



FINANCIAL MARKETS DEPARTMENT

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POLAND WEEKLY REVIEW MACROECONOMICS AND FINANCIAL MARKETS

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PREVIEW: The week of January 15 th 2010 to January 21 st 2010							
Indicator	Date of release	Pe- riod	BRE forecast	Consen- sus	Last	Comment	
C/A min EUR	Jan 15	Nov	-1400	-1625	-991	On the back of the data on trade balance (as published by the Central Stat. Office) we decided to revise our forecast upwards. From now on we anticipate trade surplus at ca. PLN +450 mln. Eureko dividend payment weighs negatively on the whole figure.	
Wages y/y	Jan 19	Dec	4.9%	3.2%	2.3%	Higher economic activity, low base effect from the last year. Bonuses paid in mining. Manufacturing wages running yet at 6.0% y/y.	
Employment y/y	Jan 19	Dec	-1.8%	-1.9%	-2.2%	Solid upward trend in business tendency indicators. Monthly fall of employment induced by seasonal factors. Positive momentum stays in.	
Industrial output y/y	Jan 21	Dec	15.3%	11.8%	9.8%	One working day more on annual basis. Re-stocking continues. Seemingly large base effect from 2008 (production breaks owing to empty order books in many companies).	
Producer prices y/y	Jan 21	Dec	2.2%	2.2%	2.0%	Prices falling still on a monthly basis. Higher prices of base metals offset by lower valuation of oil prices. Stable EURPLN. Firms continue to expect falling prices.	
Core inflation y/y	Jan 21	Dec	2.6%	2.8%	2.8%	Substantial downward surprise in core categories (tele-	

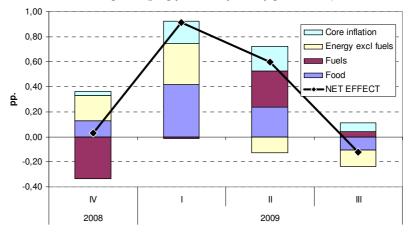
In Focus / Macroeconomics

December inflation, a positive surprise

December's inflation surprised not only positively in terms of headline but also the core. Although it rose in December (mirroring mostly the base effects in fuels), the growth of 3.5% y/y was lower than commonly expected (3.6% y/y). With moderate increases of food prices (0.5% m/m), the reading was dominated by the falls in recreation and culture (-1.0% m/m) and communications (-1.3% m/m), accompanied by almost flat prices in lodging. This makes us revise the core inflation forecast towards 2.6% (from previously reported range 2.8-2.9%).

It seems the upward pressure form the zloty depreciation recorded at the beginning of the year has petered out, seemingly corroborating the falling quarterly trend we pictured in some of our latest research notes (it seems the impulse response function to of the core inflation to EURPLN spikes is simply monotonic and going to zero in the domain of quarterly readings...). Falling core also reflects lagged effects of decelerating domestic demand. Although the factors we mention seem to be economically fully justified, we cannot exclude, however, that some extraordinary ingredients also added to the lower reading (taking into account the unpredicted and unseasonal pattern reflected in major contributors to the core) – yet it is December, prompting various one-off price actions.

Extraordinary effects and their impact on different CPI categories (pctg points in quarterly growth rate)



As for the perspectives in coming months, January reading may come marginally higher than 3.0%. Next months will bring substantial drop of inflation, connected with massive statistical base effects from the start of the year. The minimum of inflation path (slightly below 2.0% y/y) is to be reached mid-year and from then on, inflationary pressures may gradually mount along with ongoing real sphere recovery and conformation of labor market stability.

Systematic fall of inflation (both headline and core) may potentially reduce monetary tightening expectations. However, the fall may be limited due to hawkish comments from single MPC members (Rzonca, Winiecki). Moreover, the potential of yields to fall at the short-end of the curve may be limited by MPC "Minutes" after the January meeting (whether or not there are any indications on the change of monetary policy bias towards restrictive) and the release of inflation projection in February (indicating temporary fall of inflation and accelerating prices in 2011 and 2012). For now, lower inflation (regardless of its nature) may support the long-end of the yield curve (expectations of non-inflationary growth scenario and lower risk of unmooring inflation expectations).

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MID-TERM FORECATS

Indicator	2007	2008	2009	2010	2011
GDP y/y (%)	6.5	4.8	1.7	3+	4.5
Inflation rate (%, average)	2.4	4.3	3.5	2.3	2.9
Current account (% of GDP, average)	-4.5	-5.3	-1.3	-2.3	-3.7
Unemployment rate (end-of-year)	11.4	9.5	11.9	11.7	10.5
NBP repo rate (end-of-year)	5.00	5.00	3.50	4.00	5.50

Indicator	2009		2010			
	Q1	Q2	Q3	Q4	Q1	Q2
GDP y/y (%)	8.0	1.1	1.7	3.2	3.2	2.9
Inflation rate (%, average)	3.2	3.7	3.5	3.5	3.3	2.1
NBP repo rate (end-of-quarter)	3.75	3.50	3.50	3.50	3.50	3.50

Bold denotes chages from the last release with arrows showing the direction of chages

Fixed Income

World record!

