
signing of agreements



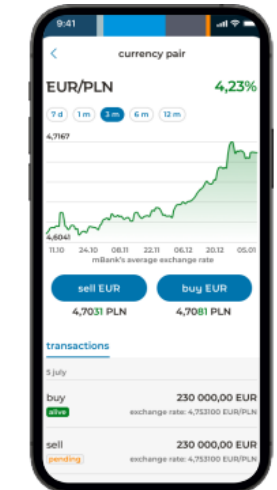
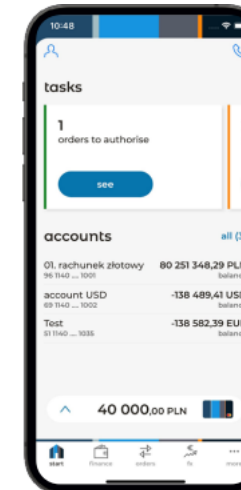
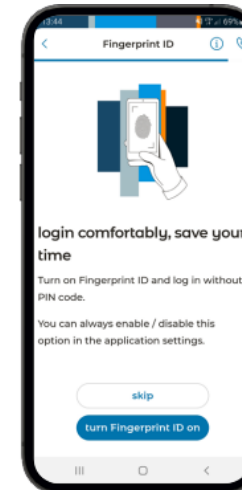
mAuto.pl online platform with an  
offer of new and used cars, financed  
by leasing or long-term rental



## Mobile application's dashboard and basic features

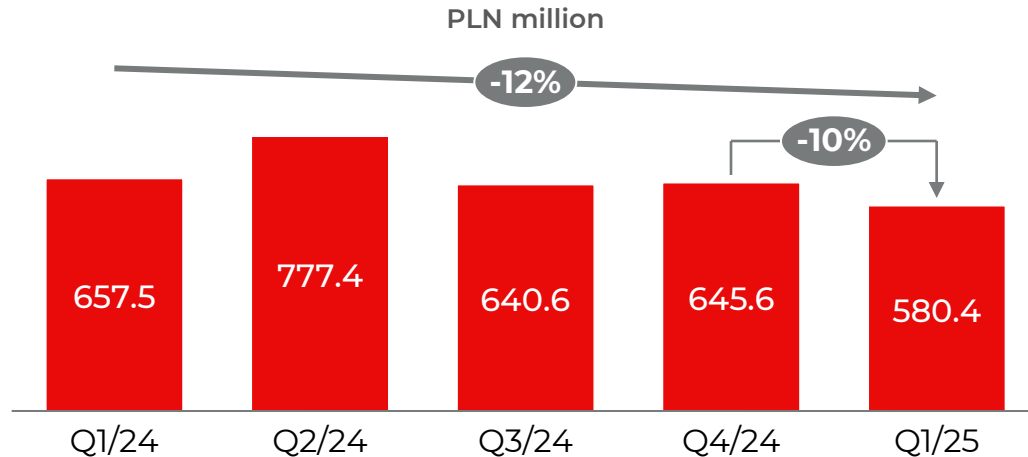


- option to activate the app with a QR code
- possibility to log into the application with a PIN code, fingerprint or face scan
- functionalities to facilitate the daily management of a company's finances
- advanced module to make FX transactions
- dedicated icon to directly call the customer centre



# Corporate & Investment Banking – profit and network

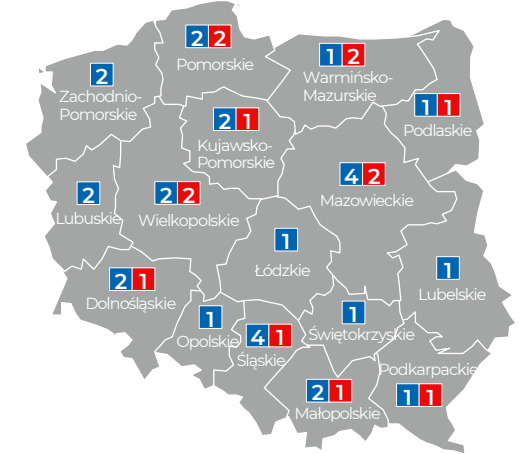
## Profit before income tax of the segment



