



WARSAW, MAY 14, 2007

# TOP NEWS FROM THE POLISH MARKET

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	MACROECONOMICS
<i>MF revised budget execution after April to only 7-8% of the annual limit, signifi- cant budget surplus in April due to high tax income</i>	The MF revised its preliminary estimates of the budget deficit execution after April to only 7-8% of the annual limit (30 b PLN) vs. 16.5-19% announced earlier. This implies a budget surplus of at least 2.5 b PLN in April, significantly better than in previous years. Budget income in April has been elevated due to 2 one-off factors. Firstly, annual CIT payments had been delayed until April 2 <sup>nd</sup> this year (which gave additional income of ca. 1 b PLN). Secondly, capital gains tax, payable in April as well, was exceptionally high – exceeding preliminary assumptions by some 3 b PLN. Nevertheless, the overall budget performance this year is excellent. Even after costs of social insurance rates cuts are considered, the budget deficit will surely remain well below the annual limit. This should allow low supply of bonds in the coming months.
The headline unem- ployment rate heads towards the rate of structural unemploy- ment	According to the official estimates of the Ministry of Labour the unemployment rate in Poland dropped to 13.7% in April vs. 13.9% expected by the analysts. It should be noted that this decline was also much stronger than the seasonal effect and can be primarily attributed to economic recovery. In our opinion the effect related to the migration of young Poles to the EU countries was, this time, negligible. We expect the situation on the labour market to improve in the upcoming months. Hence, in May the unemployment rate may drop to below 13%. Moreover, the Ministry of Labour forecast the unemployment rate to fall below 11% at the end of the year. The level of 11% is, in our opinion, very close to the level of structural unemployment. Thus, a further decline of unemployment will be accompanied by a higher pressure on wages which will eventually translate into higher PPI and CPI inflation.
S.Nieckarz: Rates should remain stable in the nearest future	MPC member S.Nieckarz said that the inflation would decrease in the coming months and stronger zloty would limit the inflationary pressure. That is why he doesn't see a need for a change of interest rates in the nearest future. We think the room for further appreciation of zloty is rather limited (our forecast is 3.66 at the end of 2007) and the stronger currency will be not able to stop the increase of inflationary pressure. We expect that due to strong wages and inflation data in face of new inflation projection MPC will be forced to hike the rates by 25 bps in July. Nieckarz himself may however vote against this decision.

## **FIXED INCOME**

Rates up. Just an aberration or start of a trend? After quiet and relatively strong start of the week, yields started crawling up in a relatively fast pace, reaching levels some 7-10bp higher. That is consistent with our view, that rates at current levels are too low. This week economic releases - CPI tomorrow, our forecast 2.4% y/y and wages on Thursday (we see it at +10.1% y/y), should have further negative impact on the market. Also the 5y bond auction, even if MinFin decides to offer only 1.5bio of PS0412, shouldn't come out as a very successful one. With no perspective for bonds to rally in the short to mid term, we stick to our "stay pay" and "pay on dips" strategies.

RECOMMENDATION: S

Stay pay.

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	MONEY MARKET
Boring week, waiting for figures T-bills yields up dur-	Boring last week with quite stable carry. Open market operation 22 billion pln and volatile week ahead (maturity of PS0507 + 5 billion pln and pension fund installment payment – 2 billion pln). If nothing unexpected happens there is much higher probability of the cheaper carry then not. Next weeks figures should prove the sentiment which is quite poor right now. T-bills average yield up during the tender – 4,48% vs 4,42%. Bid-to cover ratio 1.5 up from 1.3.
ing the tender	The Ministry of Finance sold 900 mio pln in the 52-week benchmark paper.
RECOMMENDATION:	1Y OIS bids start to look attractive.

	FOREIGN EXCHANGE
Zloty weaker	Last week the Zloty weakened toward 3.7850 what was seen as a correction of the appreciat- ing trend. At these levels some Hedge Funds decided to long the PLN. As a consequence, the cross declined to 3.7500. The EUR/USD traded at around 1.3550, hence the USD/PLN traded between 2.7650-2.7950 most of the time.
Volatility higher	Weaker Zloty drove the implied volatilities higher. The 1M EUR/PLN jumped to 6.9, whereas the rest of the curve up to 6.5. With spot declining, the volatilities retarded towards their pre- jump level. USD/PLN gained about 0.2 and traded at 7.7-7.8 the curve.
<b>RECOMMENDATION:</b>	
Zloty stable	Spot: Main supports / resistances: EUR/USD: 1.3500 / 1.3600 EUR/PLN: 3.7400 / 3.7800 USD/PLN: 2.7600 / 2.7800
	In the following week we still may see Zloty trade within a range. We recommend selling EUR/PLN on tops this week.
	Options:
Long Gamma	Given the correction EUR/PLN, the spot may remain volatile for a while, that is why we rec- ommend long Gamma positions this week. Also, for those with long-term view on options we suggest to sell Vega at around 6.5 vols.