Last week we saw good volatility on the FI market. Rates pushed lower with 2y trading at 2.93 and 5y at 5.53 as the low. PS0415 made impressive 100 cents gain and WS0922 traded as high as 96.90. Activity on the market was very high with volumes being close to record. Generally we had quite a few records and quite a few still to come. Ministry of Finance placed record 3 bio of 15 year EUR issue. 2y bond auction drew record of 16 bio demand, with record sale of PLN 7 bio. It looks like another record of monthly sale of treasury bonds will be set in January bringing the total close to PLN 30 bio. Having said that, all of the record supply made yields on the curve go lower and ASW have even compressed. Our view is that record supply will not hurt FI market at all, and we expect further compression of credit spreads with outright yields on the bonds going lower into 1st and 2nd guarters of 2010 (we see borrowing needs much lower than expected by the market, especially on the domestic market). As far as the economy we see it rebalancing nicely and we tend to lean towards tighter monetary policy, probably sooner than market is expecting. On the other hand, we start to think that the volume of hikes can be reduced on the back of strengthening EURPLN (especially due to strong GDP growth, privatization flows and green flows, higher cash rate), though it is to soon to make that call. Overall, we think the environment is still supportive for long end of the curve, especially bond curve. E.g. 2y2y should drop even if hikes are delivered in the 2nd quarter this year. Having RPP ahead of the curve should support this tendency. However, next week may also see a bit lower prices at coming auction. All in all we still see longer bonds to fall in yields and 2y2y IRS continue to fall.

AUCTIONS

	next auc.	offer	avg yield last	last auction date	
13 Week T-bills	-	-	6.142%	12/9/2008	
26 Week T-bills	-	-	4.456%	5/4/2009	
52 Week T-bills	1/11/2010	-	4.223%	10/26/2009	
2Y T-bond OK0712	1/13/2010	-	5.099%	12/2/2009	
5Y T-bond PS0415	2/10/2010	-	5.736%	12/2/2009	
10Y T-bond DS1019	2/19/2010	-	6.340%	5/20/2009	
20Y T-bond WS0429	2/19/2010	-	6.300%	9/23/2009	

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Money Market

After the OMO market short 1,5 bln PLN

After very low beginning of this month NBP offered PLN 68 bln NBP bills last Friday. Banks demand was 72 bln PLN and the reduction rate almost 6%. Central Bank forecast indicated that the market will be square but in fact it was short 1,5 bln. That is why short term depo increased this week and was around 2.5-2.8%. We expect demand on Tomorrow's OMO to be lower and short term depo rates to be lower as well next week.

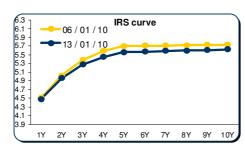
Lower demand on 3M repo

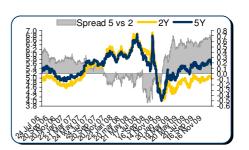
At 3M repo NBP accepted offers worth PLN 770 million in comparison to 2.7 bln maturing.

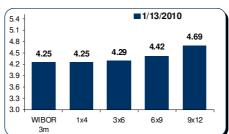
First in this year t-bills tender

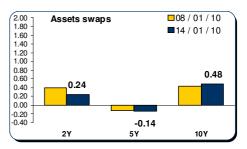
After two months of break time MinFin offered 52-week tbills on Monday. Banks demand was almost PLN 2.9 bln and MinFin sold 700 million PLN bills at an av. rate 3.976%.

FIXED INCOME & MONEY MARKET CHARTS









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Foreign Exchange

Zloty traded in range

New Year's optimism lasts, EURPLN deepen its move down to 4.0350. If global environment will stay at same levels, despite short EURPLN market positioning, we target it 4.00 and 3.85 then (61.8 Fibonacci and weekly 200MA). We like the fact market participants are so unanimous about direction, what we do not like is turnover. It's simply running out of ammunition, as we barely see fresh EURPLN shorts. But like we said until risk is well bid direction is only one.

Implied volatility lower

Underlying is traded in a narrow range. Realized volatility lowered values down to 9.9% for last 5 trading days. It made the whole curve, short end especially, traded lower - 1M at 11.4 and 1Y 11.8. We have seen tenors between 1W-1M well offered, i.e. 2W 4.10 traded in 150 millions, whilst down gamma was higher priced.