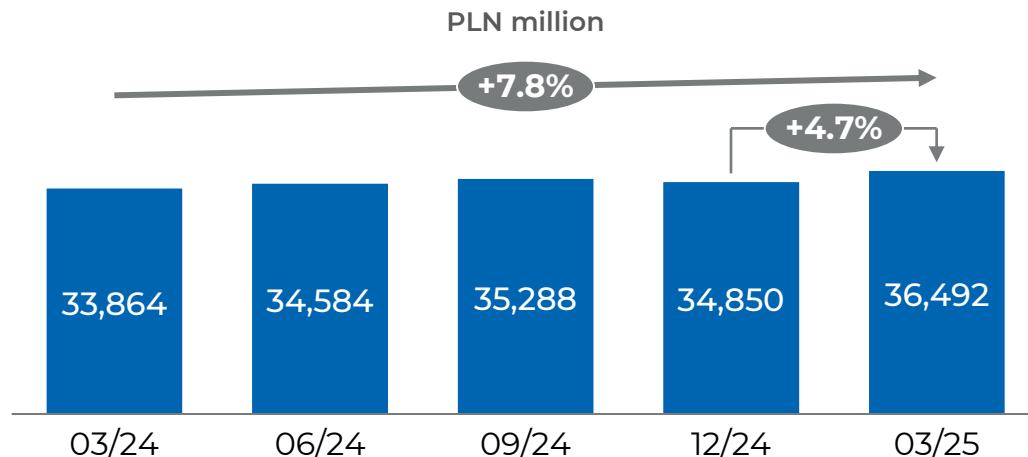
## Number of corporate service locations – 31.03.2025