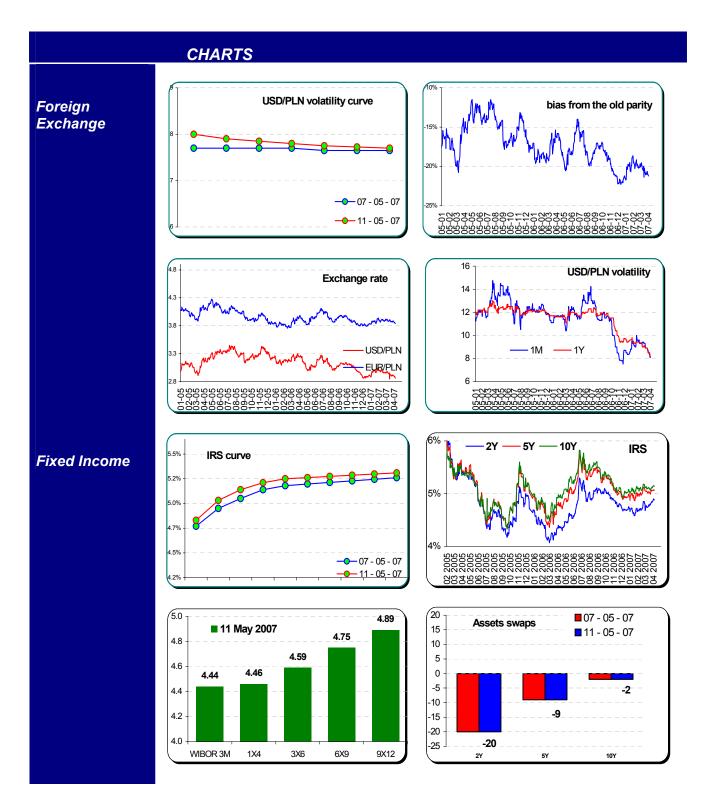
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	MARKET	PRICE	ES UPD	ATE					
	Money mar	ket rates (C	losing mid-	market level	s)				
	date		M	61	•		1Y		
MONEY MARKET	dute	FXSW	WIBOR	FXSW	WIBOR	FXSW	WIBOR		
RATES	07-05-07		4.43%	4.50%	4.55%	4.69%	4.75%	,	
	08-05-07		4.44%	4.50%	4.55%	4.70%	4.75%		
	09-05-07		4.44%	4.51%	4.55%	4.71%	4.75%		
	10-05-07		4.44%	4.51%	4.55%	4.71%	4.75%		
	11-05-07		4.44%	4.51%	4.55%	4.71%	4.75%		
	FRA Marke	t Rates (Clo	osina mid-m	arket levels	)				
FRA MARKET RATES	date	1X4	3X6	6X9	, 9X12	6X12			
FRA MARNET RATES	07-05-07		4.58%	4.74%	4.85%	4.82%	-		
	08-05-07		4.59%	4.74%	4.85%	4.82%			
	09-05-07		4.59%	4.76%	4.88%	4.86%			
	10-05-07	4.46%	4.59%	4.75%	4.89%	4.86%			
	11-05-07	4.46%	4.61%	4.81%	4.92%	4.87%			
	Fixed Incom	ne Market F	ates (Closi	ng mid-mark	(et levels)				
FIXED INCOME MAR-	date		Y	2			5Y	1(	ŊΥ
KET RATES		WIBOR	ТВ	IRS	OK1208	IRS	PS0511	IRS	DS1017
	07-05-07	4.75%	4.48%	4.90%	4.58%	5.13%	5.07%	5.21%	5.27%
	08-05-07	4.75%	4.46%	4.91%	4.57%	5.12%	5.06%	5.20%	5.26%
	09-05-07	4.75%	4.46%	4.92%	4.59%	5.14%	5.07%	5.21%	5.25%
	10-05-07	4.75%	4.46%	4.98%	4.61%	5.20%	5.12%	5.26%	5.31%
	11-05-07	4.75%	4.47%	4.98%	4.61%	5.20%	5.13%	5.26%	5.31%
	Last Primar	v Market Ra	ates						
PRIMARY MARKET		au. date	maturity	avg price	avg yield	supply	demand	sold	
RATES	52W TB	07-05-07	08-05-07	95.665	4.48%	900	1342	900	•
KATES	OK0709	07-04-04	09-07-25	89.970	4.69%	1000	2463	1000	
	PS0412	07-04-18	12-04-25	98.416	5.11%	1800	8876	1800	
	DS1017	07-04-11	17-10-25	99.976	5.24%	1800	3473	1800	
			USD/PLN 0	-delta stradl	<u>م</u>	25-de	elta RR	25-del	ta FLY
	date	1M	3M	6M	1Y	1M	1Y	1M	1Y
FX VOLATILITY	07-05-07	7.70	7.70	7.65	7.65	1.20	1.30	0.35	0.60
	08-05-07	7.70	7.75	7.75	7.75	1.20	1.30	0.35	0.60
	09-05-07	7.70	7.70	7.70	7.70	1.20	1.30	0.35	0.60
	10-05-07	7.70	7.70	7.70	7.70	1.20	1.30	0.35	0.60
	11-05-07	7.90	7.80	7.75	7.70	1.20	1.30	0.35	0.60
	PLN spot pe	orformonoo							
	date	USD/PLN		bias					
PLN SPOT PER-	07-05-07			-24.15%	•				
FORMANCE	08-05-07			-24.04%					
	09-05-07			-23.69%					
	10-05-07			-23.52%					
	11-05-07			-23.11%					
	Note: parity				R=4.2196. b	asket sha	re 50:50		
	Mid-market								
		-	•	-					