Short-term outlook

SPOT

Main supports / resistances: EUR/PLN: 4.0000 / 4.2000 USD/PLN: 2.7000 / 2.9500

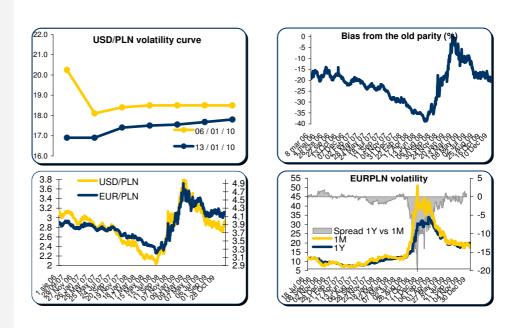
Blurred picture

The market believes in one direction, and so is positioned. We see it as bit out of steam but fresh money could change picture. Breaking of 4.00 is needed to accelerate move, otherwise likelihood of correction will increase.

OPTIONS

We believe only breaking down through 4.00 may push lower curve significantly. This environment is vega neutral and supports the idea of being long Vanna i.e via being long end R/R for the months to come.

FX CHARTS



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MARKET PRICES UPDATE Money market rates (Closing mid-market levels) date **3M** 6M **1Y MONEY MARKET FXSW FXSW WIBOR** WIBOR **FXSW** WIBOR **RATES** 07/01/10 4.15% 4.25% 4.25% 4.28% 4.40% 4.42% 08/01/10 3.95% 4.25% 4.25% 4.28% 4.42% 6.59% 4.15% 4 27% 4.25% 4.40% 11/01/10 6.49% 4.43% 4.20% 4.26% 4.41% 12/01/10 4.26% 4.29% 4.43% 13/01/10 4.20% 4.25% 4.33% 4.29% 4.50% 4.43% FRA Market Pates (Closing mid-market levels) FRA MARKET RATES date 1X4 3X6 6X9 9X12 6X12 07/01/10 4.29% 4.33% 4.48% 4.72% 4.69% 08/01/10 4.29% 4.26% 4.51% 4.75% 4.71% 4.47% 4.69% 11/01/10 4.27% 4.31% 4.72% 12/01/10 4.28% 4.26% 4.41% 4.73% 4.69% 13/01/10 4.32% 4.47% 4.27% 4.71% 4.68% FIXED INCOME MAR-Fixed Income Market Rates (Closing mid-market levels) **KET RATES** date **1Y 2Y** 5Y 10Y **WIBOR IRS** OK0709 **IRS** PS0511 **IRS** TB DS1017 07/01/10 4.42% 4.08% 5.02% 4.89% 5.70% 5.53% 5.73% 6.14% 08/01/10 6.59% 3.95% 5.02% 4.89% 5.66% 5.53% 5.70% 6.14% 11/01/10 4.43% 3.83% 4.99% 4.84% 5.63% 5.46% 5.68% 6.09% 12/01/10 4.43% 3.85% 4.98% 4.83% 5.58% 5.46% 5.64% 6.08% 13/01/10 4.43% 3.85% 4.96% 4.72% 5.56% 5.42% 5.62% 6.10% PRIMARY MARKET Last Primary Market Rates au. date maturity demand sold **RATES** avg price avg yield supply **52W TB** 09/10/26 10/10/26 95.905 4.22% 500 1758 431 OK0712 09/12/02 12/07/25 87.692 5.10% 5000 5472 1440 PS0414 09/12/02 15/04/25 98.691 5.78% 5000 5614 3629 2500 DS1017 09/04/08 19/10/25 94.460 6.22% 4846 1820 USD/PLN 0-delta stradle 25-delta RR 25-delta FLY **FX VOLATILITY** 1M ЗМ 6M 1Y 1M 1Y 1M 17 date 07/01/10 17.60 18.00 18.50 18.50 1.75 3.25 0.85 0.80 08/01/10 17.60 18.00 18.25 18.50 1.75 3.25 0.80 0.85 11/01/10 17.60 18.00 18.00 18.25 1.75 3.25 0.80 0.85 17.35 17.75 17.75 18.00 1.75 3.25 0.80 0.85 12/01/10 13/01/10 16.90 17.50 17.55 17.80 1.50 3.00 0.80 0.85 PLN spot performance PLN SPOT PER-USD/PLN EUR/PLN date bias **FORMANCE** 07/01/10 4.1109 -17.12% 2.8631 08/01/10 4.1084 -17.59% 2.8683 11/01/10 2.7983 4.0595 -17.70% 12/01/10 2.8167 4.0814 -17.90%

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4.0615

Note: parity on 11/04/00 - USD= 4.3806, EUR=4.2196, basket share 50:50

-18.34%

13/01/10

2.8009

Mid-market volatility of vanilla option strategies

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