**29** mBank's branches,  
incl. 13 advisory centres

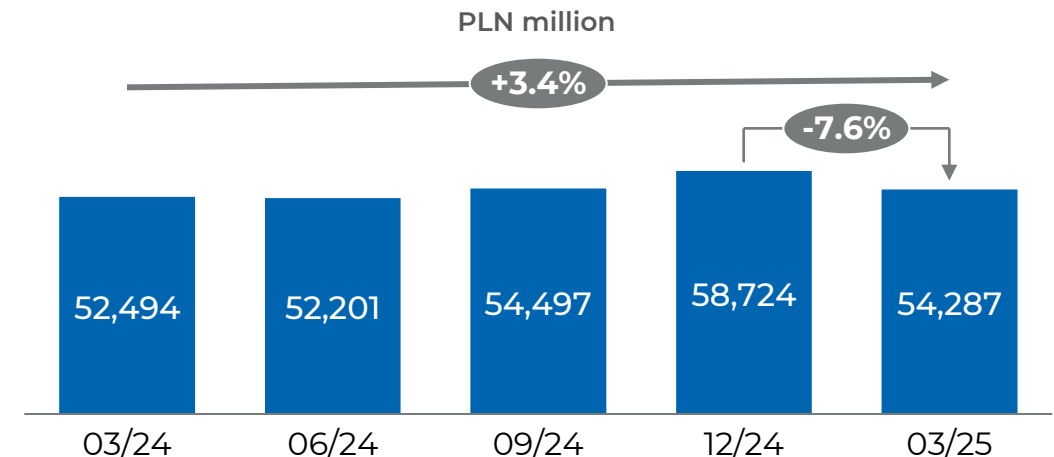
**14** mBank's offices



## Development of loans to enterprises<sup>1</sup>



## Development of deposits from enterprises<sup>1</sup>

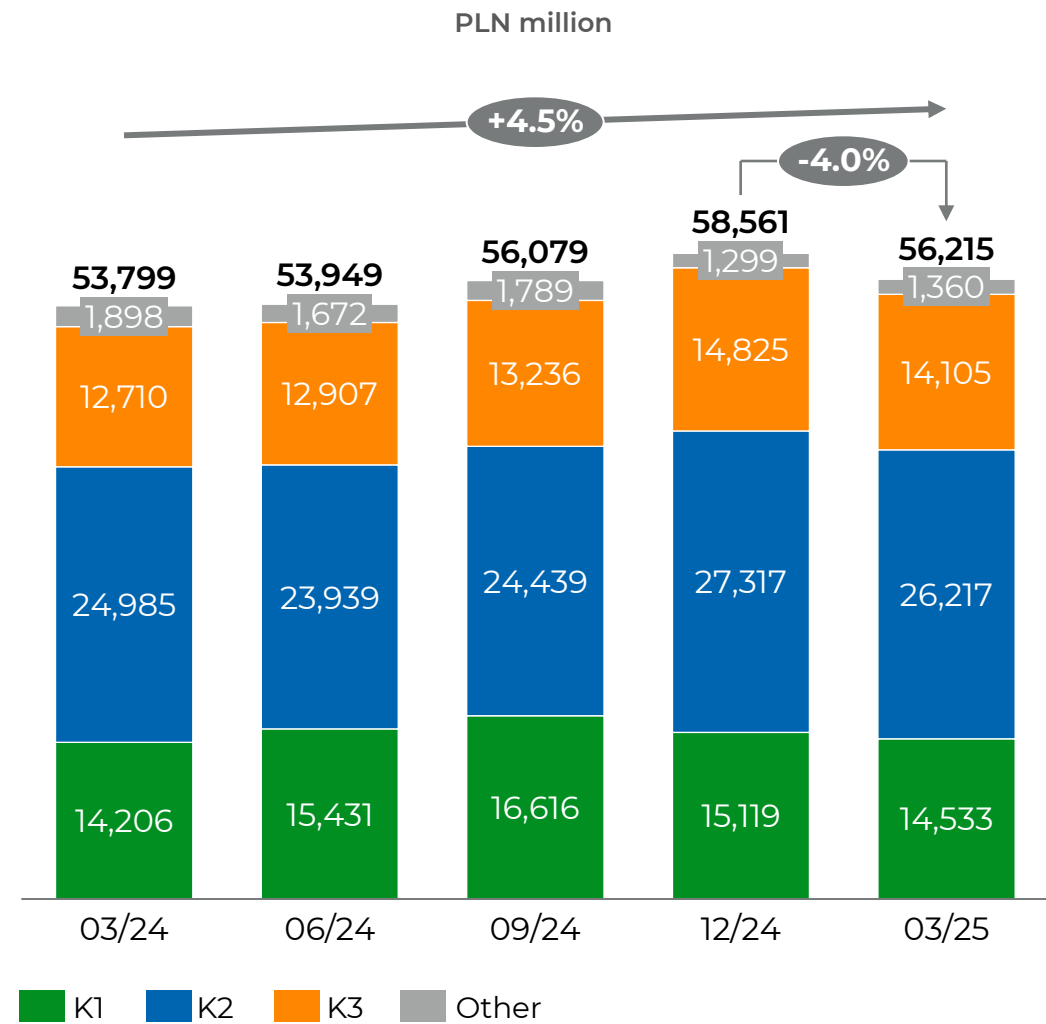
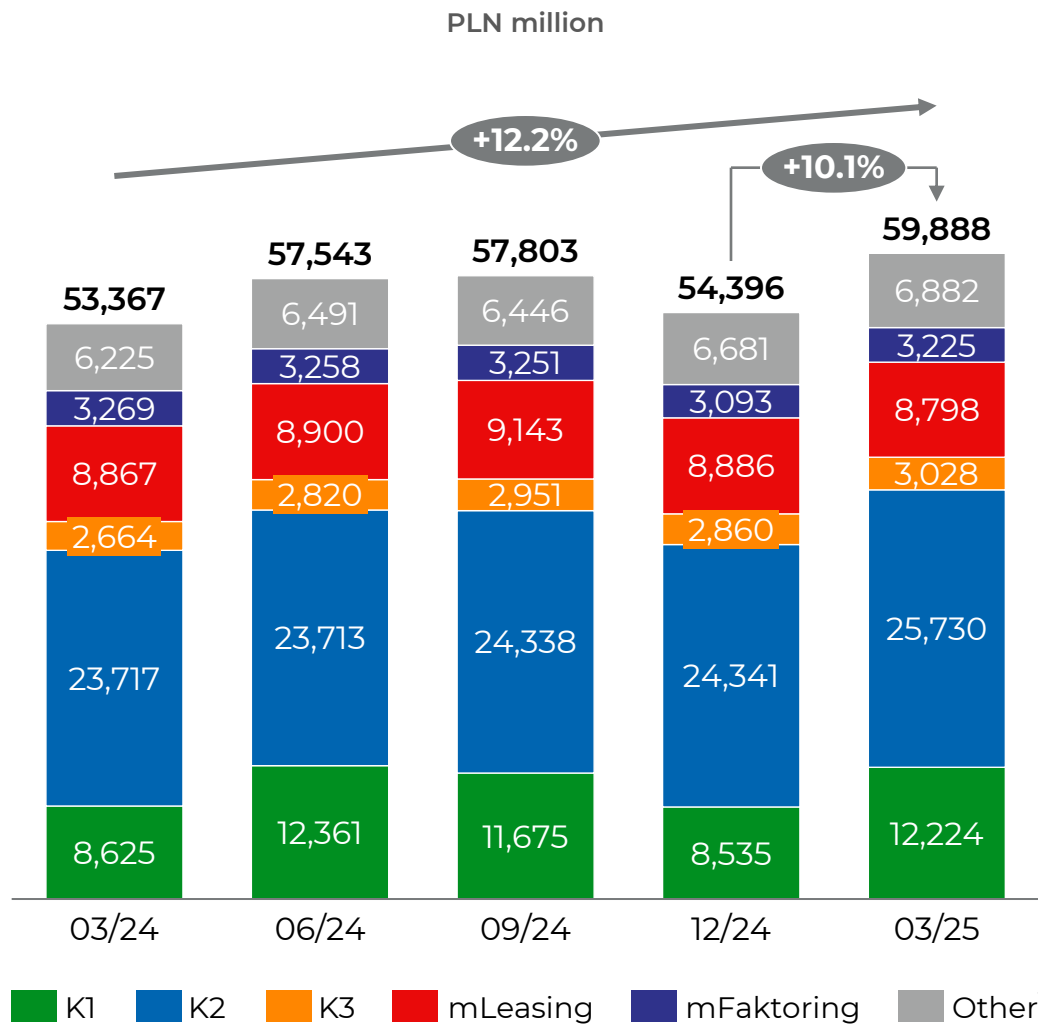