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	CALENDAR					
Macro		January	February	March	Data Release	BRE Bar forecas
	CPI m/m	0.4%	0.3%	0.5%	15-05-07	0.6%
	CPI y/y	1.6%	1.9%	2.5%	15-05-07	2.4%
	PPI m/m	0.6%	0.3%	0.5%	21-05-07	0.4%
	PPI y/y	3.1%	3.5%	3.3%	21-05-07	2.1%
	Industrial production growth m/m	0.2%	-2.1%	14.7%	21-05-07	-6.3%
	Industrial production growth y/y	15.4%	13.0%	11.3%	21-05-07	15.1%
	Average wages in enterprise sector [PLN]	2663.6	2687.5	2852.7	17-05-07	2829.0
	Average wages in enterprise sector y/y	7.8%	6.5%	9.1%	17-05-07	10.1%
	Unemployment	15.1%	14.9%	14.4%	25-05-07	13.7%
	Budget realisation (%)	-10.3%	10.1%	16.1%	15-05-07	8.0%
	Current account [EUR mn]	-733	-424		18-05-07	
	Balance of foreign trade in goods (transaction basis) [EUR mn]	-398	-60		18-05-07	
	Exports growth y/y (transaction basis)	15.5%	16.3%		18-05-07	
	Imports growth y/y (transaction basis)	21.5%	13.4%		18-05-07	
	Current account [% of GDP]	-2.1%	-2.2%		18-05-07	
	Money supply (M3)	485.3	490.6	492.7	14-05-07	497.0
	Money supply growth y/y	19.3%	17.9%	18.1%	14-05-07	17.4%
	Total PLN loans [PLN bn]	376.6	383.6	392.4	14-05-07	
	Households PLN loans	194.2	197.1	203.6	14-05-07	
	Corporate PLN loans	144.4	148.2	151.4	14-05-07	
	Total PLN deposits [PLN bn]	404.7	410.7	410.9	14-05-07	
	Households PLN deposits	226.3	228.6	227.1	14-05-07	
	Corporate PLN deposits	124.1	126.1	125.5	14-05-07	
	NBP intervention rate	4.00%	4.00%	4.25%	30-05-07	4.25%
				avg vield	last auction	
Auctions		next auc.	offer	last	date	
	13 Week T-bills	-	-	4.208%	16-01-06	
	26 Week T-bills	-	-	3.943%	24-04-06	
	52 Week T-bills	21-05-07	-	4.481%	07-05-07	
	2Y T-bond OK1208	06-06-07	-	4.694%	04-04-07	
	5Y T-bond PS0412	16-05-07	-	5.111%	18-04-07	
	10Y T-bond DS1017	11-07-07	-	5.244%	11-04-07	

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