<sup>1</sup> Corporate loan and deposit volumes (for mBank stand-alone) according to NBP rules (monetary reporting system – MONREP)

# Corporate & Investment Banking – business volumes


Development of gross loans to corporates and public sector

Development of deposits from corporates and public sector

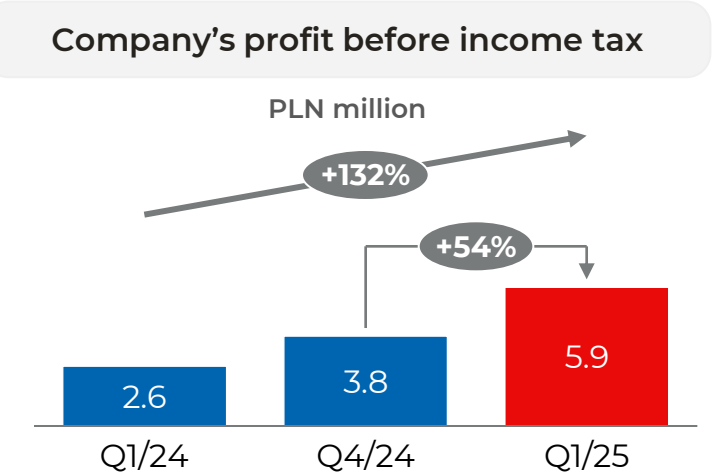
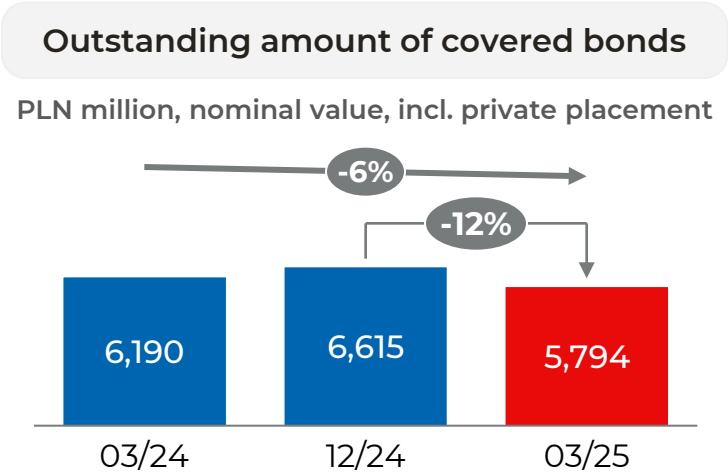


<sup>1</sup> Other category includes leasing granted to clients of retail segment, but classified in the financial statements to 'loans and advances to corporate customers'  
Note: Corporate clients split: K1 – annual sales over PLN 1 B and non-banking financial institutions; K2 – annual sales of PLN 50 M to PLN 1 B; K3 – annual sales below 50 M and full accounting.

# Performance of main subsidiaries of mBank

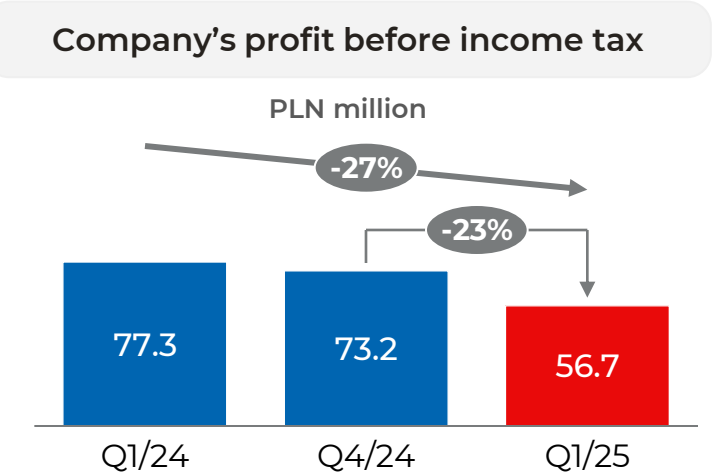
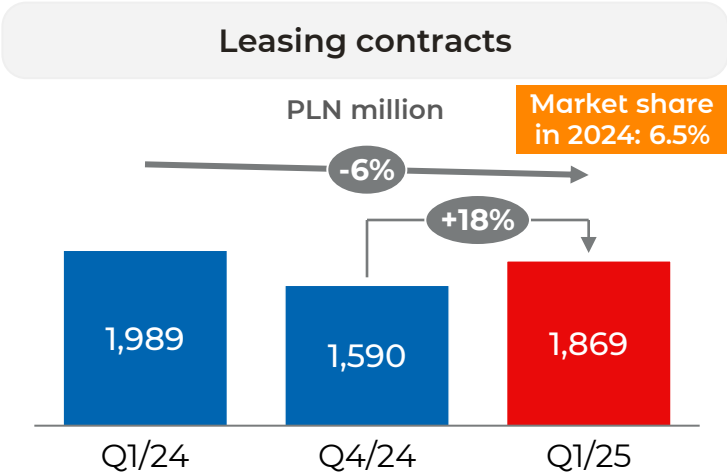
**Bank Hipoteczny**  
established in 1999

specialised mortgage bank and active issuer of covered bonds on both domestic and foreign markets



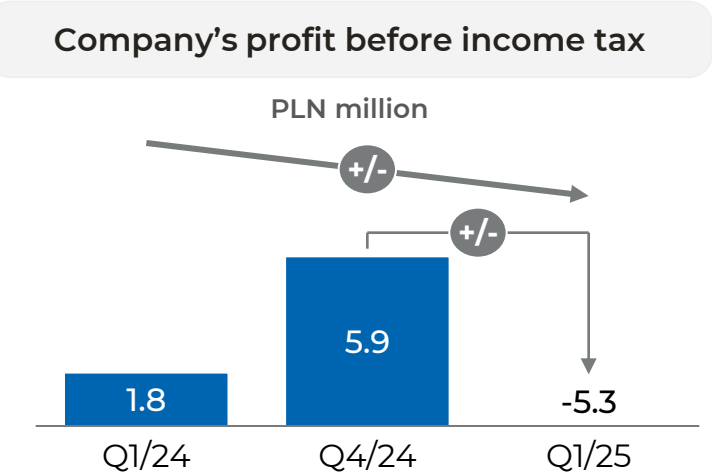
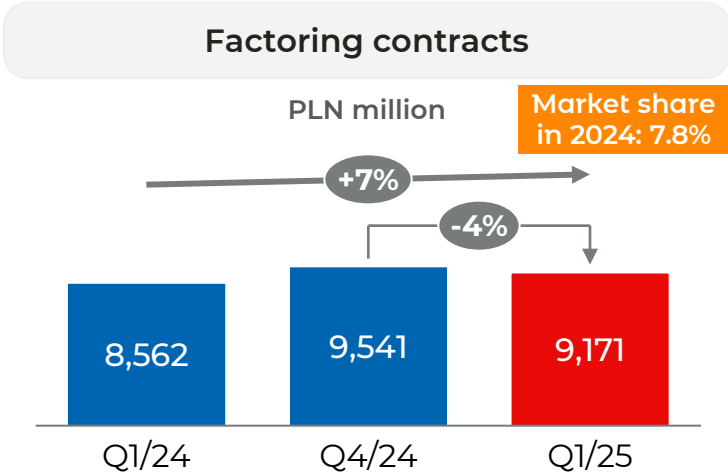
**Leasing**  
established in 1991

offered financing in the form of leasing of cars, trucks, machinery and real estate as well as car fleet management (CFM) services



**Faktoring**  
established in 1995

offered services include domestic and export recourse and non-recourse factoring and import guarantees



Source: Calculation based on data published by Polish Leasing Association (PLA) and Polish Factors Association (PFA).

# ESG is well embedded in mBank Group's strategy (1/2)

## Environmental pillar

Reducing greenhouse gases (GHG) emissions of our loan portfolio, steered by SBTi as the most prominent driver to become net-zero

- transform our loan portfolio to reach net-zero by 2050

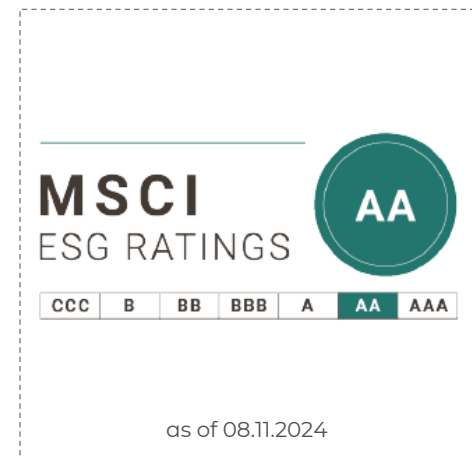
Partnering with our clients by offering products and services to stimulate their sustainable and green activities

- provide **PLN 10 billion** of green financing (for renewable energy sources, decarbonization, circular economy, e-mobility, etc.) by the end of 2025, including PLN 5 billion from mBank and PLN 5 billion from other sources such as consortia and green bonds issues arranged for clients
- increase the yearly sale of mortgage loans for real estates compliant with the NZEB-10% (Nearly Zero Energy Building) standard to **14%** in 2024 and **18%** in 2025 of total mBank's mortgage loan production (by volume)
- offer **at least 50%** of investment solutions managed within mBank Group promoting environmental or social characteristics ("light green" in line with Art. 8 of SFDR) by 2025
- issue green bonds in the amount of **PLN 5 billion** until the end of 2025

Limiting own GHG emissions by decarbonizing our operations

- become net zero in own operations by 2040

## ESG ratings<sup>1</sup>



<sup>1</sup> please see [the webpage](#) for disclaimer statements



# ESG is well embedded in mBank Group's strategy (2/2)

## Social pillar

### Providing an attractive work environment that ensures diversity, equity and inclusion

- ▶ ensure **gender balance** in the succession program (at **minimum 45%** of a given gender) and reduce the **pay gap** (keeping it below 5%)



### Ensuring balanced gender representation at mBank Group

- ▶ increase the level of **gender representation** in managerial bodies of mBank's main subsidiaries (including mLeasing, mFaktoring, mBank Hipoteczny, mTFI, mFinanse) **to 40%** by the end of 2026



### Making social impact through fostering financial health and education of our clients

- ▶ continue **financial education** and promote **responsible management of personal finance** among clients by growing the number of users of dedicated functionalities in mBank's mobile and internet services

## Governance pillar

### Enhancing our corporate governance by ESG aspects

- ▶ have all TOP 100 managers (at mBank and main subsidiaries) with **goals related to ESG** at a **10% weight** in their Objective and Key Results



### Integrating environmental, social and governance risks with mBank's risk management

- ▶ incorporate ESG into **credit** and **Internal Capital Adequacy Assessment Process** documentation, and perform **materiality assessment** of ESG risk each year



### Promoting transparency and ESG standards among our business partners

- ▶ have **70%** of eligible **partners and suppliers** (under central purchasing process) to be **compliant with the 10 Principles of the UN Global Compact** by 2025



# Historical financial results of mBank Group

PLN million	2020	2021	2022	2023	2024	Δ YoY
Net interest income	4,009.3	4,126.3	5,924.0	8,873.5	9,589.0	+8.1%
Net fee and commission income	1,508.3	1,867.8	2,120.1	1,915.9	1,971.9	+2.9%
Net trading and other income	349.2	117.1	-187.2	12.9	446.0	+3345%
Total income	5,866.8	6,111.1	7,856.9	10,802.3	12,006.9	+11.2%
Total costs	-2,411.1	-2,456.9	-3,319.2	-3,074.4	-3,388.3	+10.2%
Loan loss provisions and fair value change	-1,292.8	-878.6	-849.3	-1,105.5	-585.5	-47.0%
Operating profit before legal provisions and taxes	2,162.8	2,775.7	3,688.4	6,622.3	8,033.1	+21.3%
Costs of legal risk related to FX loans	-1,021.7	-2,758.1	-3,112.3	-4,908.2	-4,307.0	-12.2%
Taxes on the Group balance sheet items	-531.4	-608.6	-684.2	-743.6	-752.4	+1.2%
Income tax	-506.0	-587.8	-594.5	-946.5	-730.4	-22.8%
Net profit or loss	103.8	-1,178.8	-702.7	24.1	2,243.2	+9226%
Total assets	178,861	198,373	209,892	226,981	245,957	+8.4%
Gross loans to customers	111,912	120,856	123,437	117,229	124,985	+6.6%
Individual clients	65,655	72,871	71,122	66,260	70,589	+6.5%
Corporate clients	46,025	47,832	52,207	50,836	54,251	+6.7%
Customer deposits	133,672	157,072	174,131	185,467	200,809	+8.3%
Individual clients	97,976	112,446	122,890	128,412	142,248	+10.8%
Corporate clients	35,250	44,018	49,981	56,439	57,720	+2.3%
Total equity	16,675	13,718	12,715	13,737	17,767	+29.3%
Net interest margin	2.3%	2.2%	3.7%	4.2%	4.3%	+0.1pp
Cost/Income ratio	41.1%	40.2%	42.2%	28.5%	28.2%	-0.3pp
Cost of risk	1.20%	0.76%	0.69%	0.93%	0.49%	-0.44pp
Return on equity (ROE)	0.6%	-7.2%	-5.3%	0.2%	14.8%	+14.6pp
Tier 1 capital ratio	17.0%	14.2%	13.8%	14.7%	15.7%	+1.0pp
Total capital ratio	19.9%	16.6%	16.4%	17.0%	17.0%	0.0pp

# Strategic financial targets of mBank Group

Strategic financial targets of mBank Group for 2023-2025 compared to results for Q1 2025

	strategic measure	target level	execution in Q1 2025		
<b>Efficiency</b> [in 2025]	Cost/Income ratio (C/I)	below 40%	33.9%	✓	supported by high interest rates offsetting inflationary pressure
	Tier 1 capital ratio	year-end level min 2.5 p.p. above the PFSA requirement	+5.2 p.p.	✓	surplus helped by securitisations and issuance of ATI bonds
<b>Stability</b> [in the mid-term]	Cost of risk (COR)	~0.80%	0.53%	✓	lower thanks to solid financial standing of clients and NPL sale
	Dynamics of loans	average 2022-2025: ~3%	+9.5% YoY	✓	lending revival fuelled by surging new sales in both client segments
<b>Growth</b> [CAGR till 2025]	Dynamics of deposits	average 2022-2025: ~6%	+9.6% YoY	✓	growth focused on current accounts amid pricing optimisation
	Dynamics of total revenues	average 2022-2025: 4-5% <sup>1</sup>	+3.7% YoY	✗	affected by base effect, as dynamic rise of core income slowed down
<b>Profitability</b> [in 2025]	Net interest margin (NIM)	above 3.0%	4.2%	✓	thanks to high loan yields and active deposit management
	Return on equity (ROE)	~14%	15.6%	✓	despite legal costs related to CHF loans, while core ROE at 28.1%

<sup>1</sup>the growth pace calculated against the level of revenues adjusted for the negative impact of "credit holidays" at PLN 9,191 million

# mBank's share price performance

Polish banking stocks surged considerably in Q1/25 on strong sentiment improvement

## mBank's index membership and weights

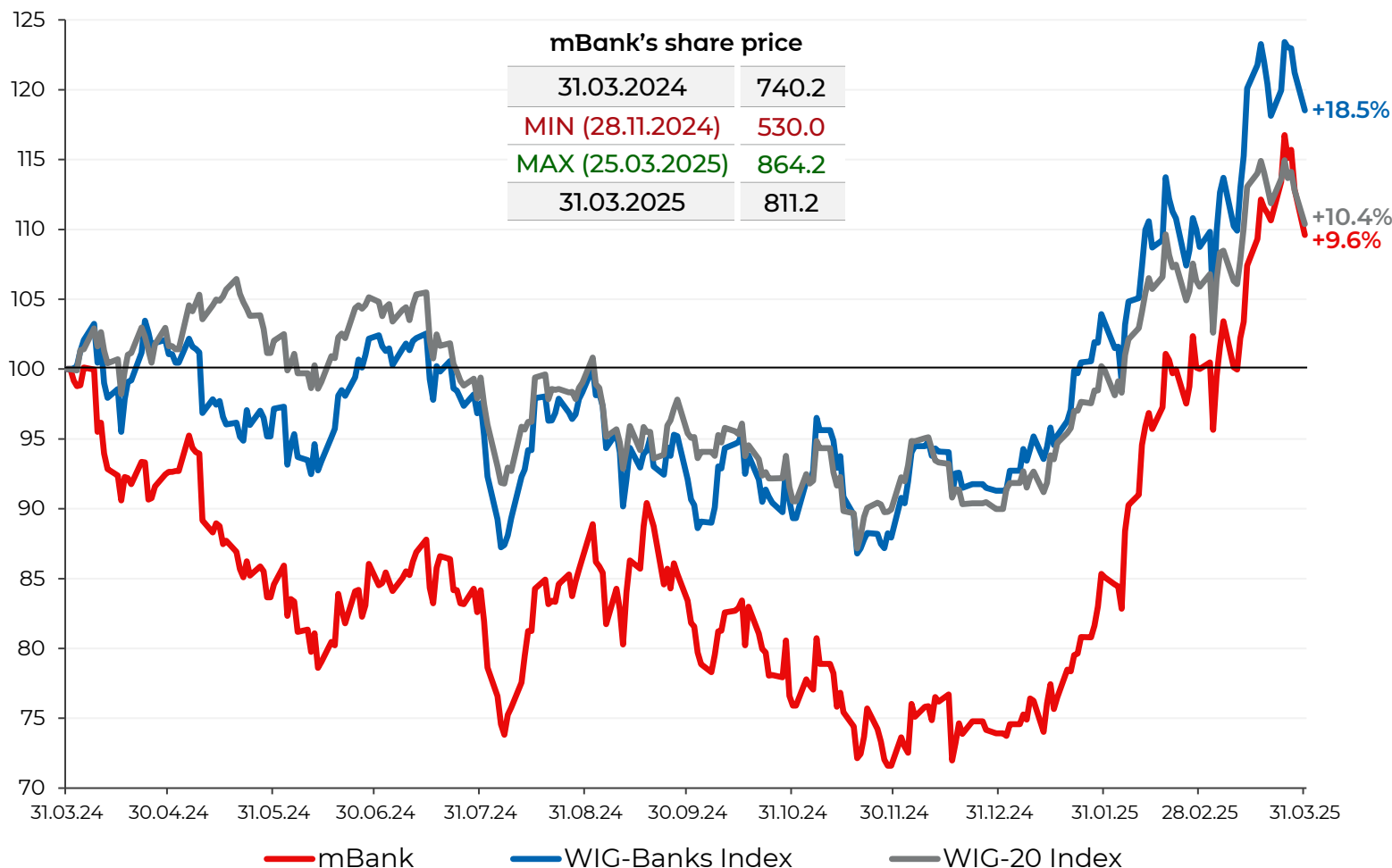
as of 31.03.2025		
WIG20		3.033%
WIG30		2.946%
WIG		2.222%
WIG-Banks		7.091%
WIG-Poland		2.234%

mBank is also a part of MSCI Poland index.

- mBank has been listed on the Warsaw Stock Exchange since October 1992
- A strategic shareholder, Germany's Commerzbank, owns 69.07% of shares

ISIN	PLBRE0000012
Bloomberg	MBK PW
Number of shares issued	42 496 973

## mBank's share performance v. main indices (rebased to 100)



Source: WSE, Bloomberg (data as of 31.03.2025).

# Disclaimer

This presentation has been prepared by mBank S.A. for information purposes only and is based on the Condensed Consolidated Financial Statements for the first quarter of 2025, prepared under the International Financial Reporting Standards. For more detailed information on mBank S.A. and mBank Group results, please refer to the respective financial statements and data.

This presentation contains certain estimates and projections regarding potential future trends. Estimates and projections presented in this presentation rely on historical information and other factors and assumptions which reflect mBank S.A. current position about potential future trends which seem justified under the given circumstances.

Estimates and projections are inherently subject to substantial and numerous uncertainties and to a wide variety of significant business, economic and competitive risks, and the assumptions underlying the projections may be inaccurate in any material respect. Therefore, the actual results achieved may vary significantly from the projections, and the variations may be material. Statements contained in this document regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. No statement in this presentation is intended to be a profit forecast.

While this information has been prepared in good faith, no representation or warranty, expressed or implied, is or will be made and no responsibility or liability is or will be accepted by mBank S.A. or any subsidiaries or affiliates of mBank S.A. or by any of their respective officers, employees or agents in relation to the accuracy or completeness of these materials.

The presentation should not be treated as a recommendation to purchase securities, an offer, invitation or a solicitation of an offer to purchase, invest or conclude any transaction on securities, in particular with respect to securities of mBank and its subsidiaries.

This presentation has been completed as of the date indicated at the beginning. mBank S.A. does not undertake any obligation to update or revise this presentation, including any forward-looking estimates and projections, whether as a result of new information, future events or otherwise.

# Contact details

## Karol Prażmo

Managing Director  
for Treasury and Investor Relations

+48 607 424 464

[karol.prazmo@mbank.pl](mailto:karol.prazmo@mbank.pl)

## Joanna Filipkowska

Head of Investor Relations

+48 510 029 766

[joanna.filipkowska@mbank.pl](mailto:joanna.filipkowska@mbank.pl)

## Paweł Lipiński

+48 508 468 023

[pawel.lipinski@mbank.pl](mailto:pawel.lipinski@mbank.pl)

## Marta Polańska

+48 508 468 016

[marta.polanska@mbank.pl](mailto:marta.polanska@mbank.pl)



**mBank's Investor Relations at your service:**  
E-mail address: **[investor.relations@mbank.pl](mailto:investor.relations@mbank.pl)**

Investor Relations website: [www.mbank.pl/en/investor-relations/](http://www.mbank.pl/en/investor-relations/)